

Local Market Update – May 2015

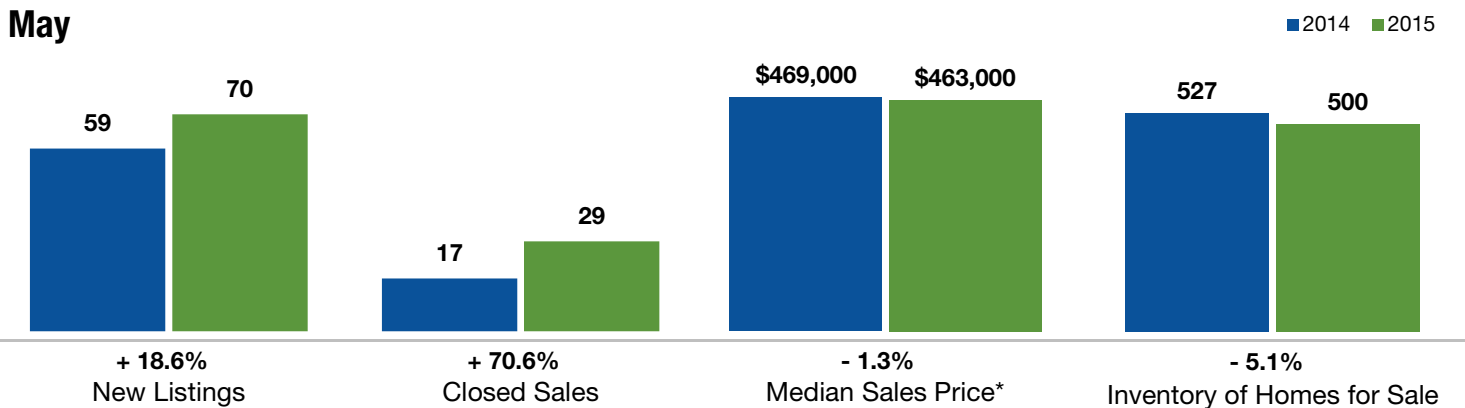
A Research Tool Provided by the Western Upstate Association of REALTORS®



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| Key Metrics | May | | | YTD | | |
|---------------------------------|-----------|------------------|----------------|-----------|------------------|----------------|
| | 2014 | 2015 | Percent Change | 2014 | 2015 | Percent Change |
| New Listings | 59 | 70 | + 18.6% | 385 | 349 | - 9.4% |
| Closed Sales | 17 | 29 | + 70.6% | 96 | 116 | + 20.8% |
| Median Sales Price* | \$469,000 | \$463,000 | - 1.3% | \$387,500 | \$414,250 | + 6.9% |
| Percent of List Price Received* | 92.6% | 94.8% | + 2.3% | 91.9% | 93.8% | + 2.2% |
| Days on Market Until Sale | 124 | 160 | + 29.0% | 205 | 171 | - 16.3% |
| Inventory of Homes for Sale | 527 | 500 | - 5.1% | -- | -- | -- |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Historical Median Sales Price Rolling 12-Month Calculation

