

# Local Market Update – June 2016

A Research Tool Provided by the Western Upstate Association of REALTORS®

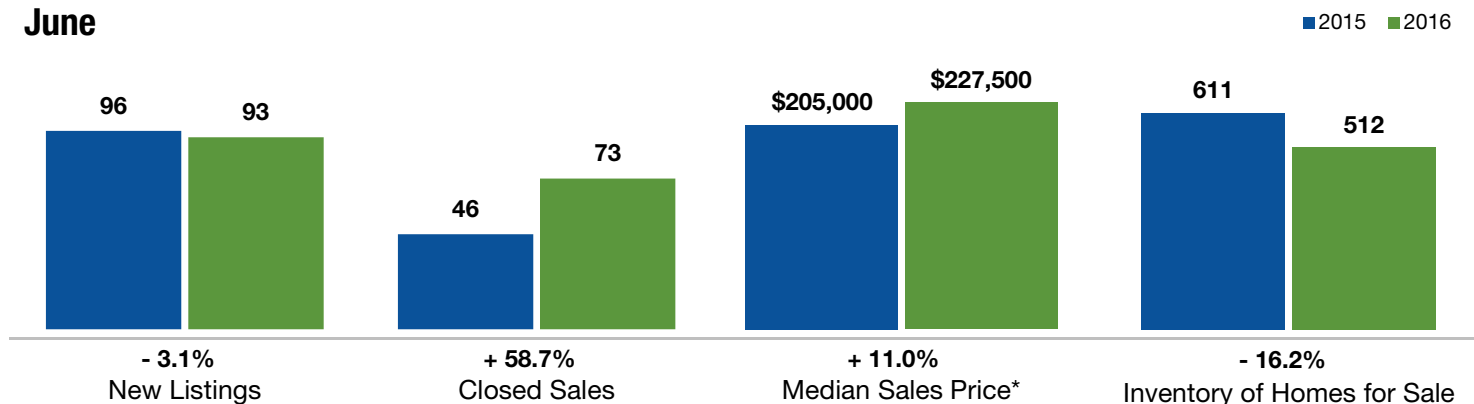


## Lake Hartwell

Key Metrics	June			YTD		
	2015	2016	Percent Change	2015	2016	Percent Change
New Listings	96	93	- 3.1%	672	648	- 3.6%
Closed Sales	46	73	+ 58.7%	217	258	+ 18.9%
Median Sales Price*	\$205,000	\$227,500	+ 11.0%	\$240,000	\$218,000	- 9.2%
Percent of List Price Received*	94.7%	95.1%	+ 0.5%	94.0%	94.9%	+ 1.0%
Days on Market Until Sale	115	87	- 23.9%	132	103	- 22.0%
Inventory of Homes for Sale	611	512	- 16.2%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### June



### Historical Median Sales Price Rolling 12-Month Calculation

