

# Local Market Update – May 2014

A RESEARCH TOOL PROVIDED BY THE WESTERN UPSTATE ASSOCIATION OF REALTORS®



## Lake Hartwell

**+ 20.5%**

Change in  
New Listings

**+ 36.7%**

Change in  
Closed Sales

**+ 12.7%**

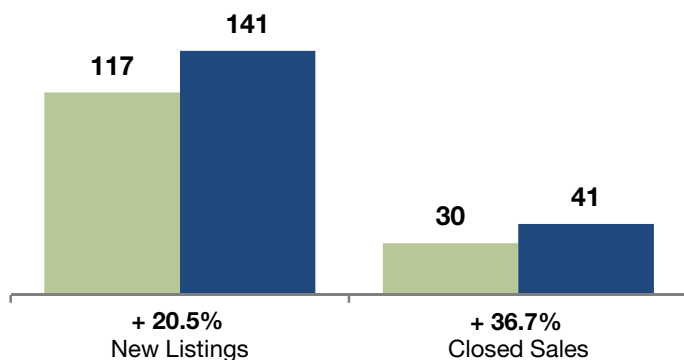
Change in  
Median Sales Price

	May			Year to Date		
	2013	2014	+ / -	2013	2014	+ / -
New Listings	117	141	+ 20.5%	565	666	+ 17.9%
Closed Sales	30	41	+ 36.7%	114	140	+ 22.8%
Median Sales Price*	\$181,000	<b>\$204,000</b>	+ 12.7%	\$180,000	<b>\$210,500</b>	+ 16.9%
Percent of List Price Received*	93.5%	<b>93.6%</b>	+ 0.1%	92.9%	<b>94.3%</b>	+ 1.6%
Days on Market Until Sale	141	110	- 21.8%	143	111	- 22.6%
Inventory of Homes for Sale	713	719	+ 0.8%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

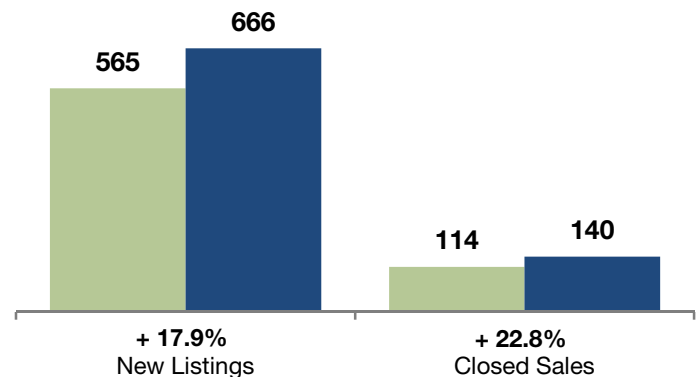
### May

■ 2013 ■ 2014



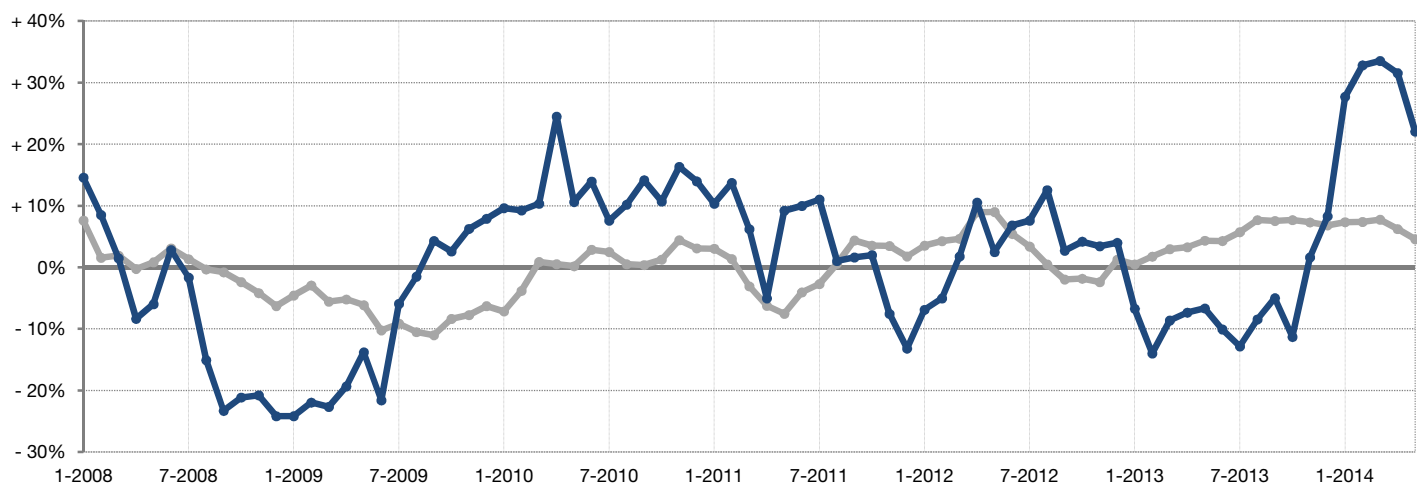
### Year to Date

■ 2013 ■ 2014



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*

All MLS — Lake Hartwell —



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from the Western Upstate Association of REALTORS® Multiple Listing Service. | Sponsored by South Carolina REALTORS®. | Powered by 10K Research and Marketing.