

Local Market Update – July 2014

A RESEARCH TOOL PROVIDED BY THE WESTERN UPSTATE ASSOCIATION OF REALTORS®



Lake Hartwell

+ 2.0%

Change in
New Listings

+ 28.6%

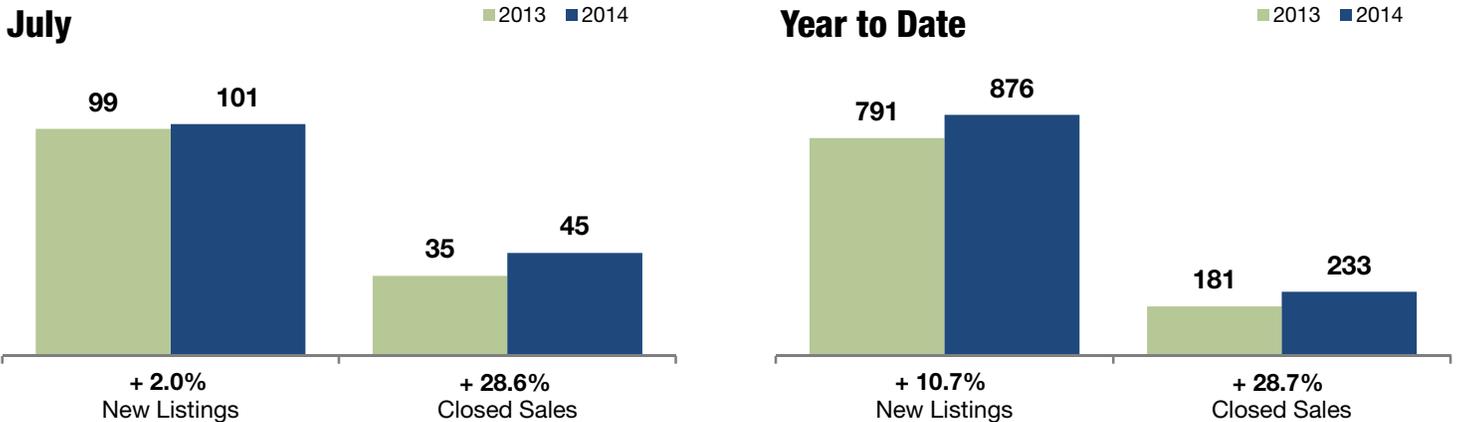
Change in
Closed Sales

+ 10.0%

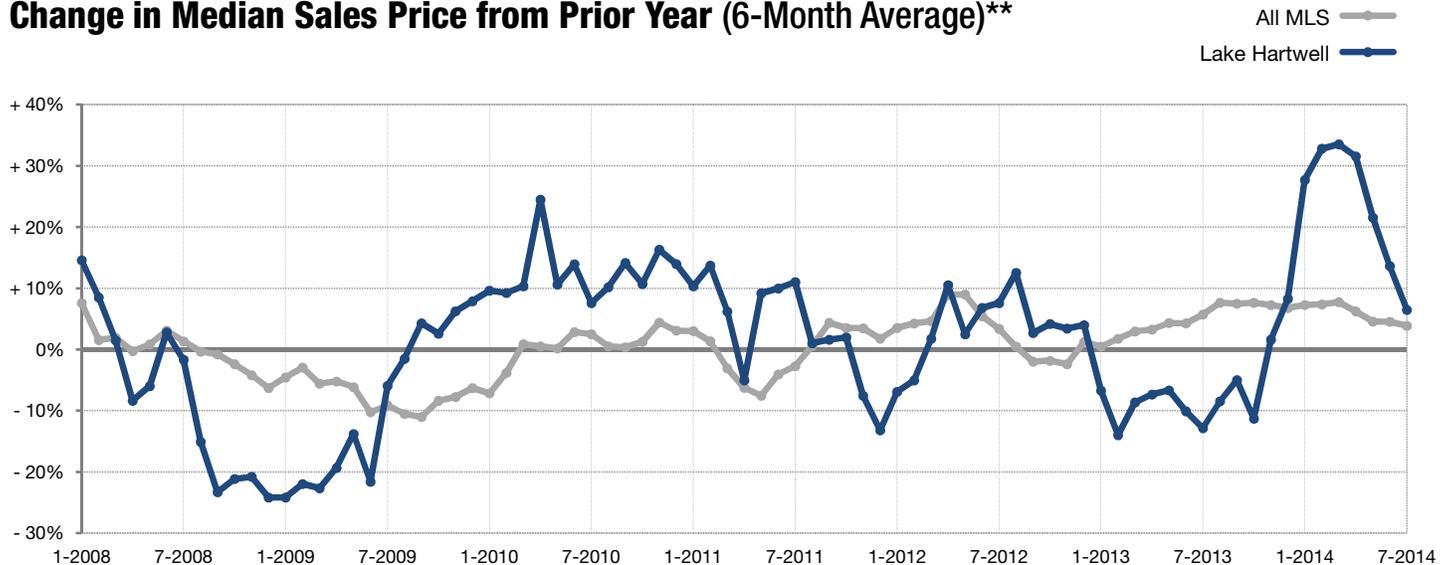
Change in
Median Sales Price

	July			Year to Date		
	2013	2014	+ / -	2013	2014	+ / -
New Listings	99	101	+ 2.0%	791	876	+ 10.7%
Closed Sales	35	45	+ 28.6%	181	233	+ 28.7%
Median Sales Price*	\$190,000	\$209,000	+ 10.0%	\$188,150	\$215,000	+ 14.3%
Percent of List Price Received*	91.3%	95.0%	+ 4.0%	92.3%	94.5%	+ 2.4%
Days on Market Until Sale	177	137	- 22.6%	144	116	- 19.3%
Inventory of Homes for Sale	751	726	- 3.3%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from the Western Upstate Association of REALTORS® Multiple Listing Service. | Sponsored by South Carolina REALTORS®. | Powered by 10K Research and Marketing.