

Local Market Update – November 2016

A Research Tool Provided by the Western Upstate Association of REALTORS®

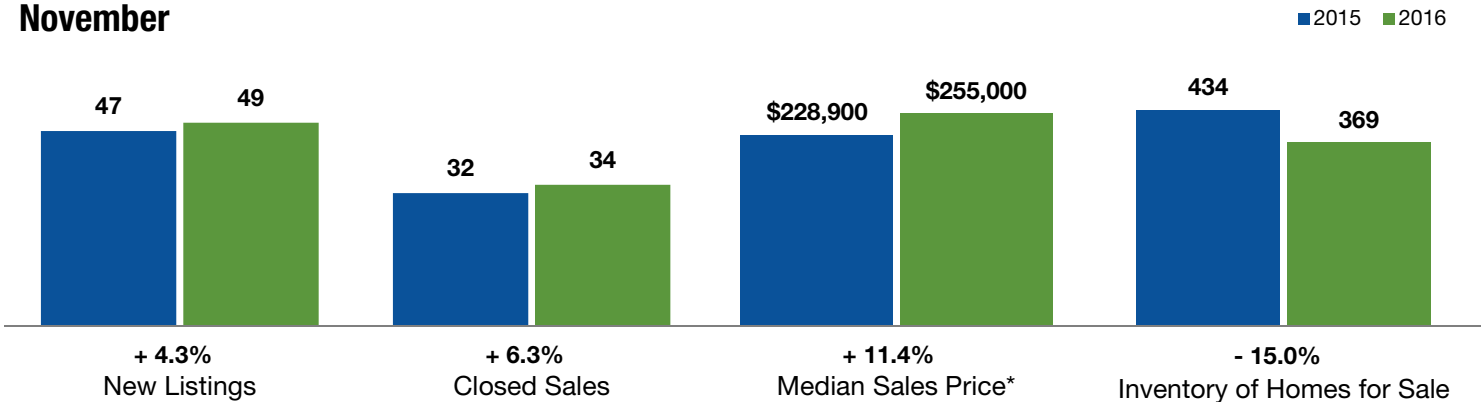


Lake Hartwell

Key Metrics	November			YTD		
	2015	2016	Percent Change	2015	2016	Percent Change
New Listings	47	49	+ 4.3%	1,032	986	- 4.5%
Closed Sales	32	34	+ 6.3%	461	521	+ 13.0%
Median Sales Price*	\$228,900	\$255,000	+ 11.4%	\$235,000	\$230,000	- 2.1%
Percent of List Price Received*	93.6%	94.9%	+ 1.3%	93.8%	94.6%	+ 0.9%
Days on Market Until Sale	141	104	- 26.0%	129	109	- 15.2%
Inventory of Homes for Sale	434	369	- 15.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

November



Historical Median Sales Price Rolling 12-Month Calculation

