

Local Market Update – November 2014

A Research Tool Provided by the Western Upstate Association of REALTORS®



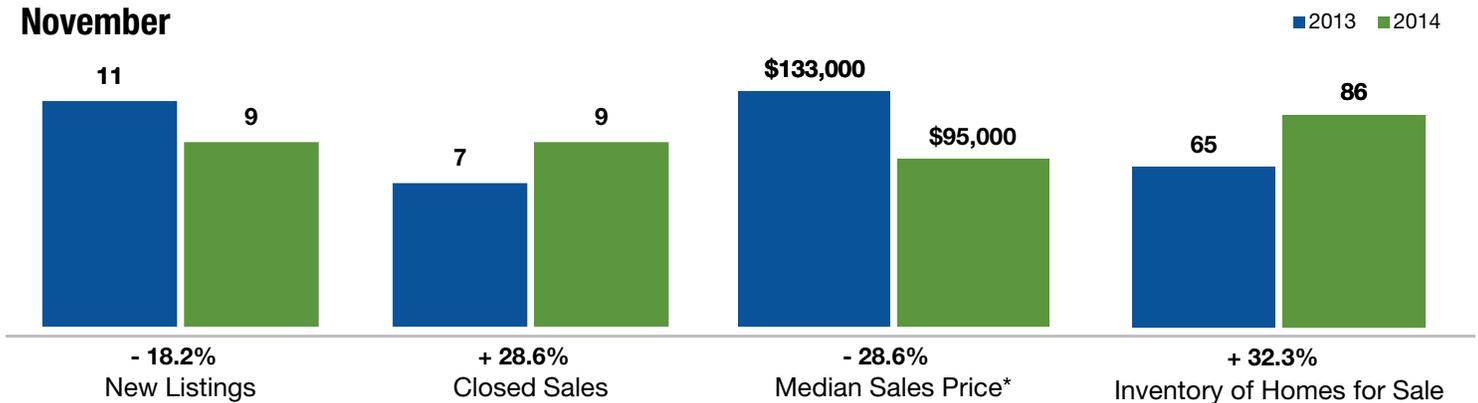
WESTERN UPSTATE
ASSOCIATION OF REALTORS®

Pickens

Key Metrics	November			YTD		
	2013	2014	Percent Change	2013	2014	Percent Change
New Listings	11	9	- 18.2%	126	169	+ 34.1%
Closed Sales	7	9	+ 28.6%	52	70	+ 34.6%
Median Sales Price*	\$133,000	\$95,000	- 28.6%	\$142,900	\$119,500	- 16.4%
Percent of List Price Received*	96.9%	94.7%	- 2.3%	94.9%	94.4%	- 0.5%
Days on Market Until Sale	77	197	+ 156.2%	119	104	- 12.4%
Inventory of Homes for Sale	65	86	+ 32.3%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

November



Historical Median Sales Price Rolling 12-Month Calculation

