

Local Market Update – June 2013

A RESEARCH TOOL PROVIDED BY THE WESTERN UPSTATE ASSOCIATION OF REALTORS®



Lavonia

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+ 500.0%

+ 25.1%

Change in
New Listings

Change in
Closed Sales

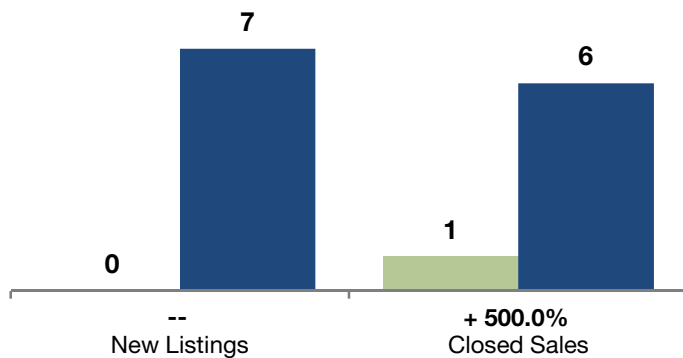
Change in
Median Sales Price

	June			Year to Date		
	2012	2013	+ / -	2012	2013	+ / -
New Listings	0	7	--	19	38	+ 100.0%
Closed Sales	1	6	+ 500.0%	6	12	+ 100.0%
Median Sales Price*	\$205,000	\$256,500	+ 25.1%	\$245,750	\$230,000	- 6.4%
Percent of List Price Received*	102.8%	93.2%	- 9.3%	93.2%	92.3%	- 0.9%
Days on Market Until Sale	210	163	- 22.5%	140	129	- 8.2%
Inventory of Homes for Sale	23	41	+ 78.3%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

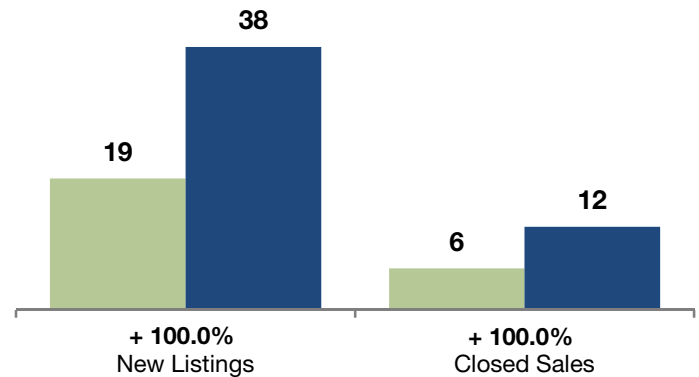
June

■ 2012 ■ 2013



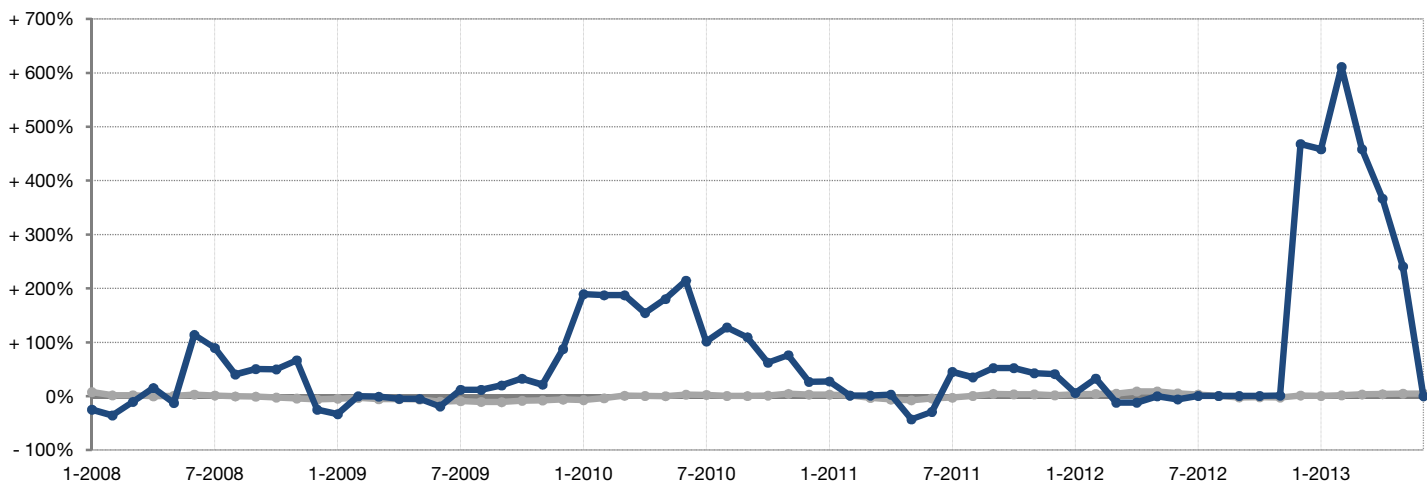
Year to Date

■ 2012 ■ 2013



Change in Median Sales Price from Prior Year (6-Month Average)**

All MLS —
Lavonia —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from the Western Upstate Association of REALTORS® Multiple Listing Service. | Sponsored by South Carolina REALTORS®. | Powered by 10K Research and Marketing.