

# Local Market Update – March 2015

A Research Tool Provided by the Western Upstate Association of REALTORS®

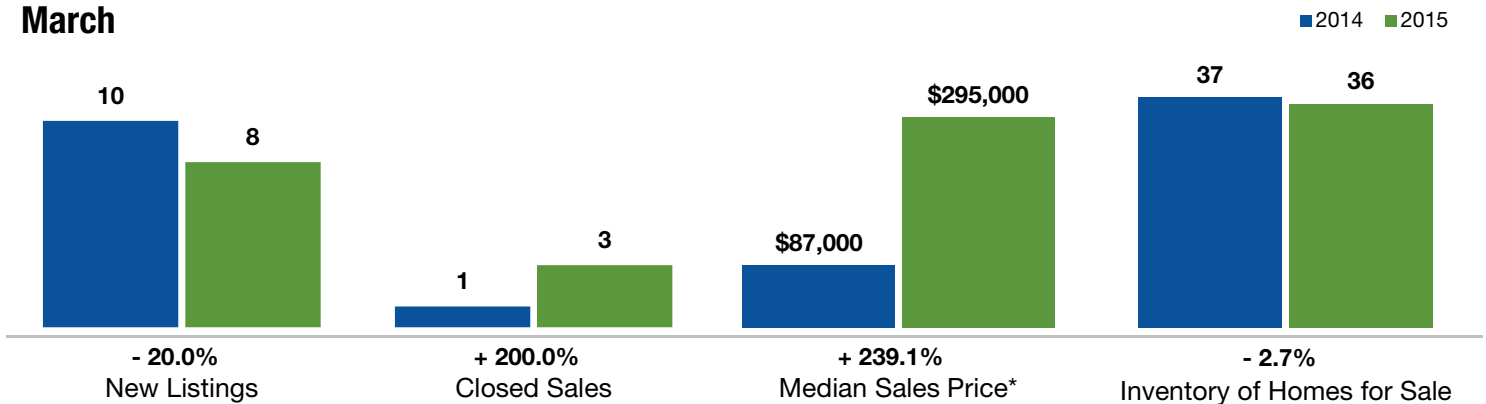


## Lavonia

Key Metrics	March			YTD		
	2014	2015	Percent Change	2014	2015	Percent Change
New Listings	10	8	- 20.0%	26	15	- 42.3%
Closed Sales	1	3	+ 200.0%	2	4	+ 100.0%
Median Sales Price*	\$87,000	<b>\$295,000</b>	+ 239.1%	\$281,000	<b>\$231,500</b>	- 17.6%
Percent of List Price Received*	96.8%	<b>90.5%</b>	- 6.5%	96.0%	<b>88.9%</b>	- 7.4%
Days on Market Until Sale	31	<b>282</b>	+ 810.8%	37	<b>335</b>	+ 818.5%
Inventory of Homes for Sale	37	<b>36</b>	- 2.7%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### March



### Historical Median Sales Price Rolling 12-Month Calculation

