

# Local Market Update – September 2013

A RESEARCH TOOL PROVIDED BY THE WESTERN UPSTATE ASSOCIATION OF REALTORS®



## Lavonia

**+ 400.0%**

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Change in  
New Listings

Change in  
Closed Sales

Change in  
Median Sales Price

### September

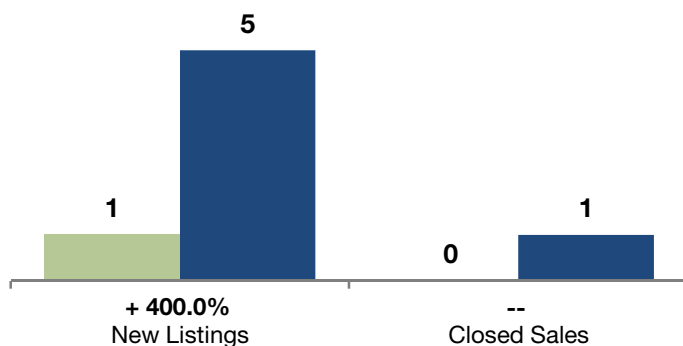
### Year to Date

	2012	2013	+ / -	2012	2013	+ / -
New Listings	1	5	+ 400.0%	23	50	+ 117.4%
Closed Sales	0	1	--	9	15	+ 66.7%
Median Sales Price*	\$0	\$400,000	--	\$246,500	\$245,500	- 0.4%
Percent of List Price Received*	0.0%	89.1%	--	94.5%	92.2%	- 2.4%
Days on Market Until Sale	0	210	--	187	150	- 19.7%
Inventory of Homes for Sale	20	37	+ 85.0%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

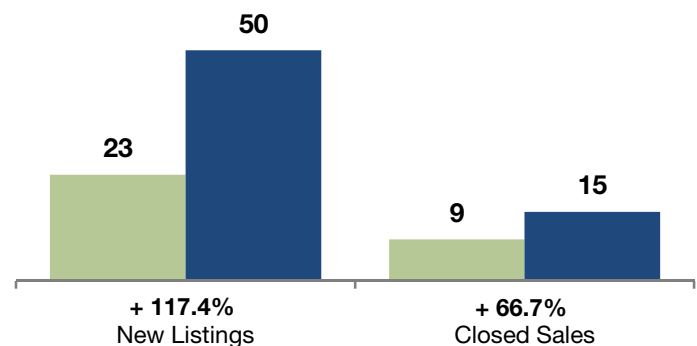
### September

■ 2012 ■ 2013



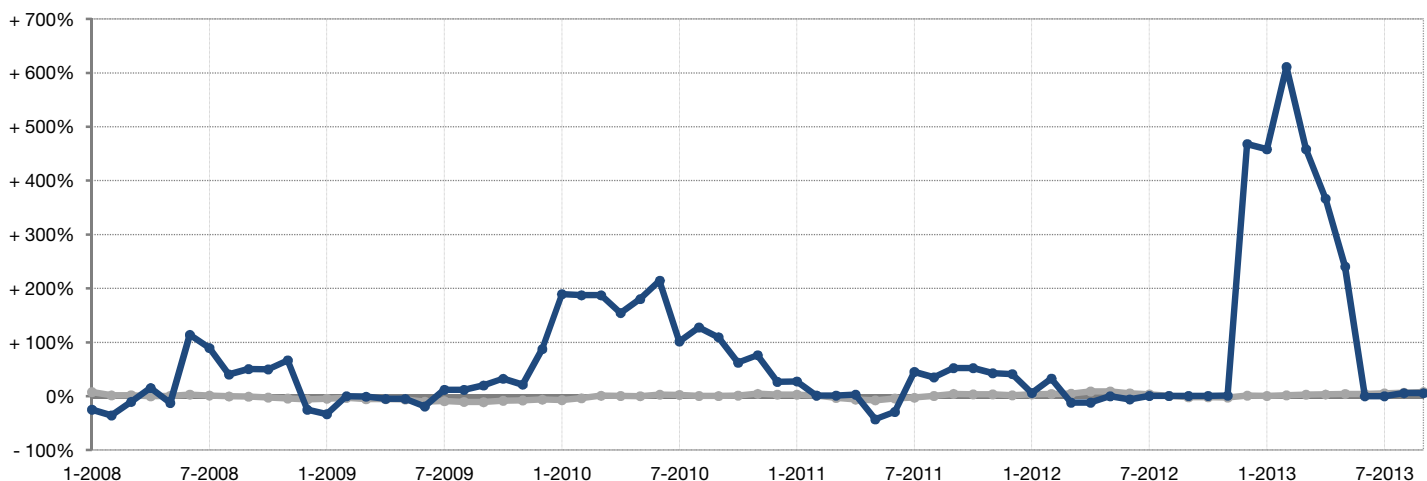
### Year to Date

■ 2012 ■ 2013



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*

All MLS —  
Lavonia —



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from the Western Upstate Association of REALTORS® Multiple Listing Service. | Sponsored by South Carolina REALTORS®. | Powered by 10K Research and Marketing.