

Local Market Update – March 2014

A RESEARCH TOOL PROVIDED BY THE WESTERN UPSTATE ASSOCIATION OF REALTORS®



Pickens

+ 114.3%

Change in
New Listings

+ 16.7%

Change in
Closed Sales

- 27.5%

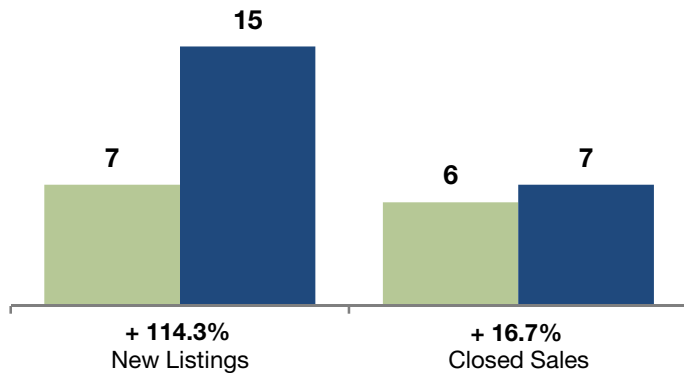
Change in
Median Sales Price

	March			Year to Date		
	2013	2014	+ / -	2013	2014	+ / -
New Listings	7	15	+ 114.3%	30	37	+ 23.3%
Closed Sales	6	7	+ 16.7%	10	17	+ 70.0%
Median Sales Price*	\$143,450	\$104,000	- 27.5%	\$167,400	\$120,000	- 28.3%
Percent of List Price Received*	98.6%	95.0%	- 3.7%	98.0%	93.3%	- 4.8%
Days on Market Until Sale	160	109	- 31.5%	175	94	- 46.4%
Inventory of Homes for Sale	67	65	- 3.0%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

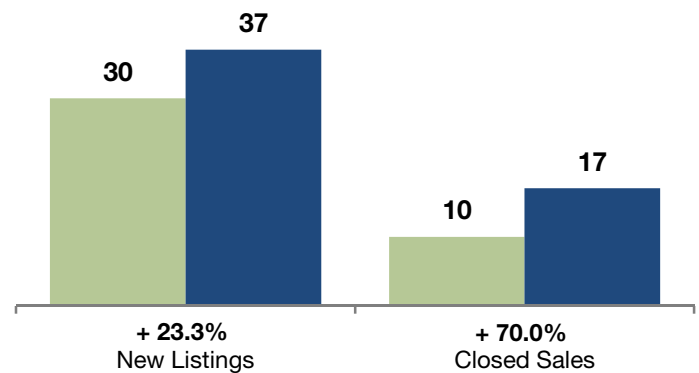
March

■ 2013 ■ 2014



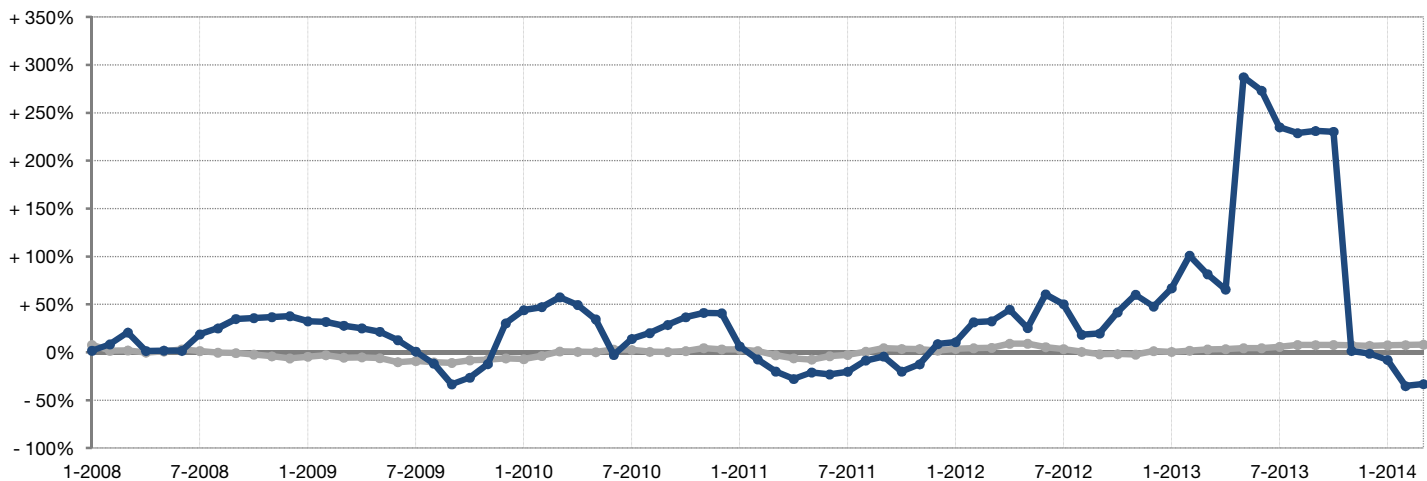
Year to Date

■ 2013 ■ 2014



Change in Median Sales Price from Prior Year (6-Month Average)**

All MLS —●—
Pickens —●—



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from the Western Upstate Association of REALTORS® Multiple Listing Service. | Sponsored by South Carolina REALTORS®. | Powered by 10K Research and Marketing.