

Local Market Update – June 2013

A RESEARCH TOOL PROVIDED BY THE WESTERN UPSTATE ASSOCIATION OF REALTORS®



Pickens

0.0%

Change in
New Listings

- 85.7%

Change in
Closed Sales

+ 129.4%

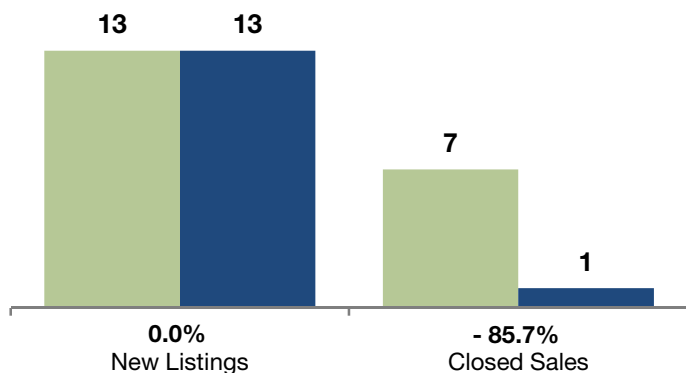
Change in
Median Sales Price

	June			Year to Date		
	2012	2013	+ / -	2012	2013	+ / -
New Listings	13	13	0.0%	73	66	- 9.6%
Closed Sales	7	1	- 85.7%	22	25	+ 13.6%
Median Sales Price*	\$170,000	\$390,000	+ 129.4%	\$105,000	\$174,900	+ 66.6%
Percent of List Price Received*	94.8%	97.5%	+ 2.8%	94.7%	95.9%	+ 1.2%
Days on Market Until Sale	200	107	- 46.5%	183	162	- 11.2%
Inventory of Homes for Sale	92	70	- 23.9%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

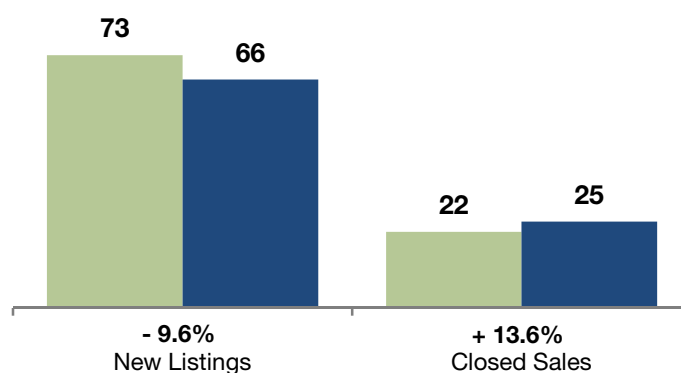
June

■ 2012 ■ 2013



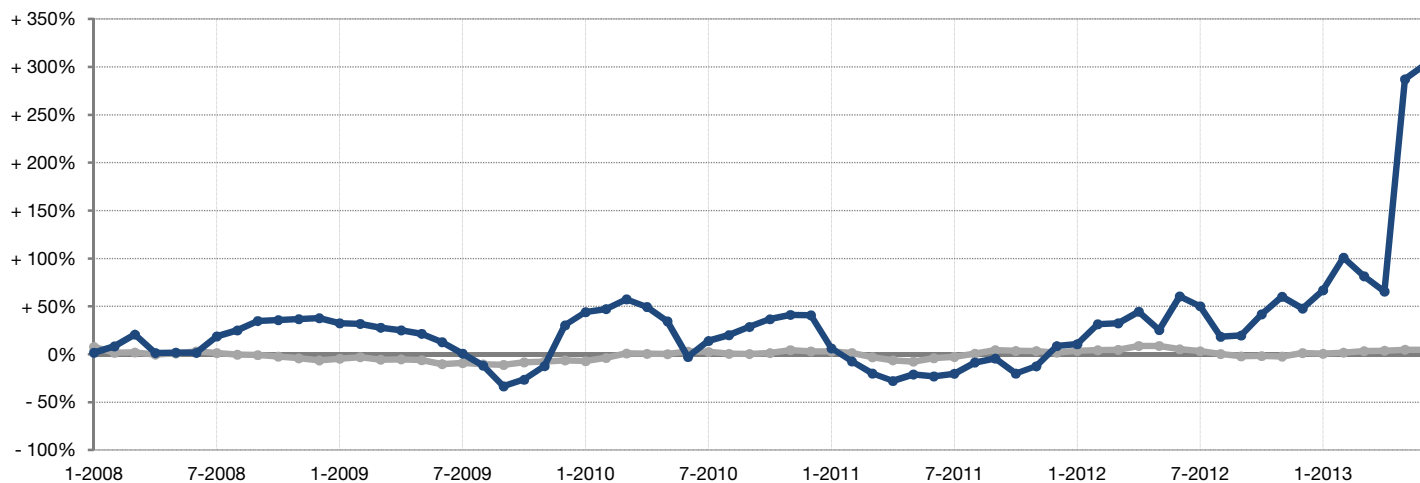
Year to Date

■ 2012 ■ 2013



Change in Median Sales Price from Prior Year (6-Month Average)**

All MLS —
Pickens —●—



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from the Western Upstate Association of REALTORS® Multiple Listing Service. | Sponsored by South Carolina REALTORS®. | Powered by 10K Research and Marketing.