

Local Market Update – March 2012

A RESEARCH TOOL PROVIDED BY THE WESTERN UPSTATE ASSOCIATION OF REALTORS®



Lavonia

- 40.0%

Change in
New Listings

- 100.0%

Change in
Closed Sales

- 100.0%

Change in
Median Sales Price

March

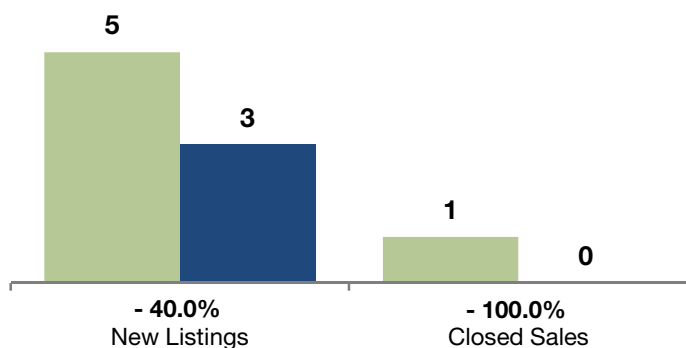
Year to Date

	2011	2012	+ / -	2011	2012	+ / -
New Listings	5	3	- 40.0%	16	11	- 31.3%
Closed Sales	1	0	- 100.0%	3	0	- 100.0%
Median Sales Price*	\$47,000	\$0	- 100.0%	\$115,000	\$0	- 100.0%
Percent of List Price Received*	85.6%	0.0%	- 100.0%	91.1%	0.0%	- 100.0%
Days on Market Until Sale	172	0	- 100.0%	171	0	- 100.0%
Inventory of Homes for Sale	46	27	- 41.3%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

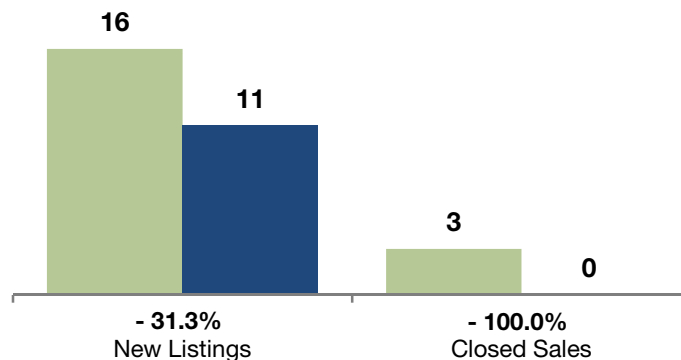
March

■ 2011 ■ 2012



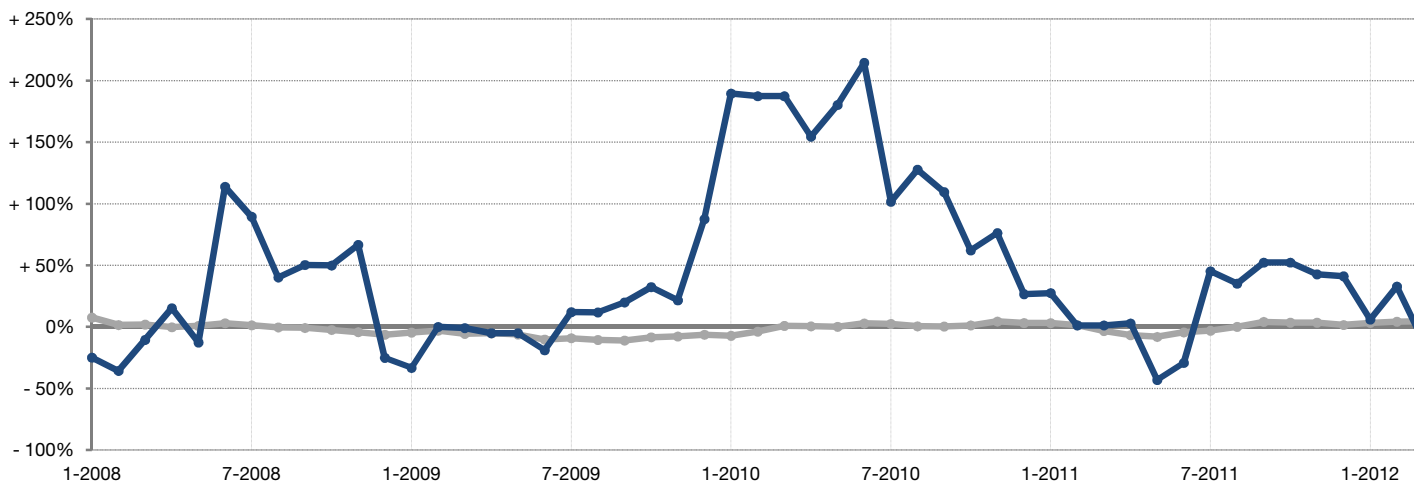
Year to Date

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**

All MLS — Lavonia —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from the Western Upstate Association of REALTORS® Multiple Listing Service. | Sponsored by South Carolina REALTORS®. | Powered by 10K Research and Marketing.