

Local Market Update – March 2014

A RESEARCH TOOL PROVIDED BY THE WESTERN UPSTATE ASSOCIATION OF REALTORS®



Lake Hartwell

+ 14.0%

Change in
New Listings

- 10.7%

Change in
Closed Sales

+ 21.5%

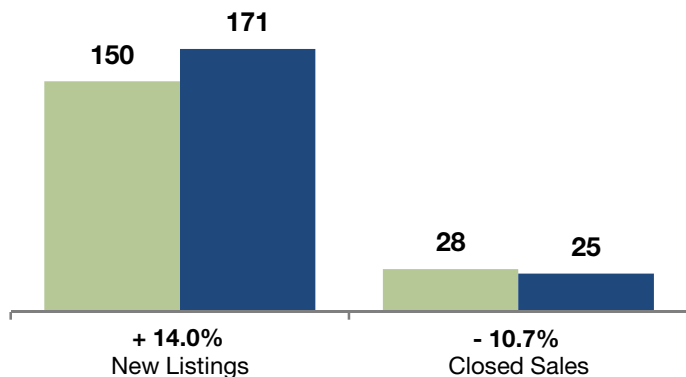
Change in
Median Sales Price

	March			Year to Date		
	2013	2014	+ / -	2013	2014	+ / -
New Listings	150	171	+ 14.0%	323	391	+ 21.1%
Closed Sales	28	25	- 10.7%	55	66	+ 20.0%
Median Sales Price*	\$185,250	\$225,000	+ 21.5%	\$170,000	\$220,000	+ 29.4%
Percent of List Price Received*	93.0%	95.9%	+ 3.2%	92.4%	94.5%	+ 2.3%
Days on Market Until Sale	120	126	+ 4.8%	142	113	- 20.1%
Inventory of Homes for Sale	633	623	- 1.6%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

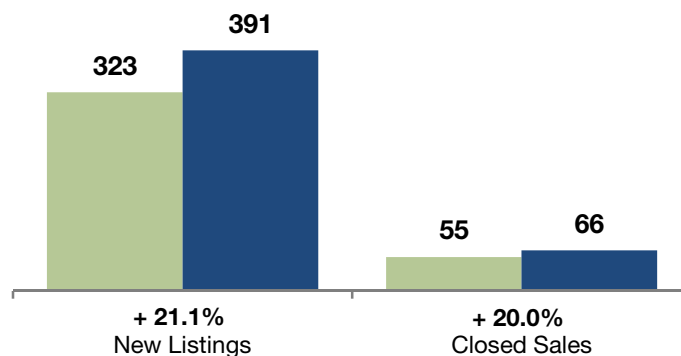
March

■ 2013 ■ 2014



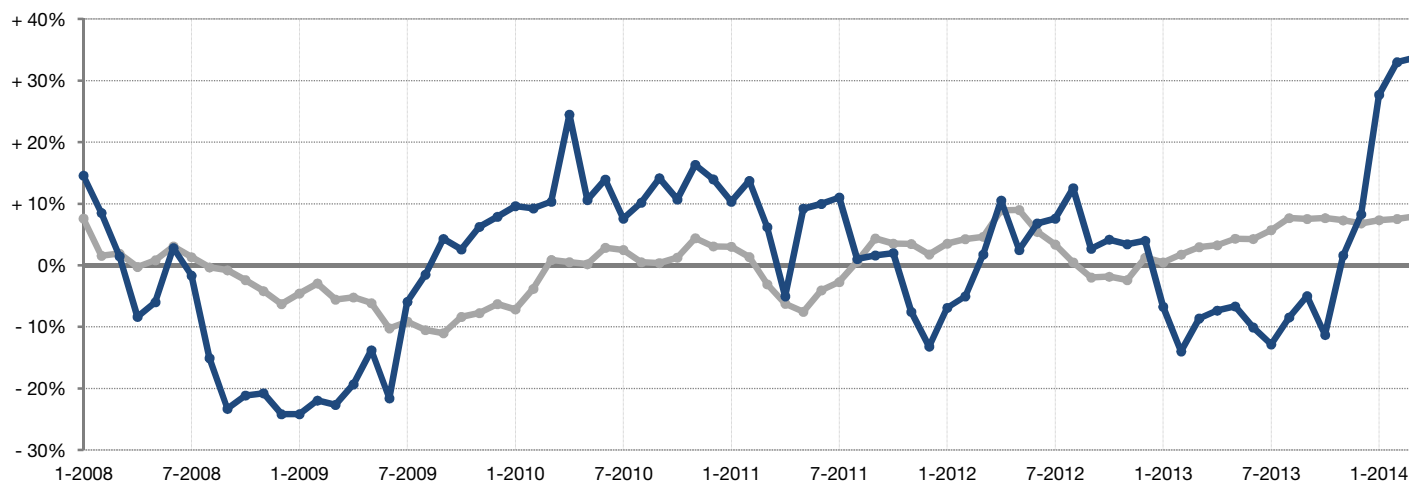
Year to Date

■ 2013 ■ 2014



Change in Median Sales Price from Prior Year (6-Month Average)**

All MLS — Lake Hartwell —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from the Western Upstate Association of REALTORS® Multiple Listing Service. | Sponsored by South Carolina REALTORS®. | Powered by 10K Research and Marketing.