

Local Market Update – November 2012

A RESEARCH TOOL PROVIDED BY THE WESTERN UPSTATE ASSOCIATION OF REALTORS®



Clemson

- 36.7%

Change in
New Listings

- 22.2%

Change in
Closed Sales

+ 34.4%

Change in
Median Sales Price

November

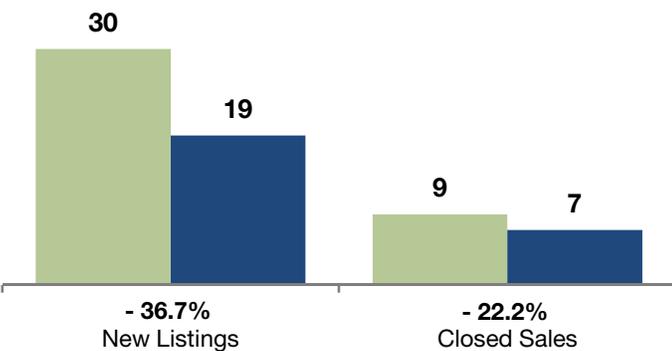
Year to Date

| | 2011 | 2012 | + / - | 2011 | 2012 | + / - |
|---------------------------------|-----------|-----------|---------|-----------|-----------|---------|
| New Listings | 30 | 19 | - 36.7% | 279 | 247 | - 11.5% |
| Closed Sales | 9 | 7 | - 22.2% | 149 | 155 | + 4.0% |
| Median Sales Price* | \$160,000 | \$215,000 | + 34.4% | \$145,500 | \$146,750 | + 0.9% |
| Percent of List Price Received* | 94.3% | 92.3% | - 2.1% | 91.7% | 93.5% | + 2.0% |
| Days on Market Until Sale | 144 | 198 | + 36.8% | 161 | 159 | - 1.5% |
| Inventory of Homes for Sale | 157 | 130 | - 17.2% | -- | -- | -- |

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

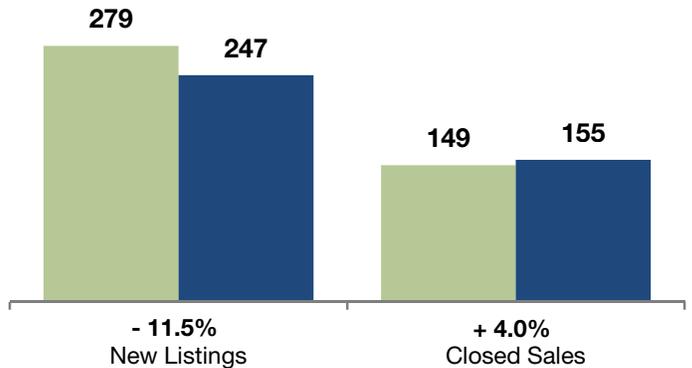
November

■ 2011 ■ 2012



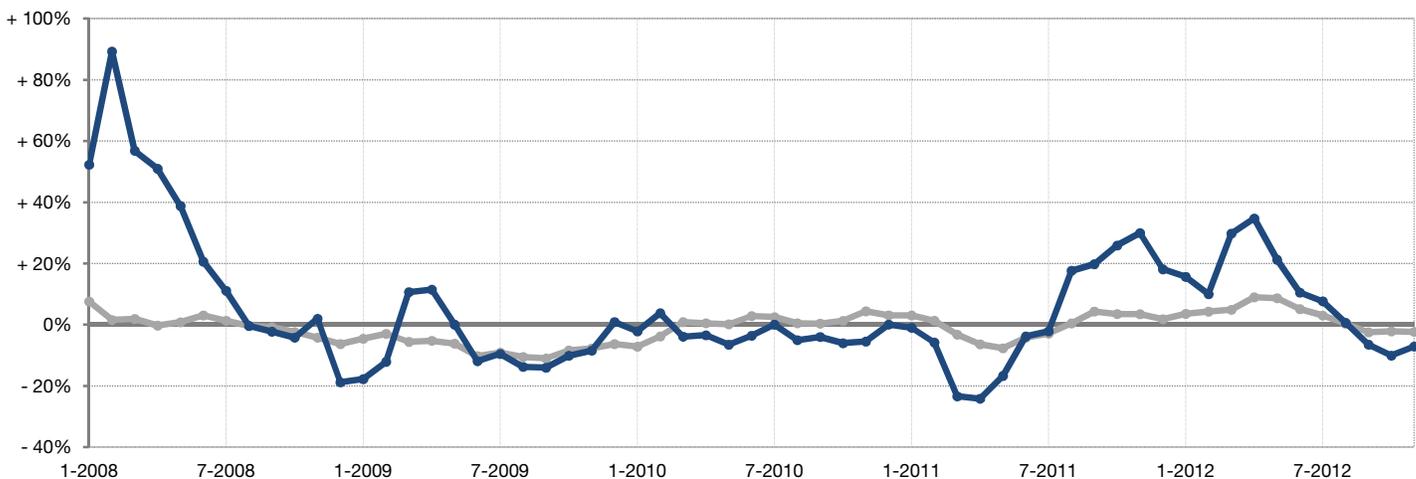
Year to Date

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**

All MLS — Clemson —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from the Western Upstate Association of REALTORS® Multiple Listing Service. | Sponsored by South Carolina REALTORS®. | Powered by 10K Research and Marketing.