

Local Market Update – March 2012

A RESEARCH TOOL PROVIDED BY THE WESTERN UPSTATE ASSOCIATION OF REALTORS®



Williamston

- 12.5%

Change in
New Listings

+ 25.0%

Change in
Closed Sales

+ 2.7%

Change in
Median Sales Price

March

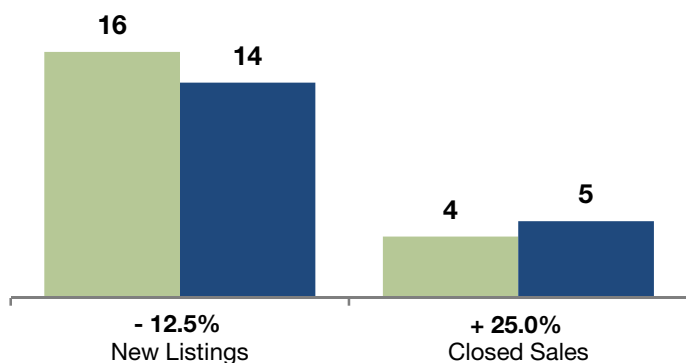
Year to Date

	2011	2012	+ / -	2011	2012	+ / -
New Listings	16	14	- 12.5%	45	48	+ 6.7%
Closed Sales	4	5	+ 25.0%	14	17	+ 21.4%
Median Sales Price*	\$80,800	\$83,000	+ 2.7%	\$91,000	\$83,000	- 8.8%
Percent of List Price Received*	95.3%	96.4%	+ 1.1%	92.2%	97.5%	+ 5.8%
Days on Market Until Sale	236	154	- 34.5%	201	162	- 19.4%
Inventory of Homes for Sale	83	74	- 10.8%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

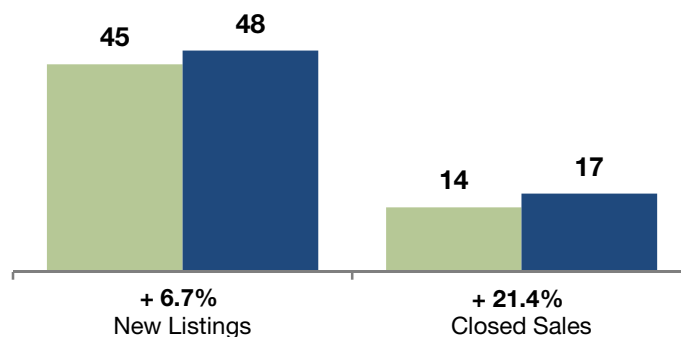
March

■ 2011 ■ 2012



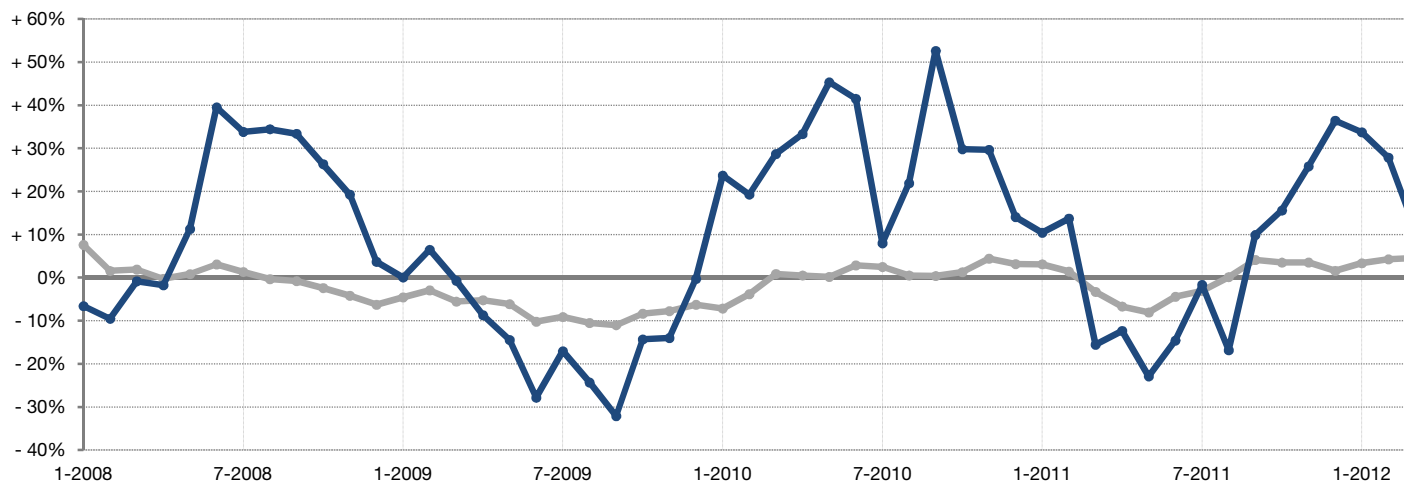
Year to Date

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**

All MLS — Williamston —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from the Western Upstate Association of REALTORS® Multiple Listing Service. | Sponsored by South Carolina REALTORS®. | Powered by 10K Research and Marketing.