

# Local Market Update – October 2012

A RESEARCH TOOL PROVIDED BY THE WESTERN UPSTATE ASSOCIATION OF REALTORS®



## Honea Path

**- 20.0%**

Change in  
New Listings

**- 77.8%**

Change in  
Closed Sales

**+ 143.7%**

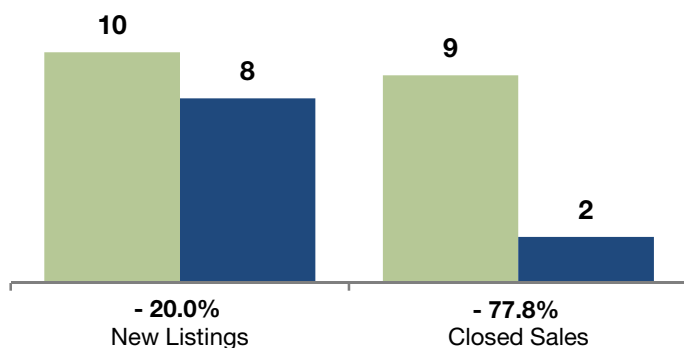
Change in  
Median Sales Price

	October			Year to Date		
	2011	2012	+ / -	2011	2012	+ / -
New Listings	10	8	- 20.0%	78	76	- 2.6%
Closed Sales	9	2	- 77.8%	43	25	- 41.9%
Median Sales Price*	\$70,060	<b>\$170,750</b>	+ 143.7%	\$73,500	<b>\$66,675</b>	- 9.3%
Percent of List Price Received*	92.2%	<b>91.9%</b>	- 0.4%	91.3%	<b>96.0%</b>	+ 5.1%
Days on Market Until Sale	165	<b>83</b>	- 50.1%	152	<b>141</b>	- 7.4%
Inventory of Homes for Sale	49	<b>52</b>	+ 6.1%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

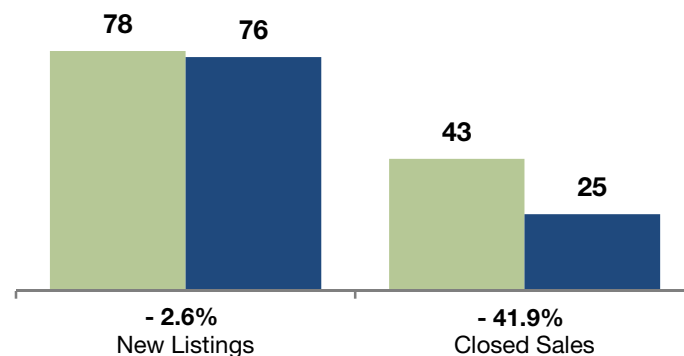
### October

■ 2011 ■ 2012



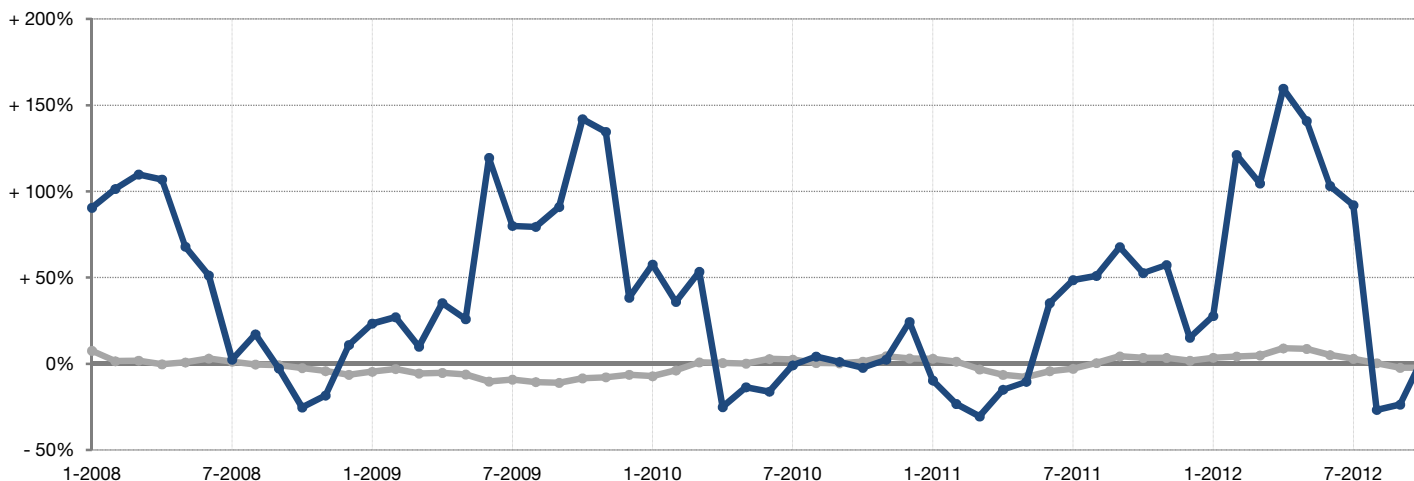
### Year to Date

■ 2011 ■ 2012



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*

All MLS — Honea Path —



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from the Western Upstate Association of REALTORS® Multiple Listing Service. | Sponsored by South Carolina REALTORS®. | Powered by 10K Research and Marketing.