

Local Market Update – June 2013

A RESEARCH TOOL PROVIDED BY THE WESTERN UPSTATE ASSOCIATION OF REALTORS®



Fair Play

- 30.8%

Change in
New Listings

- 33.3%

Change in
Closed Sales

+ 196.8%

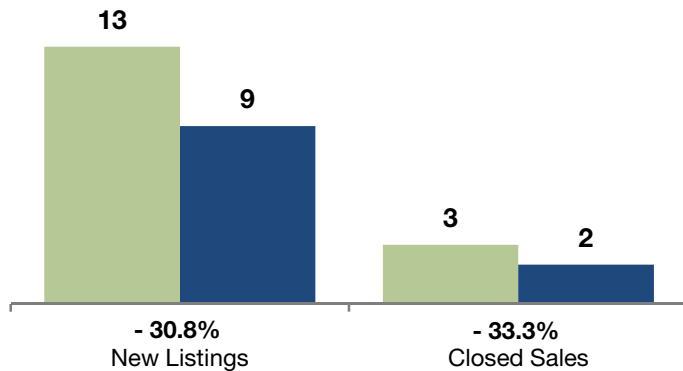
Change in
Median Sales Price

	June			Year to Date		
	2012	2013	+ / -	2012	2013	+ / -
New Listings	13	9	- 30.8%	63	67	+ 6.3%
Closed Sales	3	2	- 33.3%	13	11	- 15.4%
Median Sales Price*	\$111,000	\$329,500	+ 196.8%	\$165,900	\$180,000	+ 8.5%
Percent of List Price Received*	94.8%	87.3%	- 7.9%	91.5%	89.5%	- 2.1%
Days on Market Until Sale	314	163	- 48.1%	218	131	- 39.8%
Inventory of Homes for Sale	66	77	+ 16.7%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

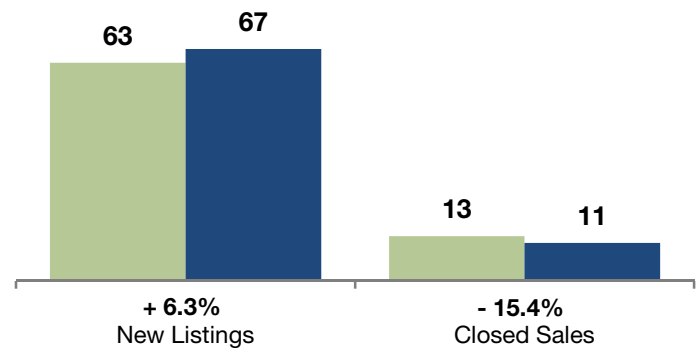
June

■ 2012 ■ 2013



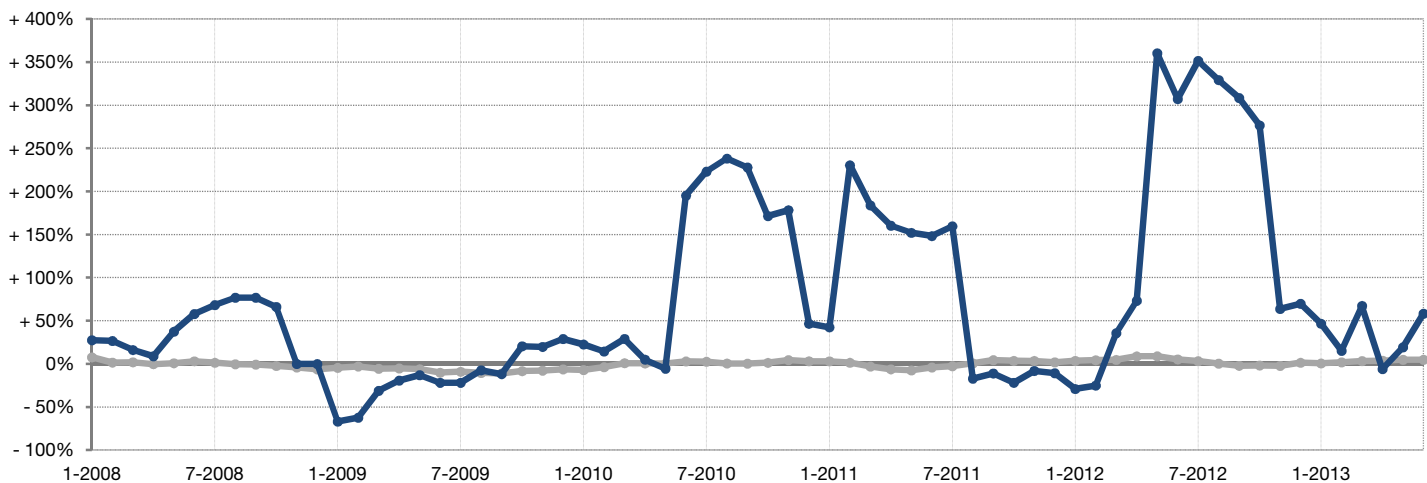
Year to Date

■ 2012 ■ 2013



Change in Median Sales Price from Prior Year (6-Month Average)**

All MLS — Fair Play —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from the Western Upstate Association of REALTORS® Multiple Listing Service. | Sponsored by South Carolina REALTORS®. | Powered by 10K Research and Marketing.