

Local Market Update – October 2012

A RESEARCH TOOL PROVIDED BY THE WESTERN UPSTATE ASSOCIATION OF REALTORS®



Central

+ 140.0%

Change in
New Listings

- 20.0%

Change in
Closed Sales

+ 10.2%

Change in
Median Sales Price

October

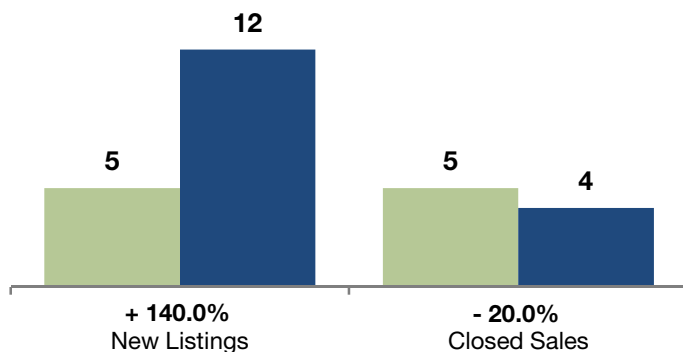
Year to Date

	2011	2012	+ / -	2011	2012	+ / -
New Listings	5	12	+ 140.0%	126	117	- 7.1%
Closed Sales	5	4	- 20.0%	62	59	- 4.8%
Median Sales Price*	\$70,000	\$77,125	+ 10.2%	\$82,500	\$85,300	+ 3.4%
Percent of List Price Received*	94.9%	94.8%	- 0.1%	95.7%	95.9%	+ 0.3%
Days on Market Until Sale	124	104	- 16.8%	128	153	+ 19.4%
Inventory of Homes for Sale	59	56	- 5.1%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

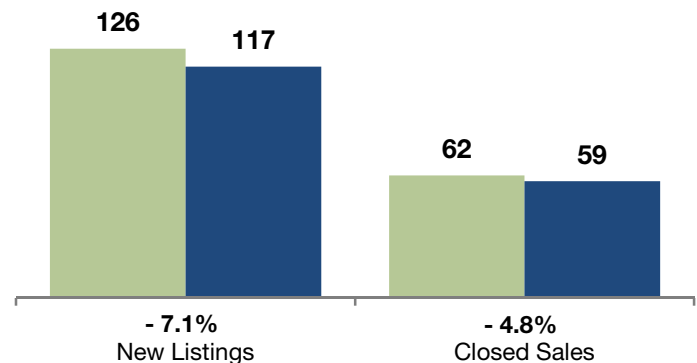
October

■ 2011 ■ 2012



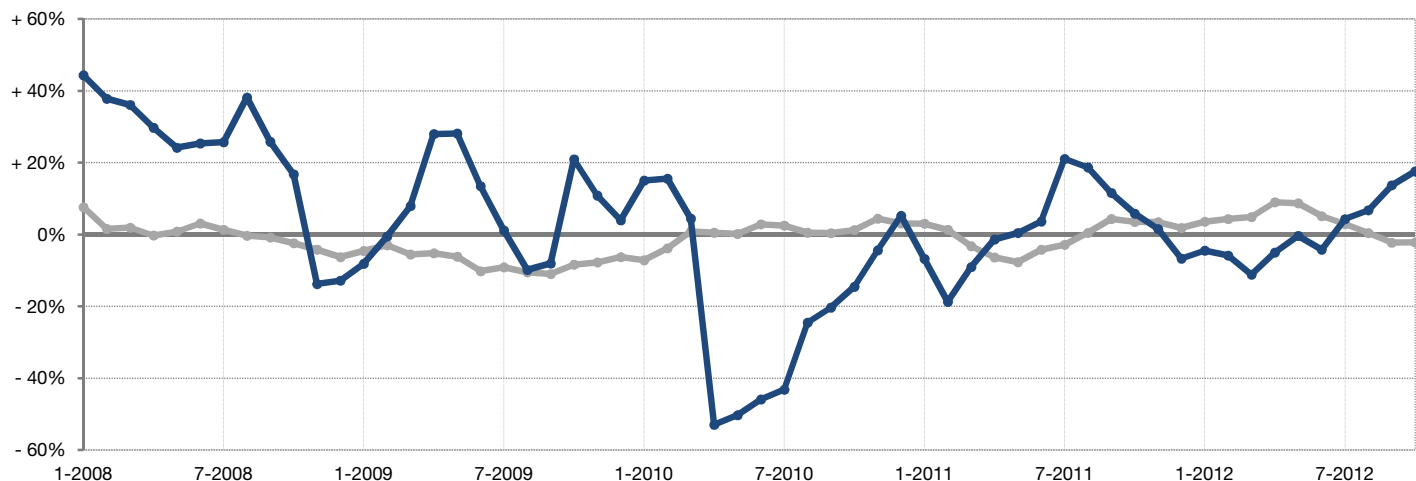
Year to Date

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**

All MLS —
Central —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from the Western Upstate Association of REALTORS® Multiple Listing Service. | Sponsored by South Carolina REALTORS®. | Powered by 10K Research and Marketing.