

# Local Market Update – October 2014

A Research Tool Provided by the Western Upstate Association of REALTORS®



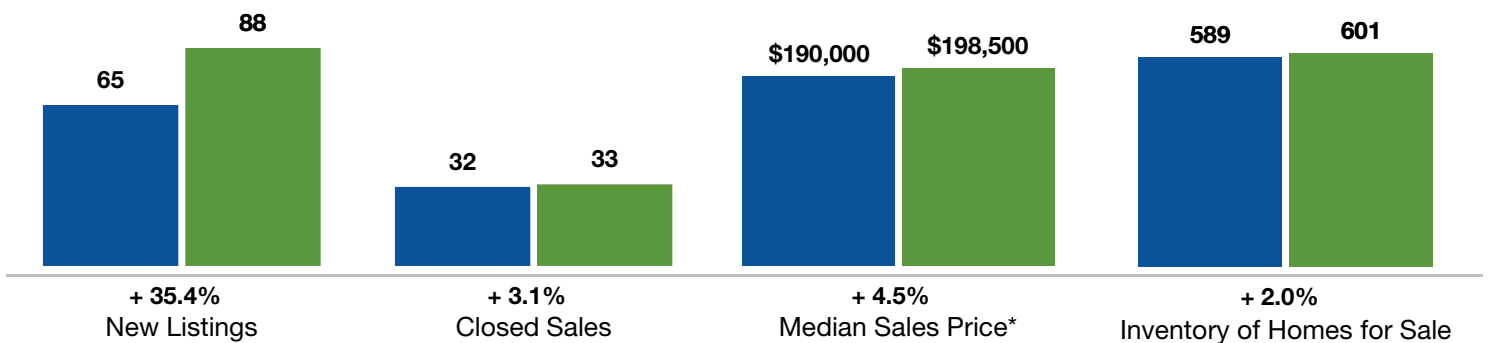
## Lake Hartwell

Key Metrics	October			YTD		
	2013	2014	Percent Change	2013	2014	Percent Change
New Listings	65	88	+ 35.4%	1,003	1,100	+ 9.7%
Closed Sales	32	33	+ 3.1%	267	344	+ 28.8%
Median Sales Price*	\$190,000	\$198,500	+ 4.5%	\$190,000	\$209,500	+ 10.3%
Percent of List Price Received*	93.8%	93.5%	- 0.4%	92.4%	94.2%	+ 2.0%
Days on Market Until Sale	143	110	- 23.1%	140	119	- 15.3%
Inventory of Homes for Sale	589	601	+ 2.0%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### October

■ 2013 ■ 2014



### Historical Median Sales Price Rolling 12-Month Calculation

