

Local Market Update – March 2015

A Research Tool Provided by the Western Upstate Association of REALTORS®



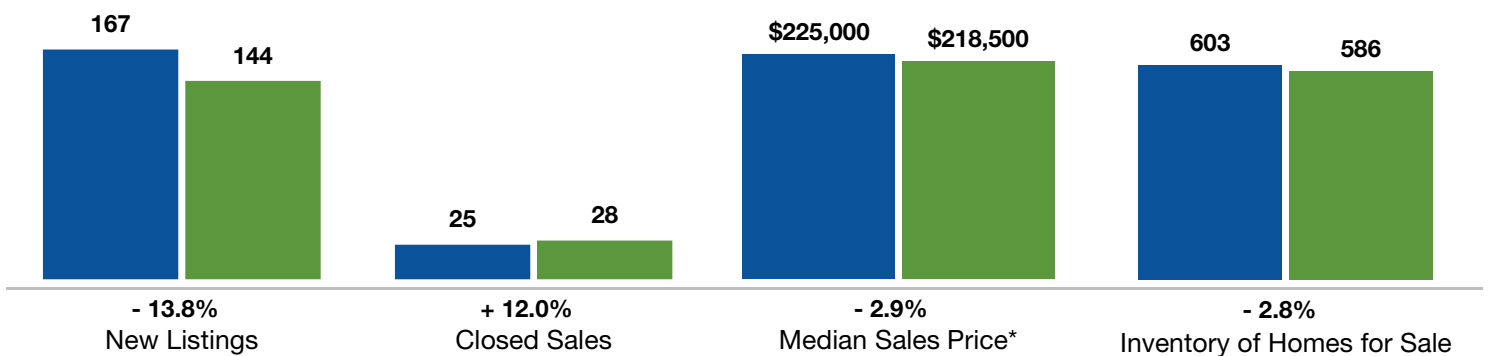
Lake Hartwell

Key Metrics	March			YTD		
	2014	2015	Percent Change	2014	2015	Percent Change
New Listings	167	144	- 13.8%	385	318	- 17.4%
Closed Sales	25	28	+ 12.0%	67	70	+ 4.5%
Median Sales Price*	\$225,000	\$218,500	- 2.9%	\$220,000	\$195,500	- 11.1%
Percent of List Price Received*	95.9%	92.4%	- 3.7%	94.5%	93.2%	- 1.4%
Days on Market Until Sale	126	153	+ 21.6%	112	138	+ 23.6%
Inventory of Homes for Sale	603	586	- 2.8%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

March

■ 2014 ■ 2015



Historical Median Sales Price Rolling 12-Month Calculation

