

Local Market Update – October 2014

A Research Tool Provided by the Western Upstate Association of REALTORS®



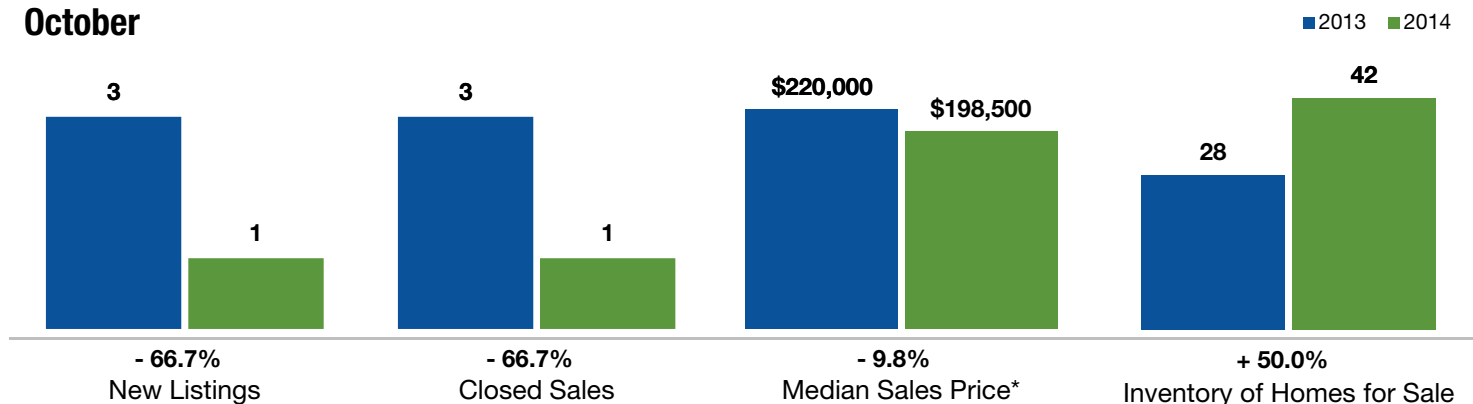
WESTERN UPSTATE
ASSOCIATION OF REALTORS®

Lavonia

Key Metrics	October			YTD		
	2013	2014	Percent Change	2013	2014	Percent Change
New Listings	3	1	- 66.7%	54	65	+ 20.4%
Closed Sales	3	1	- 66.7%	18	12	- 33.3%
Median Sales Price*	\$220,000	\$198,500	- 9.8%	\$225,000	\$276,000	+ 22.7%
Percent of List Price Received*	88.3%	95.7%	+ 8.4%	91.5%	95.0%	+ 3.8%
Days on Market Until Sale	145	87	- 39.9%	149	124	- 17.0%
Inventory of Homes for Sale	28	42	+ 50.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

October



Historical Median Sales Price Rolling 12-Month Calculation

