

Local Market Update – June 2016

A Research Tool Provided by the Western Upstate Association of REALTORS®

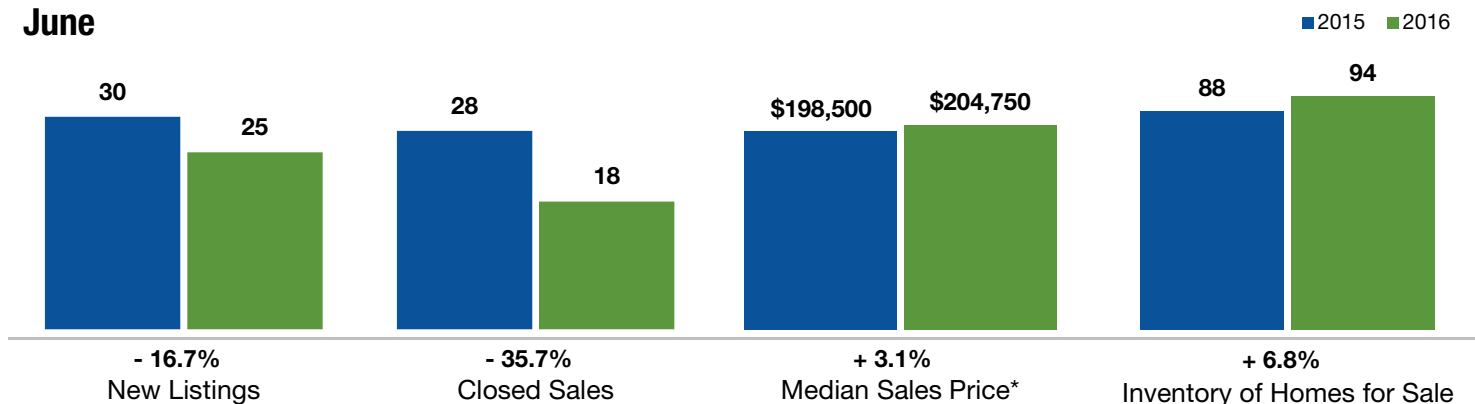


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Key Metrics	June			YTD		
	2015	2016	Percent Change	2015	2016	Percent Change
New Listings	30	25	- 16.7%	187	189	+ 1.1%
Closed Sales	28	18	- 35.7%	116	102	- 12.1%
Median Sales Price*	\$198,500	\$204,750	+ 3.1%	\$179,000	\$145,250	- 18.9%
Percent of List Price Received*	94.3%	95.6%	+ 1.4%	94.7%	95.7%	+ 1.1%
Days on Market Until Sale	100	47	- 53.2%	99	74	- 25.0%
Inventory of Homes for Sale	88	94	+ 6.8%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

June



Historical Median Sales Price Rolling 12-Month Calculation

