

Local Market Update – June 2014

A RESEARCH TOOL PROVIDED BY THE WESTERN UPSTATE ASSOCIATION OF REALTORS®



Lake Hartwell

- 13.5%

Change in
New Listings

+ 46.9%

Change in
Closed Sales

- 4.3%

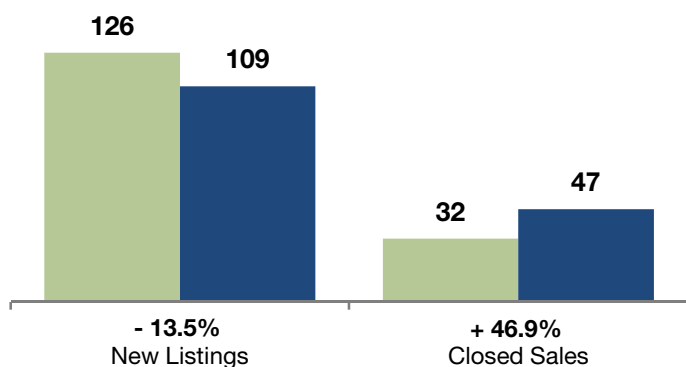
Change in
Median Sales Price

	June			Year to Date		
	2013	2014	+ / -	2013	2014	+ / -
New Listings	126	109	- 13.5%	691	773	+ 11.9%
Closed Sales	32	47	+ 46.9%	146	188	+ 28.8%
Median Sales Price*	\$230,000	\$220,000	- 4.3%	\$186,400	\$216,500	+ 16.1%
Percent of List Price Received*	91.3%	94.5%	+ 3.5%	92.5%	94.4%	+ 2.0%
Days on Market Until Sale	110	113	+ 3.0%	136	111	- 18.3%
Inventory of Homes for Sale	740	724	- 2.2%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

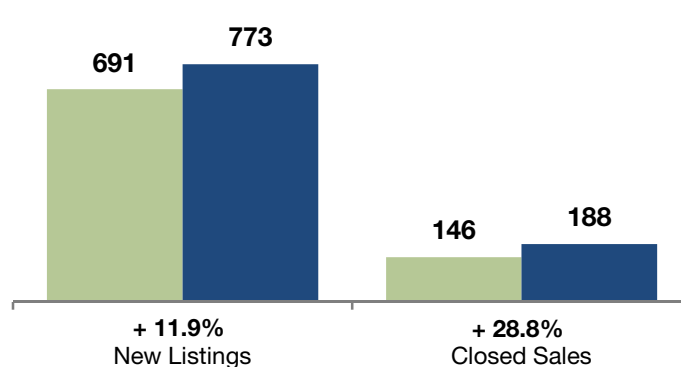
June

■ 2013 ■ 2014



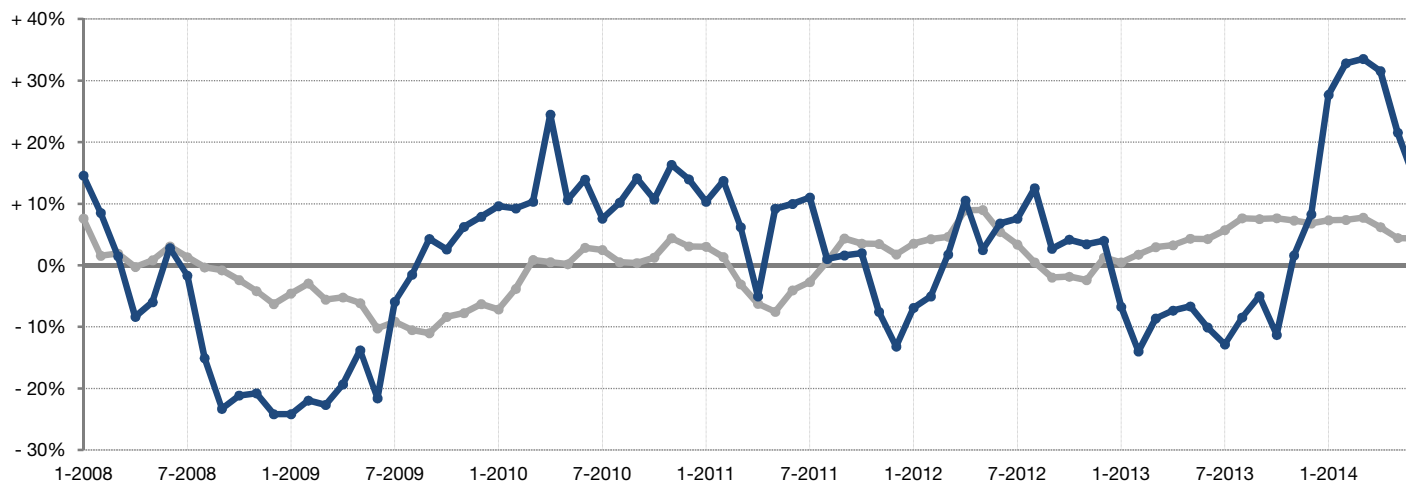
Year to Date

■ 2013 ■ 2014



Change in Median Sales Price from Prior Year (6-Month Average)**

All MLS — Lake Hartwell —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from the Western Upstate Association of REALTORS® Multiple Listing Service. | Sponsored by South Carolina REALTORS®. | Powered by 10K Research and Marketing.