

Local Market Update – October 2013

A RESEARCH TOOL PROVIDED BY THE WESTERN UPSTATE ASSOCIATION OF REALTORS®



Pickens

- 12.5%

Change in
New Listings

- 50.0%

Change in
Closed Sales

- 29.2%

Change in
Median Sales Price

October

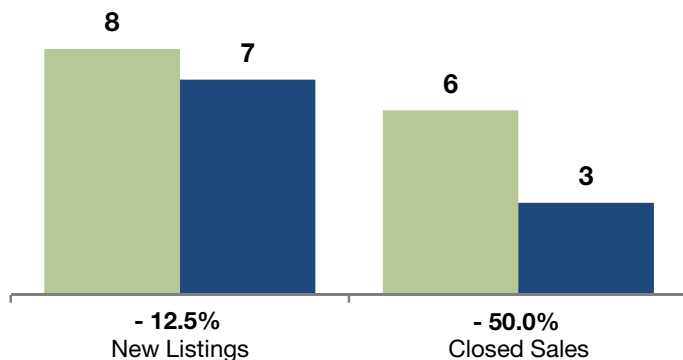
Year to Date

	2012	2013	+ / -	2012	2013	+ / -
New Listings	8	7	- 12.5%	118	115	- 2.5%
Closed Sales	6	3	- 50.0%	44	45	+ 2.3%
Median Sales Price*	\$163,750	\$116,000	- 29.2%	\$124,500	\$148,800	+ 19.5%
Percent of List Price Received*	92.6%	91.6%	- 1.1%	94.6%	94.5%	- 0.1%
Days on Market Until Sale	164	25	- 84.8%	191	126	- 34.2%
Inventory of Homes for Sale	79	70	- 11.4%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

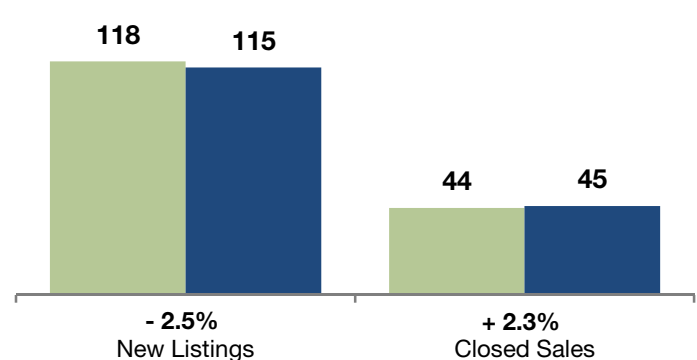
October

■ 2012 ■ 2013



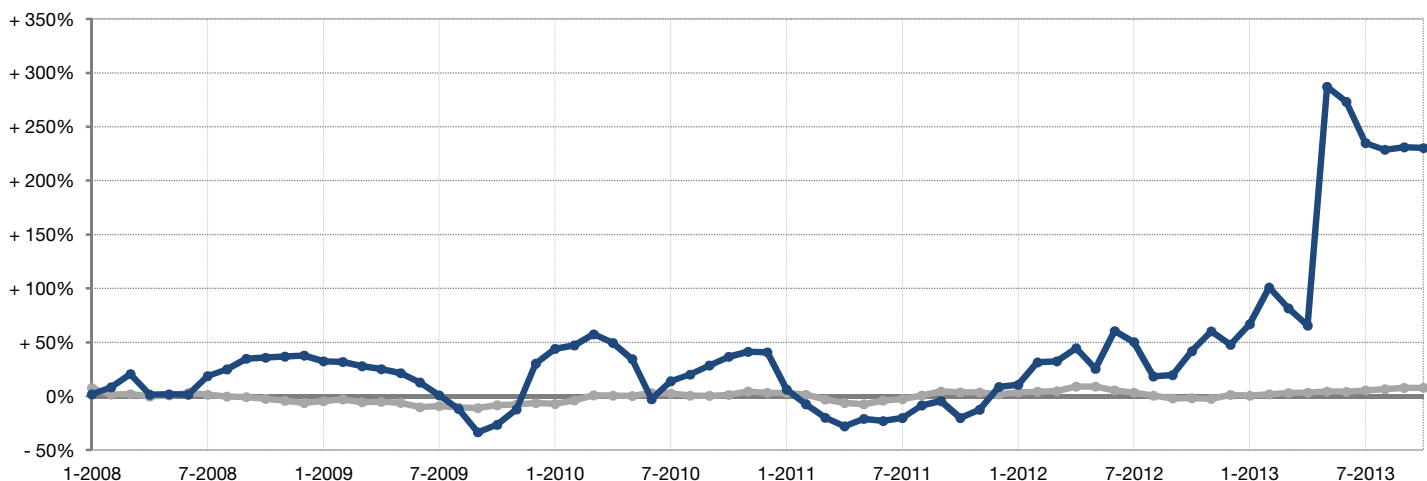
Year to Date

■ 2012 ■ 2013



Change in Median Sales Price from Prior Year (6-Month Average)**

All MLS —
Pickens —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from the Western Upstate Association of REALTORS® Multiple Listing Service. | Sponsored by South Carolina REALTORS®. | Powered by 10K Research and Marketing.