

# Local Market Update – March 2013

A RESEARCH TOOL PROVIDED BY THE WESTERN UPSTATE ASSOCIATION OF REALTORS®



## Fair Play

**+ 9.1%**

Change in  
New Listings

**- 80.0%**

Change in  
Closed Sales

**+ 217.6%**

Change in  
Median Sales Price

### March

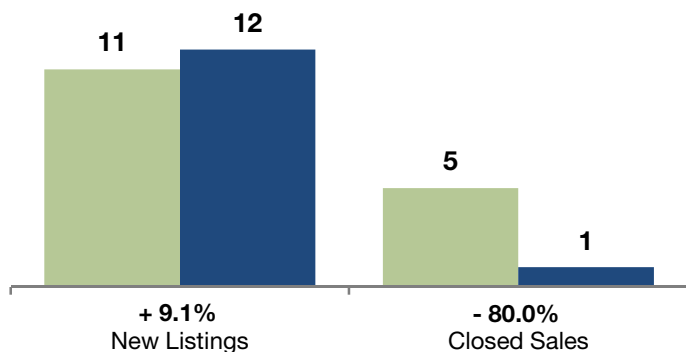
### Year to Date

	2012	2013	+ / -	2012	2013	+ / -
New Listings	11	12	+ 9.1%	37	29	- 21.6%
Closed Sales	5	1	- 80.0%	7	3	- 57.1%
Median Sales Price*	\$170,000	<b>\$540,000</b>	+ 217.6%	\$170,000	<b>\$35,000</b>	- 79.4%
Percent of List Price Received*	91.7%	<b>90.0%</b>	- 1.8%	89.2%	<b>83.9%</b>	- 5.9%
Days on Market Until Sale	276	21	- 92.4%	222	46	- 79.5%
Inventory of Homes for Sale	62	62	0.0%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

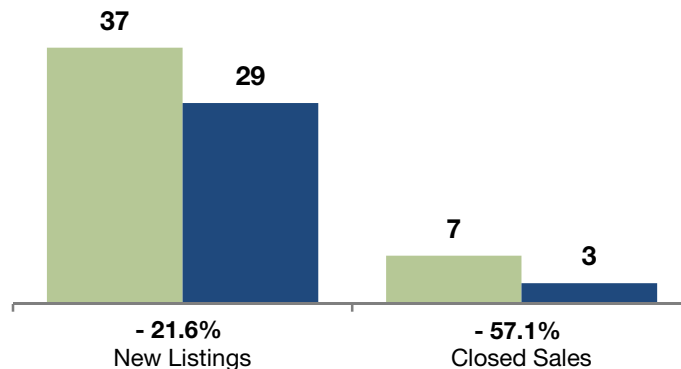
### March

■ 2012 ■ 2013



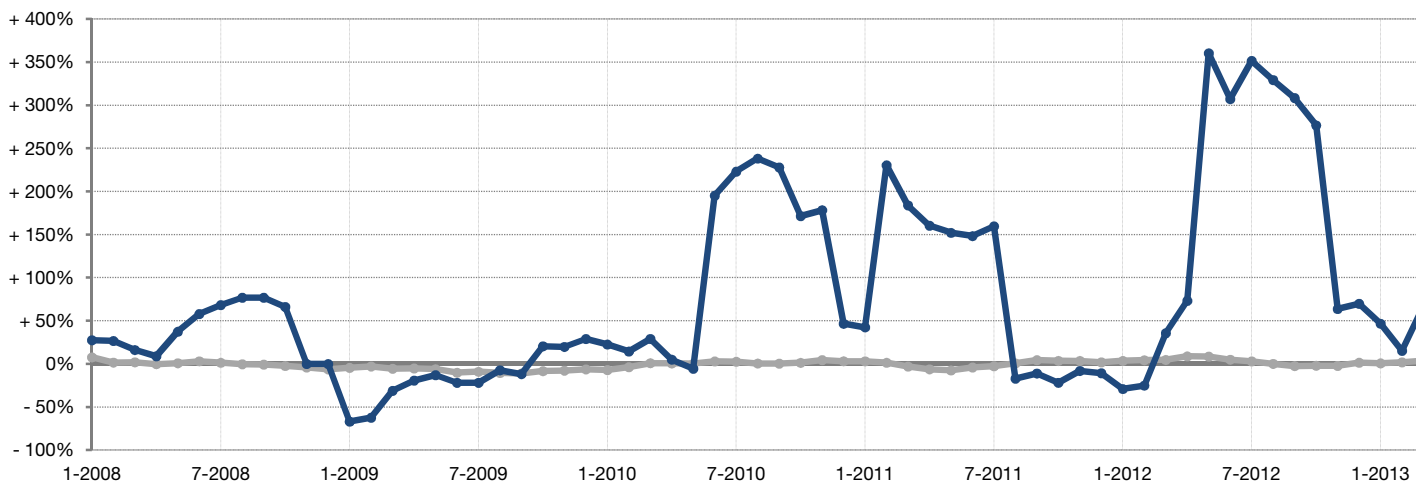
### Year to Date

■ 2012 ■ 2013



## Change in Median Sales Price from Prior Year (6-Month Average)\*\*

All MLS — Fair Play —



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from the Western Upstate Association of REALTORS® Multiple Listing Service. | Sponsored by South Carolina REALTORS®. | Powered by 10K Research and Marketing.