

Local Market Update – March 2013

A RESEARCH TOOL PROVIDED BY THE WESTERN UPSTATE ASSOCIATION OF REALTORS®



Lavonia

+ 266.7%

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Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

March

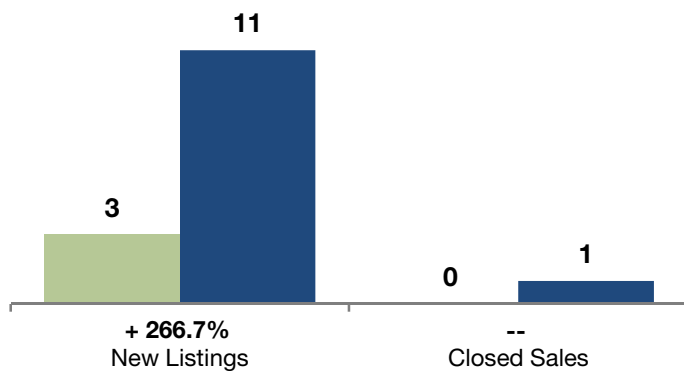
Year to Date

	2012	2013	+ / -	2012	2013	+ / -
New Listings	3	11	+ 266.7%	11	23	+ 109.1%
Closed Sales	0	1	--	0	3	--
Median Sales Price*	\$0	\$261,000	--	\$0	\$280,500	--
Percent of List Price Received*	0.0%	87.0%	--	0.0%	91.6%	--
Days on Market Until Sale	0	269	--	0	150	--
Inventory of Homes for Sale	27	34	+ 25.9%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

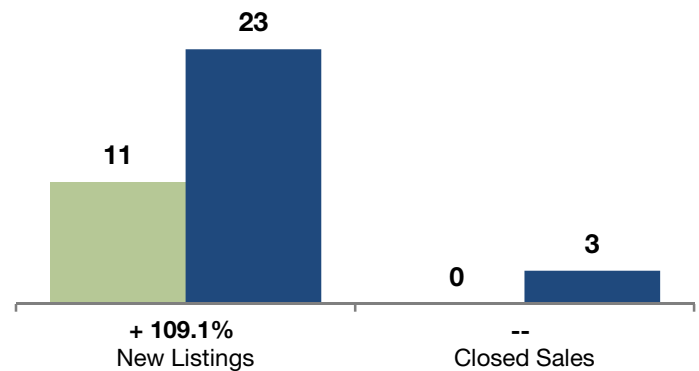
March

■ 2012 ■ 2013



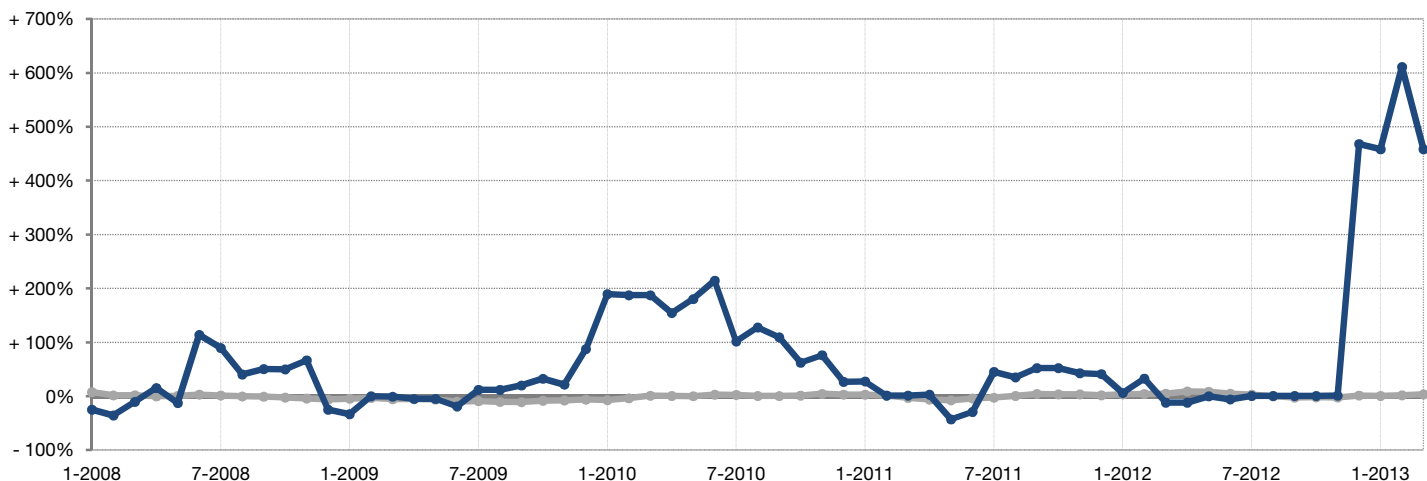
Year to Date

■ 2012 ■ 2013



Change in Median Sales Price from Prior Year (6-Month Average)**

All MLS —
Lavonia —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from the Western Upstate Association of REALTORS® Multiple Listing Service. | Sponsored by South Carolina REALTORS®. | Powered by 10K Research and Marketing.