

Local Market Update – November 2012

A RESEARCH TOOL PROVIDED BY THE WESTERN UPSTATE ASSOCIATION OF REALTORS®



Honea Path

+ 100.0% **+ 200.0%** **+ 385.0%**

Change in
New Listings

Change in
Closed Sales

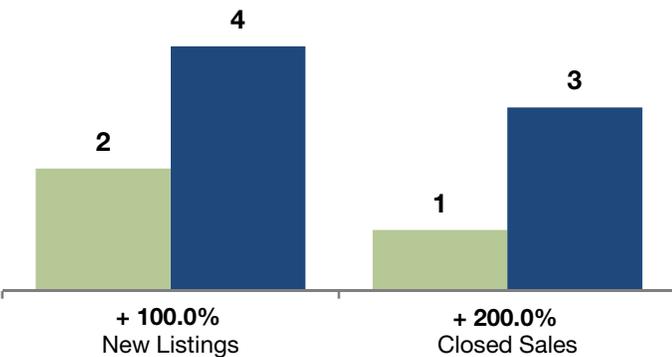
Change in
Median Sales Price

| | November | | | Year to Date | | |
|---------------------------------|----------|-----------------|----------|--------------|-----------------|---------|
| | 2011 | 2012 | + / - | 2011 | 2012 | + / - |
| New Listings | 2 | 4 | + 100.0% | 80 | 81 | + 1.3% |
| Closed Sales | 1 | 3 | + 200.0% | 44 | 28 | - 36.4% |
| Median Sales Price* | \$14,000 | \$67,900 | + 385.0% | \$70,060 | \$67,288 | - 4.0% |
| Percent of List Price Received* | 88.1% | 94.4% | + 7.2% | 91.3% | 95.8% | + 5.0% |
| Days on Market Until Sale | 39 | 356 | + 812.8% | 149 | 164 | + 9.7% |
| Inventory of Homes for Sale | 46 | 46 | 0.0% | -- | -- | -- |

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

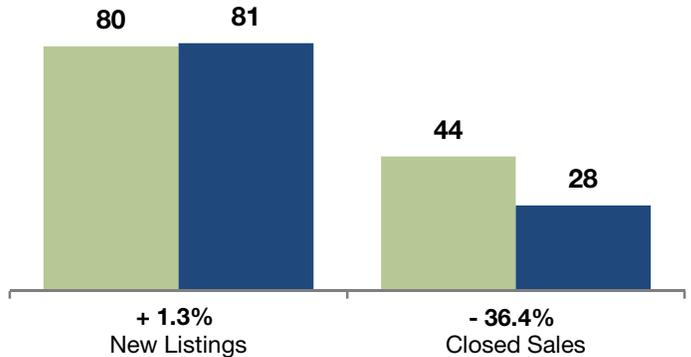
November

■ 2011 ■ 2012



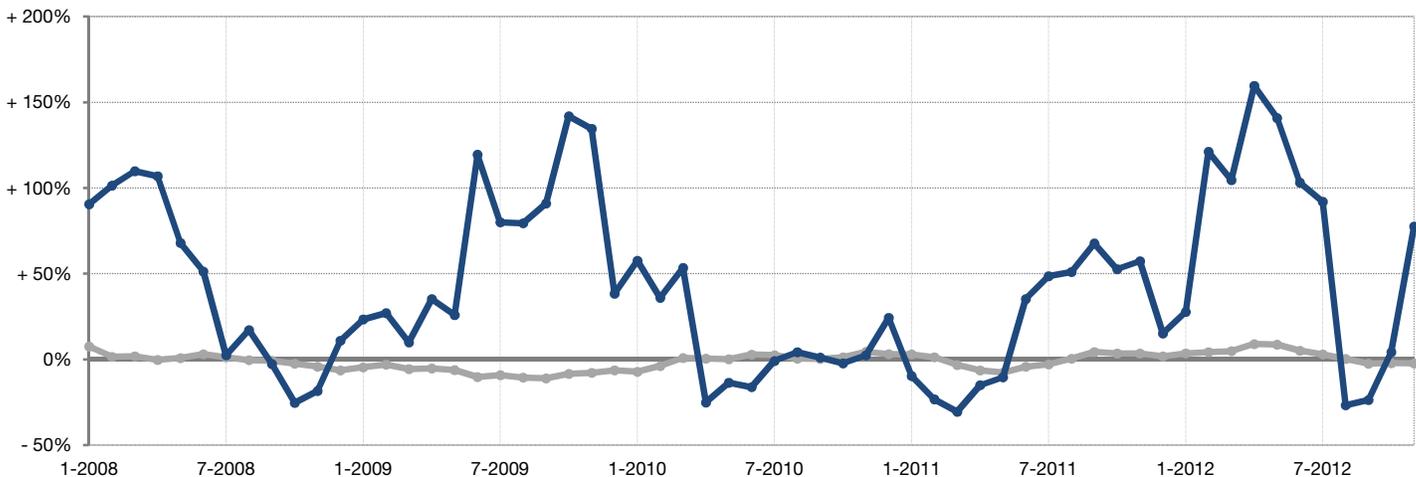
Year to Date

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**

All MLS — Honea Path —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from the Western Upstate Association of REALTORS® Multiple Listing Service. | Sponsored by South Carolina REALTORS®. | Powered by 10K Research and Marketing.