

Local Market Update – June 2016

A Research Tool Provided by the Western Upstate Association of REALTORS®

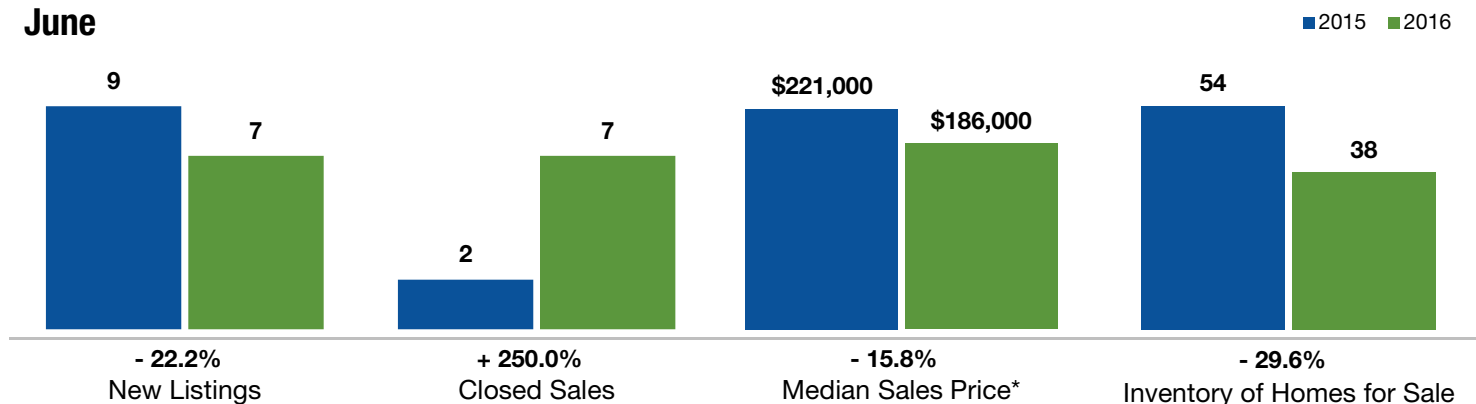


Lavonia

Key Metrics	June			YTD		
	2015	2016	Percent Change	2015	2016	Percent Change
New Listings	9	7	- 22.2%	54	43	- 20.4%
Closed Sales	2	7	+ 250.0%	9	22	+ 144.4%
Median Sales Price*	\$221,000	\$186,000	- 15.8%	\$210,000	\$210,000	0.0%
Percent of List Price Received*	94.2%	95.9%	+ 1.8%	92.2%	95.9%	+ 4.0%
Days on Market Until Sale	147	55	- 62.9%	260	123	- 52.8%
Inventory of Homes for Sale	54	38	- 29.6%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

June



Historical Median Sales Price Rolling 12-Month Calculation

