

Local Market Update – September 2014

A RESEARCH TOOL PROVIDED BY THE WESTERN UPSTATE ASSOCIATION OF REALTORS®



Lake Hartwell

- 17.3%

Change in
New Listings

+ 37.5%

Change in
Closed Sales

+ 2.2%

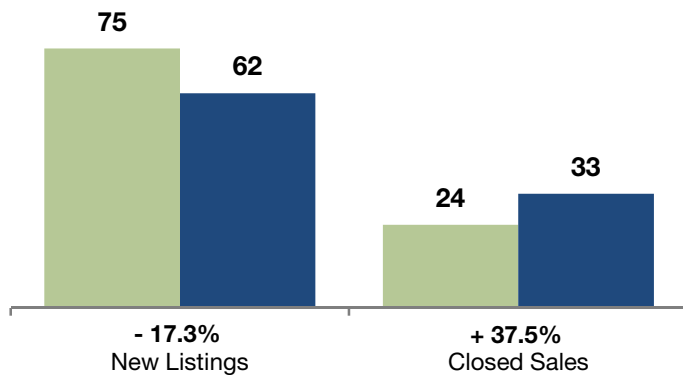
Change in
Median Sales Price

	September			Year to Date		
	2013	2014	+ / -	2013	2014	+ / -
New Listings	75	62	- 17.3%	941	1,018	+ 8.2%
Closed Sales	24	33	+ 37.5%	235	310	+ 31.9%
Median Sales Price*	\$172,000	\$175,777	+ 2.2%	\$190,000	\$213,250	+ 12.2%
Percent of List Price Received*	91.6%	92.1%	+ 0.6%	92.2%	94.3%	+ 2.2%
Days on Market Until Sale	106	173	+ 62.6%	140	119	- 14.6%
Inventory of Homes for Sale	657	652	- 0.8%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

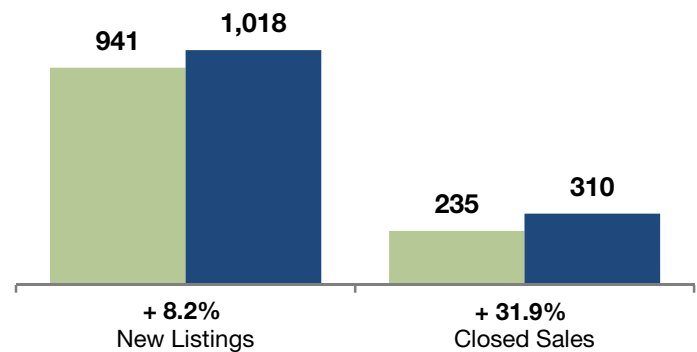
September

■ 2013 ■ 2014



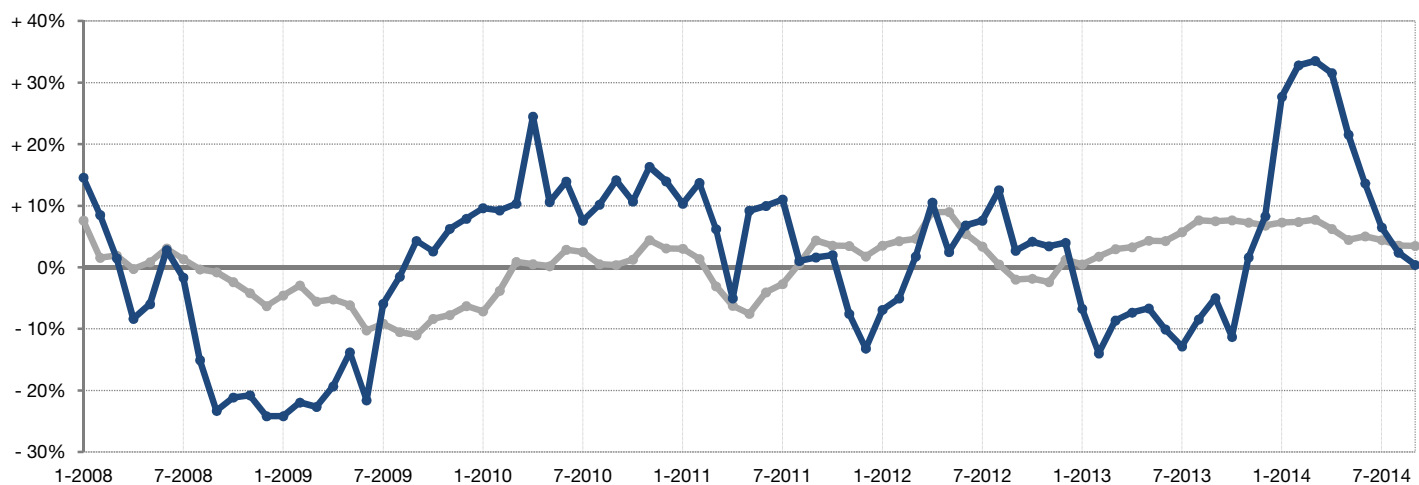
Year to Date

■ 2013 ■ 2014



Change in Median Sales Price from Prior Year (6-Month Average)**

All MLS — Lake Hartwell —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from the Western Upstate Association of REALTORS® Multiple Listing Service. | Sponsored by South Carolina REALTORS®. | Powered by 10K Research and Marketing.