

Local Market Update – May 2013

A RESEARCH TOOL PROVIDED BY THE WESTERN UPSTATE ASSOCIATION OF REALTORS®



Pickens

- 42.9%

Change in
New Listings

+ 233.3%

Change in
Closed Sales

+ 678.9%

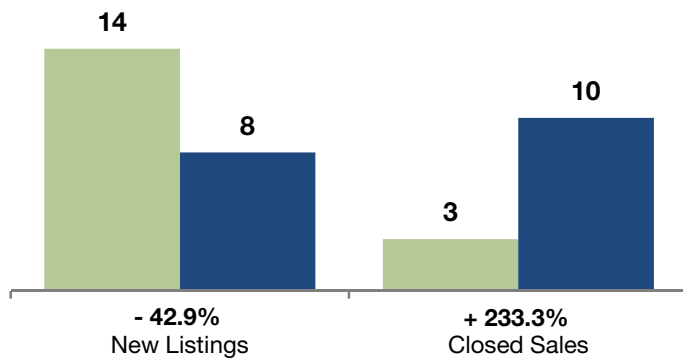
Change in
Median Sales Price

	May			Year to Date		
	2012	2013	+ / -	2012	2013	+ / -
New Listings	14	8	- 42.9%	60	53	- 11.7%
Closed Sales	3	10	+ 233.3%	15	24	+ 60.0%
Median Sales Price*	\$26,699	\$207,950	+ 678.9%	\$79,000	\$167,400	+ 111.9%
Percent of List Price Received*	100.6%	94.4%	- 6.1%	94.7%	95.8%	+ 1.2%
Days on Market Until Sale	50	145	+ 190.2%	175	165	- 5.7%
Inventory of Homes for Sale	96	74	- 22.9%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

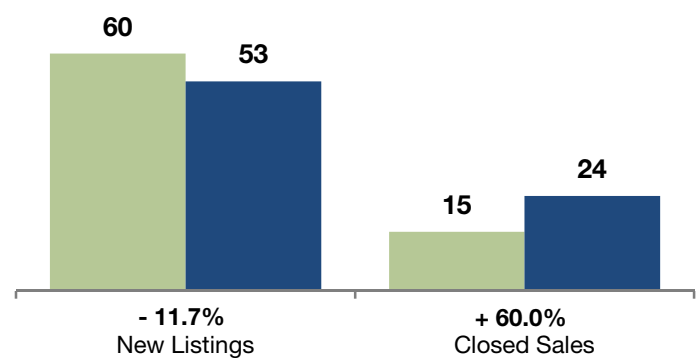
May

■ 2012 ■ 2013



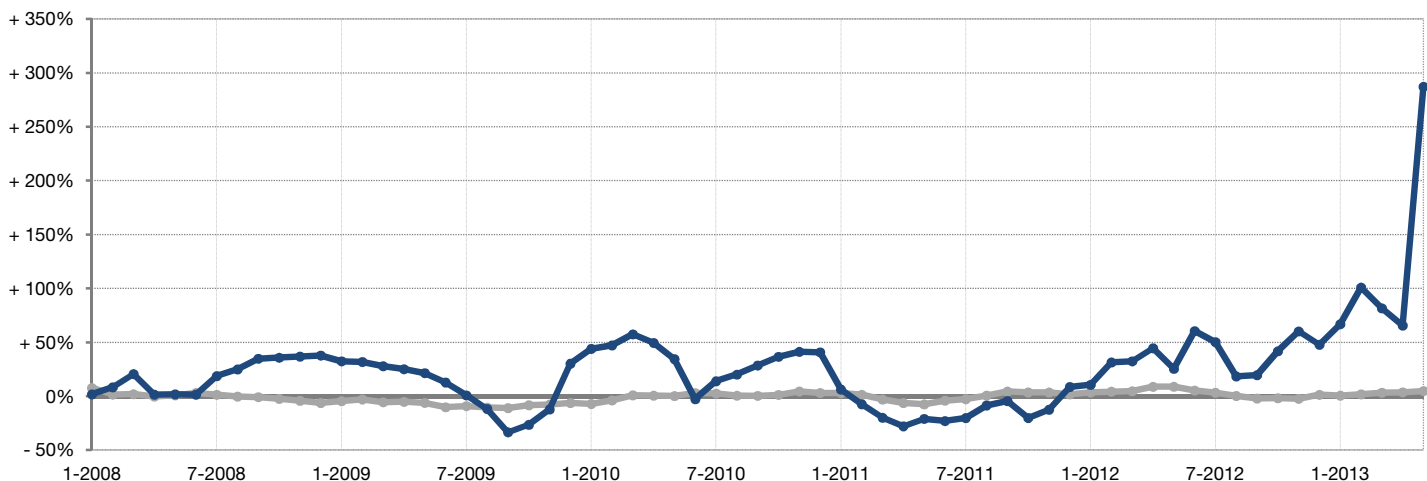
Year to Date

■ 2012 ■ 2013



Change in Median Sales Price from Prior Year (6-Month Average)**

All MLS —
Pickens —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from the Western Upstate Association of REALTORS® Multiple Listing Service. | Sponsored by South Carolina REALTORS®. | Powered by 10K Research and Marketing.