

# Local Market Update – November 2016

A Research Tool Provided by the Western Upstate Association of REALTORS®

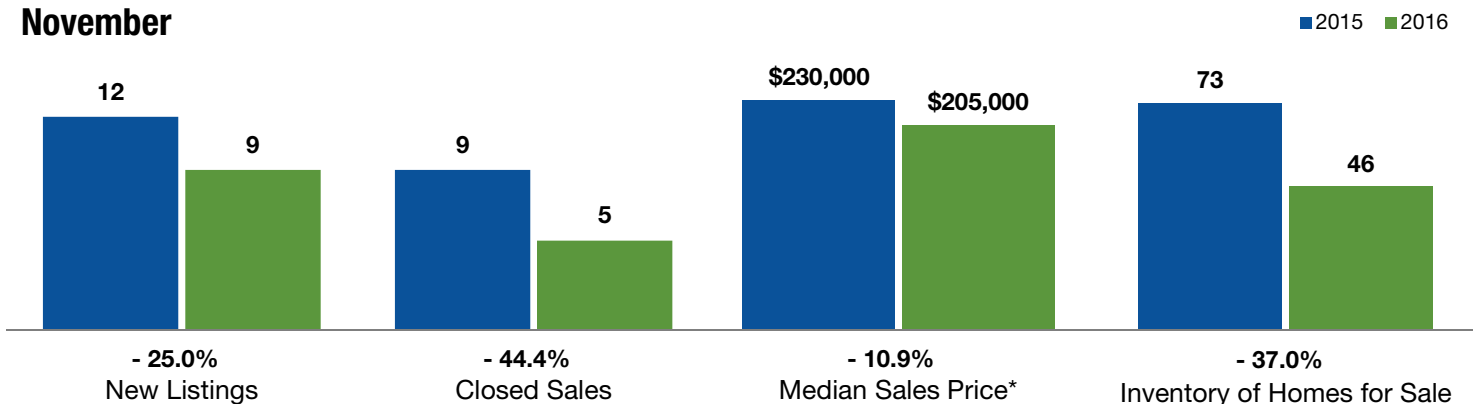


## Pickens

Key Metrics	November			YTD		
	2015	2016	Percent Change	2015	2016	Percent Change
New Listings	12	9	- 25.0%	185	135	- 27.0%
Closed Sales	9	5	- 44.4%	94	94	0.0%
Median Sales Price*	\$230,000	\$205,000	- 10.9%	\$148,700	\$145,277	- 2.3%
Percent of List Price Received*	95.8%	97.3%	+ 1.6%	95.8%	96.1%	+ 0.3%
Days on Market Until Sale	62	46	- 25.3%	94	87	- 7.1%
Inventory of Homes for Sale	73	46	- 37.0%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### November



### Historical Median Sales Price Rolling 12-Month Calculation

