

# Local Market Update – July 2014

A RESEARCH TOOL PROVIDED BY THE WESTERN UPSTATE ASSOCIATION OF REALTORS®



## Lake Hartwell

**+ 2.0%**

Change in  
New Listings

**+ 28.6%**

Change in  
Closed Sales

**+ 10.0%**

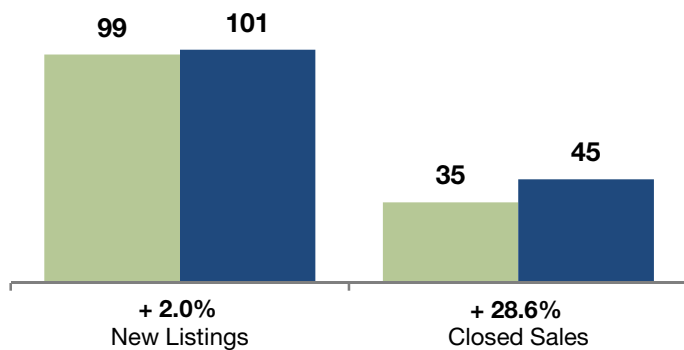
Change in  
Median Sales Price

	July			Year to Date		
	2013	2014	+ / -	2013	2014	+ / -
New Listings	99	101	+ 2.0%	791	876	+ 10.7%
Closed Sales	35	45	+ 28.6%	181	233	+ 28.7%
Median Sales Price*	\$190,000	<b>\$209,000</b>	+ 10.0%	\$188,150	<b>\$215,000</b>	+ 14.3%
Percent of List Price Received*	91.3%	<b>95.0%</b>	+ 4.0%	92.3%	<b>94.5%</b>	+ 2.4%
Days on Market Until Sale	177	137	- 22.6%	144	116	- 19.3%
Inventory of Homes for Sale	751	726	- 3.3%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

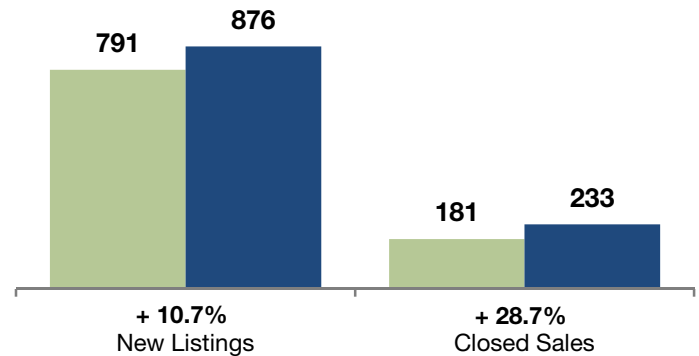
### July

■ 2013 ■ 2014



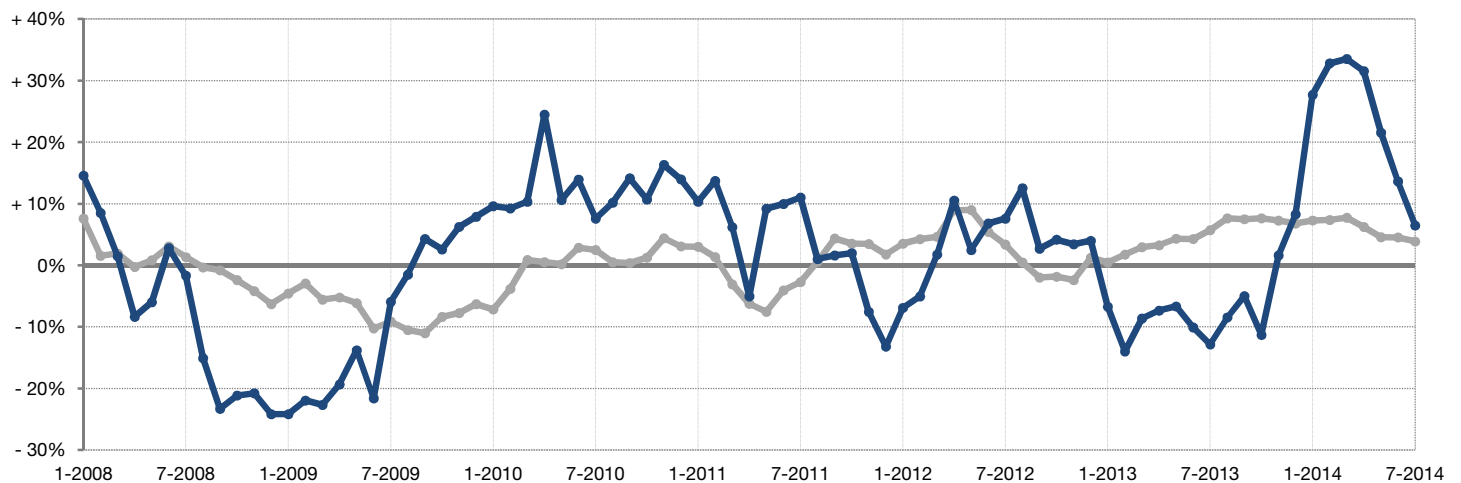
### Year to Date

■ 2013 ■ 2014



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*

All MLS — Lake Hartwell —



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from the Western Upstate Association of REALTORS® Multiple Listing Service. | Sponsored by South Carolina REALTORS®. | Powered by 10K Research and Marketing.