

Local Market Update – November 2014

A Research Tool Provided by the Western Upstate Association of REALTORS®



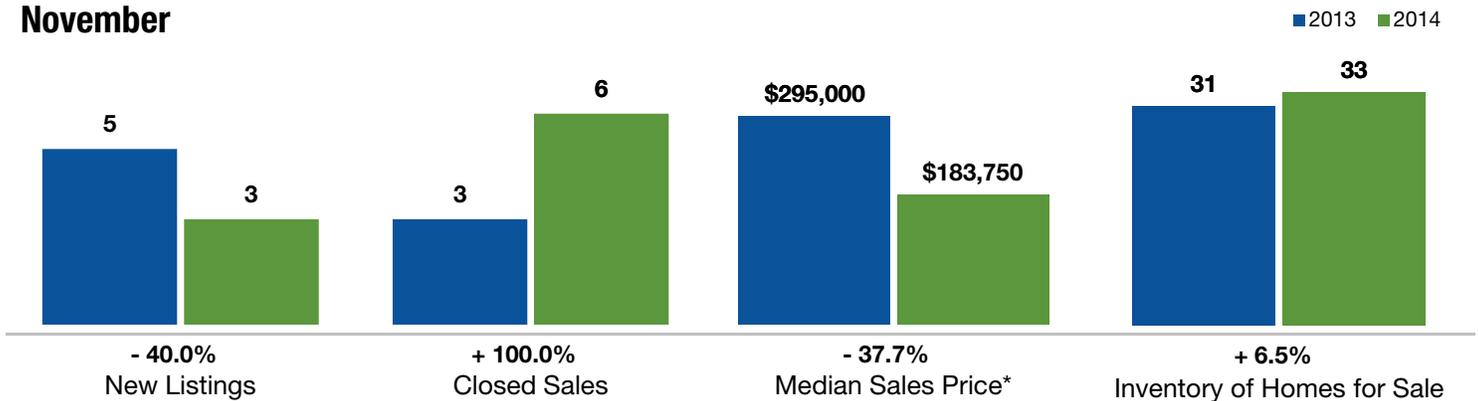
WESTERN UPSTATE
ASSOCIATION OF REALTORS®

Lavonia

Key Metrics	November			YTD		
	2013	2014	Percent Change	2013	2014	Percent Change
New Listings	5	3	- 40.0%	59	69	+ 16.9%
Closed Sales	3	6	+ 100.0%	21	18	- 14.3%
Median Sales Price*	\$295,000	\$183,750	- 37.7%	\$230,000	\$238,500	+ 3.7%
Percent of List Price Received*	91.2%	91.8%	+ 0.7%	91.5%	93.9%	+ 2.7%
Days on Market Until Sale	88	210	+ 137.2%	140	154	+ 9.7%
Inventory of Homes for Sale	31	33	+ 6.5%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

November



Historical Median Sales Price Rolling 12-Month Calculation

