

Local Market Update – September 2016

A Research Tool Provided by the Western Upstate Association of REALTORS®

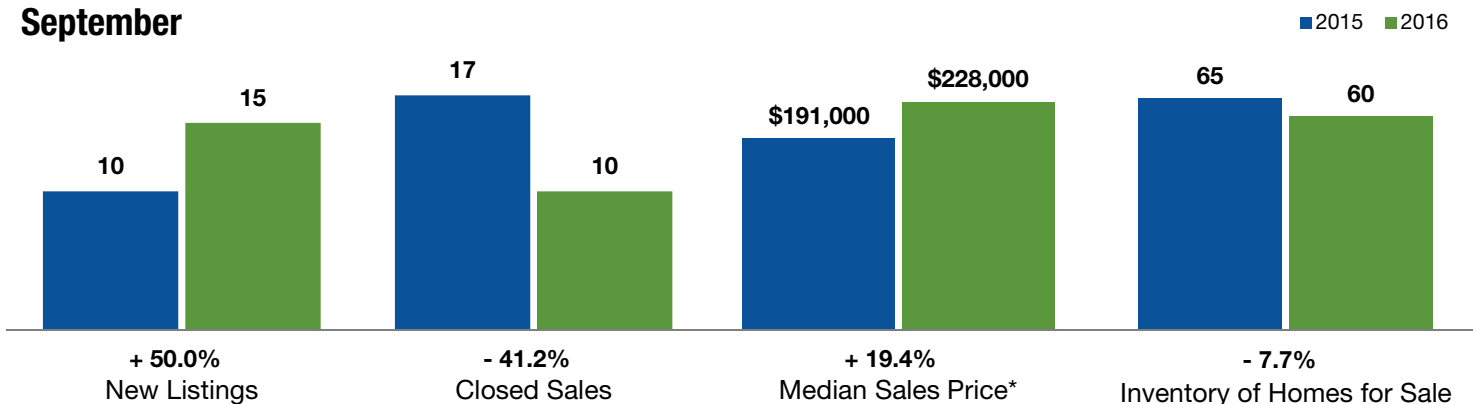


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Key Metrics	September			YTD		
	2015	2016	Percent Change	2015	2016	Percent Change
New Listings	10	15	+ 50.0%	243	241	- 0.8%
Closed Sales	17	10	- 41.2%	189	156	- 17.5%
Median Sales Price*	\$191,000	\$228,000	+ 19.4%	\$182,000	\$163,500	- 10.2%
Percent of List Price Received*	95.4%	94.2%	- 1.2%	95.3%	95.6%	+ 0.3%
Days on Market Until Sale	78	45	- 42.1%	88	67	- 23.7%
Inventory of Homes for Sale	65	60	- 7.7%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

September



Historical Median Sales Price Rolling 12-Month Calculation

