

Local Market Update – September 2012

A RESEARCH TOOL PROVIDED BY THE WESTERN UPSTATE ASSOCIATION OF REALTORS®



Honea Path

- 40.0%

Change in
New Listings

- 100.0%

Change in
Closed Sales

- 100.0%

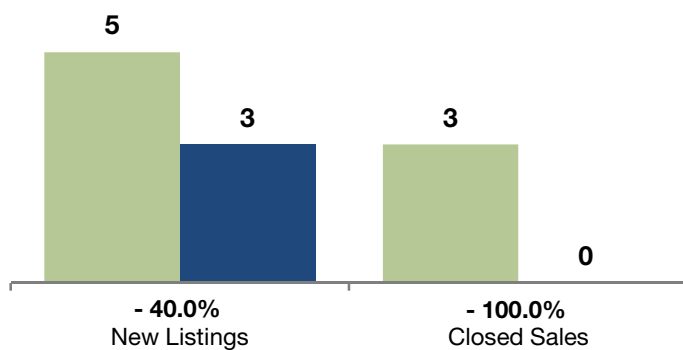
Change in
Median Sales Price

| | September | | | Year to Date | | |
|---------------------------------|-----------|------|----------|--------------|----------|---------|
| | 2011 | 2012 | + / - | 2011 | 2012 | + / - |
| New Listings | 5 | 3 | - 40.0% | 68 | 67 | - 1.5% |
| Closed Sales | 3 | 0 | - 100.0% | 34 | 23 | - 32.4% |
| Median Sales Price* | \$137,950 | \$0 | - 100.0% | \$73,900 | \$66,675 | - 9.8% |
| Percent of List Price Received* | 86.5% | 0.0% | - 100.0% | 91.1% | 96.4% | + 5.8% |
| Days on Market Until Sale | 324 | 0 | - 100.0% | 148 | 146 | - 1.7% |
| Inventory of Homes for Sale | 44 | 51 | + 15.9% | -- | -- | -- |

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

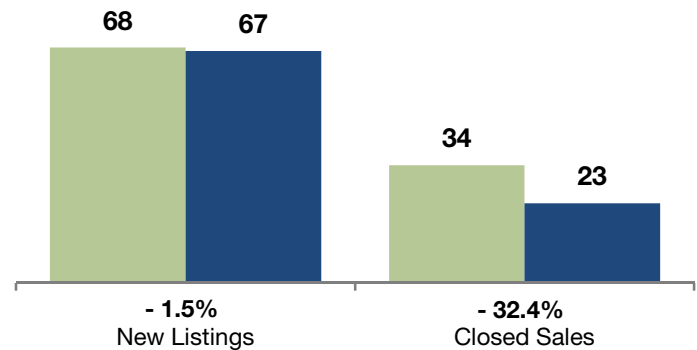
September

■ 2011 ■ 2012



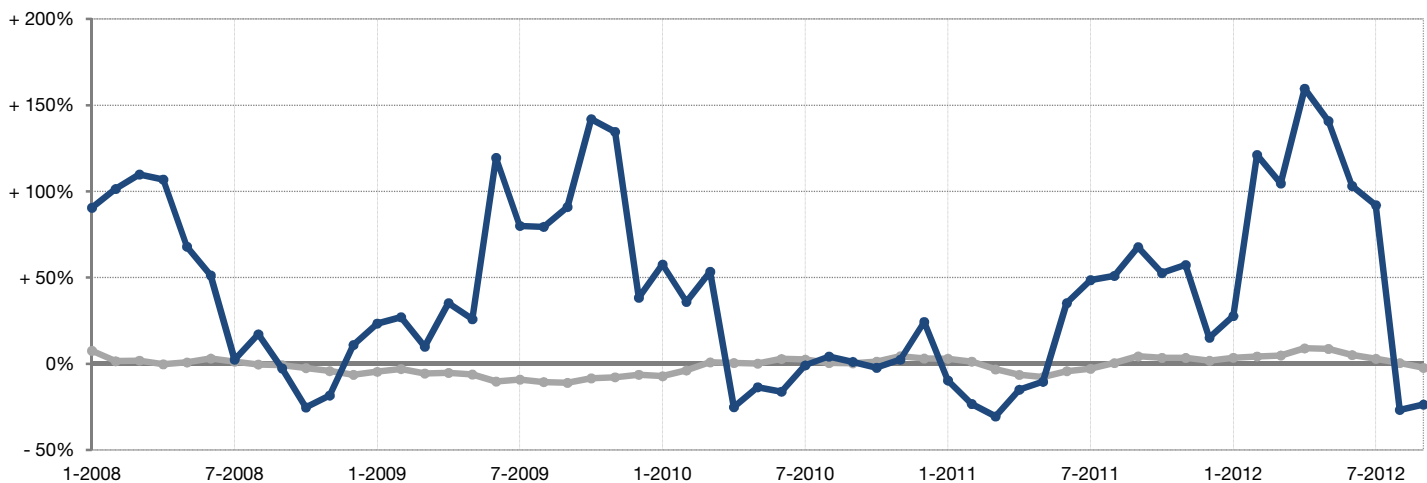
Year to Date

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**

All MLS — Honea Path —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from the Western Upstate Association of REALTORS® Multiple Listing Service. | Sponsored by South Carolina REALTORS®. | Powered by 10K Research and Marketing.