

Local Market Update – September 2016

A Research Tool Provided by the Western Upstate Association of REALTORS®

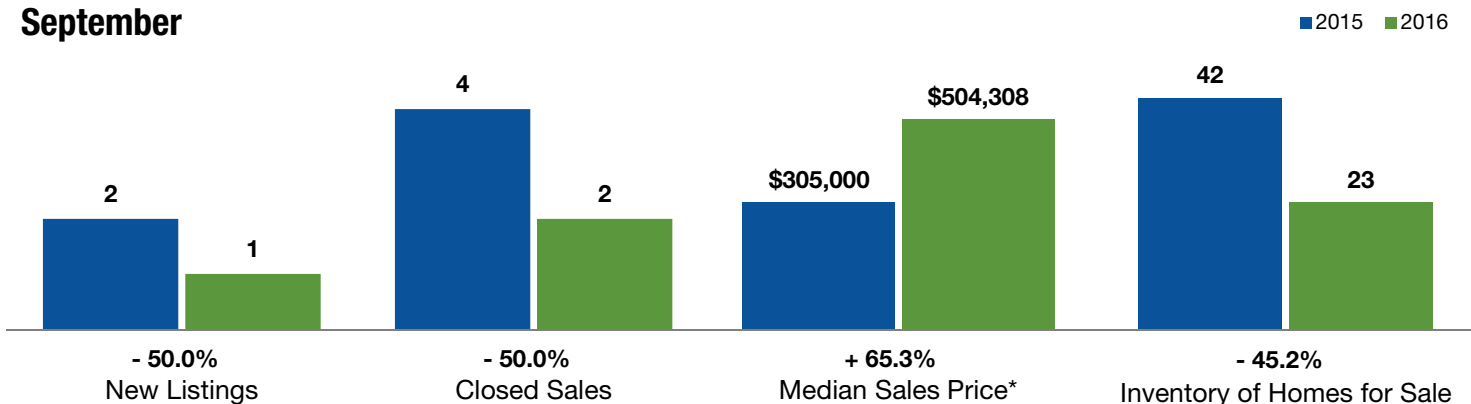


Lavonia

Key Metrics	September			YTD		
	2015	2016	Percent Change	2015	2016	Percent Change
New Listings	2	1	- 50.0%	65	56	- 13.8%
Closed Sales	4	2	- 50.0%	23	31	+ 34.8%
Median Sales Price*	\$305,000	\$504,308	+ 65.3%	\$232,000	\$235,000	+ 1.3%
Percent of List Price Received*	95.9%	94.3%	- 1.7%	94.3%	94.6%	+ 0.3%
Days on Market Until Sale	167	149	- 10.6%	185	122	- 34.3%
Inventory of Homes for Sale	42	23	- 45.2%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

September



Historical Median Sales Price Rolling 12-Month Calculation

