

# Local Market Update – March 2013

A RESEARCH TOOL PROVIDED BY THE WESTERN UPSTATE ASSOCIATION OF REALTORS®



## Pickens

**- 50.0%**

Change in  
New Listings

**+ 25.0%**

Change in  
Closed Sales

**- 16.6%**

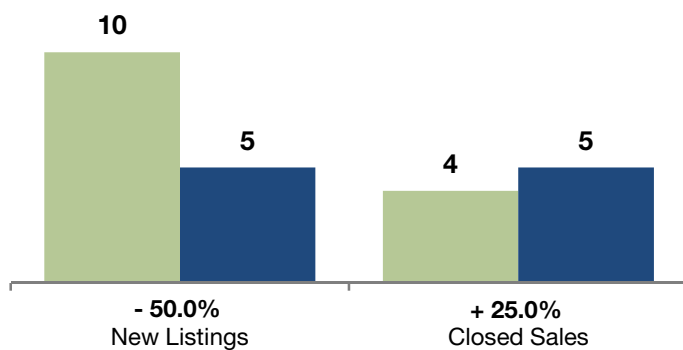
Change in  
Median Sales Price

	March			Year to Date		
	2012	2013	+ / -	2012	2013	+ / -
New Listings	10	5	- 50.0%	35	28	- 20.0%
Closed Sales	4	5	+ 25.0%	9	9	0.0%
Median Sales Price*	\$152,250	<b>\$127,000</b>	- 16.6%	\$110,000	<b>\$174,900</b>	+ 59.0%
Percent of List Price Received*	89.8%	<b>98.4%</b>	+ 9.6%	93.2%	<b>97.7%</b>	+ 4.9%
Days on Market Until Sale	111	<b>164</b>	+ 47.2%	237	<b>179</b>	- 24.2%
Inventory of Homes for Sale	98	<b>70</b>	- 28.6%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

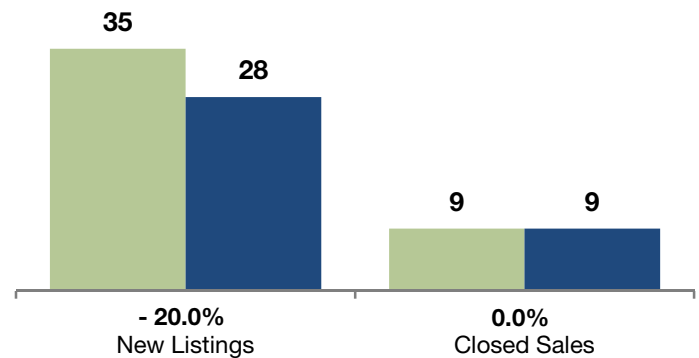
### March

■ 2012 ■ 2013



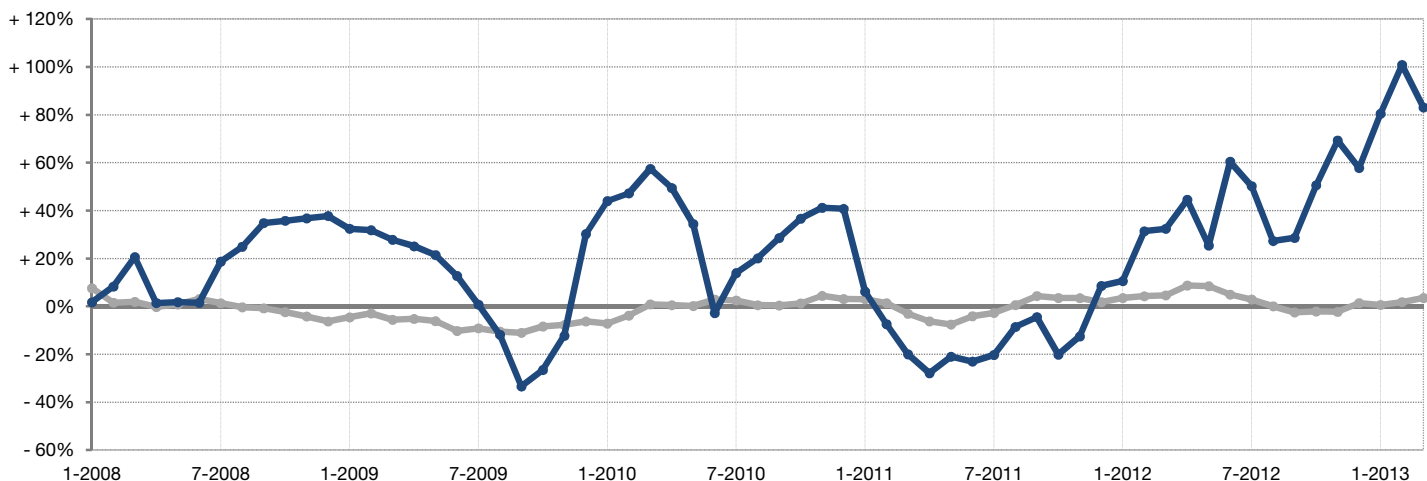
### Year to Date

■ 2012 ■ 2013



## Change in Median Sales Price from Prior Year (6-Month Average)\*\*

All MLS —  
Pickens —



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from the Western Upstate Association of REALTORS® Multiple Listing Service. | Sponsored by South Carolina REALTORS®. | Powered by 10K Research and Marketing.