

Local Market Update – September 2016

A Research Tool Provided by the Western Upstate Association of REALTORS®

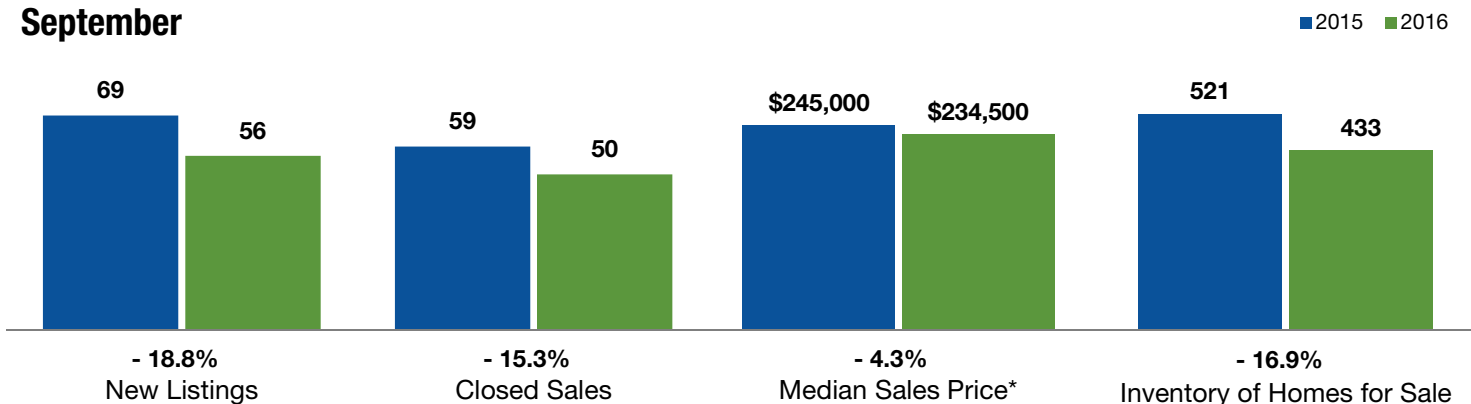


Lake Hartwell

Key Metrics	September			YTD		
	2015	2016	Percent Change	2015	2016	Percent Change
New Listings	69	56	- 18.8%	926	872	- 5.8%
Closed Sales	59	50	- 15.3%	391	440	+ 12.5%
Median Sales Price*	\$245,000	\$234,500	- 4.3%	\$239,000	\$225,000	- 5.9%
Percent of List Price Received*	94.5%	94.5%	- 0.0%	93.8%	94.6%	+ 0.8%
Days on Market Until Sale	135	121	- 10.6%	129	107	- 16.6%
Inventory of Homes for Sale	521	433	- 16.9%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

September



Historical Median Sales Price Rolling 12-Month Calculation

