

# Local Market Update – November 2013

A RESEARCH TOOL PROVIDED BY THE WESTERN UPSTATE ASSOCIATION OF REALTORS®



## Pickens

**+ 175.0%**      **+ 50.0%**      **- 39.4%**

Change in  
New Listings

Change in  
Closed Sales

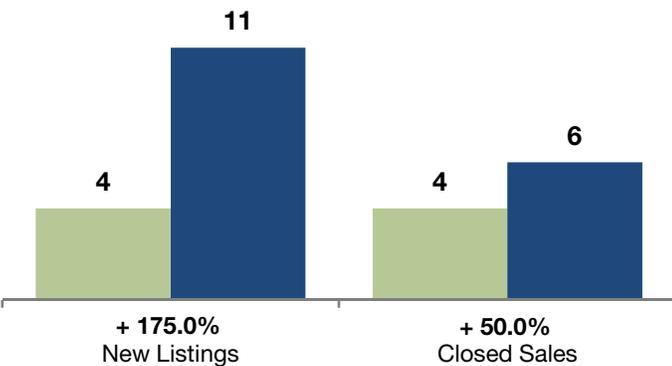
Change in  
Median Sales Price

	November			Year to Date		
	2012	2013	+ / -	2012	2013	+ / -
New Listings	4	11	+ 175.0%	122	126	+ 3.3%
Closed Sales	4	6	+ 50.0%	48	51	+ 6.3%
Median Sales Price*	\$237,500	\$144,000	- 39.4%	\$129,000	\$148,800	+ 15.3%
Percent of List Price Received*	91.2%	97.2%	+ 6.6%	94.3%	94.9%	+ 0.6%
Days on Market Until Sale	151	83	- 45.3%	188	121	- 35.7%
Inventory of Homes for Sale	75	71	- 5.3%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

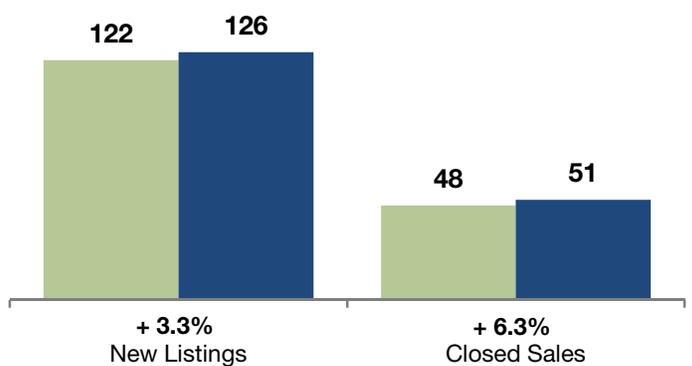
### November

■ 2012 ■ 2013



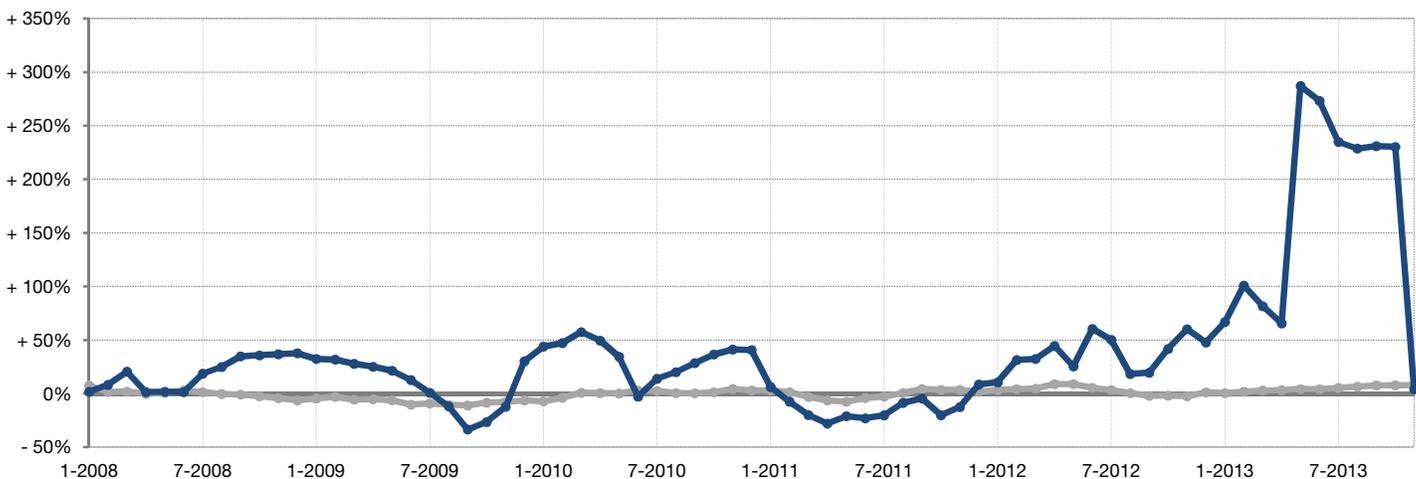
### Year to Date

■ 2012 ■ 2013



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*

All MLS —  
Pickens —



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from the Western Upstate Association of REALTORS® Multiple Listing Service. | Sponsored by South Carolina REALTORS®. | Powered by 10K Research and Marketing.