

Local Market Update – October 2014

A Research Tool Provided by the Western Upstate Association of REALTORS®

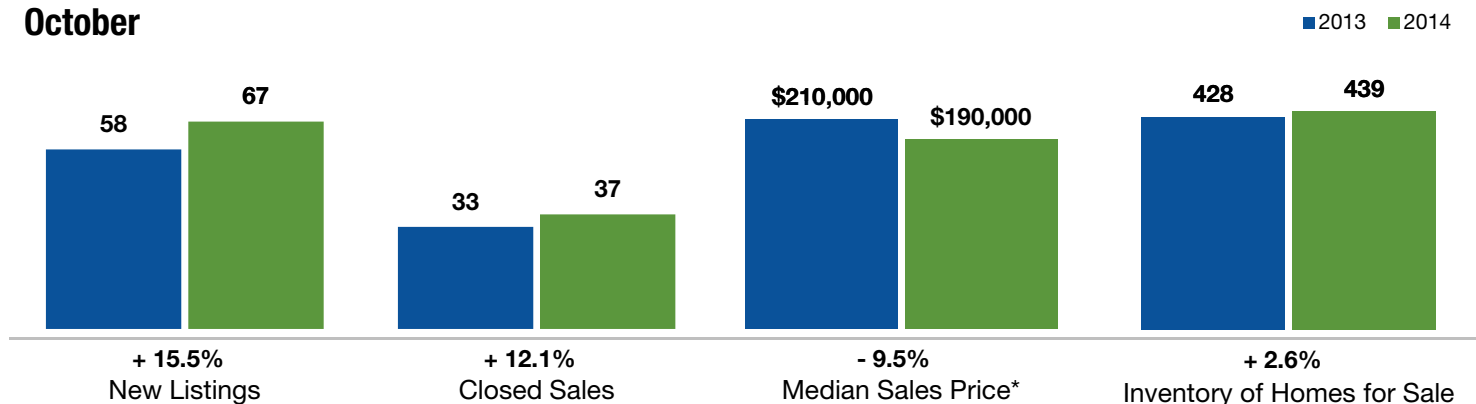


Seneca

| Key Metrics | October | | | YTD | | |
|---------------------------------|-----------|-----------|----------------|-----------|-----------|----------------|
| | 2013 | 2014 | Percent Change | 2013 | 2014 | Percent Change |
| New Listings | 58 | 67 | + 15.5% | 733 | 791 | + 7.9% |
| Closed Sales | 33 | 37 | + 12.1% | 319 | 341 | + 6.9% |
| Median Sales Price* | \$210,000 | \$190,000 | - 9.5% | \$168,000 | \$162,250 | - 3.4% |
| Percent of List Price Received* | 91.3% | 94.2% | + 3.2% | 93.8% | 93.7% | - 0.1% |
| Days on Market Until Sale | 119 | 167 | + 40.6% | 124 | 131 | + 5.8% |
| Inventory of Homes for Sale | 428 | 439 | + 2.6% | -- | -- | -- |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

October



Historical Median Sales Price Rolling 12-Month Calculation

