

Local Market Update – March 2012

A RESEARCH TOOL PROVIDED BY THE WESTERN UPSTATE ASSOCIATION OF REALTORS®



Pickens

- 9.1%

Change in
New Listings

- 75.0%

Change in
Closed Sales

- 11.3%

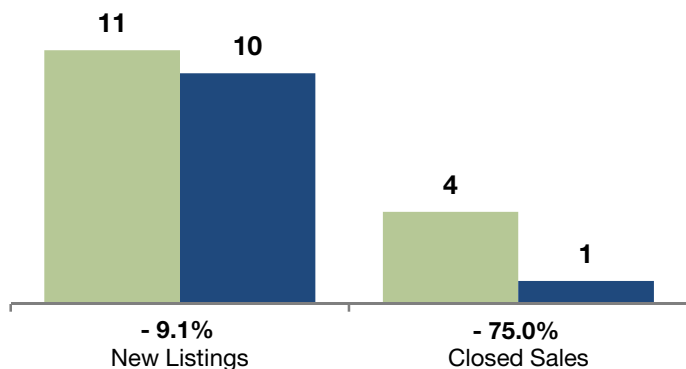
Change in
Median Sales Price

	March			Year to Date		
	2011	2012	+ / -	2011	2012	+ / -
New Listings	11	10	- 9.1%	26	35	+ 34.6%
Closed Sales	4	1	- 75.0%	8	5	- 37.5%
Median Sales Price*	\$106,500	\$94,500	- 11.3%	\$81,750	\$94,500	+ 15.6%
Percent of List Price Received*	94.6%	99.5%	+ 5.2%	92.4%	97.6%	+ 5.6%
Days on Market Until Sale	157	171	+ 8.9%	132	313	+ 138.3%
Inventory of Homes for Sale	98	101	+ 3.1%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

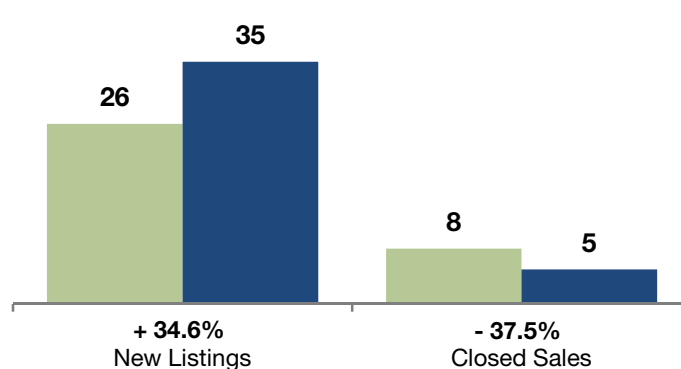
March

■ 2011 ■ 2012



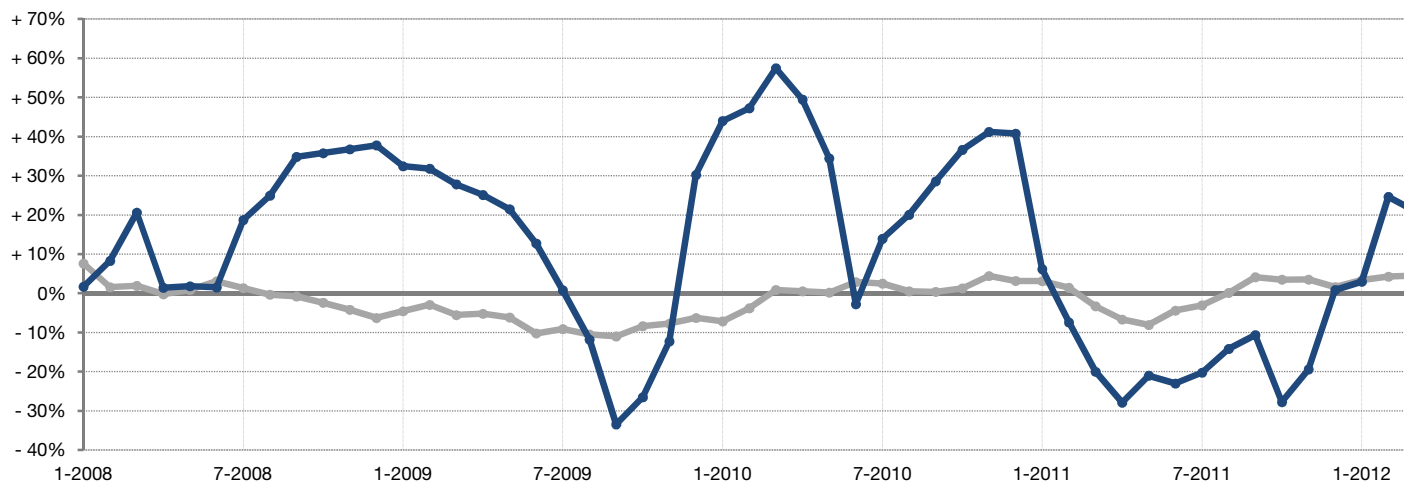
Year to Date

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**

All MLS —
Pickens —●—



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from the Western Upstate Association of REALTORS® Multiple Listing Service. | Sponsored by South Carolina REALTORS®. | Powered by 10K Research and Marketing.