

Local Market Update – March 2012

A RESEARCH TOOL PROVIDED BY THE WESTERN UPSTATE ASSOCIATION OF REALTORS®



Clemson

- 13.9%

Change in
New Listings

+ 26.7%

Change in
Closed Sales

+ 38.9%

Change in
Median Sales Price

March

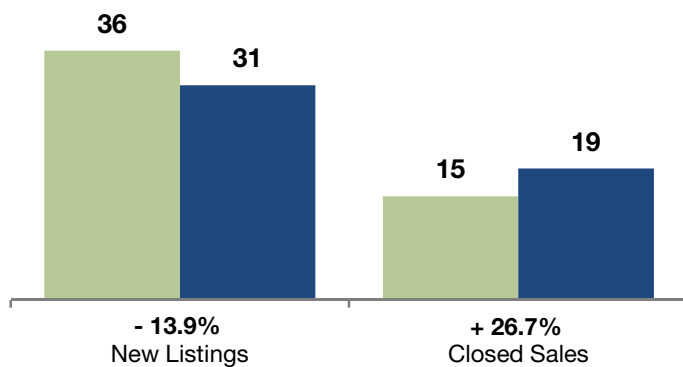
Year to Date

	2011	2012	+ / -	2011	2012	+ / -
New Listings	36	31	- 13.9%	101	95	- 5.9%
Closed Sales	15	19	+ 26.7%	32	42	+ 31.3%
Median Sales Price*	\$74,900	\$104,000	+ 38.9%	\$91,000	\$123,000	+ 35.2%
Percent of List Price Received*	91.6%	94.3%	+ 2.9%	91.3%	93.4%	+ 2.2%
Days on Market Until Sale	156	79	- 49.1%	148	162	+ 9.5%
Inventory of Homes for Sale	217	176	- 18.9%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

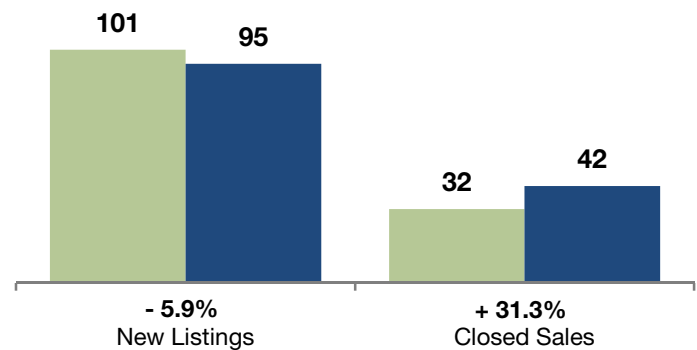
March

■ 2011 ■ 2012



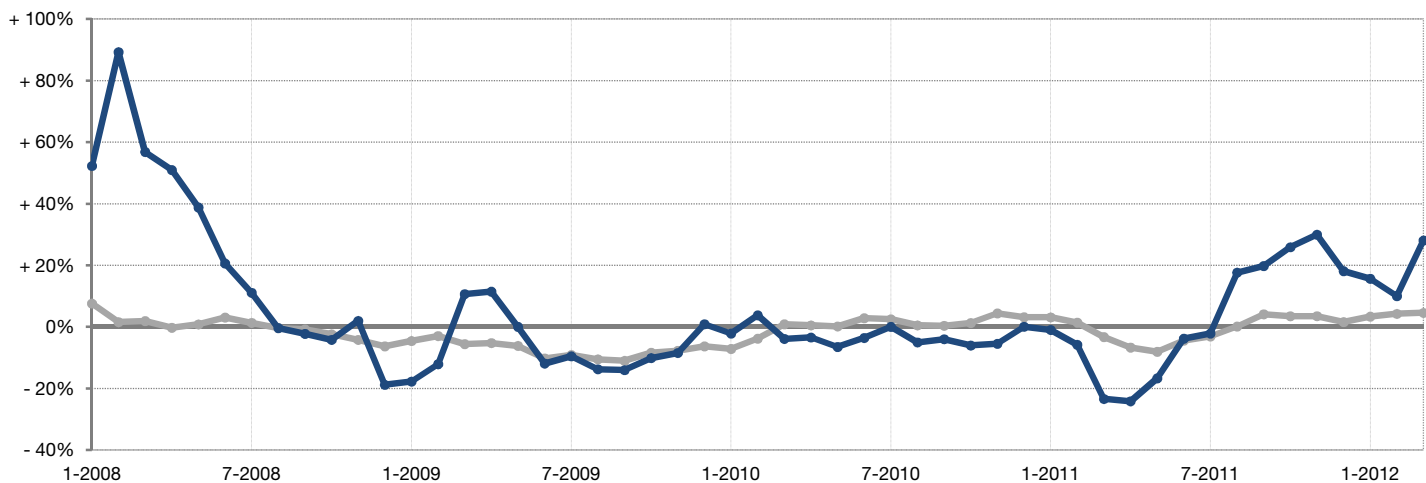
Year to Date

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**

All MLS — Clemson —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from the Western Upstate Association of REALTORS® Multiple Listing Service. | Sponsored by South Carolina REALTORS®. | Powered by 10K Research and Marketing.