

Local Market Update – March 2014

A RESEARCH TOOL PROVIDED BY THE WESTERN UPSTATE ASSOCIATION OF REALTORS®



Piedmont

+ 28.6%

Change in
New Listings

+ 14.3%

Change in
Closed Sales

- 6.8%

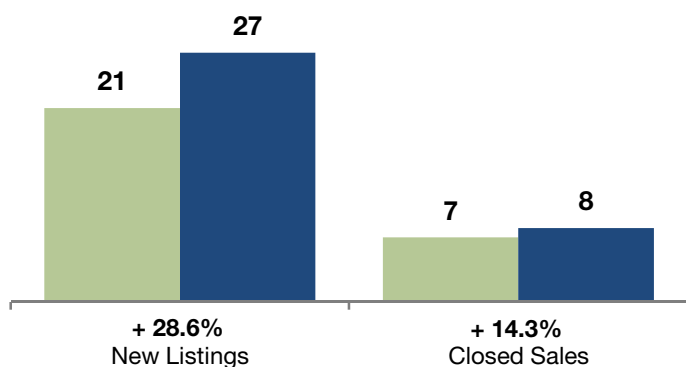
Change in
Median Sales Price

| | March | | | Year to Date | | |
|---------------------------------|-----------|------------------|---------|--------------|------------------|---------|
| | 2013 | 2014 | + / - | 2013 | 2014 | + / - |
| New Listings | 21 | 27 | + 28.6% | 43 | 54 | + 25.6% |
| Closed Sales | 7 | 8 | + 14.3% | 13 | 20 | + 53.8% |
| Median Sales Price* | \$149,100 | \$138,950 | - 6.8% | \$142,150 | \$145,000 | + 2.0% |
| Percent of List Price Received* | 90.9% | 88.9% | - 2.2% | 90.8% | 94.2% | + 3.8% |
| Days on Market Until Sale | 72 | 98 | + 36.7% | 136 | 72 | - 47.5% |
| Inventory of Homes for Sale | 59 | 88 | + 49.2% | -- | -- | -- |

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

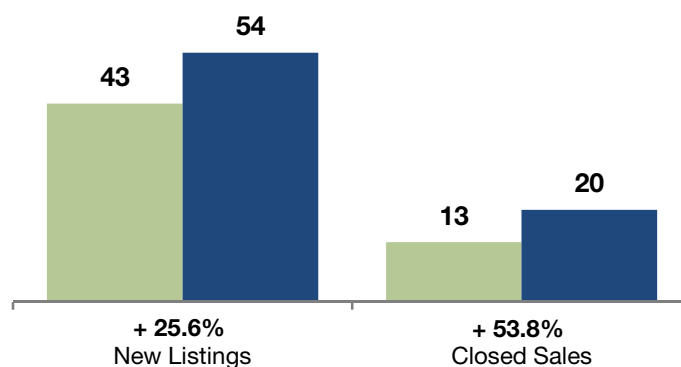
March

■ 2013 ■ 2014



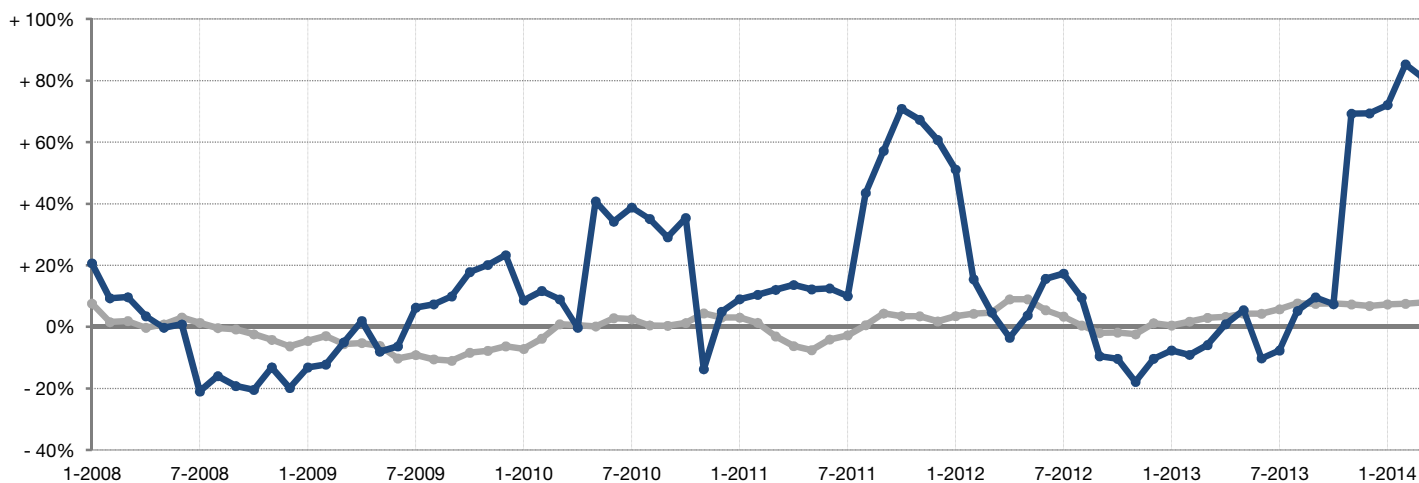
Year to Date

■ 2013 ■ 2014



Change in Median Sales Price from Prior Year (6-Month Average)**

All MLS —
Piedmont —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from the Western Upstate Association of REALTORS® Multiple Listing Service. | Sponsored by South Carolina REALTORS®. | Powered by 10K Research and Marketing.