

# Local Market Update – June 2016

A Research Tool Provided by the Western Upstate Association of REALTORS®



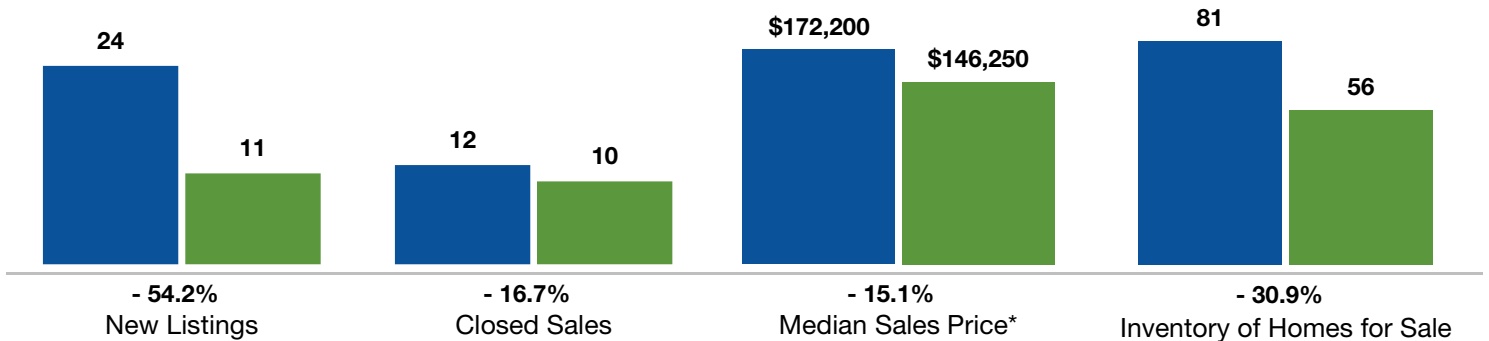
## Pickens

Key Metrics	June			YTD		
	2015	2016	Percent Change	2015	2016	Percent Change
New Listings	24	11	- 54.2%	109	69	- 36.7%
Closed Sales	12	10	- 16.7%	50	46	- 8.0%
Median Sales Price*	\$172,200	<b>\$146,250</b>	- 15.1%	\$148,700	<b>\$139,500</b>	- 6.2%
Percent of List Price Received*	97.3%	<b>96.0%</b>	- 1.4%	96.0%	<b>96.5%</b>	+ 0.5%
Days on Market Until Sale	113	59	- 48.0%	114	90	- 21.1%
Inventory of Homes for Sale	81	56	- 30.9%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### June

■ 2015 ■ 2016



### Historical Median Sales Price Rolling 12-Month Calculation

