

Local Market Update – March 2015

A Research Tool Provided by the Western Upstate Association of REALTORS®

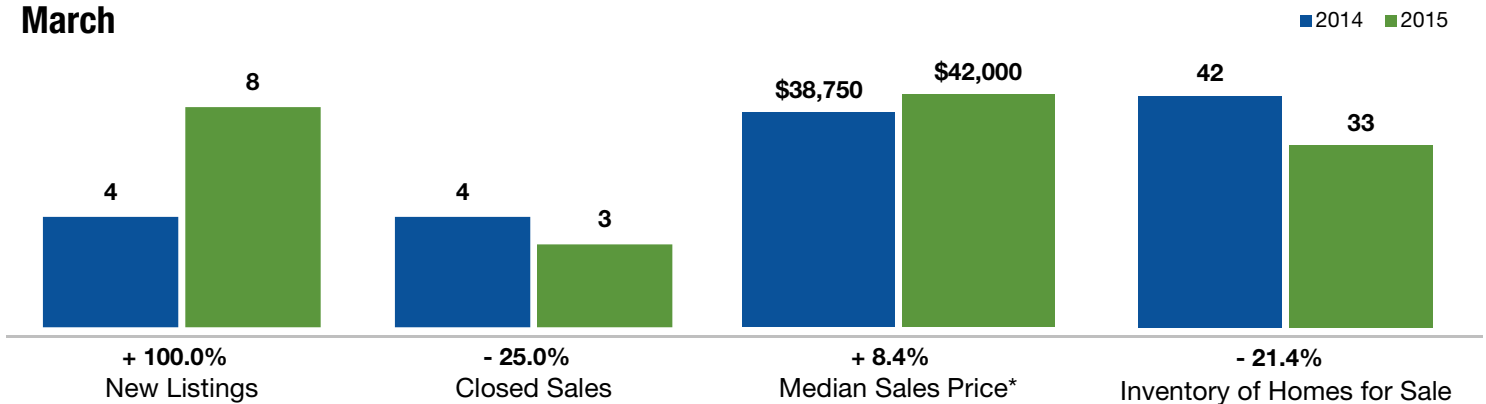


Honea Path

| Key Metrics | March | | | YTD | | |
|---------------------------------|----------|-----------------|----------------|----------|-----------------|----------------|
| | 2014 | 2015 | Percent Change | 2014 | 2015 | Percent Change |
| New Listings | 4 | 8 | + 100.0% | 17 | 23 | + 35.3% |
| Closed Sales | 4 | 3 | - 25.0% | 11 | 8 | - 27.3% |
| Median Sales Price* | \$38,750 | \$42,000 | + 8.4% | \$42,500 | \$51,500 | + 21.2% |
| Percent of List Price Received* | 84.7% | 86.7% | + 2.4% | 88.1% | 87.1% | - 1.1% |
| Days on Market Until Sale | 285 | 58 | - 79.6% | 129 | 93 | - 27.9% |
| Inventory of Homes for Sale | 42 | 33 | - 21.4% | -- | -- | -- |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

March



Historical Median Sales Price Rolling 12-Month Calculation

