

# Local Market Update – May 2014

A RESEARCH TOOL PROVIDED BY THE WESTERN UPSTATE ASSOCIATION OF REALTORS®



## Pickens

**+ 100.0%**

Change in  
New Listings

**- 40.0%**

Change in  
Closed Sales

**- 63.9%**

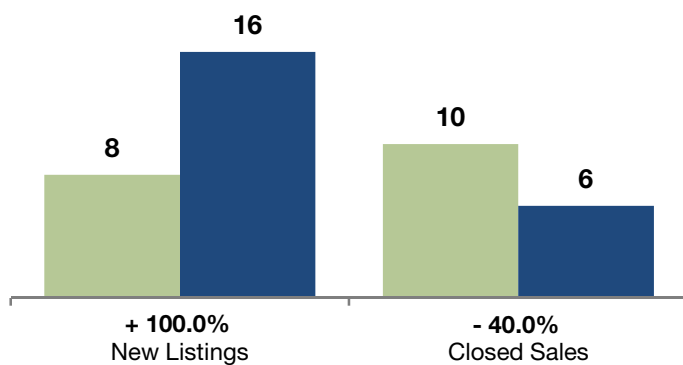
Change in  
Median Sales Price

|                                 | May       |                 |          | Year to Date |                  |         |
|---------------------------------|-----------|-----------------|----------|--------------|------------------|---------|
|                                 | 2013      | 2014            | + / -    | 2013         | 2014             | + / -   |
| New Listings                    | 8         | 16              | + 100.0% | 51           | 66               | + 29.4% |
| Closed Sales                    | 10        | 6               | - 40.0%  | 24           | 28               | + 16.7% |
| Median Sales Price*             | \$207,950 | <b>\$75,000</b> | - 63.9%  | \$167,400    | <b>\$105,000</b> | - 37.3% |
| Percent of List Price Received* | 94.4%     | <b>91.6%</b>    | - 3.0%   | 95.8%        | <b>93.3%</b>     | - 2.6%  |
| Days on Market Until Sale       | 145       | <b>106</b>      | - 26.7%  | 165          | <b>90</b>        | - 45.2% |
| Inventory of Homes for Sale     | 69        | <b>76</b>       | + 10.1%  | --           | --               | --      |

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

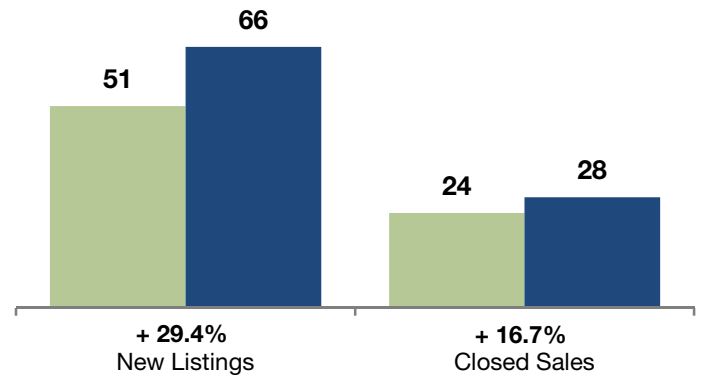
### May

■ 2013 ■ 2014



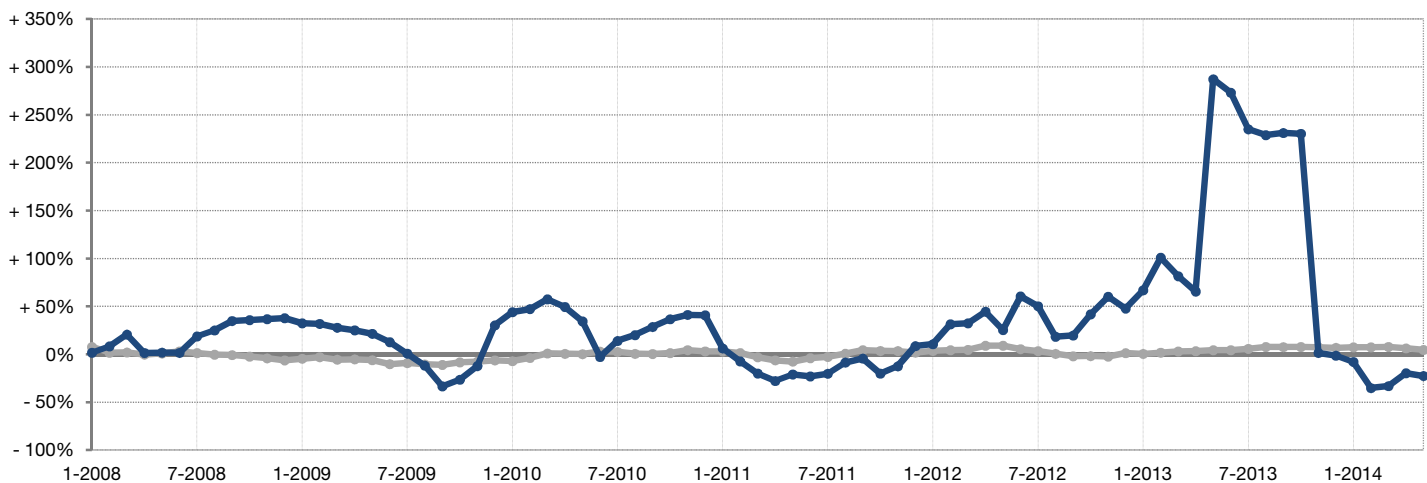
### Year to Date

■ 2013 ■ 2014



## Change in Median Sales Price from Prior Year (6-Month Average)\*\*

All MLS —  
Pickens —



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from the Western Upstate Association of REALTORS® Multiple Listing Service. | Sponsored by South Carolina REALTORS®. | Powered by 10K Research and Marketing.