

Local Market Update – September 2012

A RESEARCH TOOL PROVIDED BY THE WESTERN UPSTATE ASSOCIATION OF REALTORS®



Fair Play

- 54.5%

Change in
New Listings

+ 50.0%

Change in
Closed Sales

- 39.5%

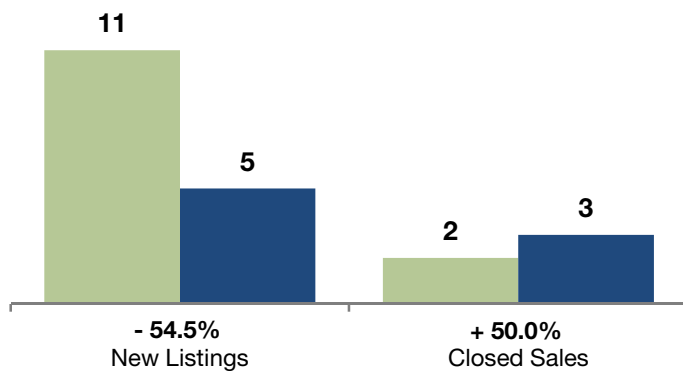
Change in
Median Sales Price

	September			Year to Date		
	2011	2012	+ / -	2011	2012	+ / -
New Listings	11	5	- 54.5%	92	87	- 5.4%
Closed Sales	2	3	+ 50.0%	15	19	+ 26.7%
Median Sales Price*	\$231,550	\$140,000	- 39.5%	\$135,000	\$165,900	+ 22.9%
Percent of List Price Received*	96.5%	90.2%	- 6.5%	86.4%	91.3%	+ 5.7%
Days on Market Until Sale	380	168	- 55.9%	176	207	+ 17.8%
Inventory of Homes for Sale	61	56	- 8.2%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

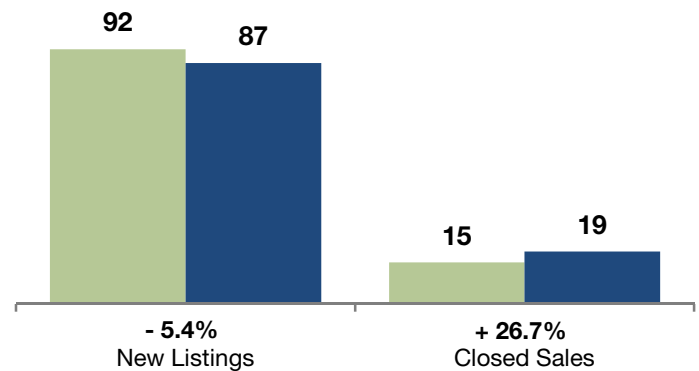
September

■ 2011 ■ 2012



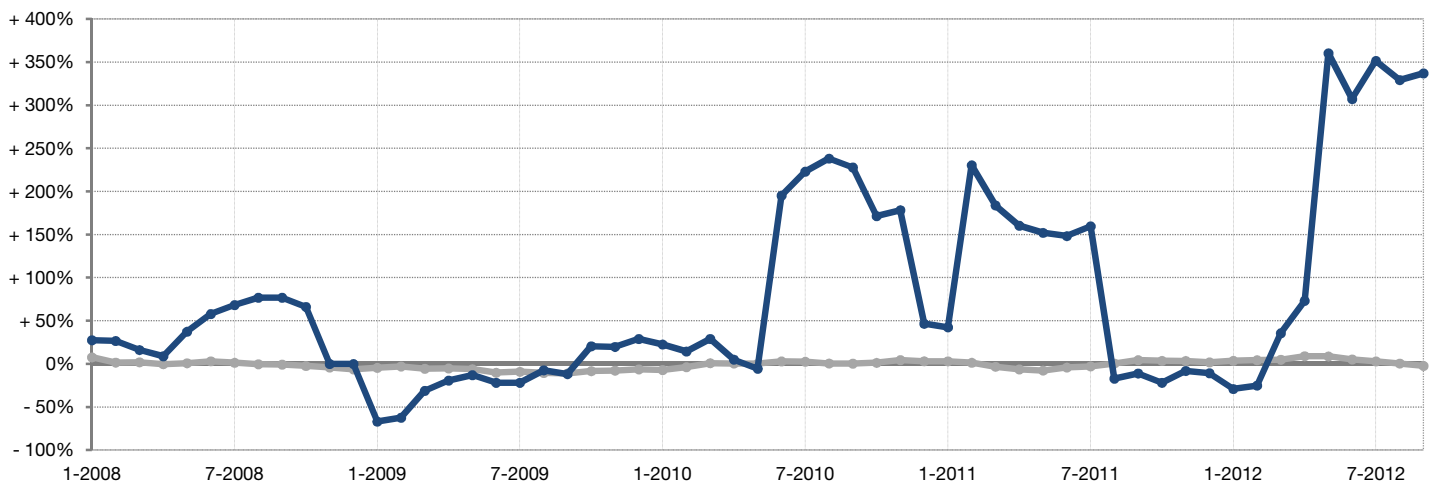
Year to Date

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**

All MLS — Fair Play —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from the Western Upstate Association of REALTORS® Multiple Listing Service. | Sponsored by South Carolina REALTORS®. | Powered by 10K Research and Marketing.