

Local Market Update – March 2012

A RESEARCH TOOL PROVIDED BY THE WESTERN UPSTATE ASSOCIATION OF REALTORS®



Pendleton

- 25.0%

Change in
New Listings

- 22.2%

Change in
Closed Sales

+ 9.3%

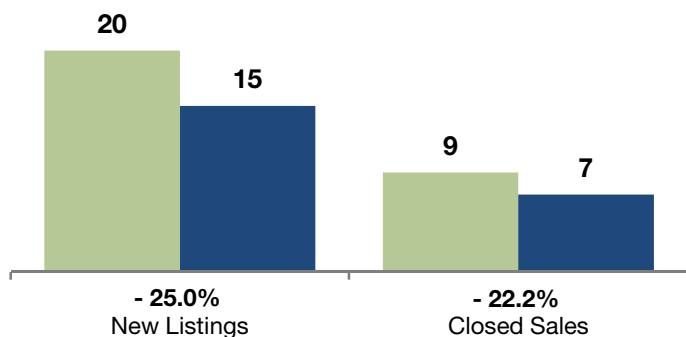
Change in
Median Sales Price

	March			Year to Date		
	2011	2012	+ / -	2011	2012	+ / -
New Listings	20	15	- 25.0%	56	41	- 26.8%
Closed Sales	9	7	- 22.2%	14	14	0.0%
Median Sales Price*	\$145,000	\$158,500	+ 9.3%	\$146,250	\$133,750	- 8.5%
Percent of List Price Received*	93.1%	94.5%	+ 1.5%	93.9%	94.5%	+ 0.6%
Days on Market Until Sale	169	160	- 5.3%	171	194	+ 13.3%
Inventory of Homes for Sale	104	82	- 21.2%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

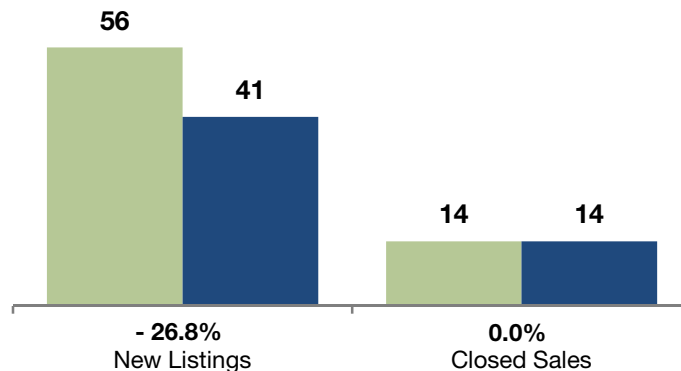
March

■ 2011 ■ 2012



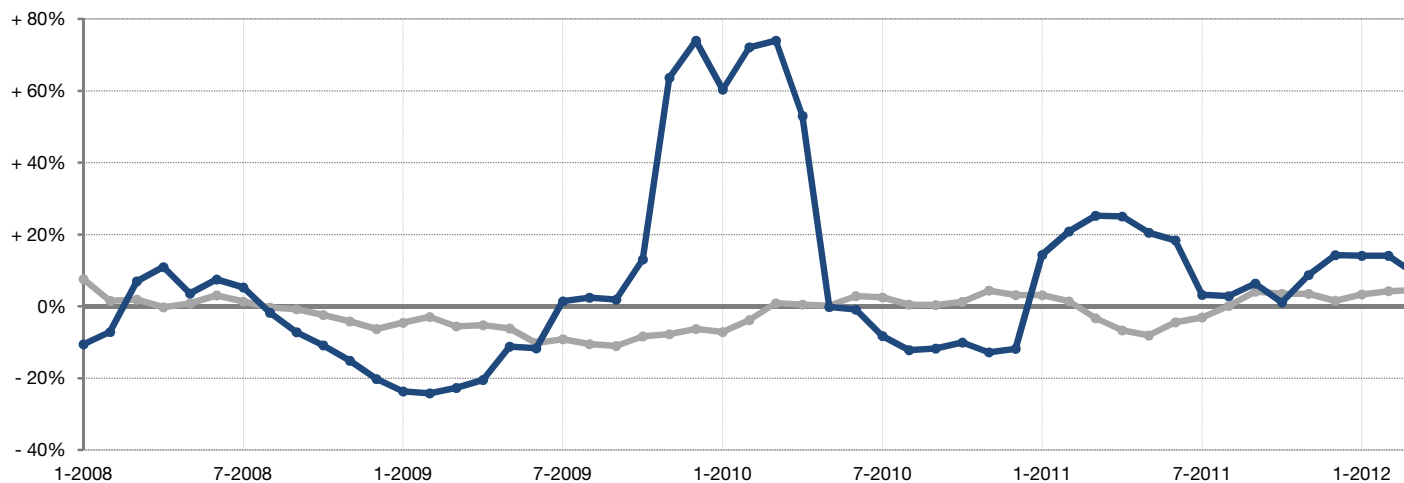
Year to Date

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**

All MLS —●—
Pendleton —●—



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from the Western Upstate Association of REALTORS® Multiple Listing Service. | Sponsored by South Carolina REALTORS®. | Powered by 10K Research and Marketing.