

Local Market Update – March 2017

A Research Tool Provided by the Western Upstate Association of REALTORS®

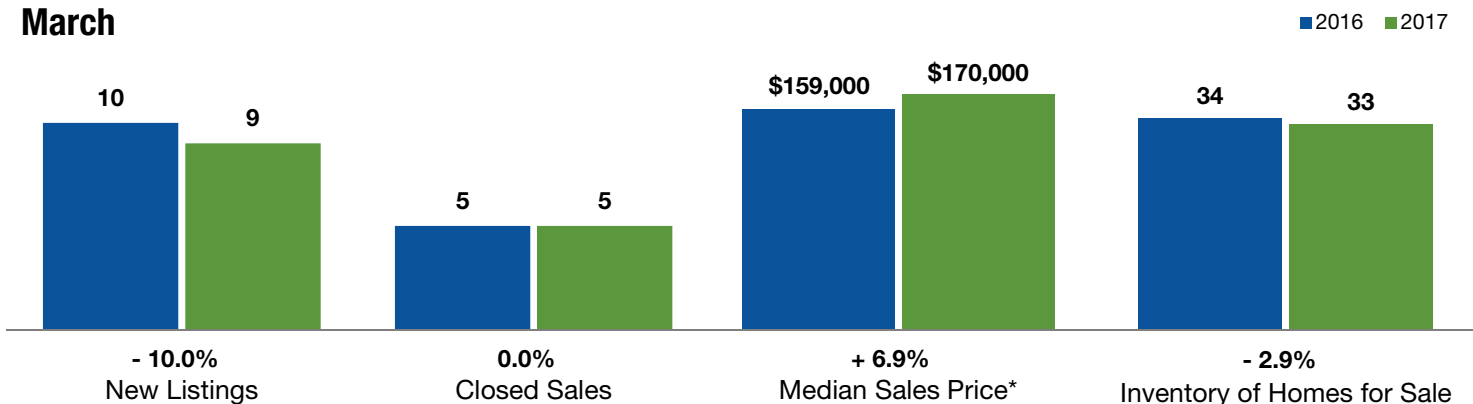


Lavonia

Key Metrics	March			YTD		
	2016	2017	Percent Change	2016	2017	Percent Change
New Listings	10	9	- 10.0%	22	27	+ 22.7%
Closed Sales	5	5	0.0%	8	10	+ 25.0%
Median Sales Price*	\$159,000	\$170,000	+ 6.9%	\$210,000	\$192,500	- 8.3%
Percent of List Price Received*	96.9%	94.1%	- 2.9%	96.2%	92.8%	- 3.5%
Days on Market Until Sale	183	90	- 50.7%	190	119	- 37.2%
Inventory of Homes for Sale	34	33	- 2.9%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

March



Historical Median Sales Price Rolling 12-Month Calculation

