

Local Market Update – March 2014

A RESEARCH TOOL PROVIDED BY THE WESTERN UPSTATE ASSOCIATION OF REALTORS®



Lavonia

- 9.1%

Change in
New Listings

0.0%

Change in
Closed Sales

- 66.7%

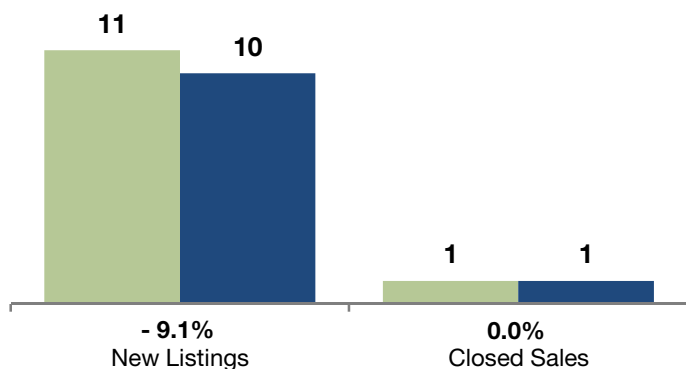
Change in
Median Sales Price

	March			Year to Date		
	2013	2014	+ / -	2013	2014	+ / -
New Listings	11	10	- 9.1%	23	26	+ 13.0%
Closed Sales	1	1	0.0%	3	2	- 33.3%
Median Sales Price*	\$261,000	\$87,000	- 66.7%	\$280,500	\$281,000	+ 0.2%
Percent of List Price Received*	87.0%	96.8%	+ 11.2%	91.6%	96.0%	+ 4.8%
Days on Market Until Sale	269	31	- 88.5%	150	37	- 75.7%
Inventory of Homes for Sale	35	37	+ 5.7%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

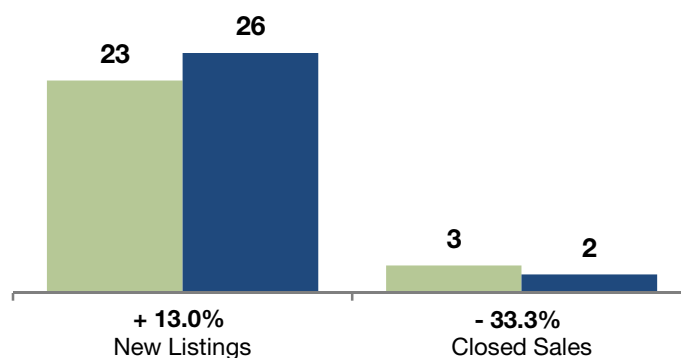
March

■ 2013 ■ 2014



Year to Date

■ 2013 ■ 2014



Change in Median Sales Price from Prior Year (6-Month Average)**

All MLS —
Lavonia —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from the Western Upstate Association of REALTORS® Multiple Listing Service. | Sponsored by South Carolina REALTORS®. | Powered by 10K Research and Marketing.