

Local Market Update – June 2016

A Research Tool Provided by the Western Upstate Association of REALTORS®

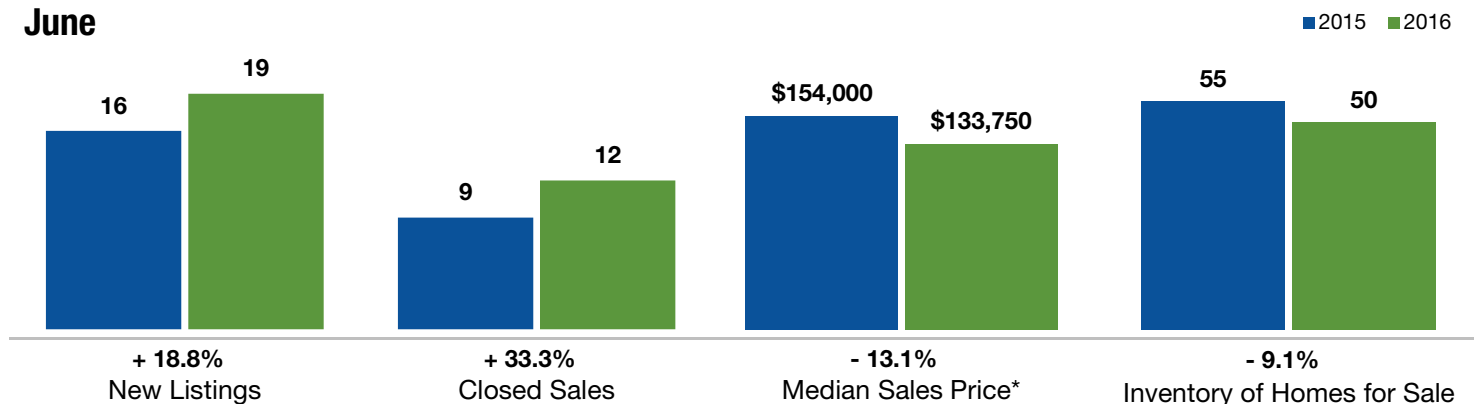


Central

| Key Metrics | June | | | YTD | | |
|---------------------------------|-----------|-----------|----------------|-----------|----------|----------------|
| | 2015 | 2016 | Percent Change | 2015 | 2016 | Percent Change |
| New Listings | 16 | 19 | + 18.8% | 101 | 105 | + 4.0% |
| Closed Sales | 9 | 12 | + 33.3% | 55 | 49 | - 10.9% |
| Median Sales Price* | \$154,000 | \$133,750 | - 13.1% | \$124,900 | \$95,000 | - 23.9% |
| Percent of List Price Received* | 95.3% | 95.5% | + 0.2% | 95.6% | 94.2% | - 1.5% |
| Days on Market Until Sale | 40 | 100 | + 150.8% | 85 | 87 | + 3.2% |
| Inventory of Homes for Sale | 55 | 50 | - 9.1% | -- | -- | -- |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

June



Historical Median Sales Price Rolling 12-Month Calculation

