

# Local Market Update – May 2015

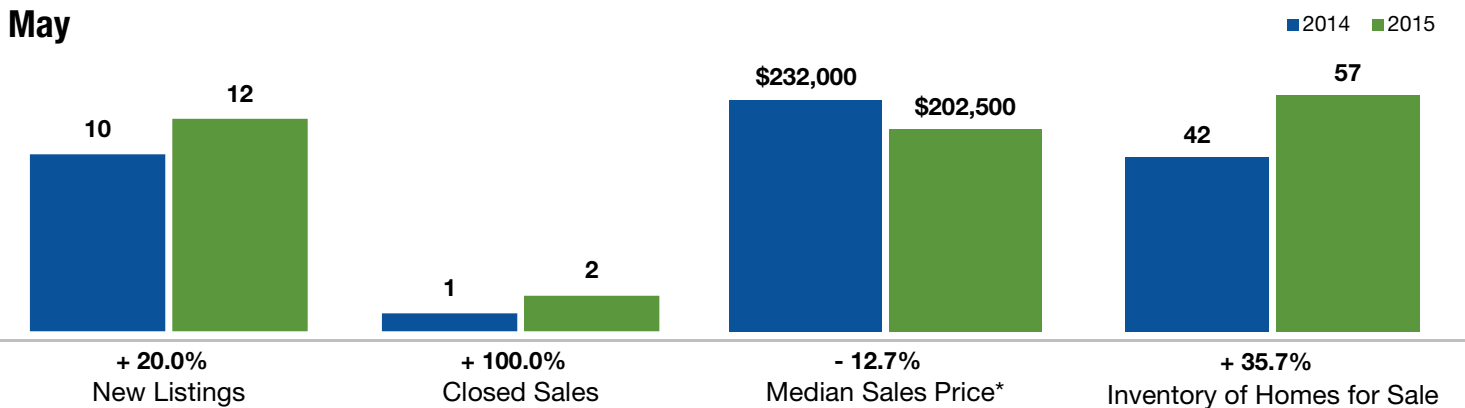
A Research Tool Provided by the Western Upstate Association of REALTORS®



## Lavonia

Key Metrics	May			YTD		
	2014	2015	Percent Change	2014	2015	Percent Change
New Listings	10	12	+ 20.0%	42	45	+ 7.1%
Closed Sales	1	2	+ 100.0%	4	6	+ 50.0%
Median Sales Price*	\$232,000	<b>\$202,500</b>	- 12.7%	\$186,000	<b>\$202,500</b>	+ 8.9%
Percent of List Price Received*	93.2%	<b>94.7%</b>	+ 1.6%	95.4%	<b>90.8%</b>	- 4.9%
Days on Market Until Sale	68	<b>354</b>	+ 419.9%	44	<b>341</b>	+ 671.4%
Inventory of Homes for Sale	42	<b>57</b>	+ 35.7%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



## Historical Median Sales Price Rolling 12-Month Calculation

