

Local Market Update – March 2013

A RESEARCH TOOL PROVIDED BY THE WESTERN UPSTATE ASSOCIATION OF REALTORS®



Lake Keowee

+ 11.0%

Change in
New Listings

- 12.5%

Change in
Closed Sales

+ 14.7%

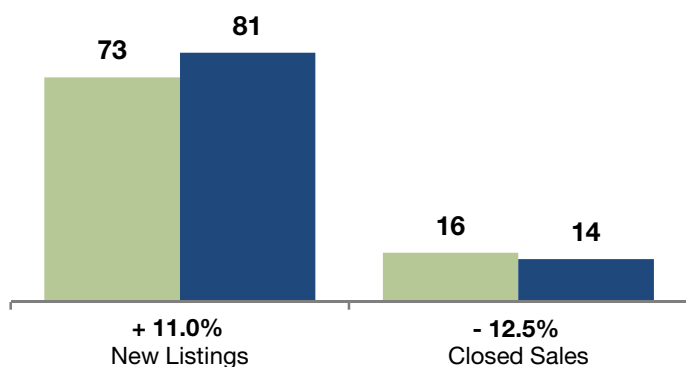
Change in
Median Sales Price

| | March | | | Year to Date | | |
|---------------------------------|-----------|------------------|---------|--------------|------------------|---------|
| | 2012 | 2013 | + / - | 2012 | 2013 | + / - |
| New Listings | 73 | 81 | + 11.0% | 196 | 191 | - 2.6% |
| Closed Sales | 16 | 14 | - 12.5% | 47 | 39 | - 17.0% |
| Median Sales Price* | \$357,500 | \$410,000 | + 14.7% | \$357,250 | \$450,000 | + 26.0% |
| Percent of List Price Received* | 90.1% | 94.3% | + 4.7% | 89.0% | 91.6% | + 3.0% |
| Days on Market Until Sale | 252 | 183 | - 27.5% | 229 | 202 | - 11.8% |
| Inventory of Homes for Sale | 478 | 509 | + 6.5% | -- | -- | -- |

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

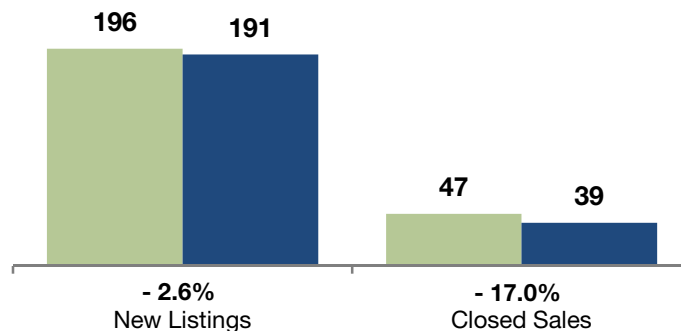
March

■ 2012 ■ 2013



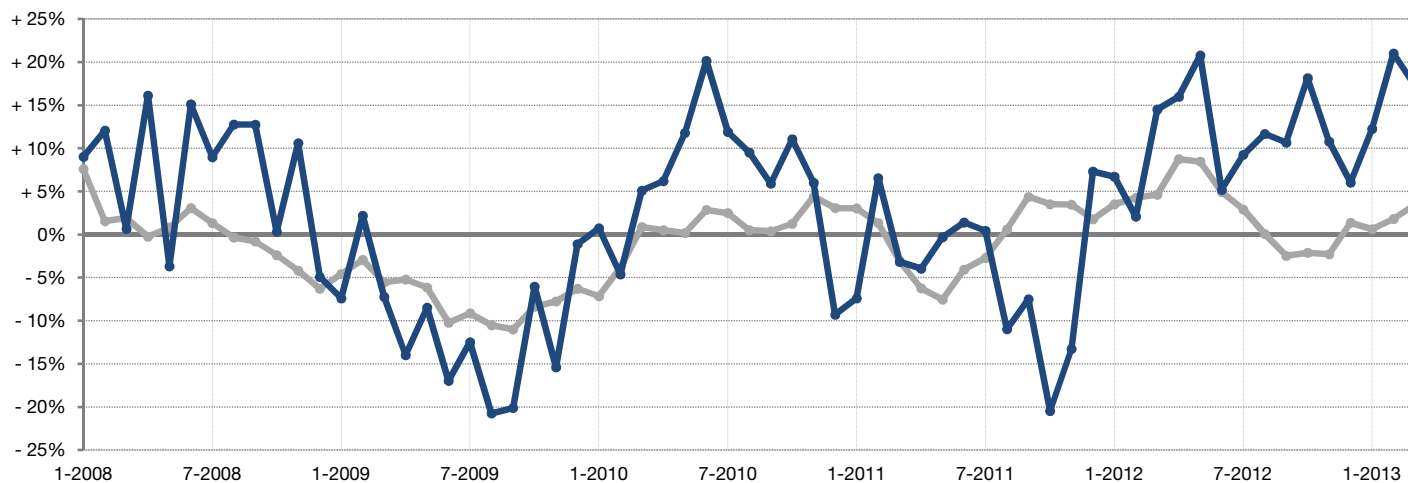
Year to Date

■ 2012 ■ 2013



Change in Median Sales Price from Prior Year (6-Month Average)**

All MLS — Lake Keowee —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from the Western Upstate Association of REALTORS® Multiple Listing Service. | Sponsored by South Carolina REALTORS®. | Powered by 10K Research and Marketing.