

Local Market Update – November 2012

A RESEARCH TOOL PROVIDED BY THE WESTERN UPSTATE ASSOCIATION OF REALTORS®



Pickens

- 50.0%

Change in
New Listings

0.0%

Change in
Closed Sales

+ 103.0%

Change in
Median Sales Price

November

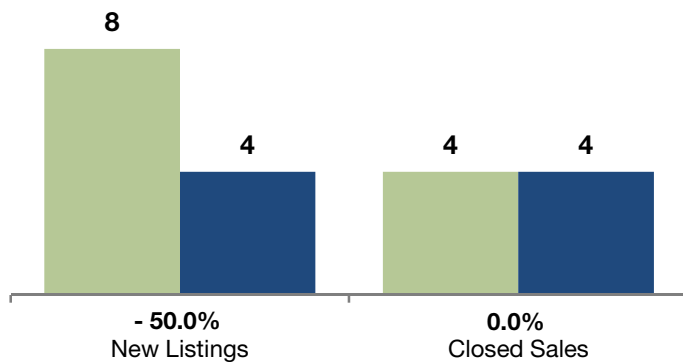
Year to Date

	2011	2012	+ / -	2011	2012	+ / -
New Listings	8	4	- 50.0%	118	124	+ 5.1%
Closed Sales	4	4	0.0%	40	46	+ 15.0%
Median Sales Price*	\$117,000	\$237,500	+ 103.0%	\$85,500	\$129,000	+ 50.9%
Percent of List Price Received*	97.2%	91.2%	- 6.2%	95.3%	94.3%	- 1.1%
Days on Market Until Sale	159	151	- 4.6%	193	194	+ 0.4%
Inventory of Homes for Sale	96	78	- 18.8%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

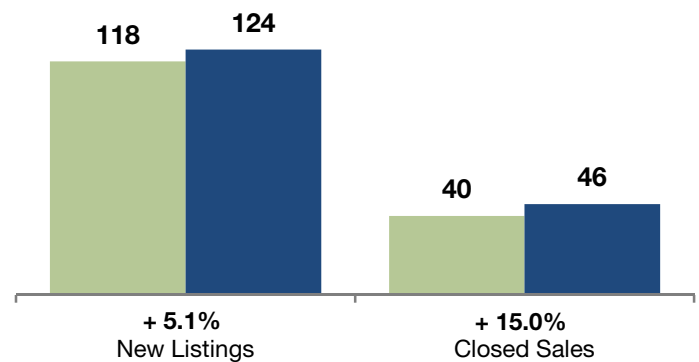
November

■ 2011 ■ 2012



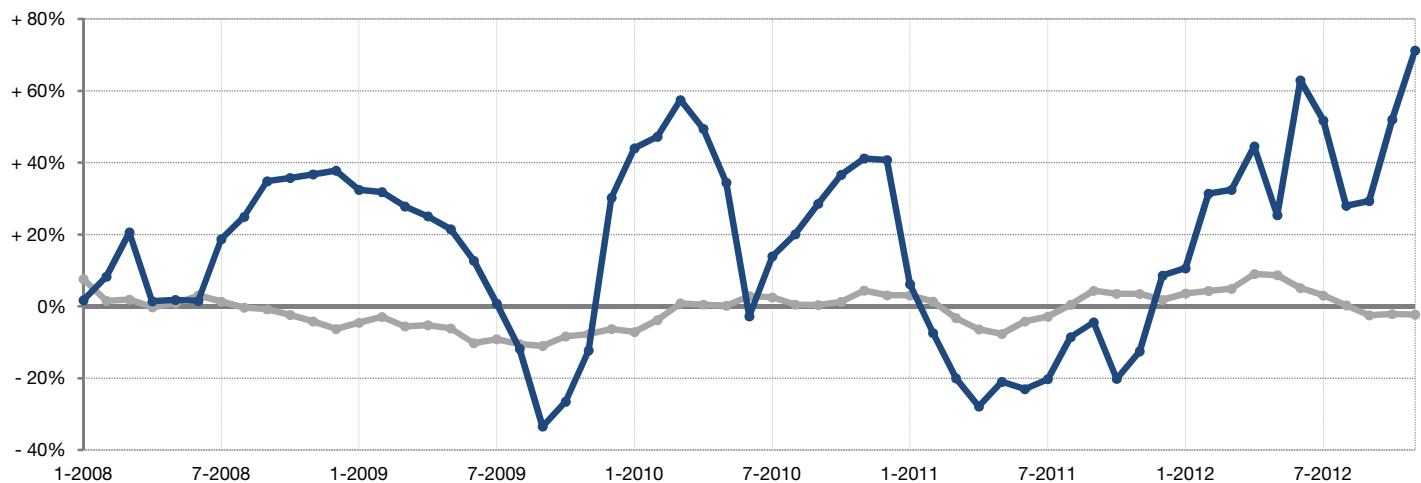
Year to Date

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**

All MLS —
Pickens —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from the Western Upstate Association of REALTORS® Multiple Listing Service. | Sponsored by South Carolina REALTORS®. | Powered by 10K Research and Marketing.