

Local Market Update – November 2012

A RESEARCH TOOL PROVIDED BY THE WESTERN UPSTATE ASSOCIATION OF REALTORS®



Fair Play

- 50.0%

Change in
New Listings

0.0%

Change in
Closed Sales

- 22.7%

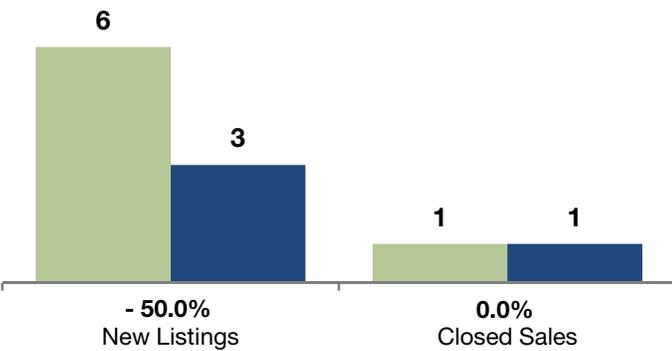
Change in
Median Sales Price

	November			Year to Date		
	2011	2012	+ / -	2011	2012	+ / -
New Listings	6	3	- 50.0%	103	101	- 1.9%
Closed Sales	1	1	0.0%	17	24	+ 41.2%
Median Sales Price*	\$275,000	\$212,500	- 22.7%	\$135,000	\$170,000	+ 25.9%
Percent of List Price Received*	91.7%	85.0%	- 7.3%	88.3%	89.3%	+ 1.1%
Days on Market Until Sale	196	753	+ 284.2%	170	235	+ 37.9%
Inventory of Homes for Sale	59	56	- 5.1%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

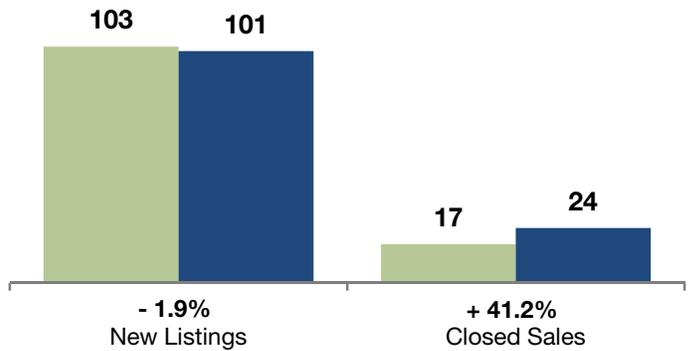
November

■ 2011 ■ 2012



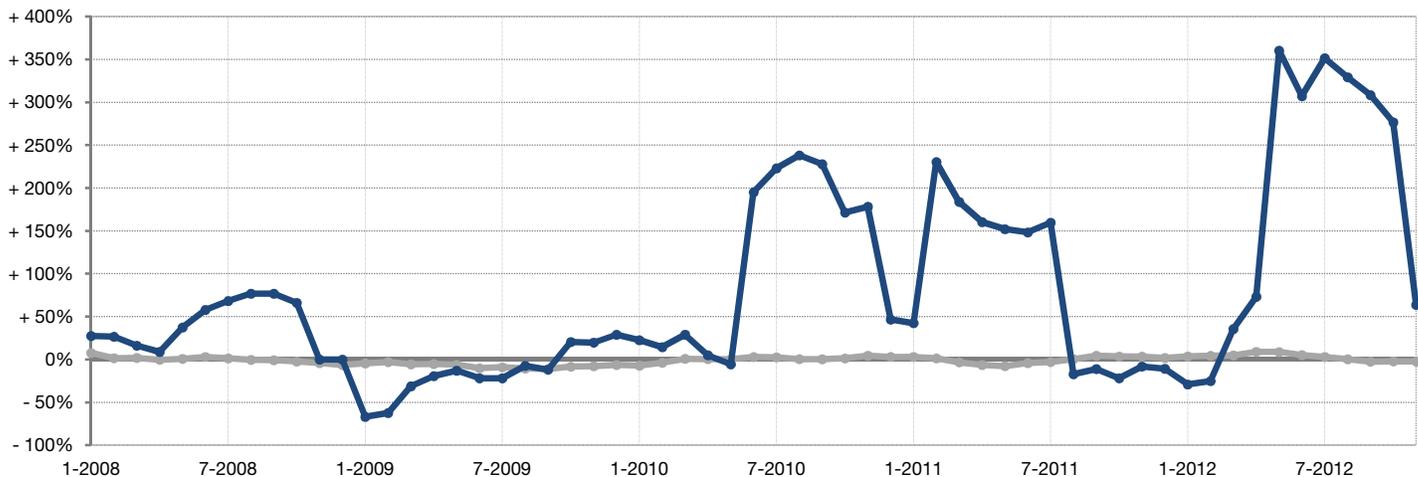
Year to Date

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**

All MLS — Fair Play —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from the Western Upstate Association of REALTORS® Multiple Listing Service. | Sponsored by South Carolina REALTORS®. | Powered by 10K Research and Marketing.