

# Local Market Update – November 2013

A RESEARCH TOOL PROVIDED BY THE WESTERN UPSTATE ASSOCIATION OF REALTORS®



## Fair Play

**+ 350.0%**

Change in  
New Listings

**0.0%**

Change in  
Closed Sales

**- 38.4%**

Change in  
Median Sales Price

### November

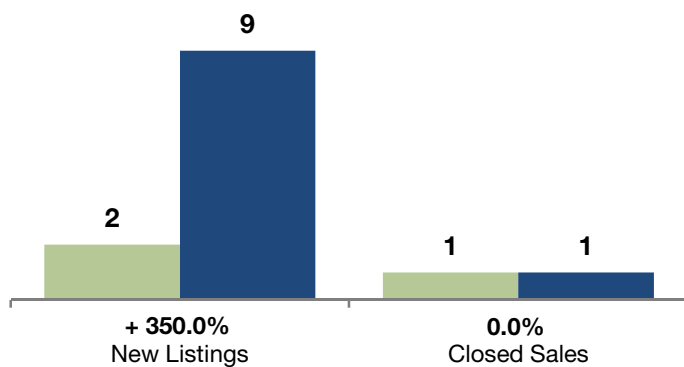
### Year to Date

	2012	2013	+ / -	2012	2013	+ / -
New Listings	2	9	+ 350.0%	98	111	+ 13.3%
Closed Sales	1	1	0.0%	24	32	+ 33.3%
Median Sales Price*	\$212,500	<b>\$131,000</b>	- 38.4%	\$170,000	<b>\$148,500</b>	- 12.6%
Percent of List Price Received*	85.0%	<b>100.8%</b>	+ 18.6%	89.3%	<b>90.5%</b>	+ 1.3%
Days on Market Until Sale	753	<b>92</b>	- 87.8%	225	<b>138</b>	- 38.5%
Inventory of Homes for Sale	53	<b>64</b>	+ 20.8%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

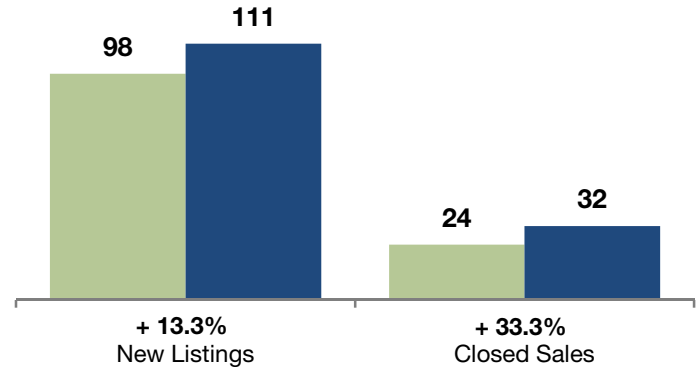
### November

■ 2012 ■ 2013



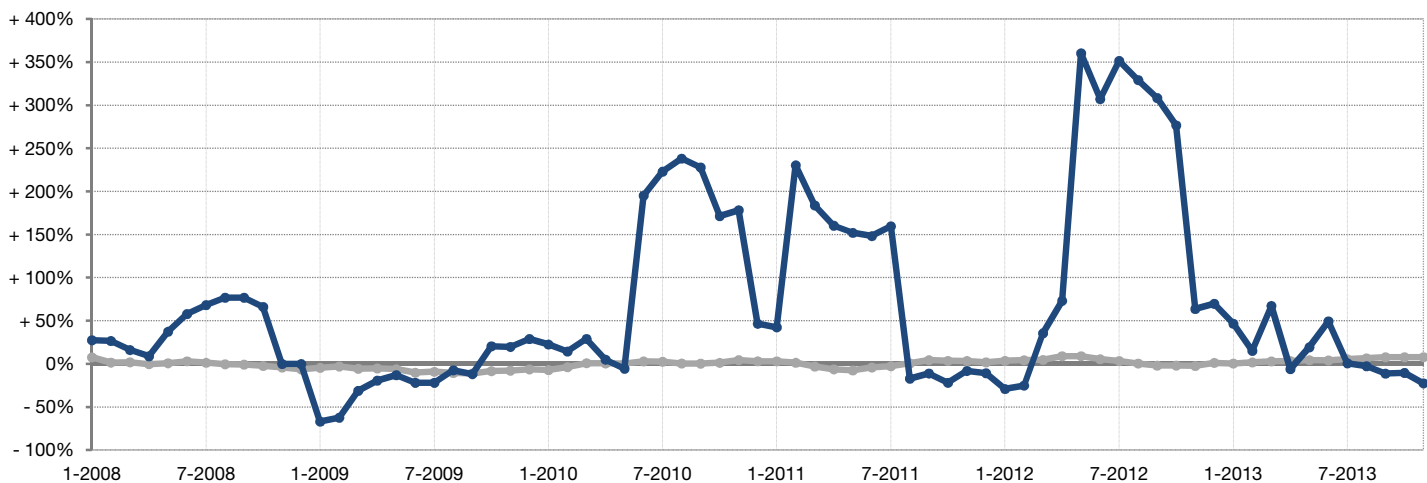
### Year to Date

■ 2012 ■ 2013



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*

All MLS — Fair Play —



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from the Western Upstate Association of REALTORS® Multiple Listing Service. | Sponsored by South Carolina REALTORS®. | Powered by 10K Research and Marketing.