

Local Market Update – November 2012

A RESEARCH TOOL PROVIDED BY THE WESTERN UPSTATE ASSOCIATION OF REALTORS®



Williamston

+ 36.4%

Change in
New Listings

+ 16.7%

Change in
Closed Sales

- 59.7%

Change in
Median Sales Price

November

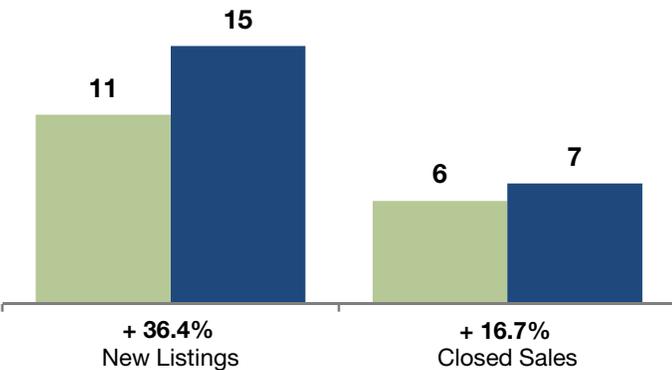
Year to Date

	2011	2012	+ / -	2011	2012	+ / -
New Listings	11	15	+ 36.4%	137	148	+ 8.0%
Closed Sales	6	7	+ 16.7%	55	78	+ 41.8%
Median Sales Price*	\$152,500	\$61,500	- 59.7%	\$99,500	\$98,000	- 1.5%
Percent of List Price Received*	95.5%	90.5%	- 5.1%	92.9%	95.3%	+ 2.6%
Days on Market Until Sale	148	91	- 38.9%	166	130	- 22.1%
Inventory of Homes for Sale	82	61	- 25.6%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

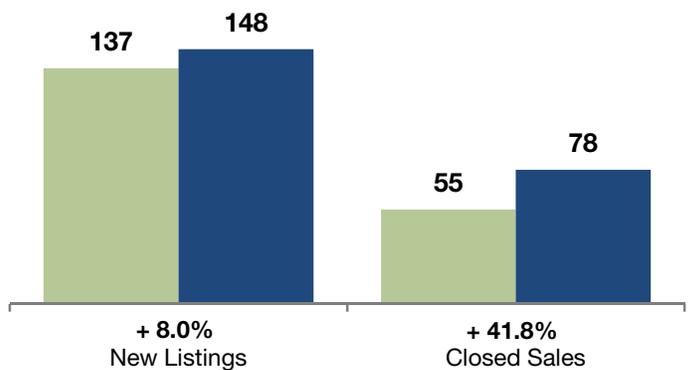
November

■ 2011 ■ 2012



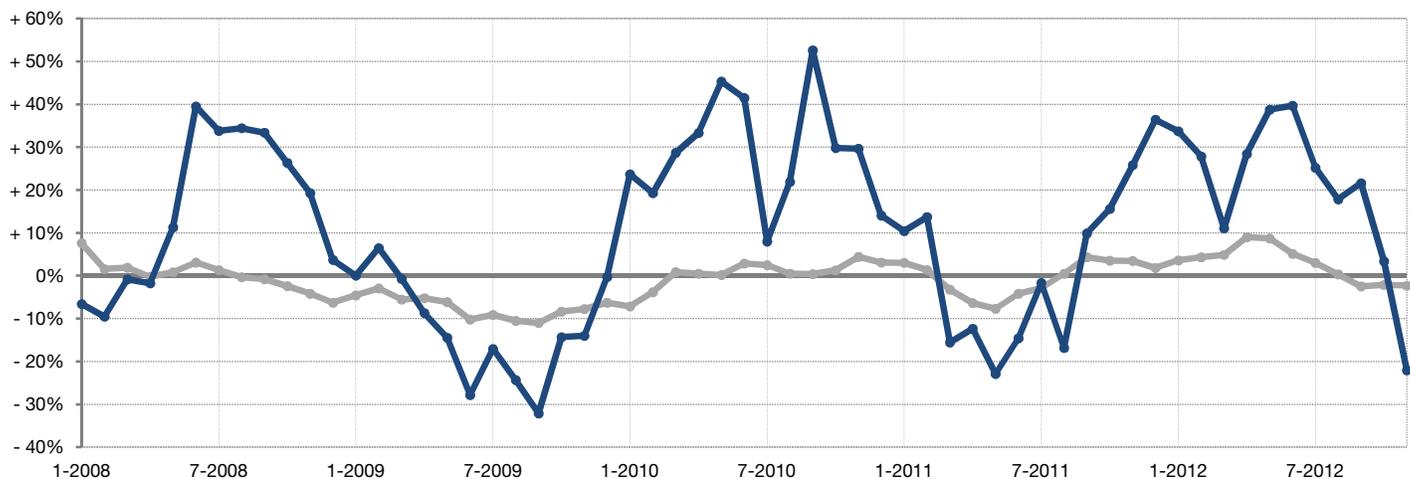
Year to Date

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**

All MLS —
Williamston —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from the Western Upstate Association of REALTORS® Multiple Listing Service. | Sponsored by South Carolina REALTORS®. | Powered by 10K Research and Marketing.