

Local Market Update – October 2012

A RESEARCH TOOL PROVIDED BY THE WESTERN UPSTATE ASSOCIATION OF REALTORS®



Pickens

- 38.5%

Change in
New Listings

0.0%

Change in
Closed Sales

+ 93.5%

Change in
Median Sales Price

October

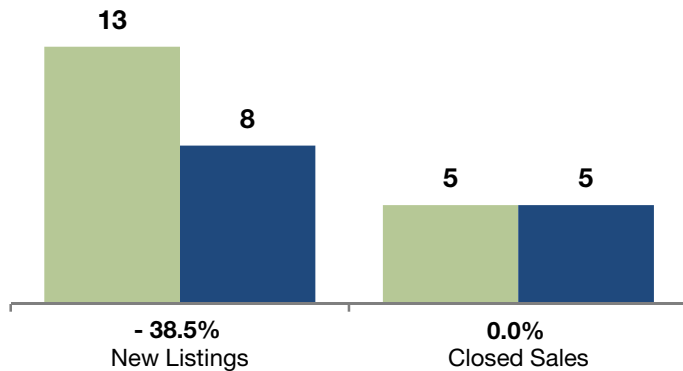
Year to Date

	2011	2012	+ / -	2011	2012	+ / -
New Listings	13	8	- 38.5%	110	120	+ 9.1%
Closed Sales	5	5	0.0%	36	41	+ 13.9%
Median Sales Price*	\$77,500	\$150,000	+ 93.5%	\$85,500	\$120,000	+ 40.4%
Percent of List Price Received*	95.2%	92.0%	- 3.4%	95.1%	94.5%	- 0.6%
Days on Market Until Sale	272	158	- 41.8%	197	198	+ 0.7%
Inventory of Homes for Sale	96	80	- 16.7%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

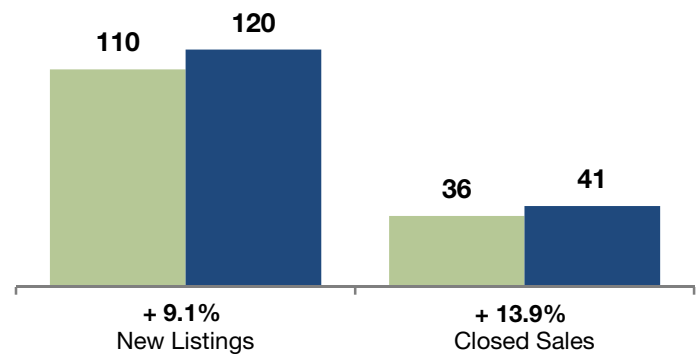
October

■ 2011 ■ 2012



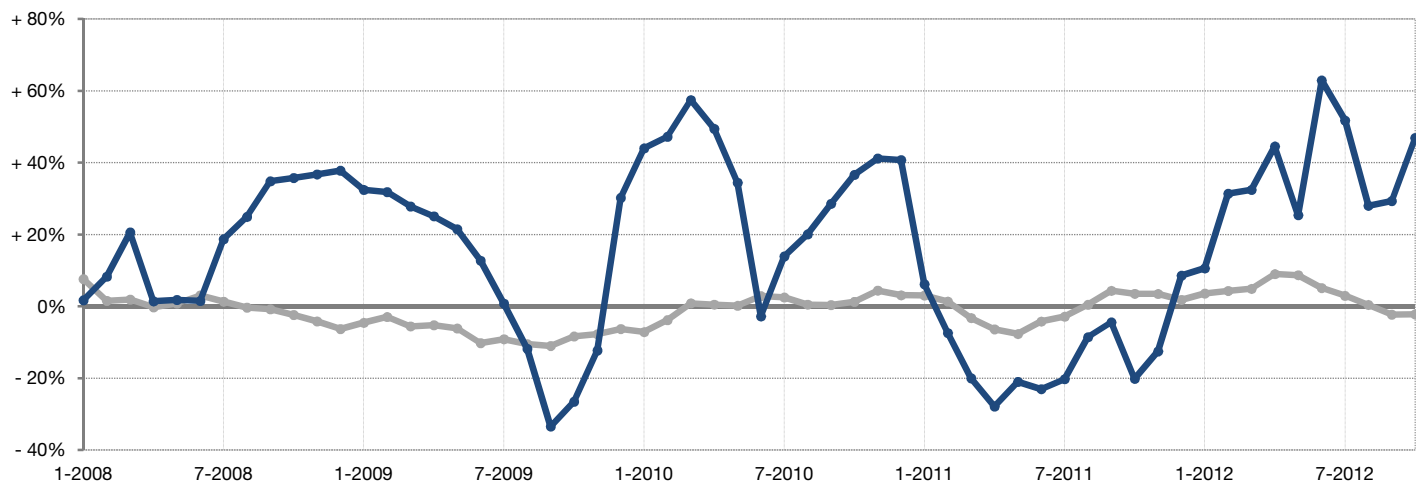
Year to Date

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**

All MLS —
Pickens —●—



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from the Western Upstate Association of REALTORS® Multiple Listing Service. | Sponsored by South Carolina REALTORS®. | Powered by 10K Research and Marketing.