

Local Market Update – March 2012

A RESEARCH TOOL PROVIDED BY THE WESTERN UPSTATE ASSOCIATION OF REALTORS®



Central

- 27.8%

Change in
New Listings

+ 75.0%

Change in
Closed Sales

- 13.8%

Change in
Median Sales Price

March

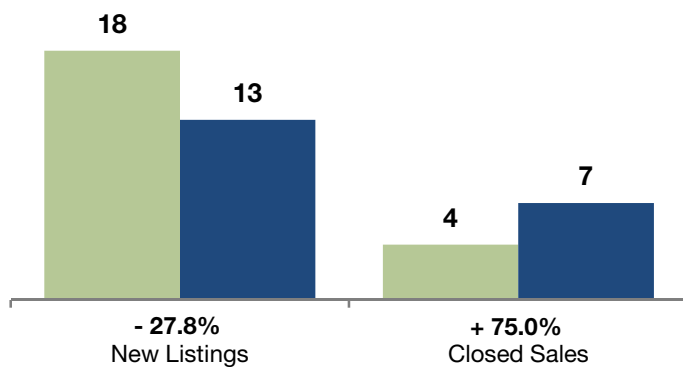
Year to Date

	2011	2012	+ / -	2011	2012	+ / -
New Listings	18	13	- 27.8%	43	44	+ 2.3%
Closed Sales	4	7	+ 75.0%	18	19	+ 5.6%
Median Sales Price*	\$110,250	\$95,000	- 13.8%	\$77,778	\$72,250	- 7.1%
Percent of List Price Received*	99.9%	96.0%	- 3.9%	95.0%	96.6%	+ 1.7%
Days on Market Until Sale	127	175	+ 38.7%	155	166	+ 7.3%
Inventory of Homes for Sale	61	48	- 21.3%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

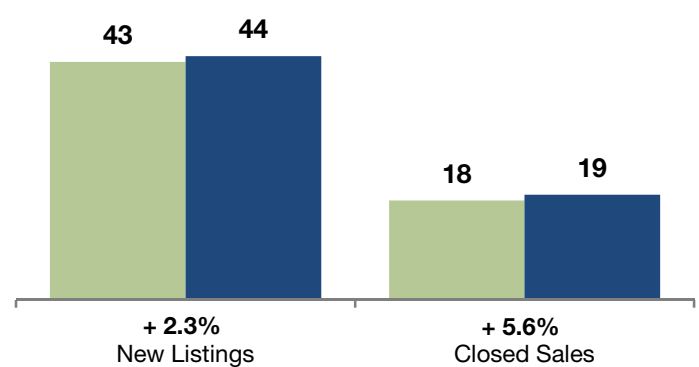
March

■ 2011 ■ 2012



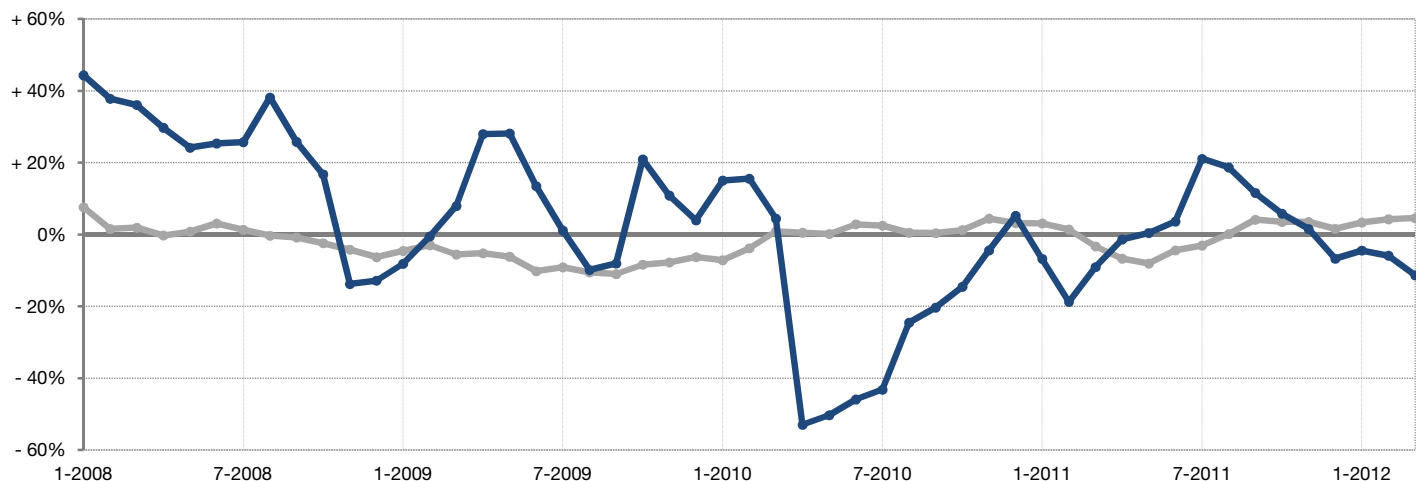
Year to Date

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**

All MLS — Central —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from the Western Upstate Association of REALTORS® Multiple Listing Service. | Sponsored by South Carolina REALTORS®. | Powered by 10K Research and Marketing.