

Local Market Update – September 2012

A RESEARCH TOOL PROVIDED BY THE WESTERN UPSTATE ASSOCIATION OF REALTORS®



Lavonia

- 66.7%

Change in
New Listings

- 100.0%

Change in
Closed Sales

- 100.0%

Change in
Median Sales Price

September

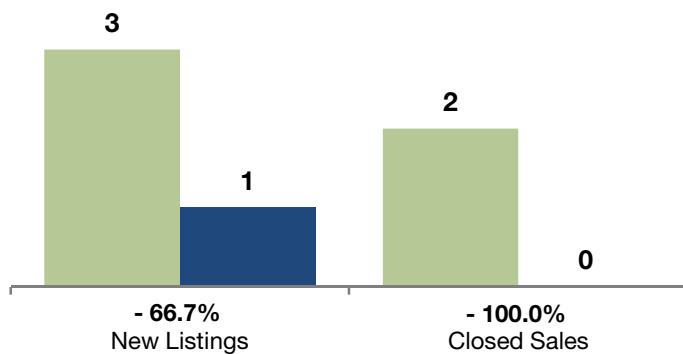
Year to Date

	2011	2012	+ / -	2011	2012	+ / -
New Listings	3	1	- 66.7%	38	23	- 39.5%
Closed Sales	2	0	- 100.0%	10	9	- 10.0%
Median Sales Price*	\$355,000	\$0	- 100.0%	\$226,500	\$246,500	+ 8.8%
Percent of List Price Received*	93.9%	0.0%	- 100.0%	91.3%	94.5%	+ 3.5%
Days on Market Until Sale	43	0	- 100.0%	147	190	+ 29.4%
Inventory of Homes for Sale	31	20	- 35.5%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

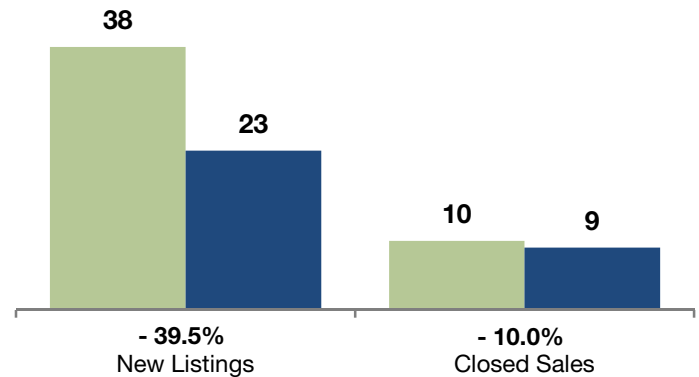
September

■ 2011 ■ 2012



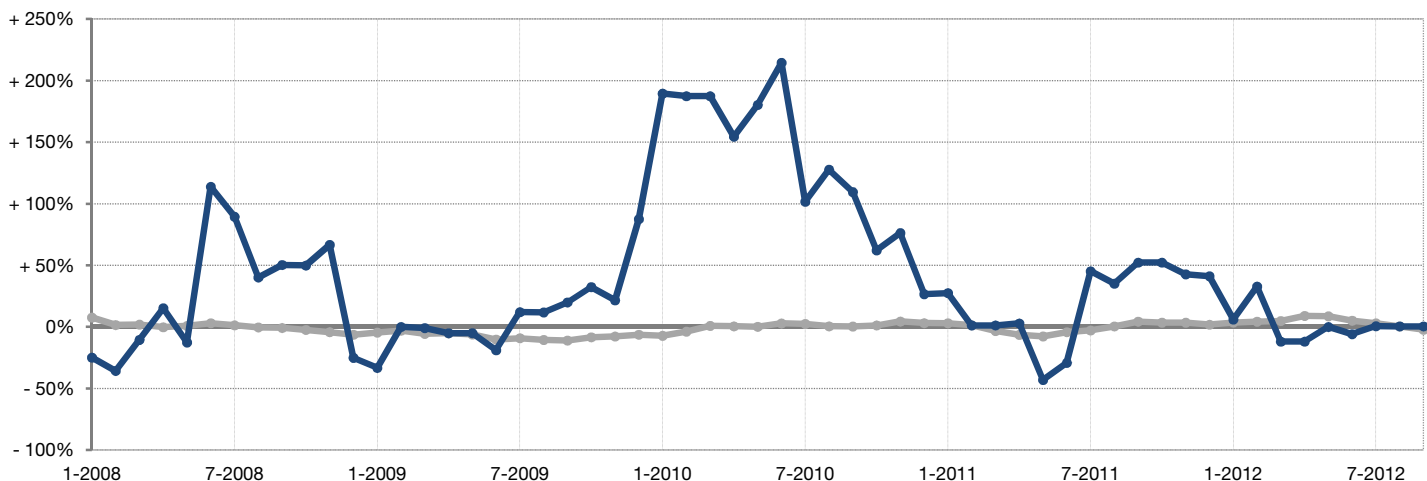
Year to Date

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**

All MLS — Lavonia —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from the Western Upstate Association of REALTORS® Multiple Listing Service. | Sponsored by South Carolina REALTORS®. | Powered by 10K Research and Marketing.