

Local Market Update – November 2016

A Research Tool Provided by the Western Upstate Association of REALTORS®

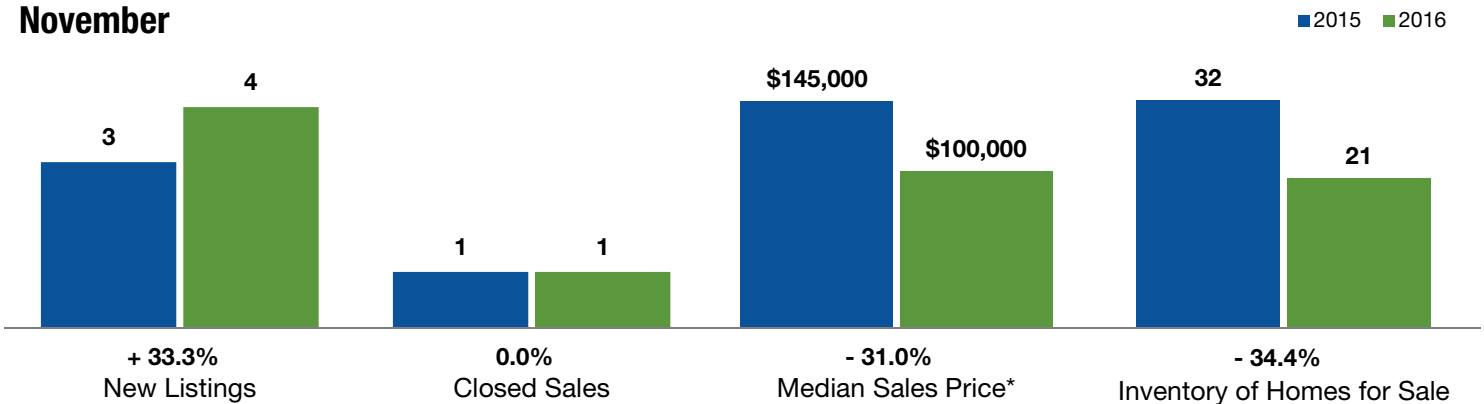


Lavonia

Key Metrics	November			YTD		
	2015	2016	Percent Change	2015	2016	Percent Change
New Listings	3	4	+ 33.3%	70	65	- 7.1%
Closed Sales	1	1	0.0%	25	41	+ 64.0%
Median Sales Price*	\$145,000	\$100,000	- 31.0%	\$232,000	\$211,000	- 9.1%
Percent of List Price Received*	93.5%	95.2%	+ 1.8%	94.3%	94.5%	+ 0.2%
Days on Market Until Sale	188	327	+ 73.9%	181	145	- 19.8%
Inventory of Homes for Sale	32	21	- 34.4%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

November



Historical Median Sales Price Rolling 12-Month Calculation

