

# Local Market Update – May 2013

A RESEARCH TOOL PROVIDED BY THE WESTERN UPSTATE ASSOCIATION OF REALTORS®



## Lake Hartwell

**+ 58.8%**

Change in  
New Listings

**- 12.1%**

Change in  
Closed Sales

**- 20.9%**

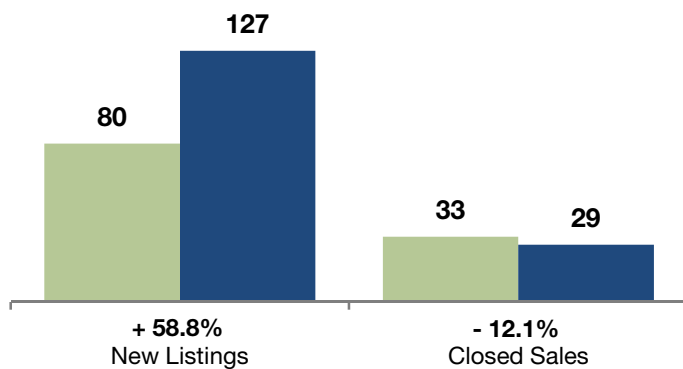
Change in  
Median Sales Price

	May			Year to Date		
	2012	2013	+ / -	2012	2013	+ / -
New Listings	80	127	+ 58.8%	442	589	+ 33.3%
Closed Sales	33	29	- 12.1%	101	112	+ 10.9%
Median Sales Price*	\$230,000	<b>\$182,000</b>	- 20.9%	\$211,500	<b>\$182,000</b>	- 13.9%
Percent of List Price Received*	92.4%	<b>93.3%</b>	+ 1.0%	92.1%	<b>92.8%</b>	+ 0.8%
Days on Market Until Sale	169	145	- 14.2%	202	143	- 29.2%
Inventory of Homes for Sale	630	744	+ 18.1%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

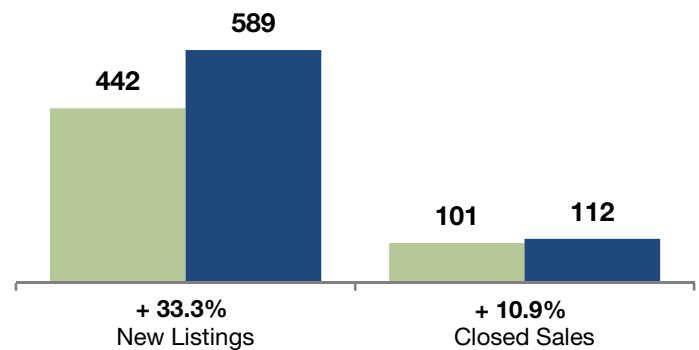
### May

■ 2012 ■ 2013



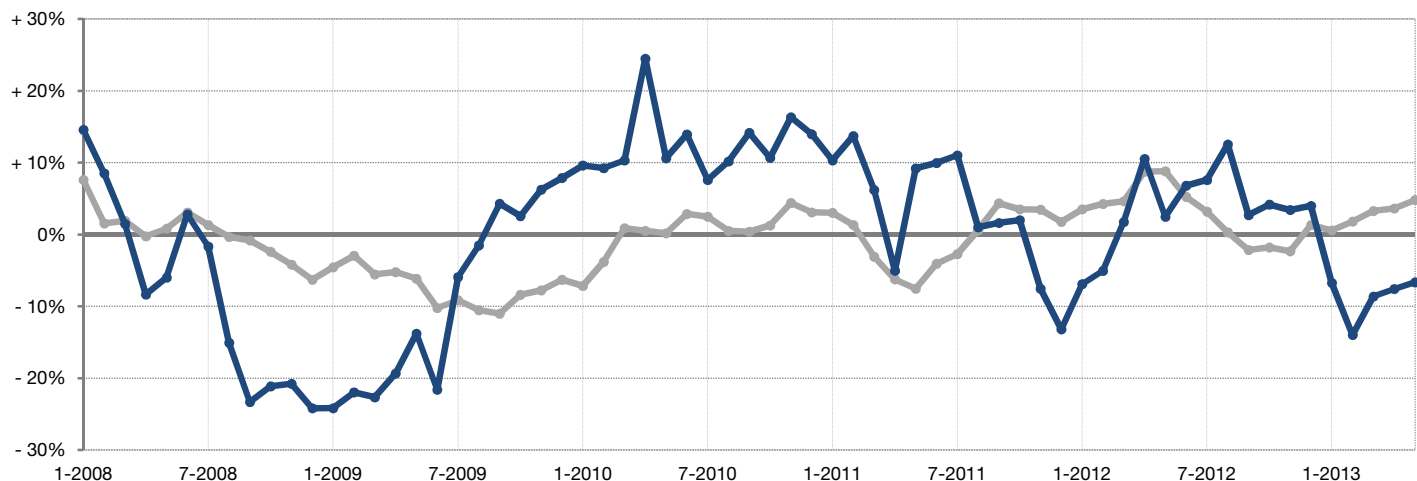
### Year to Date

■ 2012 ■ 2013



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*

All MLS — Lake Hartwell —



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from the Western Upstate Association of REALTORS® Multiple Listing Service. | Sponsored by South Carolina REALTORS®. | Powered by 10K Research and Marketing.