

# Local Market Update – May 2013

A RESEARCH TOOL PROVIDED BY THE WESTERN UPSTATE ASSOCIATION OF REALTORS®



## Lavonia

**- 71.4%**

Change in  
New Listings

**- 60.0%**

Change in  
Closed Sales

**- 75.1%**

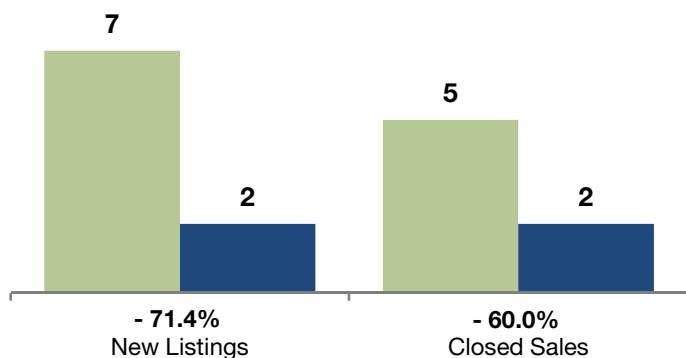
Change in  
Median Sales Price

	May			Year to Date		
	2012	2013	+ / -	2012	2013	+ / -
New Listings	7	2	- 71.4%	19	31	+ 63.2%
Closed Sales	5	2	- 60.0%	5	6	+ 20.0%
Median Sales Price*	\$246,500	<b>\$61,500</b>	- 75.1%	\$246,500	<b>\$186,400</b>	- 24.4%
Percent of List Price Received*	91.3%	<b>90.1%</b>	- 1.3%	91.3%	<b>91.4%</b>	+ 0.1%
Days on Market Until Sale	126	<b>33</b>	- 73.9%	126	<b>95</b>	- 25.0%
Inventory of Homes for Sale	25	<b>34</b>	+ 36.0%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

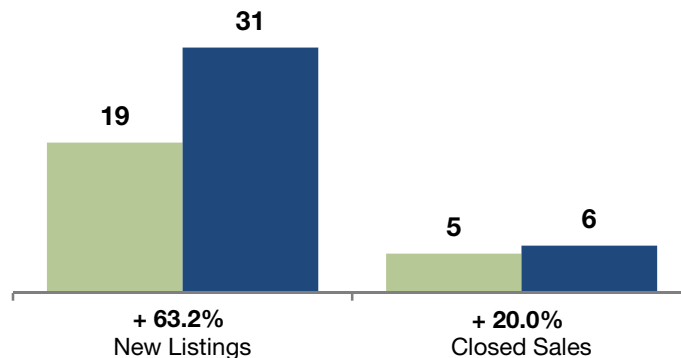
### May

■ 2012 ■ 2013



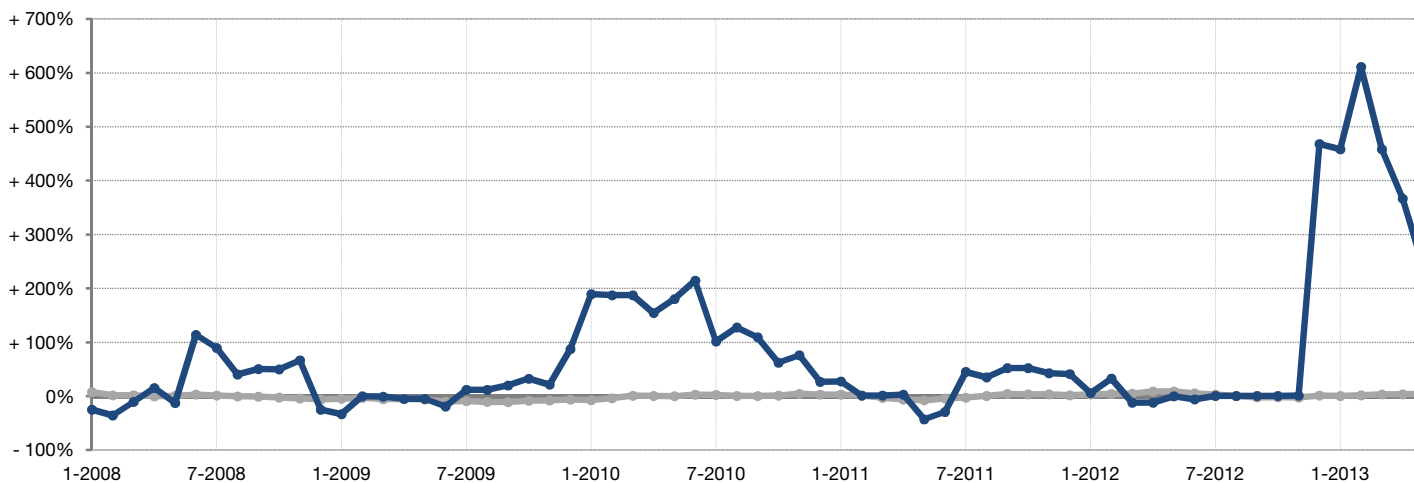
### Year to Date

■ 2012 ■ 2013



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*

All MLS — Lavonia —



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from the Western Upstate Association of REALTORS® Multiple Listing Service. | Sponsored by South Carolina REALTORS®. | Powered by 10K Research and Marketing.