

Local Market Update – March 2015

A Research Tool Provided by the Western Upstate Association of REALTORS®

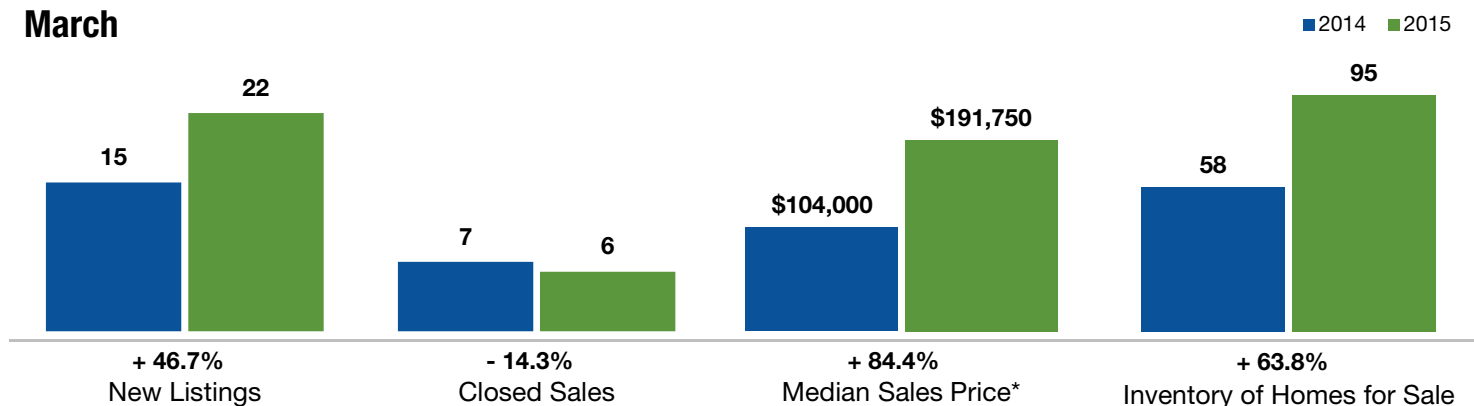


Pickens

Key Metrics	March			YTD		
	2014	2015	Percent Change	2014	2015	Percent Change
New Listings	15	22	+ 46.7%	36	58	+ 61.1%
Closed Sales	7	6	- 14.3%	17	16	- 5.9%
Median Sales Price*	\$104,000	\$191,750	+ 84.4%	\$120,000	\$145,750	+ 21.5%
Percent of List Price Received*	95.0%	98.6%	+ 3.8%	93.3%	97.5%	+ 4.6%
Days on Market Until Sale	109	61	- 44.7%	94	101	+ 7.8%
Inventory of Homes for Sale	58	95	+ 63.8%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

March



Historical Median Sales Price Rolling 12-Month Calculation

