

Local Market Update – October 2013

A RESEARCH TOOL PROVIDED BY THE WESTERN UPSTATE ASSOCIATION OF REALTORS®



Fair Play

- 58.3%

Change in
New Listings

- 66.7%

Change in
Closed Sales

- 69.8%

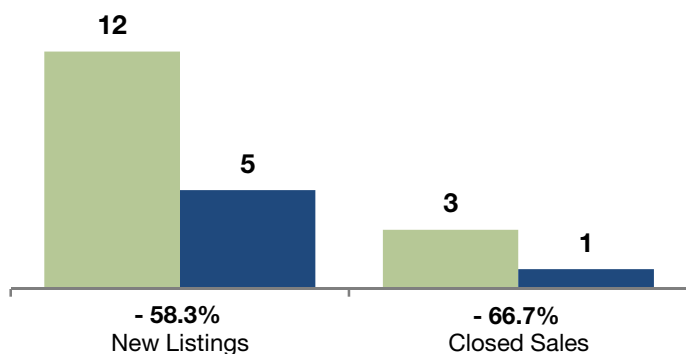
Change in
Median Sales Price

	October			Year to Date		
	2012	2013	+ / -	2012	2013	+ / -
New Listings	12	5	- 58.3%	96	102	+ 6.3%
Closed Sales	3	1	- 66.7%	23	31	+ 34.8%
Median Sales Price*	\$220,000	\$66,500	- 69.8%	\$167,950	\$150,000	- 10.7%
Percent of List Price Received*	77.2%	92.4%	+ 19.7%	89.4%	90.1%	+ 0.8%
Days on Market Until Sale	193	124	- 35.9%	202	140	- 30.8%
Inventory of Homes for Sale	58	64	+ 10.3%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

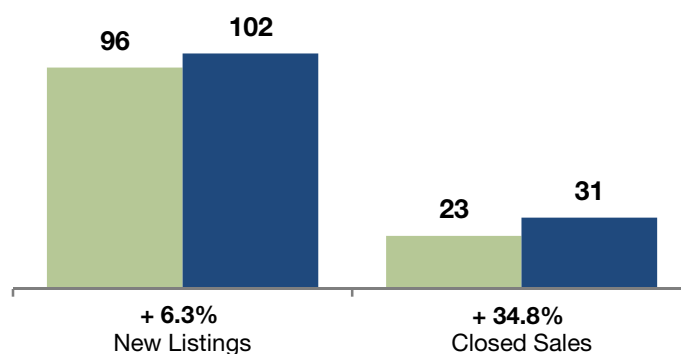
October

■ 2012 ■ 2013



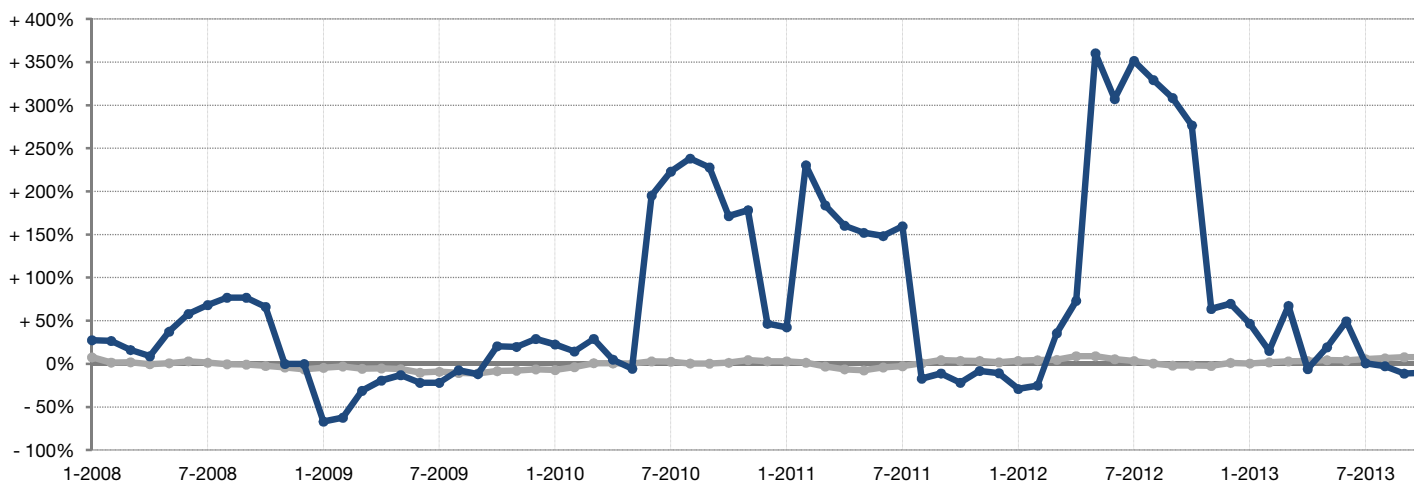
Year to Date

■ 2012 ■ 2013



Change in Median Sales Price from Prior Year (6-Month Average)**

All MLS — Fair Play —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from the Western Upstate Association of REALTORS® Multiple Listing Service. | Sponsored by South Carolina REALTORS®. | Powered by 10K Research and Marketing.