

Local Market Update – July 2014

A RESEARCH TOOL PROVIDED BY THE WESTERN UPSTATE ASSOCIATION OF REALTORS®



Lavonia

+ 266.7%

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Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

July

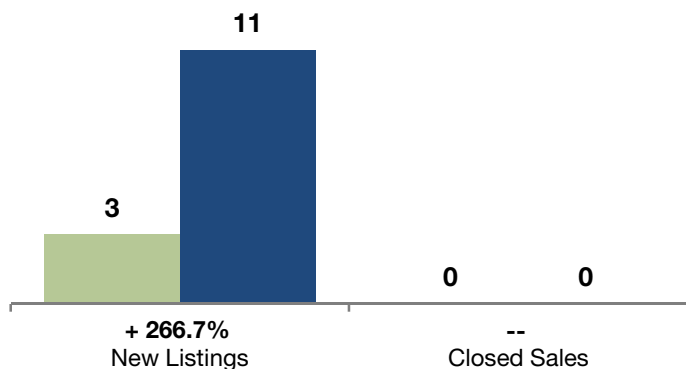
Year to Date

	2013	2014	+ / -	2013	2014	+ / -
New Listings	3	11	+ 266.7%	42	58	+ 38.1%
Closed Sales	0	0	--	12	7	- 41.7%
Median Sales Price*	\$0	\$0	--	\$230,000	\$220,000	- 4.3%
Percent of List Price Received*	0.0%	0.0%	--	92.3%	94.6%	+ 2.5%
Days on Market Until Sale	0	0	--	129	59	- 54.1%
Inventory of Homes for Sale	40	52	+ 30.0%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

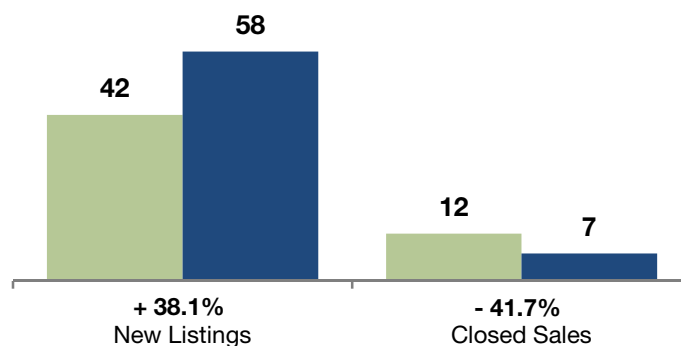
July

■ 2013 ■ 2014



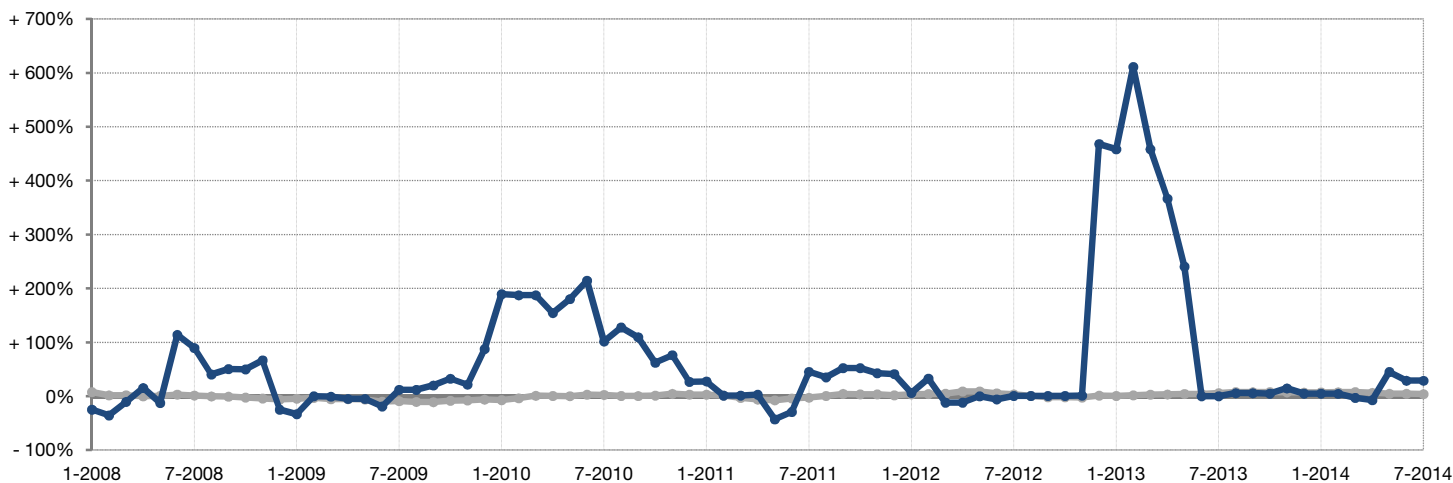
Year to Date

■ 2013 ■ 2014



Change in Median Sales Price from Prior Year (6-Month Average)**

All MLS —
Lavonia —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from the Western Upstate Association of REALTORS® Multiple Listing Service. | Sponsored by South Carolina REALTORS®. | Powered by 10K Research and Marketing.