

Local Market Update – November 2012

A RESEARCH TOOL PROVIDED BY THE WESTERN UPSTATE ASSOCIATION OF REALTORS®



Lake Hartwell

+ 2.2%

Change in
New Listings

- 12.5%

Change in
Closed Sales

- 43.5%

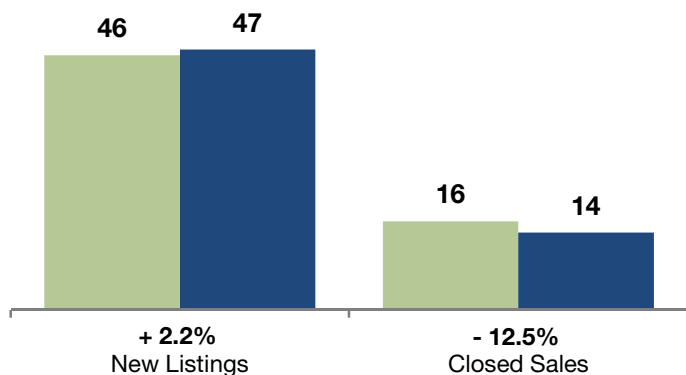
Change in
Median Sales Price

	November			Year to Date		
	2011	2012	+ / -	2011	2012	+ / -
New Listings	46	47	+ 2.2%	951	824	- 13.4%
Closed Sales	16	14	- 12.5%	245	225	- 8.2%
Median Sales Price*	\$278,750	\$157,500	- 43.5%	\$209,000	\$203,000	- 2.9%
Percent of List Price Received*	91.4%	89.5%	- 2.1%	91.3%	92.1%	+ 0.9%
Days on Market Until Sale	279	347	+ 24.3%	188	210	+ 11.9%
Inventory of Homes for Sale	597	558	- 6.5%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

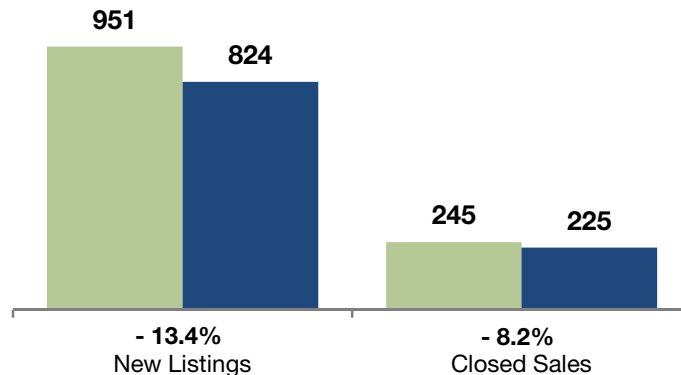
November

■ 2011 ■ 2012



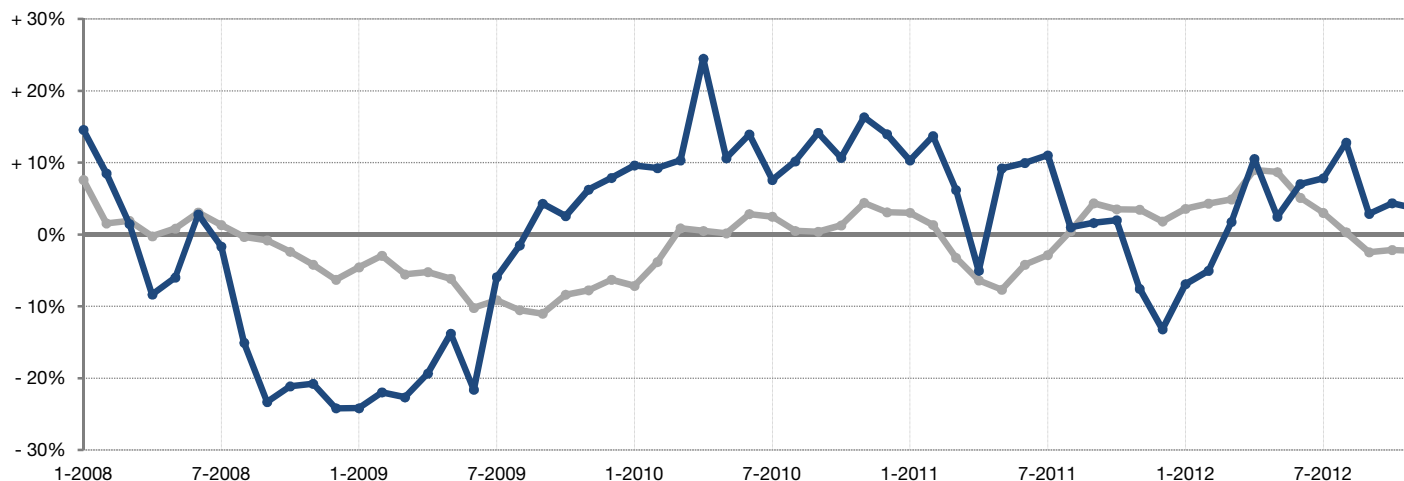
Year to Date

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**

All MLS — Lake Hartwell —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from the Western Upstate Association of REALTORS® Multiple Listing Service. | Sponsored by South Carolina REALTORS®. | Powered by 10K Research and Marketing.