

Local Market Update – October 2012

A RESEARCH TOOL PROVIDED BY THE WESTERN UPSTATE ASSOCIATION OF REALTORS®



Westminster

- 13.8%

Change in
New Listings

+ 28.6%

Change in
Closed Sales

+ 32.3%

Change in
Median Sales Price

October

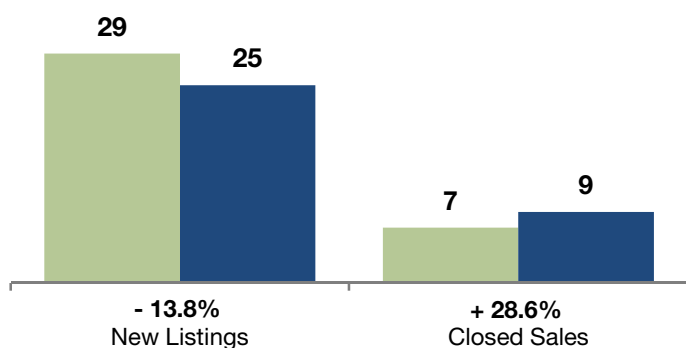
Year to Date

| | 2011 | 2012 | + / - | 2011 | 2012 | + / - |
|---------------------------------|----------|------------------|---------|-----------|-----------------|---------|
| New Listings | 29 | 25 | - 13.8% | 269 | 208 | - 22.7% |
| Closed Sales | 7 | 9 | + 28.6% | 80 | 93 | + 16.3% |
| Median Sales Price* | \$83,500 | \$110,450 | + 32.3% | \$104,750 | \$92,500 | - 11.7% |
| Percent of List Price Received* | 91.6% | 90.1% | - 1.7% | 93.3% | 89.0% | - 4.7% |
| Days on Market Until Sale | 175 | 221 | + 26.4% | 176 | 184 | + 4.6% |
| Inventory of Homes for Sale | 195 | 153 | - 21.5% | -- | -- | -- |

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

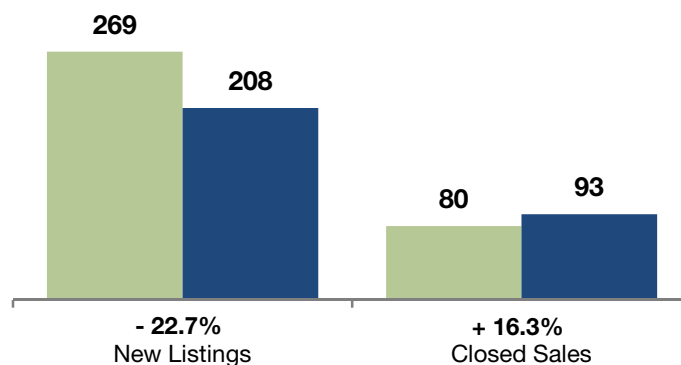
October

■ 2011 ■ 2012



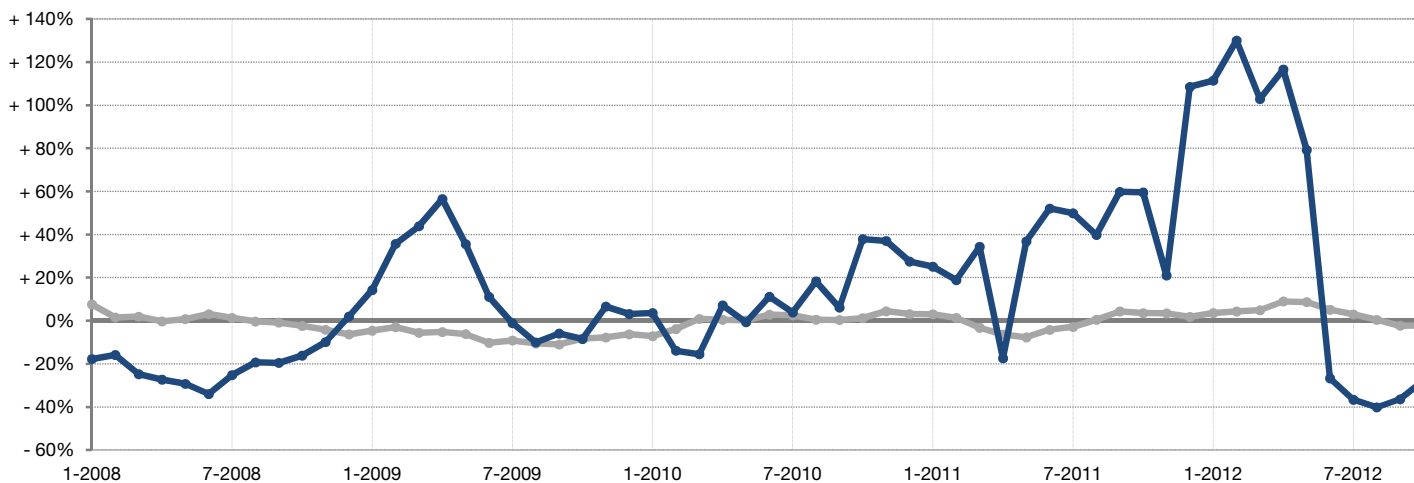
Year to Date

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**

All MLS — Westminister —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from the Western Upstate Association of REALTORS® Multiple Listing Service. | Sponsored by South Carolina REALTORS®. | Powered by 10K Research and Marketing.