

Local Market Update – October 2012

A RESEARCH TOOL PROVIDED BY THE WESTERN UPSTATE ASSOCIATION OF REALTORS®



Lake Hartwell

+ 10.8%

Change in
New Listings

0.0%

Change in
Closed Sales

+ 42.1%

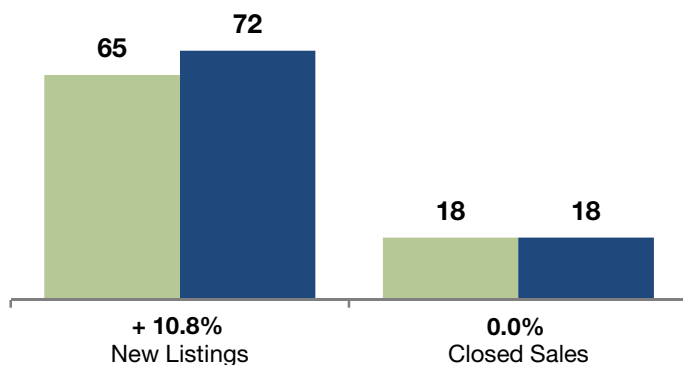
Change in
Median Sales Price

	October			Year to Date		
	2011	2012	+ / -	2011	2012	+ / -
New Listings	65	72	+ 10.8%	905	783	- 13.5%
Closed Sales	18	18	0.0%	229	209	- 8.7%
Median Sales Price*	\$168,538	\$239,500	+ 42.1%	\$204,000	\$210,000	+ 2.9%
Percent of List Price Received*	93.4%	92.2%	- 1.4%	91.3%	92.4%	+ 1.2%
Days on Market Until Sale	237	201	- 15.4%	182	202	+ 10.9%
Inventory of Homes for Sale	624	583	- 6.6%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

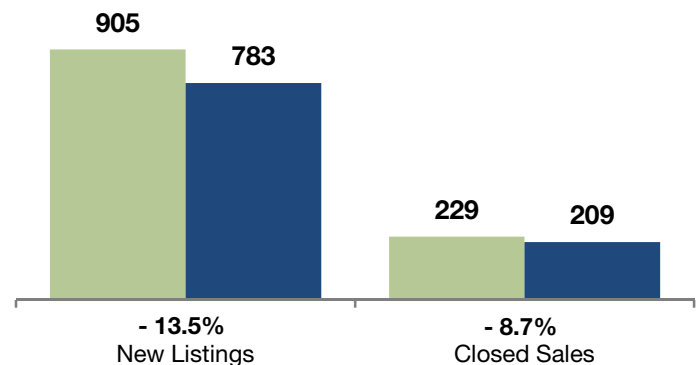
October

■ 2011 ■ 2012



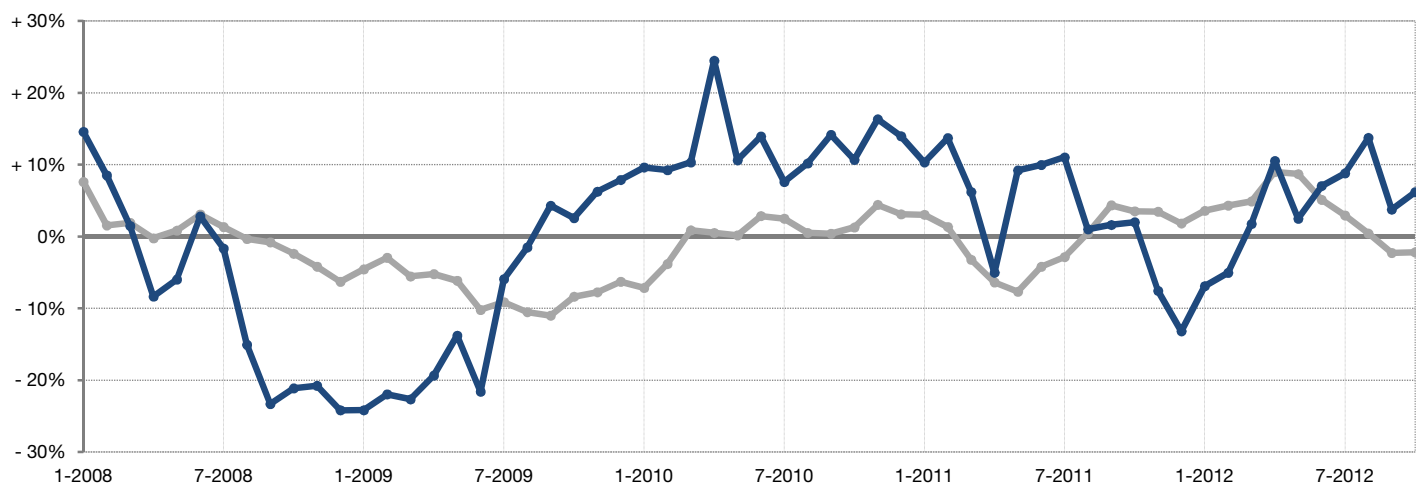
Year to Date

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**

All MLS — Lake Hartwell —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from the Western Upstate Association of REALTORS® Multiple Listing Service. | Sponsored by South Carolina REALTORS®. | Powered by 10K Research and Marketing.