

Local Market Update – November 2014

A Research Tool Provided by the Western Upstate Association of REALTORS®



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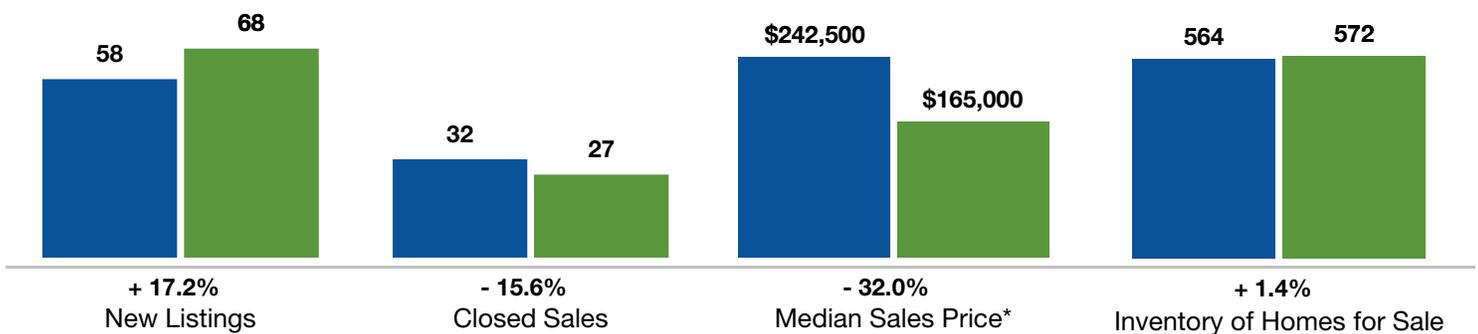
Lake Hartwell

Key Metrics	November			YTD		
	2013	2014	Percent Change	2013	2014	Percent Change
New Listings	58	68	+ 17.2%	1,061	1,170	+ 10.3%
Closed Sales	32	27	- 15.6%	299	373	+ 24.7%
Median Sales Price*	\$242,500	\$165,000	- 32.0%	\$190,000	\$207,500	+ 9.2%
Percent of List Price Received*	94.1%	93.2%	- 0.9%	92.6%	94.1%	+ 1.7%
Days on Market Until Sale	108	126	+ 17.3%	137	119	- 12.8%
Inventory of Homes for Sale	564	572	+ 1.4%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

November

■ 2013 ■ 2014



Historical Median Sales Price Rolling 12-Month Calculation

