

Local Market Update – July 2013

A RESEARCH TOOL PROVIDED BY THE WESTERN UPSTATE ASSOCIATION OF REALTORS®



Lavonia

+ 50.0%

Change in
New Listings

- 100.0%

Change in
Closed Sales

- 100.0%

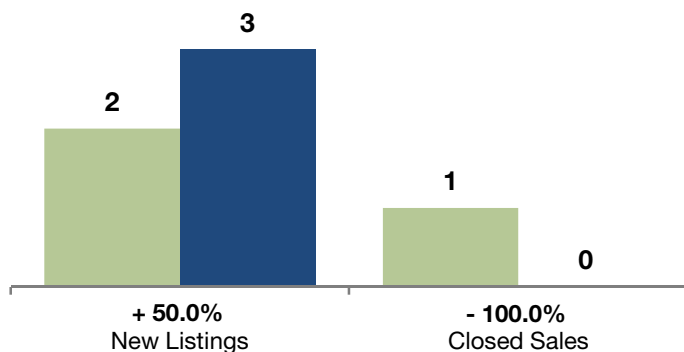
Change in
Median Sales Price

	July			Year to Date		
	2012	2013	+ / -	2012	2013	+ / -
New Listings	2	3	+ 50.0%	21	41	+ 95.2%
Closed Sales	1	0	- 100.0%	7	12	+ 71.4%
Median Sales Price*	\$455,500	\$0	- 100.0%	\$246,500	\$230,000	- 6.7%
Percent of List Price Received*	97.1%	0.0%	- 100.0%	93.7%	92.3%	- 1.5%
Days on Market Until Sale	718	0	- 100.0%	223	129	- 42.2%
Inventory of Homes for Sale	23	41	+ 78.3%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

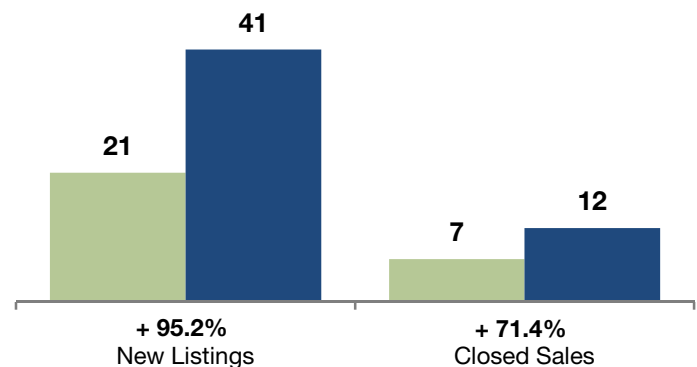
July

■ 2012 ■ 2013



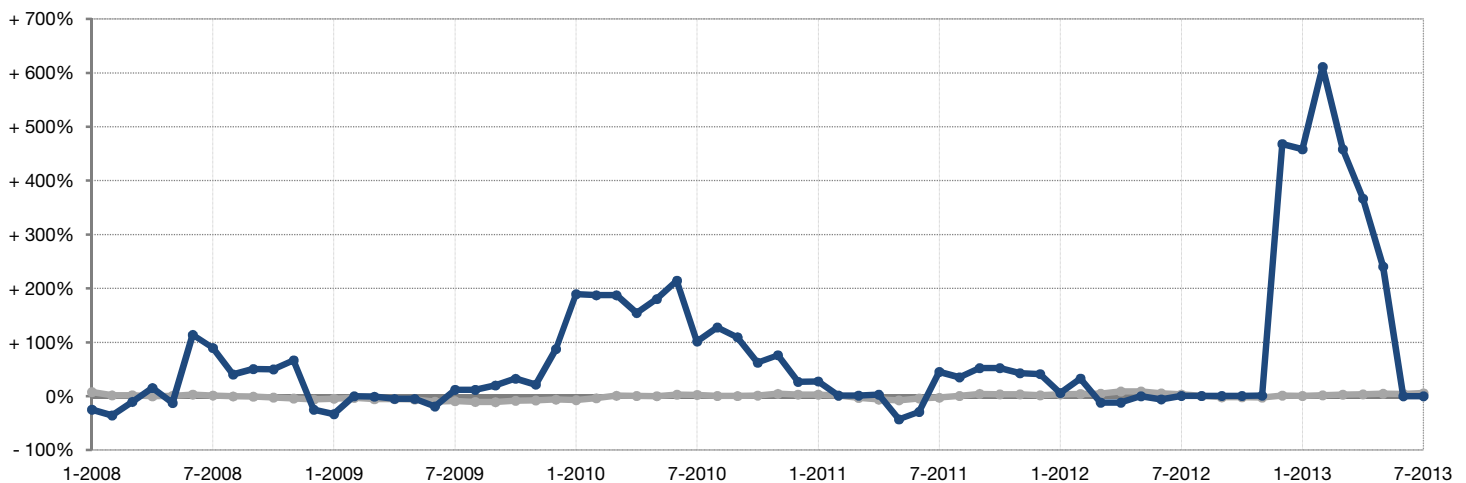
Year to Date

■ 2012 ■ 2013



Change in Median Sales Price from Prior Year (6-Month Average)**

All MLS —
Lavonia —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from the Western Upstate Association of REALTORS® Multiple Listing Service. | Sponsored by South Carolina REALTORS®. | Powered by 10K Research and Marketing.