

Local Market Update – June 2013

A RESEARCH TOOL PROVIDED BY THE WESTERN UPSTATE ASSOCIATION OF REALTORS®



Lake Hartwell

+ 87.5%

Change in
New Listings

+ 6.9%

Change in
Closed Sales

- 14.8%

Change in
Median Sales Price

	June			Year to Date		
	2012	2013	+ / -	2012	2013	+ / -
New Listings	72	135	+ 87.5%	514	706	+ 37.4%
Closed Sales	29	31	+ 6.9%	130	144	+ 10.8%
Median Sales Price*	\$270,000	\$230,000	- 14.8%	\$215,000	\$189,900	- 11.7%
Percent of List Price Received*	94.1%	91.4%	- 2.8%	92.5%	92.6%	+ 0.0%
Days on Market Until Sale	198	110	- 44.3%	201	135	- 32.8%
Inventory of Homes for Sale	640	770	+ 20.3%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

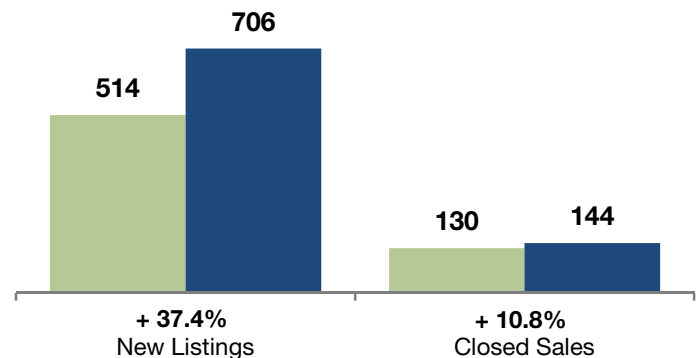
June

■ 2012 ■ 2013



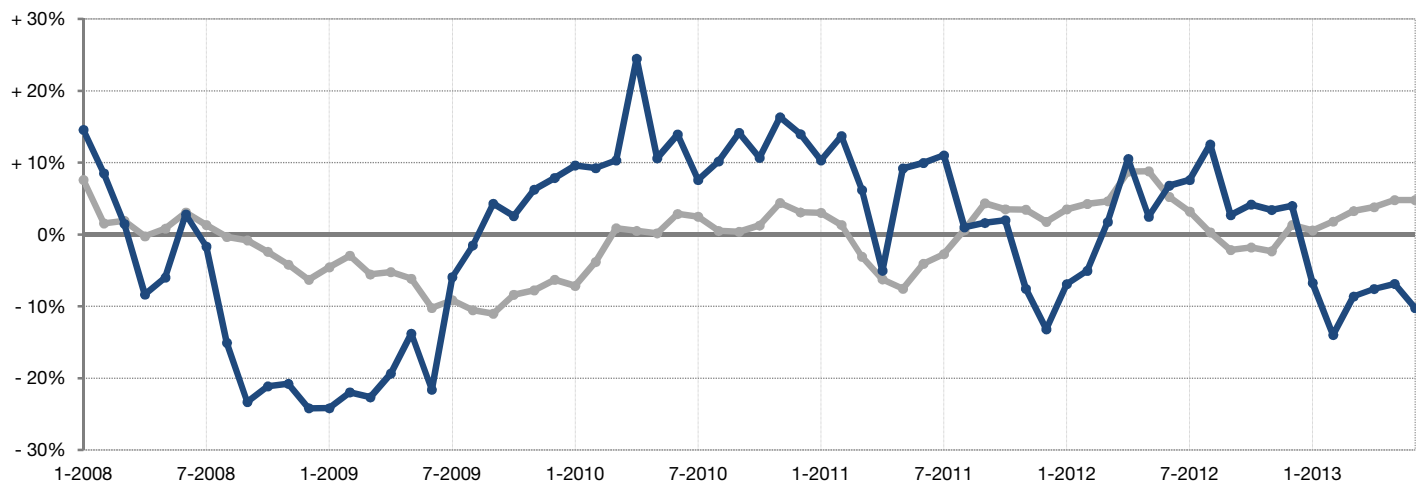
Year to Date

■ 2012 ■ 2013



Change in Median Sales Price from Prior Year (6-Month Average)**

All MLS — Lake Hartwell —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from the Western Upstate Association of REALTORS® Multiple Listing Service. | Sponsored by South Carolina REALTORS®. | Powered by 10K Research and Marketing.