

Local Market Update – June 2013

A RESEARCH TOOL PROVIDED BY THE WESTERN UPSTATE ASSOCIATION OF REALTORS®



Salem

- 26.7%

Change in
New Listings

+ 116.7%

Change in
Closed Sales

+ 123.6%

Change in
Median Sales Price

	June			Year to Date		
	2012	2013	+ / -	2012	2013	+ / -
New Listings	30	22	- 26.7%	178	175	- 1.7%
Closed Sales	6	13	+ 116.7%	46	59	+ 28.3%
Median Sales Price*	\$156,100	\$349,000	+ 123.6%	\$233,050	\$285,000	+ 22.3%
Percent of List Price Received*	92.7%	92.1%	- 0.6%	88.8%	92.3%	+ 4.0%
Days on Market Until Sale	119	147	+ 24.1%	193	180	- 6.8%
Inventory of Homes for Sale	238	249	+ 4.6%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

June

■ 2012 ■ 2013



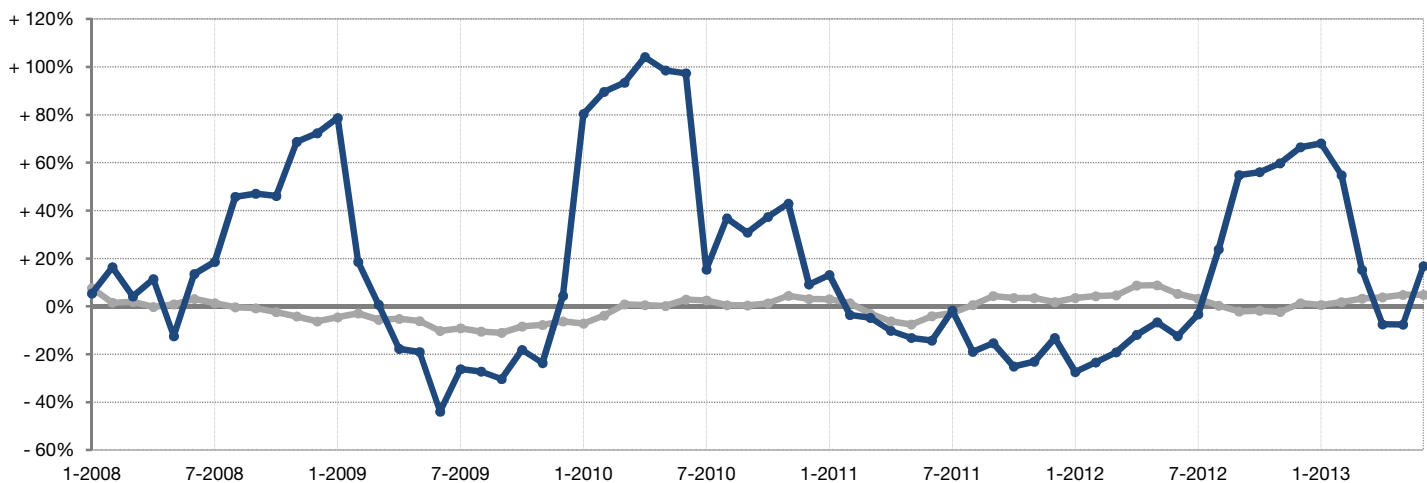
Year to Date

■ 2012 ■ 2013



Change in Median Sales Price from Prior Year (6-Month Average)**

All MLS —
Salem —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from the Western Upstate Association of REALTORS® Multiple Listing Service. | Sponsored by South Carolina REALTORS®. | Powered by 10K Research and Marketing.