

Local Market Update – March 2017

A Research Tool Provided by the Western Upstate Association of REALTORS®

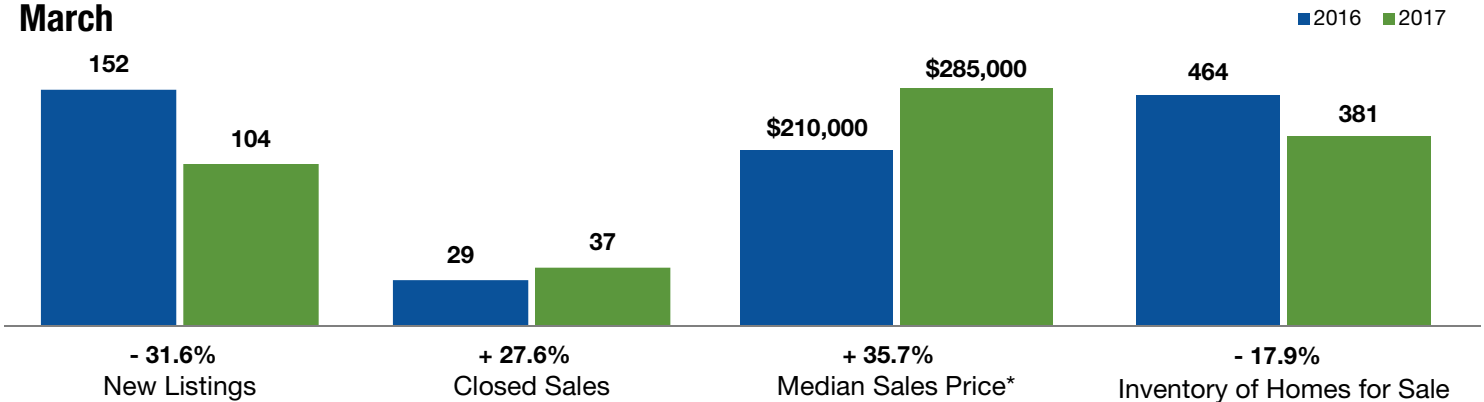


Lake Hartwell

Key Metrics	March			YTD		
	2016	2017	Percent Change	2016	2017	Percent Change
New Listings	152	104	- 31.6%	311	277	- 10.9%
Closed Sales	29	37	+ 27.6%	82	93	+ 13.4%
Median Sales Price*	\$210,000	\$285,000	+ 35.7%	\$222,000	\$257,000	+ 15.8%
Percent of List Price Received*	94.4%	94.7%	+ 0.3%	94.3%	94.5%	+ 0.2%
Days on Market Until Sale	124	119	- 4.0%	113	114	+ 0.7%
Inventory of Homes for Sale	464	381	- 17.9%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

March



Historical Median Sales Price Rolling 12-Month Calculation

