

Local Market Update – October 2013

A RESEARCH TOOL PROVIDED BY THE WESTERN UPSTATE ASSOCIATION OF REALTORS®



Lavonia

0.0%

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Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

October

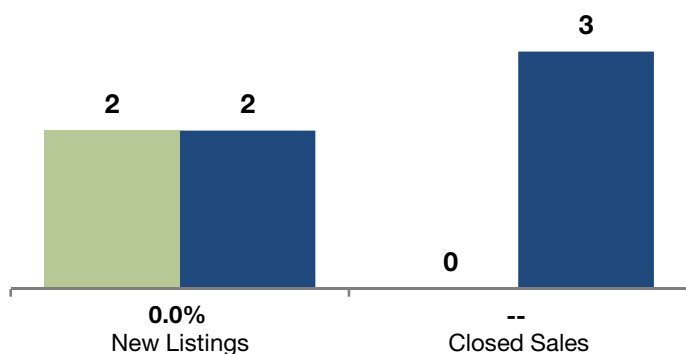
Year to Date

	2012	2013	+ / -	2012	2013	+ / -
New Listings	2	2	0.0%	25	52	+ 108.0%
Closed Sales	0	3	--	9	18	+ 100.0%
Median Sales Price*	\$0	\$220,000	--	\$246,500	\$230,000	- 6.7%
Percent of List Price Received*	0.0%	88.3%	--	94.5%	91.5%	- 3.1%
Days on Market Until Sale	0	145	--	187	149	- 20.2%
Inventory of Homes for Sale	21	28	+ 33.3%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

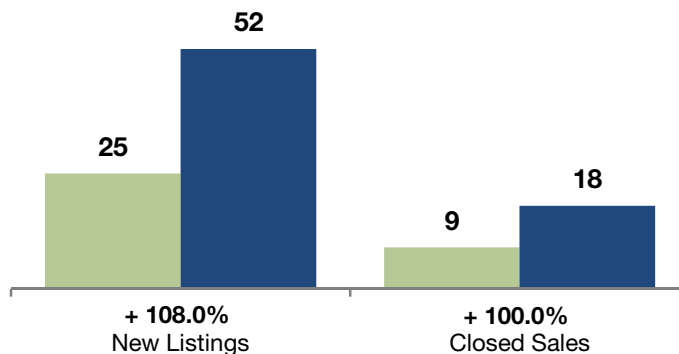
October

■ 2012 ■ 2013



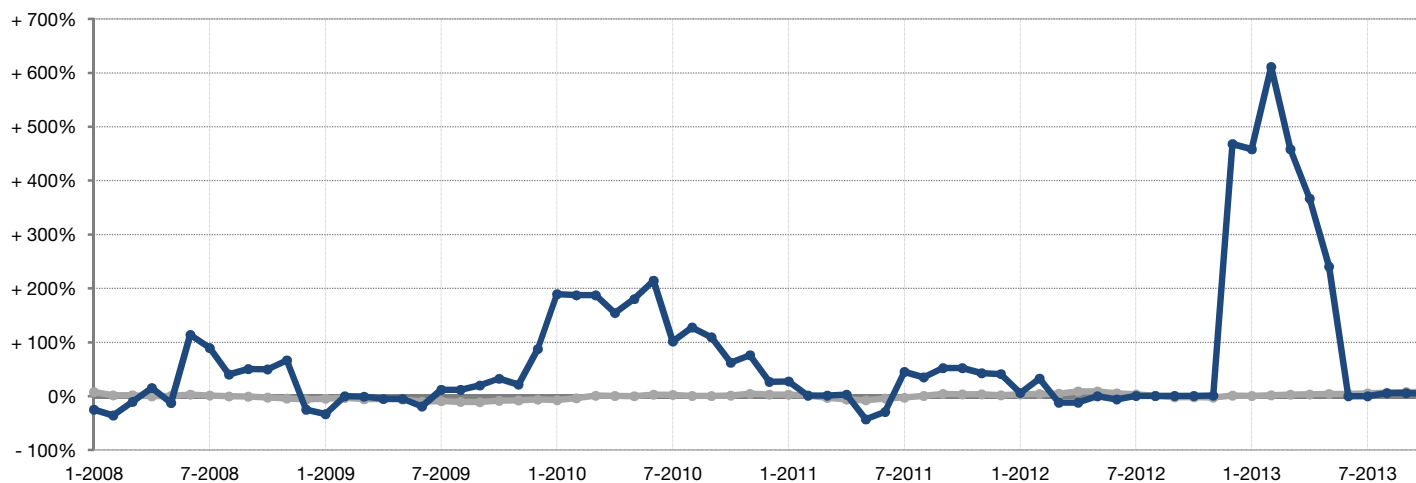
Year to Date

■ 2012 ■ 2013



Change in Median Sales Price from Prior Year (6-Month Average)**

All MLS —
Lavonia —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from the Western Upstate Association of REALTORS® Multiple Listing Service. | Sponsored by South Carolina REALTORS®. | Powered by 10K Research and Marketing.