

Local Market Update – July 2014

A RESEARCH TOOL PROVIDED BY THE WESTERN UPSTATE ASSOCIATION OF REALTORS®



Pickens

- 9.1%

Change in
New Listings

+ 75.0%

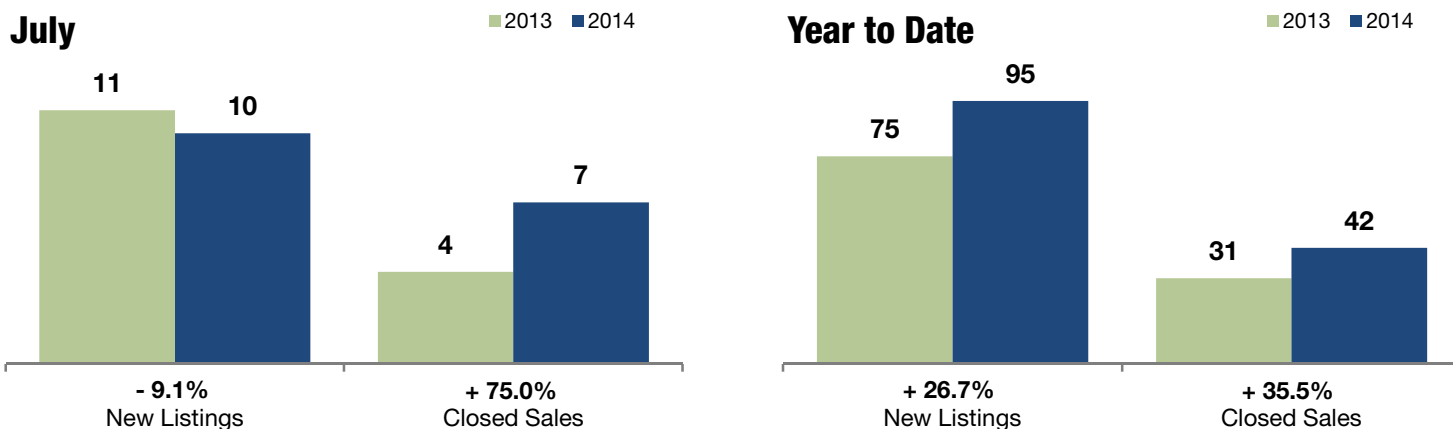
Change in
Closed Sales

- 4.0%

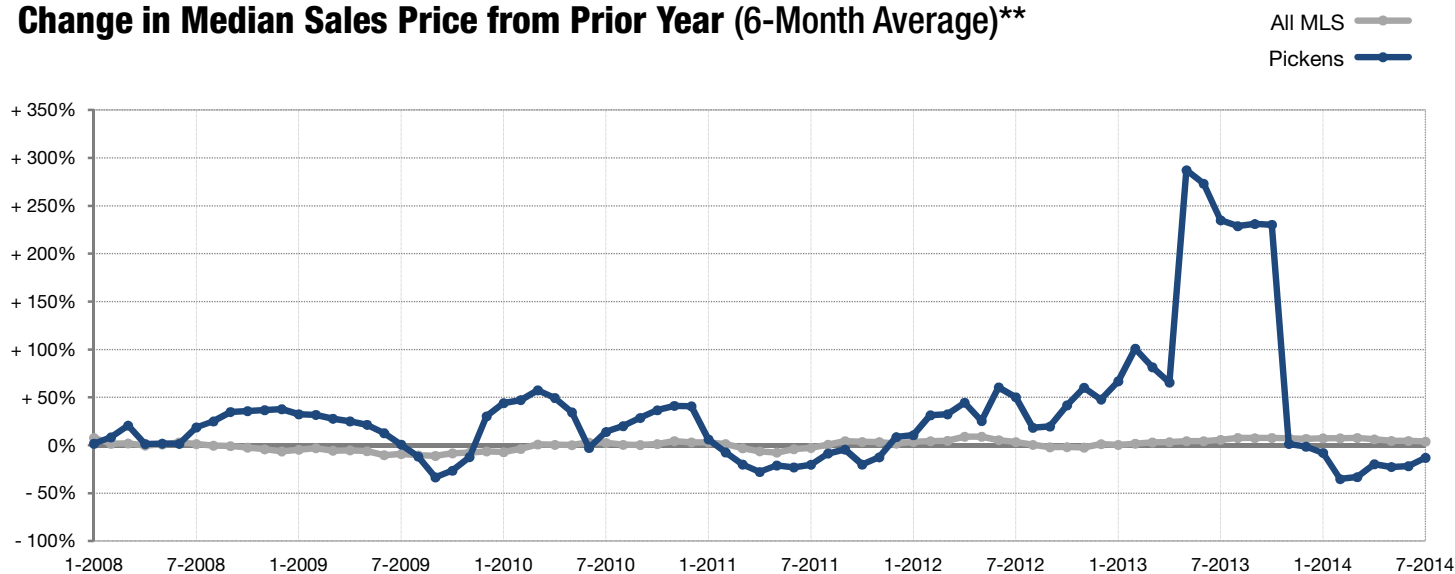
Change in
Median Sales Price

	July			Year to Date		
	2013	2014	+ / -	2013	2014	+ / -
New Listings	11	10	- 9.1%	75	95	+ 26.7%
Closed Sales	4	7	+ 75.0%	31	42	+ 35.5%
Median Sales Price*	\$109,350	\$105,000	- 4.0%	\$156,500	\$105,000	- 32.9%
Percent of List Price Received*	98.1%	101.4%	+ 3.4%	95.4%	94.7%	- 0.8%
Days on Market Until Sale	83	31	- 63.0%	143	91	- 36.5%
Inventory of Homes for Sale	66	77	+ 16.7%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from the Western Upstate Association of REALTORS® Multiple Listing Service. | Sponsored by South Carolina REALTORS®. | Powered by 10K Research and Marketing.