

Local Market Update – March 2012

A RESEARCH TOOL PROVIDED BY THE WESTERN UPSTATE ASSOCIATION OF REALTORS®



Honea Path

0.0%

Change in
New Listings

- 33.3%

Change in
Closed Sales

- 49.5%

Change in
Median Sales Price

March

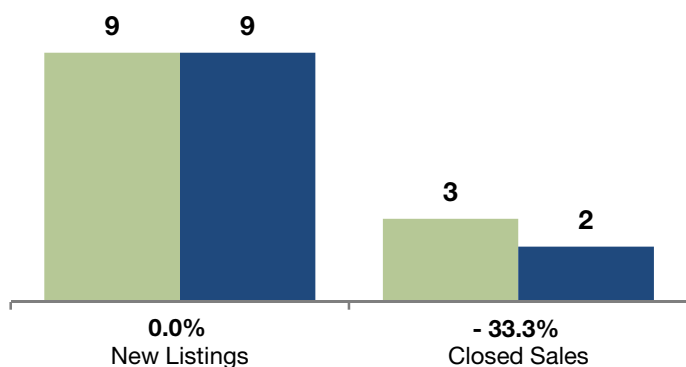
Year to Date

	2011	2012	+ / -	2011	2012	+ / -
New Listings	9	9	0.0%	18	25	+ 38.9%
Closed Sales	3	2	- 33.3%	9	8	- 11.1%
Median Sales Price*	\$89,000	\$44,951	- 49.5%	\$44,550	\$74,950	+ 68.2%
Percent of List Price Received*	98.5%	97.0%	- 1.5%	89.7%	91.7%	+ 2.2%
Days on Market Until Sale	143	127	- 11.5%	149	165	+ 10.2%
Inventory of Homes for Sale	43	50	+ 16.3%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

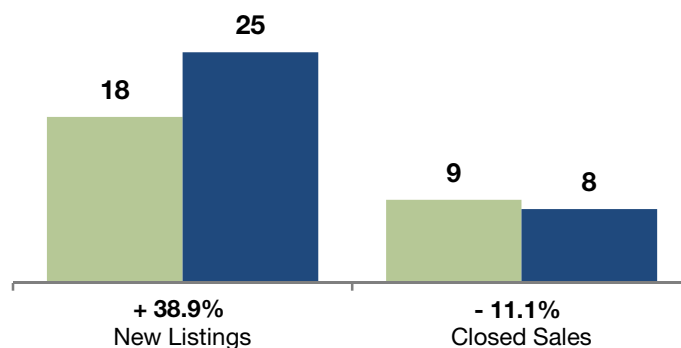
March

■ 2011 ■ 2012



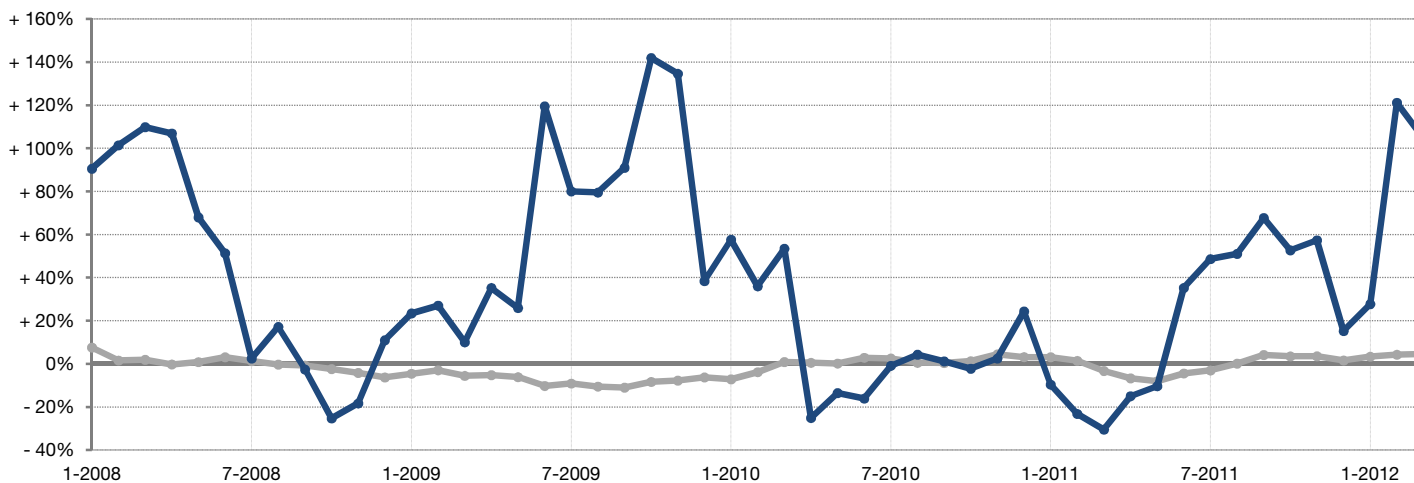
Year to Date

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**

All MLS —
Honea Path —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from the Western Upstate Association of REALTORS® Multiple Listing Service. | Sponsored by South Carolina REALTORS®. | Powered by 10K Research and Marketing.