

Local Market Update – October 2013

A RESEARCH TOOL PROVIDED BY THE WESTERN UPSTATE ASSOCIATION OF REALTORS®



Central

- 16.7%

Change in
New Listings

- 20.0%

Change in
Closed Sales

- 2.2%

Change in
Median Sales Price

	October			Year to Date		
	2012	2013	+ / -	2012	2013	+ / -
New Listings	12	10	- 16.7%	118	129	+ 9.3%
Closed Sales	5	4	- 20.0%	62	69	+ 11.3%
Median Sales Price*	\$80,250	\$78,450	- 2.2%	\$86,000	\$105,000	+ 22.1%
Percent of List Price Received*	93.2%	88.6%	- 5.0%	95.8%	94.0%	- 1.9%
Days on Market Until Sale	68	110	+ 62.1%	138	83	- 40.0%
Inventory of Homes for Sale	56	63	+ 12.5%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

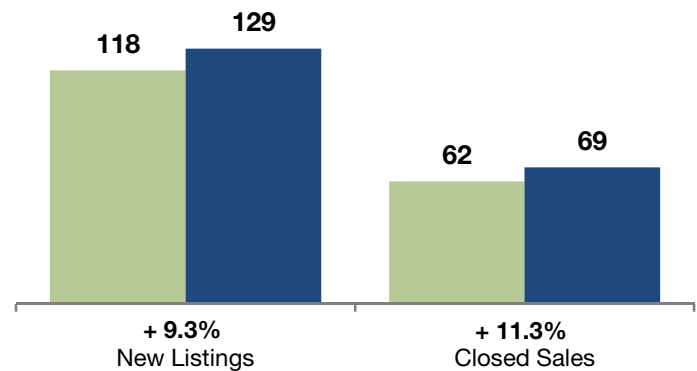
October

■ 2012 ■ 2013



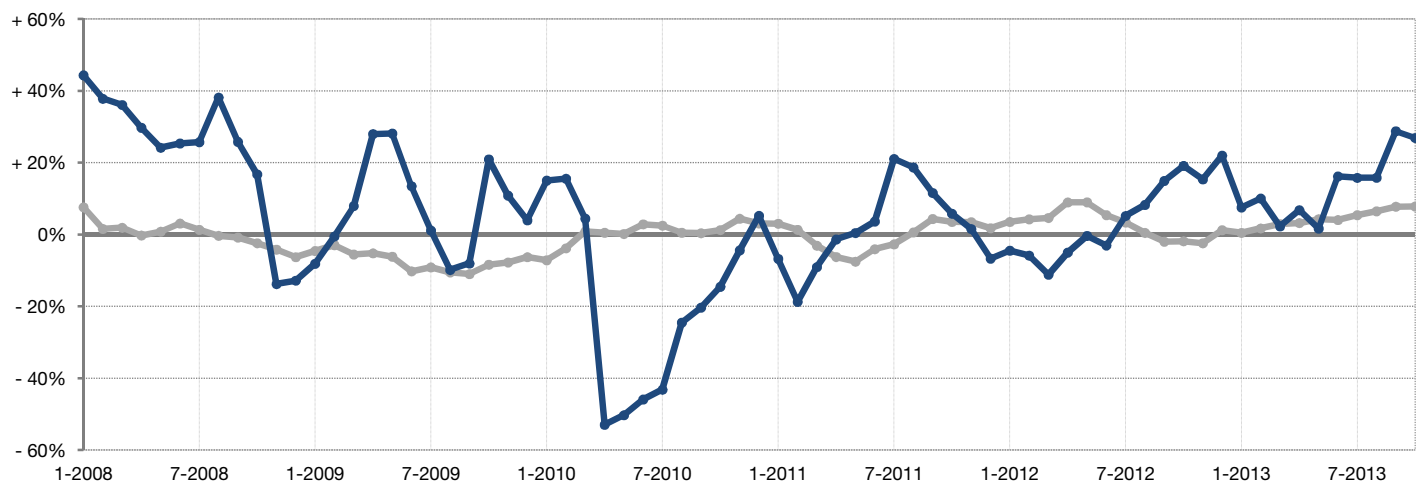
Year to Date

■ 2012 ■ 2013



Change in Median Sales Price from Prior Year (6-Month Average)**

All MLS — Central —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from the Western Upstate Association of REALTORS® Multiple Listing Service. | Sponsored by South Carolina REALTORS®. | Powered by 10K Research and Marketing.