

Local Market Update – October 2012

A RESEARCH TOOL PROVIDED BY THE WESTERN UPSTATE ASSOCIATION OF REALTORS®



Fair Play

+ 120.0% **+ 100.0%** **+ 158.1%**

Change in
New Listings

Change in
Closed Sales

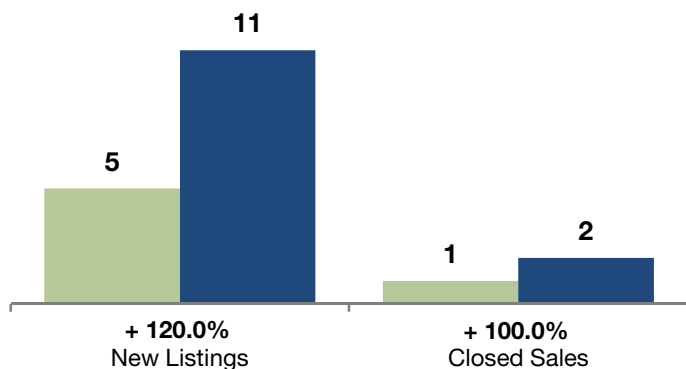
Change in
Median Sales Price

	October			Year to Date		
	2011	2012	+ / -	2011	2012	+ / -
New Listings	5	11	+ 120.0%	97	98	+ 1.0%
Closed Sales	1	2	+ 100.0%	16	22	+ 37.5%
Median Sales Price*	\$85,240	\$220,000	+ 158.1%	\$110,120	\$167,950	+ 52.5%
Percent of List Price Received*	113.7%	87.6%	- 23.0%	88.1%	90.9%	+ 3.2%
Days on Market Until Sale	58	167	+ 187.1%	169	211	+ 25.0%
Inventory of Homes for Sale	56	62	+ 10.7%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

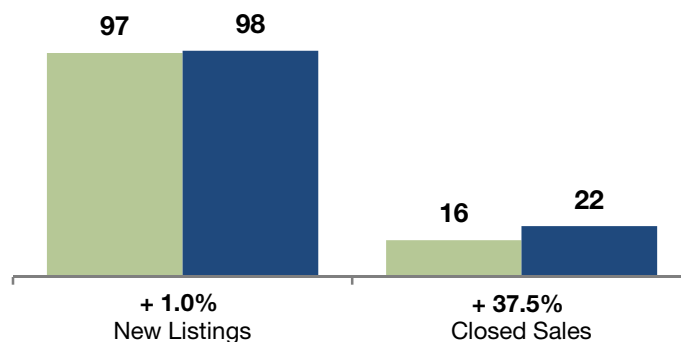
October

■ 2011 ■ 2012



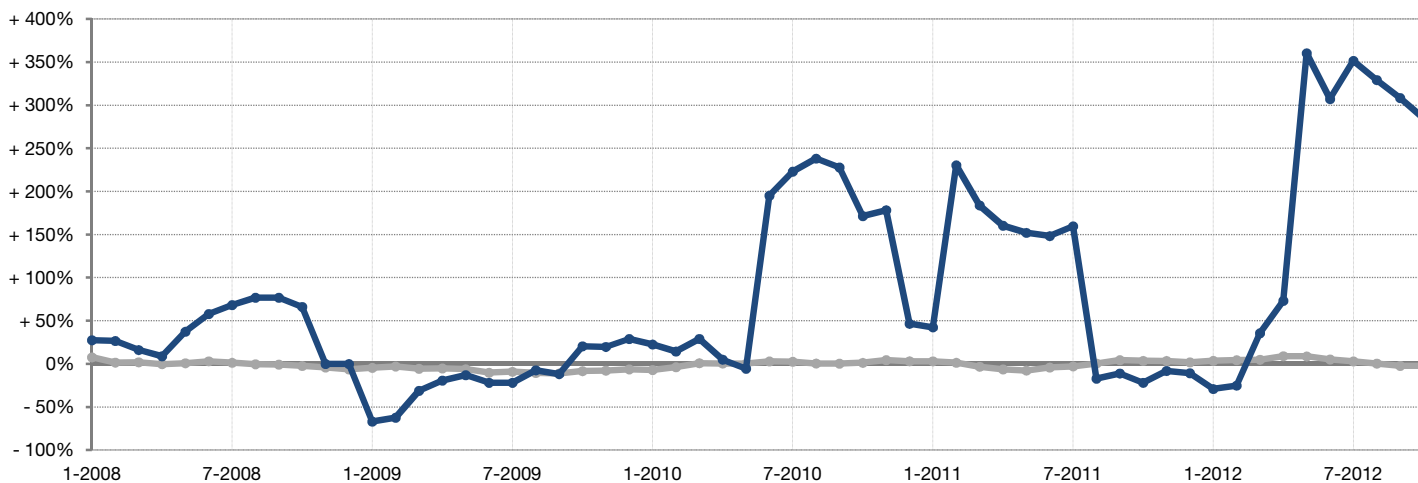
Year to Date

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**

All MLS — Fair Play —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from the Western Upstate Association of REALTORS® Multiple Listing Service. | Sponsored by South Carolina REALTORS®. | Powered by 10K Research and Marketing.