

Local Market Update – September 2012

A RESEARCH TOOL PROVIDED BY THE WESTERN UPSTATE ASSOCIATION OF REALTORS®



Central

- 53.3%

Change in
New Listings

- 55.6%

Change in
Closed Sales

+ 33.3%

Change in
Median Sales Price

September

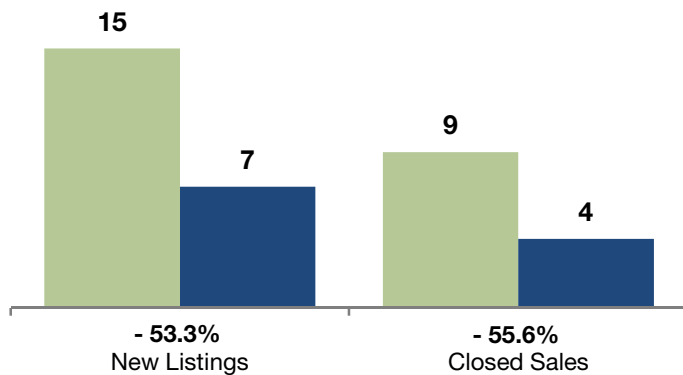
Year to Date

	2011	2012	+ / -	2011	2012	+ / -
New Listings	15	7	- 53.3%	121	104	- 14.0%
Closed Sales	9	4	- 55.6%	57	55	- 3.5%
Median Sales Price*	\$78,000	\$104,000	+ 33.3%	\$85,000	\$86,750	+ 2.1%
Percent of List Price Received*	98.1%	95.7%	- 2.4%	95.7%	96.0%	+ 0.3%
Days on Market Until Sale	63	109	+ 72.8%	128	156	+ 21.9%
Inventory of Homes for Sale	65	50	- 23.1%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

September

■ 2011 ■ 2012



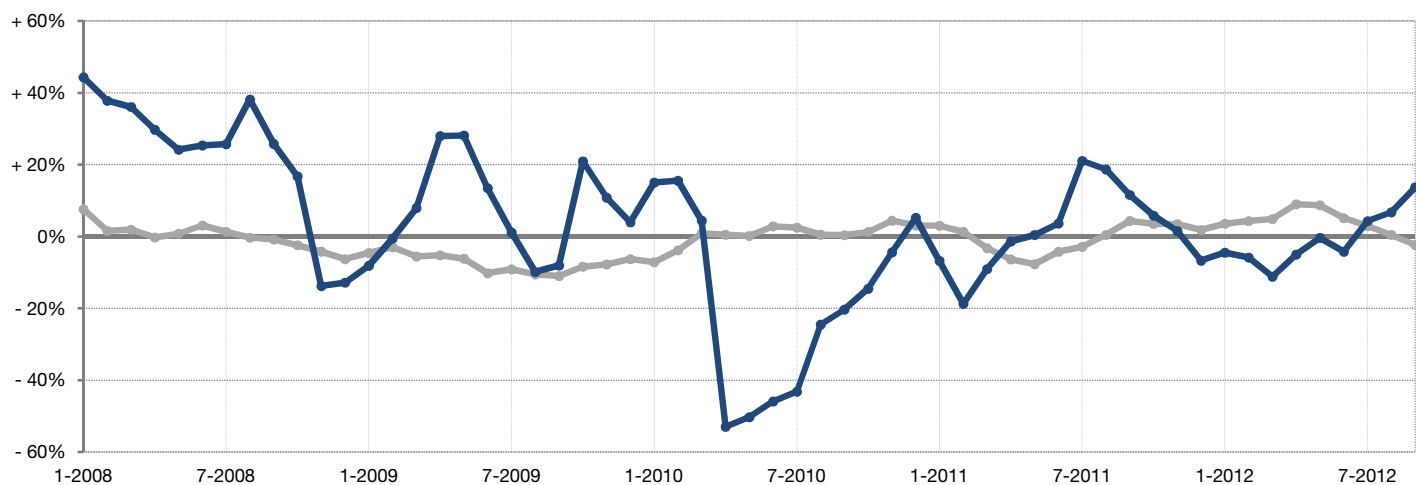
Year to Date

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**

All MLS — Central —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from the Western Upstate Association of REALTORS® Multiple Listing Service. | Sponsored by South Carolina REALTORS®. | Powered by 10K Research and Marketing.