

Local Market Update – September 2012

A RESEARCH TOOL PROVIDED BY THE WESTERN UPSTATE ASSOCIATION OF REALTORS®



Pickens

+ 41.7%

Change in
New Listings

+ 300.0%

Change in
Closed Sales

+ 51.8%

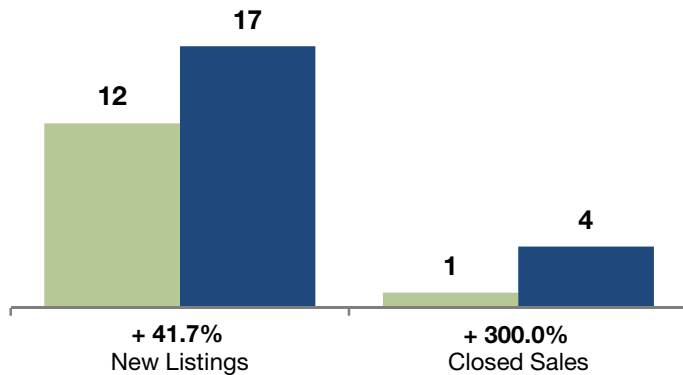
Change in
Median Sales Price

	September			Year to Date		
	2011	2012	+ / -	2011	2012	+ / -
New Listings	12	17	+ 41.7%	97	112	+ 15.5%
Closed Sales	1	4	+ 300.0%	31	36	+ 16.1%
Median Sales Price*	\$122,000	\$185,250	+ 51.8%	\$88,000	\$113,500	+ 29.0%
Percent of List Price Received*	92.1%	97.9%	+ 6.4%	95.1%	94.9%	- 0.2%
Days on Market Until Sale	78	178	+ 127.8%	185	203	+ 9.8%
Inventory of Homes for Sale	96	91	- 5.2%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

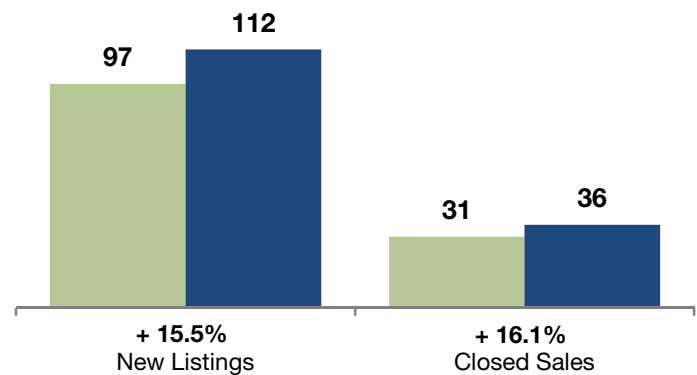
September

■ 2011 ■ 2012



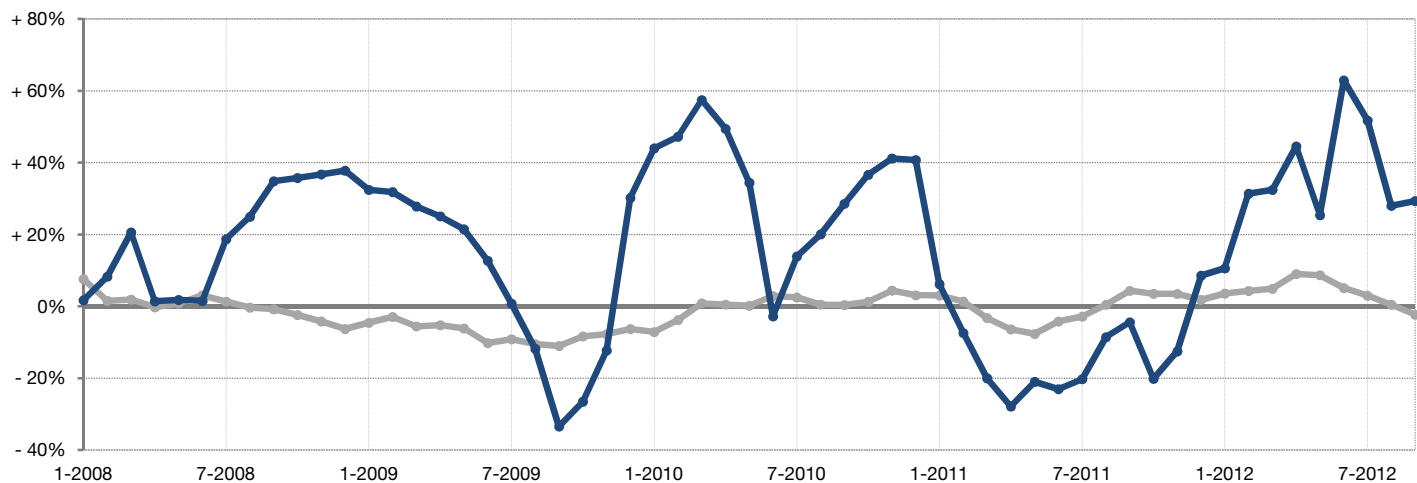
Year to Date

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**

All MLS —●—
Pickens —●—



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from the Western Upstate Association of REALTORS® Multiple Listing Service. | Sponsored by South Carolina REALTORS®. | Powered by 10K Research and Marketing.