

Local Market Update – July 2013

A RESEARCH TOOL PROVIDED BY THE WESTERN UPSTATE ASSOCIATION OF REALTORS®



Fair Play

0.0%

Change in
New Listings

+ 800.0%

Change in
Closed Sales

- 72.7%

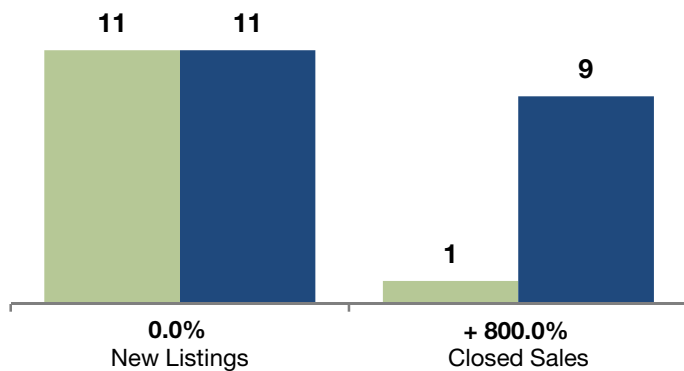
Change in
Median Sales Price

	July			Year to Date		
	2012	2013	+ / -	2012	2013	+ / -
New Listings	11	11	0.0%	74	78	+ 5.4%
Closed Sales	1	9	+ 800.0%	14	21	+ 50.0%
Median Sales Price*	\$550,000	\$150,000	- 72.7%	\$167,950	\$157,450	- 6.3%
Percent of List Price Received*	93.2%	90.2%	- 3.2%	91.6%	89.7%	- 2.0%
Days on Market Until Sale	165	188	+ 14.0%	215	154	- 28.3%
Inventory of Homes for Sale	66	70	+ 6.1%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

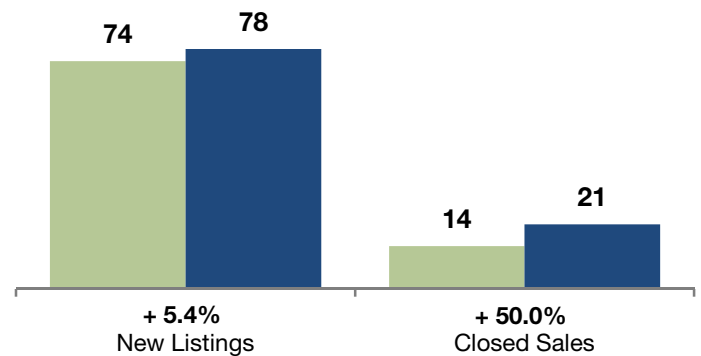
July

■ 2012 ■ 2013



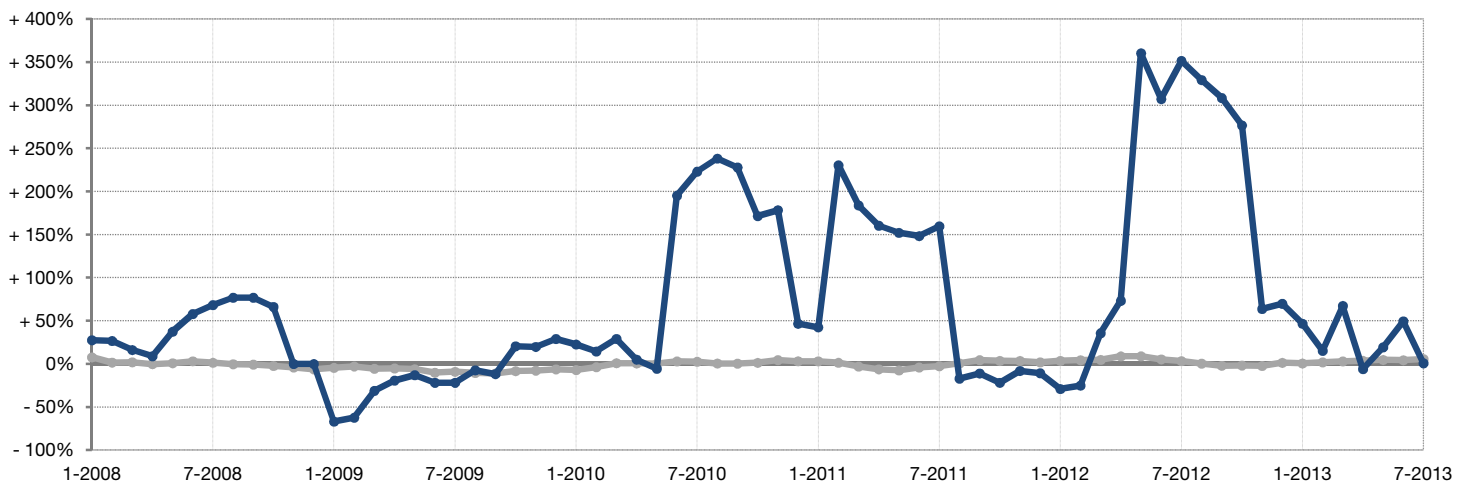
Year to Date

■ 2012 ■ 2013



Change in Median Sales Price from Prior Year (6-Month Average)**

All MLS — Fair Play —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from the Western Upstate Association of REALTORS® Multiple Listing Service. | Sponsored by South Carolina REALTORS®. | Powered by 10K Research and Marketing.