

Local Market Update – May 2015

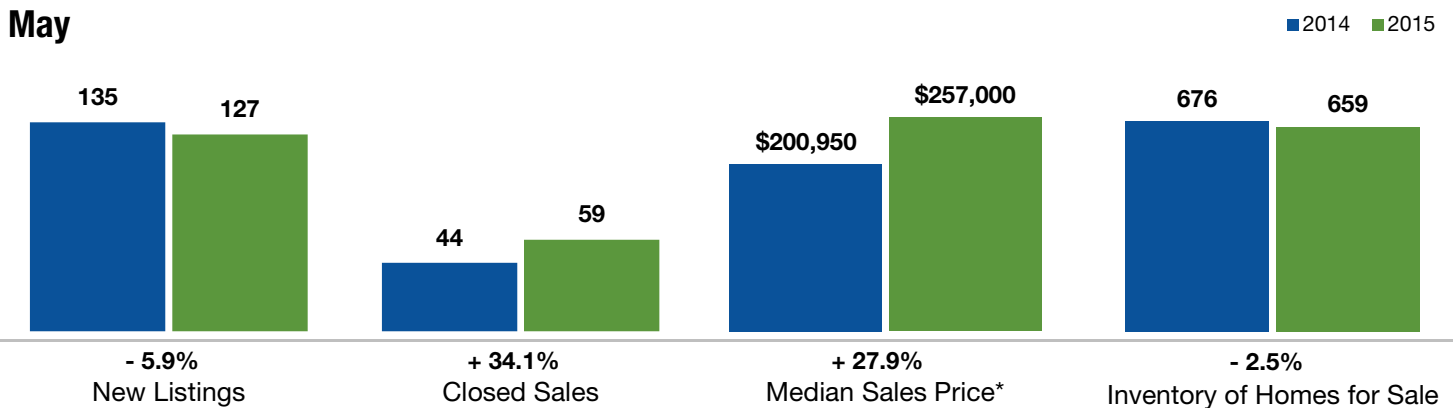
A Research Tool Provided by the Western Upstate Association of REALTORS®



Lake Hartwell

Key Metrics	May			YTD		
	2014	2015	Percent Change	2014	2015	Percent Change
New Listings	135	127	- 5.9%	653	583	- 10.7%
Closed Sales	44	59	+ 34.1%	144	167	+ 16.0%
Median Sales Price*	\$200,950	\$257,000	+ 27.9%	\$208,750	\$250,000	+ 19.8%
Percent of List Price Received*	94.0%	93.7%	- 0.4%	94.3%	93.8%	- 0.6%
Days on Market Until Sale	105	130	+ 23.8%	110	135	+ 23.1%
Inventory of Homes for Sale	676	659	- 2.5%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Historical Median Sales Price Rolling 12-Month Calculation

