

Local Market Update – May 2013

A RESEARCH TOOL PROVIDED BY THE WESTERN UPSTATE ASSOCIATION OF REALTORS®



+ 58.8%

Change in
New Listings

- 12.1%

Change in
Closed Sales

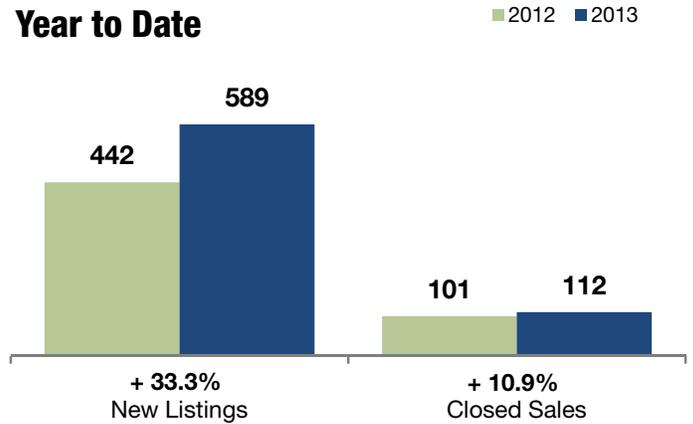
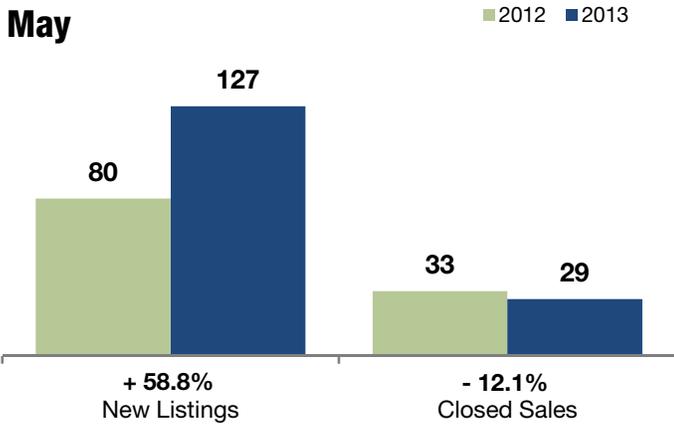
- 20.9%

Change in
Median Sales Price

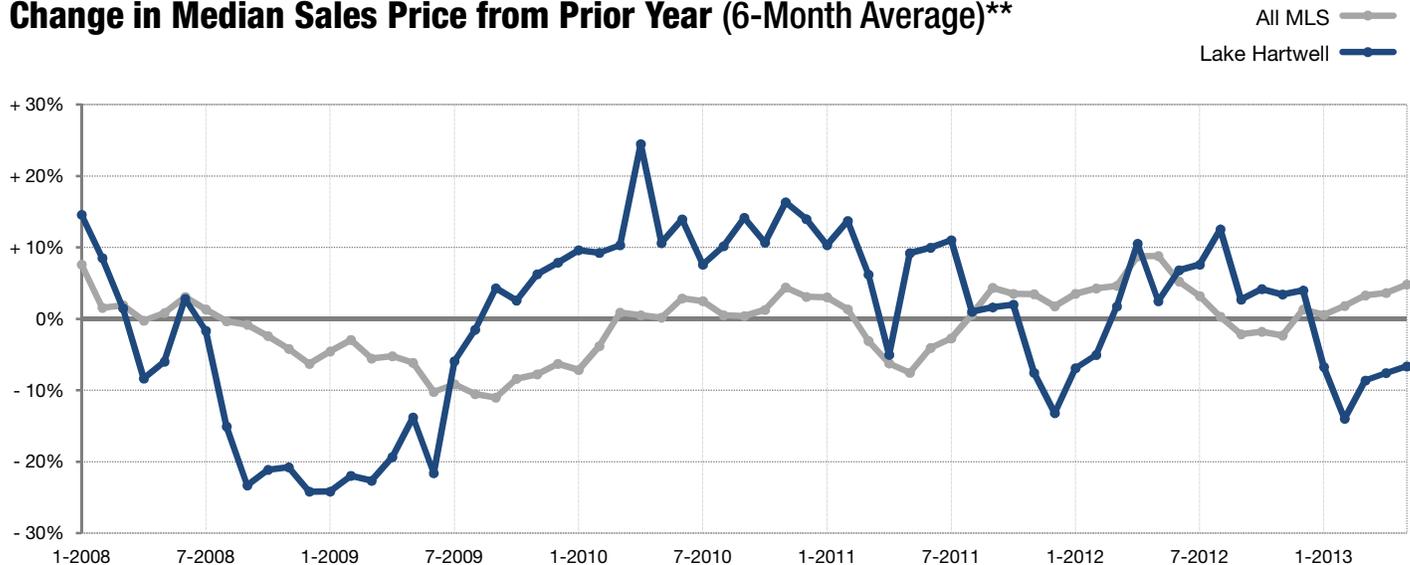
Lake Hartwell

	May			Year to Date		
	2012	2013	+ / -	2012	2013	+ / -
New Listings	80	127	+ 58.8%	442	589	+ 33.3%
Closed Sales	33	29	- 12.1%	101	112	+ 10.9%
Median Sales Price*	\$230,000	\$182,000	- 20.9%	\$211,500	\$182,000	- 13.9%
Percent of List Price Received*	92.4%	93.3%	+ 1.0%	92.1%	92.8%	+ 0.8%
Days on Market Until Sale	169	145	- 14.2%	202	143	- 29.2%
Inventory of Homes for Sale	630	744	+ 18.1%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from the Western Upstate Association of REALTORS® Multiple Listing Service. | Sponsored by South Carolina REALTORS®. | Powered by 10K Research and Marketing.