

Local Market Update – March 2013

A RESEARCH TOOL PROVIDED BY THE WESTERN UPSTATE ASSOCIATION OF REALTORS®



Central

+ 30.8%

Change in
New Listings

- 14.3%

Change in
Closed Sales

- 17.1%

Change in
Median Sales Price

March

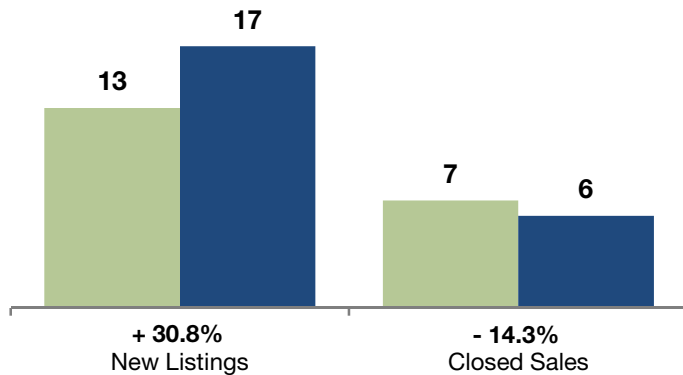
Year to Date

| | 2012 | 2013 | + / - | 2012 | 2013 | + / - |
|---------------------------------|----------|-----------------|---------|----------|-----------------|---------|
| New Listings | 13 | 17 | + 30.8% | 44 | 45 | + 2.3% |
| Closed Sales | 7 | 6 | - 14.3% | 19 | 20 | + 5.3% |
| Median Sales Price* | \$95,000 | \$78,750 | - 17.1% | \$72,250 | \$82,500 | + 14.2% |
| Percent of List Price Received* | 96.0% | 99.3% | + 3.5% | 96.6% | 97.3% | + 0.7% |
| Days on Market Until Sale | 174 | 57 | - 67.2% | 166 | 74 | - 55.6% |
| Inventory of Homes for Sale | 47 | 52 | + 10.6% | -- | -- | -- |

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

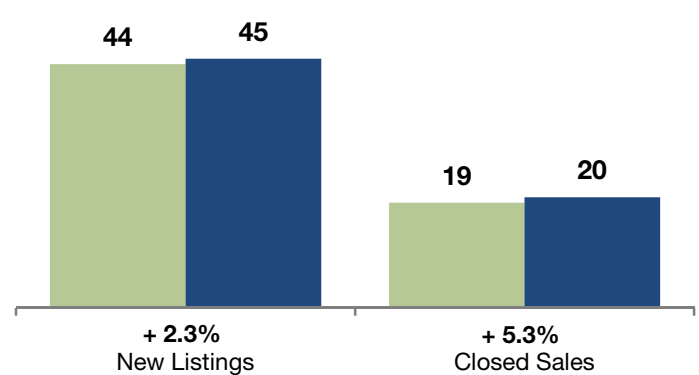
March

■ 2012 ■ 2013



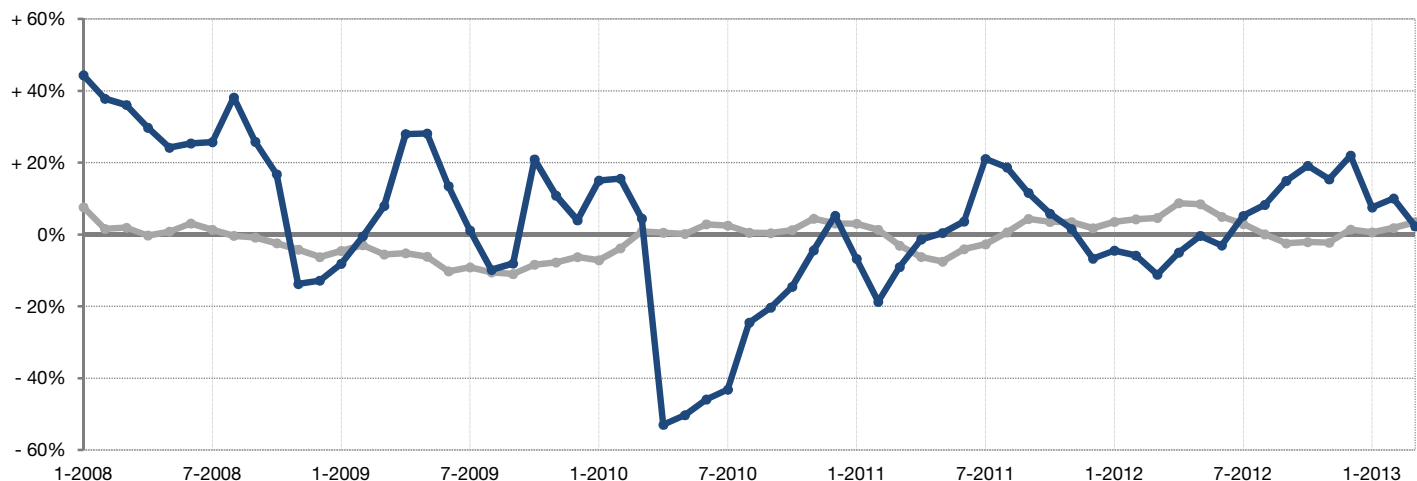
Year to Date

■ 2012 ■ 2013



Change in Median Sales Price from Prior Year (6-Month Average)**

All MLS — Central —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from the Western Upstate Association of REALTORS® Multiple Listing Service. | Sponsored by South Carolina REALTORS®. | Powered by 10K Research and Marketing.