

# Local Market Update – September 2014

A RESEARCH TOOL PROVIDED BY THE WESTERN UPSTATE ASSOCIATION OF REALTORS®



## Lavonia

**- 80.0%**

Change in  
New Listings

**0.0%**

Change in  
Closed Sales

**+ 18.8%**

Change in  
Median Sales Price

### September

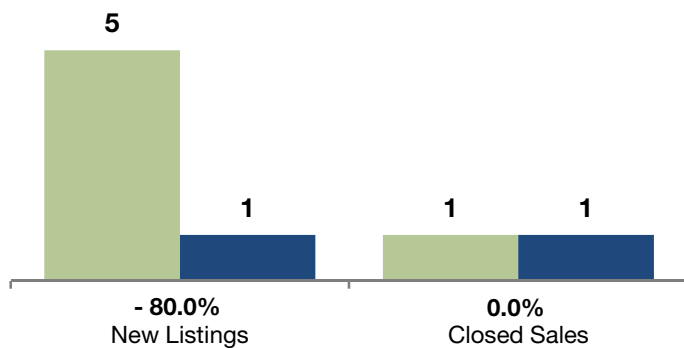
### Year to Date

	2013	2014	+ / -	2013	2014	+ / -
New Listings	5	1	- 80.0%	51	64	+ 25.5%
Closed Sales	1	1	0.0%	15	11	- 26.7%
Median Sales Price*	\$400,000	<b>\$475,000</b>	+ 18.8%	\$245,500	<b>\$320,000</b>	+ 30.3%
Percent of List Price Received*	89.1%	<b>97.9%</b>	+ 9.9%	92.2%	<b>94.9%</b>	+ 3.0%
Days on Market Until Sale	210	<b>165</b>	- 21.4%	150	<b>127</b>	- 15.0%
Inventory of Homes for Sale	37	<b>45</b>	+ 21.6%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

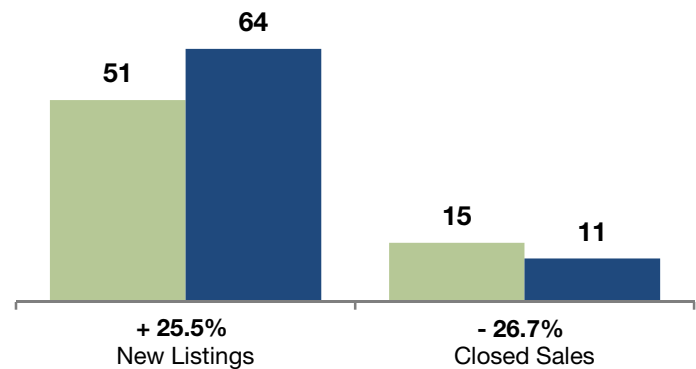
### September

■ 2013 ■ 2014



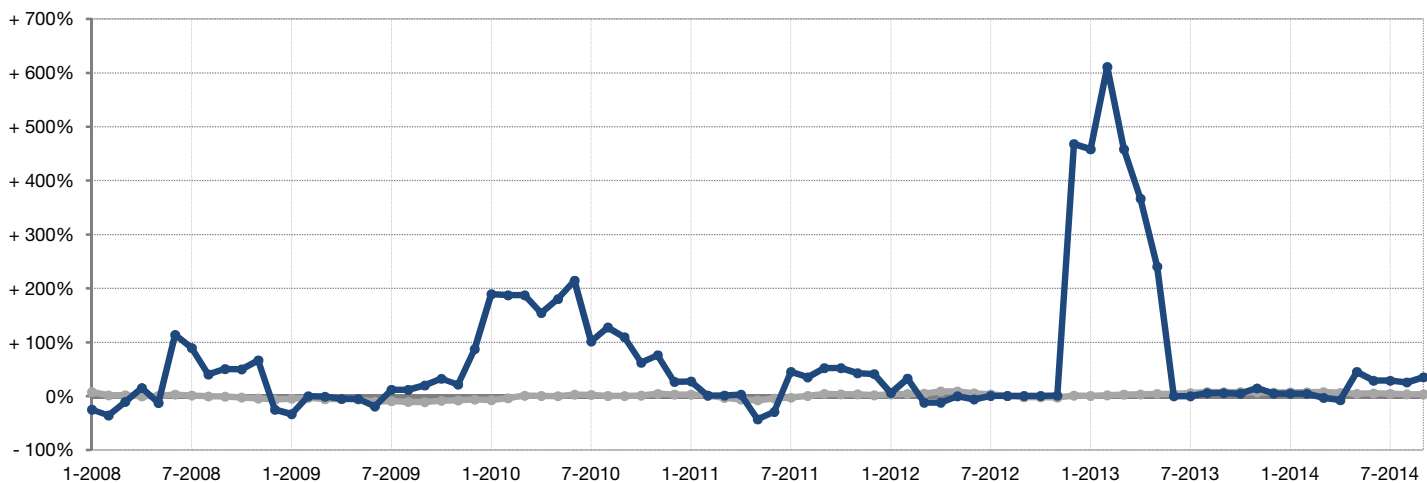
### Year to Date

■ 2013 ■ 2014



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*

All MLS — All MLS  
Lavonia — Lavonia



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from the Western Upstate Association of REALTORS® Multiple Listing Service. | Sponsored by South Carolina REALTORS®. | Powered by 10K Research and Marketing.