

# Local Market Update – June 2014

A RESEARCH TOOL PROVIDED BY THE WESTERN UPSTATE ASSOCIATION OF REALTORS®



## Lavonia

**- 42.9%**

Change in  
New Listings

**- 50.0%**

Change in  
Closed Sales

**- 14.2%**

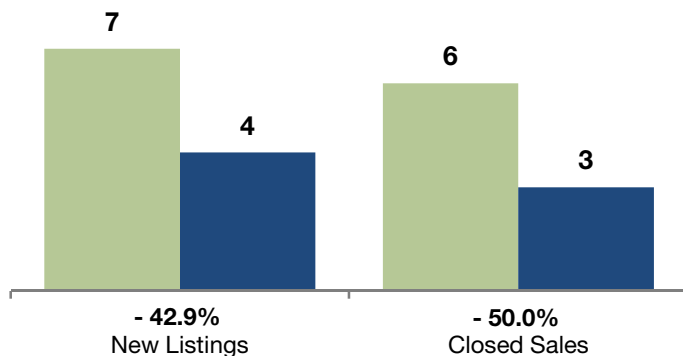
Change in  
Median Sales Price

	June			Year to Date		
	2013	2014	+ / -	2013	2014	+ / -
New Listings	7	4	- 42.9%	38	43	+ 13.2%
Closed Sales	6	3	- 50.0%	12	7	- 41.7%
Median Sales Price*	\$256,500	<b>\$220,000</b>	- 14.2%	\$230,000	<b>\$220,000</b>	- 4.3%
Percent of List Price Received*	93.2%	<b>93.6%</b>	+ 0.4%	92.3%	<b>94.6%</b>	+ 2.5%
Days on Market Until Sale	163	<b>89</b>	- 45.6%	129	<b>59</b>	- 54.1%
Inventory of Homes for Sale	41	<b>40</b>	- 2.4%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

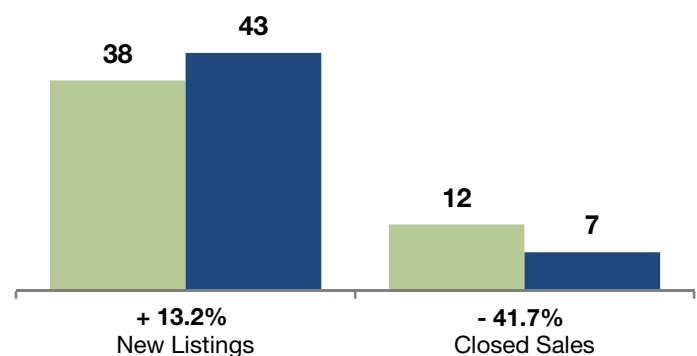
### June

■ 2013 ■ 2014



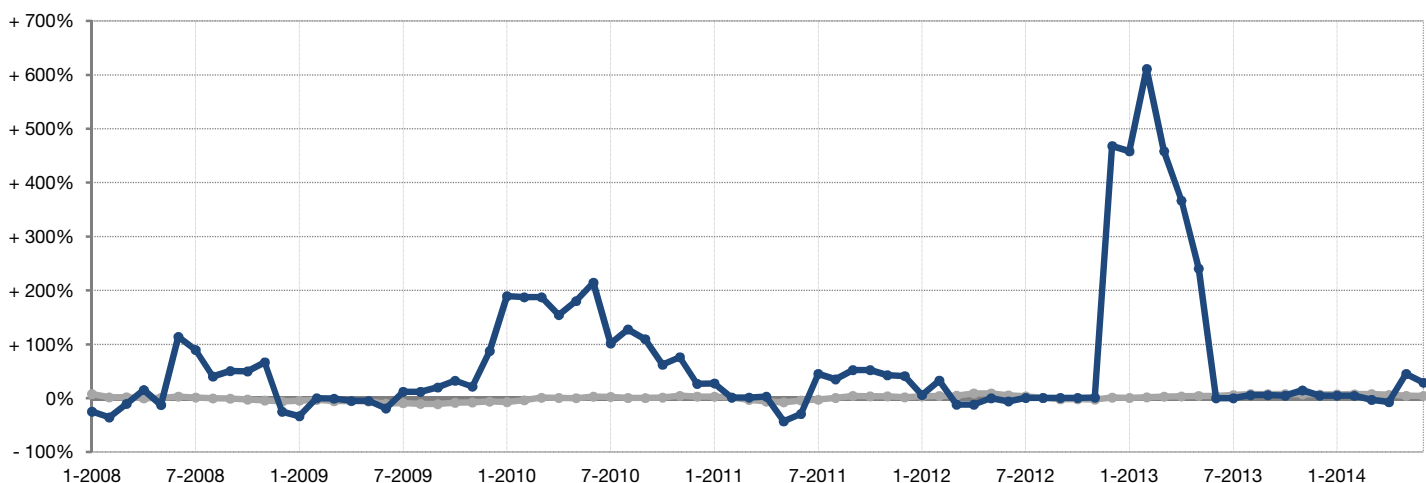
### Year to Date

■ 2013 ■ 2014



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*

All MLS —  
Lavonia —



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from the Western Upstate Association of REALTORS® Multiple Listing Service. | Sponsored by South Carolina REALTORS®. | Powered by 10K Research and Marketing.