

# Local Market Update – July 2013

A RESEARCH TOOL PROVIDED BY THE WESTERN UPSTATE ASSOCIATION OF REALTORS®



## Williamston

**+ 87.5%**

Change in  
New Listings

**+ 37.5%**

Change in  
Closed Sales

**+ 46.3%**

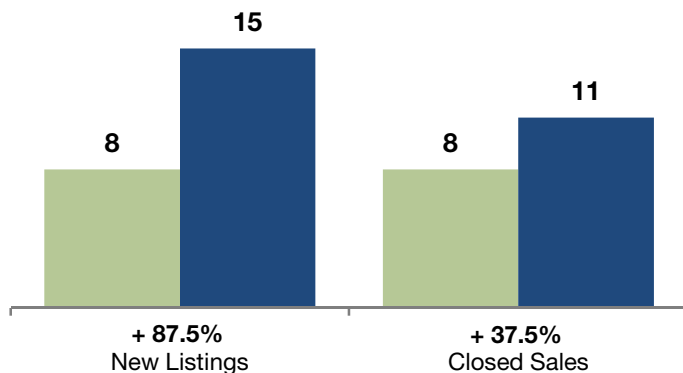
Change in  
Median Sales Price

|                                 | July     |           |         | Year to Date |           |         |
|---------------------------------|----------|-----------|---------|--------------|-----------|---------|
|                                 | 2012     | 2013      | + / -   | 2012         | 2013      | + / -   |
| New Listings                    | 8        | 15        | + 87.5% | 100          | 114       | + 14.0% |
| Closed Sales                    | 8        | 11        | + 37.5% | 47           | 62        | + 31.9% |
| Median Sales Price*             | \$82,000 | \$120,000 | + 46.3% | \$97,000     | \$116,250 | + 19.8% |
| Percent of List Price Received* | 97.7%    | 92.7%     | - 5.1%  | 97.4%        | 95.6%     | - 1.8%  |
| Days on Market Until Sale       | 76       | 131       | + 72.2% | 128          | 63        | - 51.3% |
| Inventory of Homes for Sale     | 68       | 62        | - 8.8%  | --           | --        | --      |

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

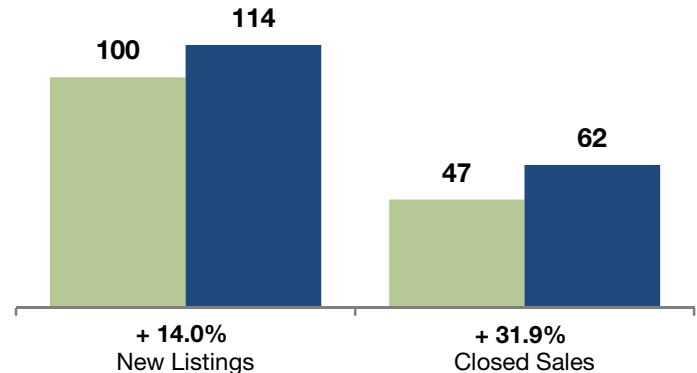
### July

■ 2012 ■ 2013



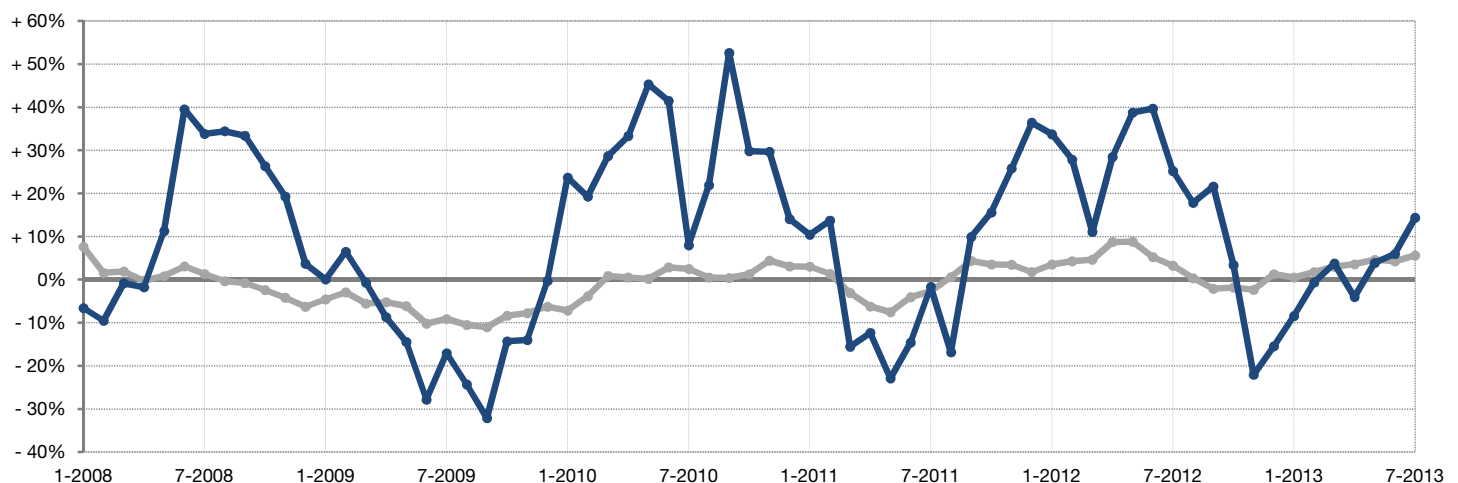
### Year to Date

■ 2012 ■ 2013



## Change in Median Sales Price from Prior Year (6-Month Average)\*\*

All MLS — Williamston —



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from the Western Upstate Association of REALTORS® Multiple Listing Service. | Sponsored by South Carolina REALTORS®. | Powered by 10K Research and Marketing.