

Local Market Update – July 2013

A RESEARCH TOOL PROVIDED BY THE WESTERN UPSTATE ASSOCIATION OF REALTORS®



Pickens

- 8.3%

Change in
New Listings

- 42.9%

Change in
Closed Sales

- 27.1%

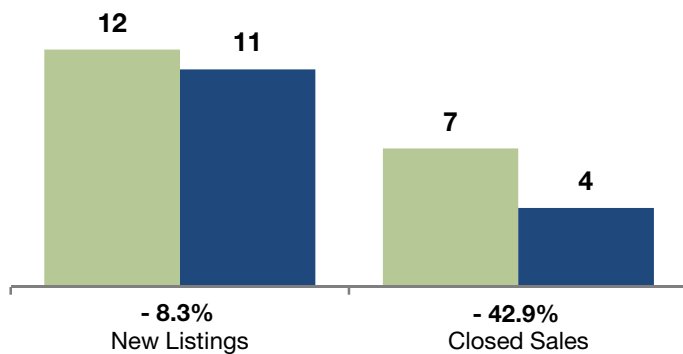
Change in
Median Sales Price

	July			Year to Date		
	2012	2013	+ / -	2012	2013	+ / -
New Listings	12	11	- 8.3%	84	77	- 8.3%
Closed Sales	7	4	- 42.9%	29	30	+ 3.4%
Median Sales Price*	\$150,000	\$109,350	- 27.1%	\$112,000	\$158,200	+ 41.3%
Percent of List Price Received*	94.7%	98.1%	+ 3.6%	94.7%	96.2%	+ 1.6%
Days on Market Until Sale	184	83	- 54.9%	183	146	- 20.1%
Inventory of Homes for Sale	92	71	- 22.8%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

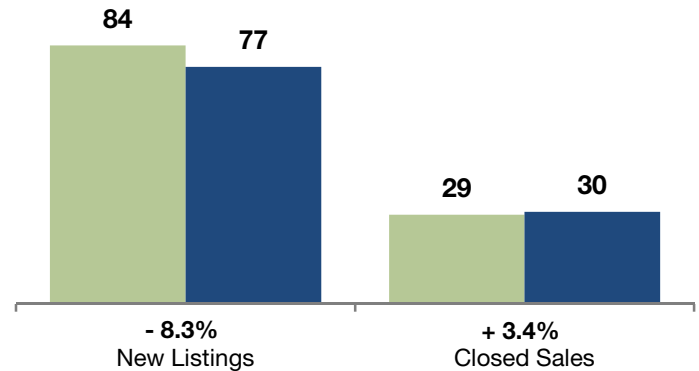
July

■ 2012 ■ 2013



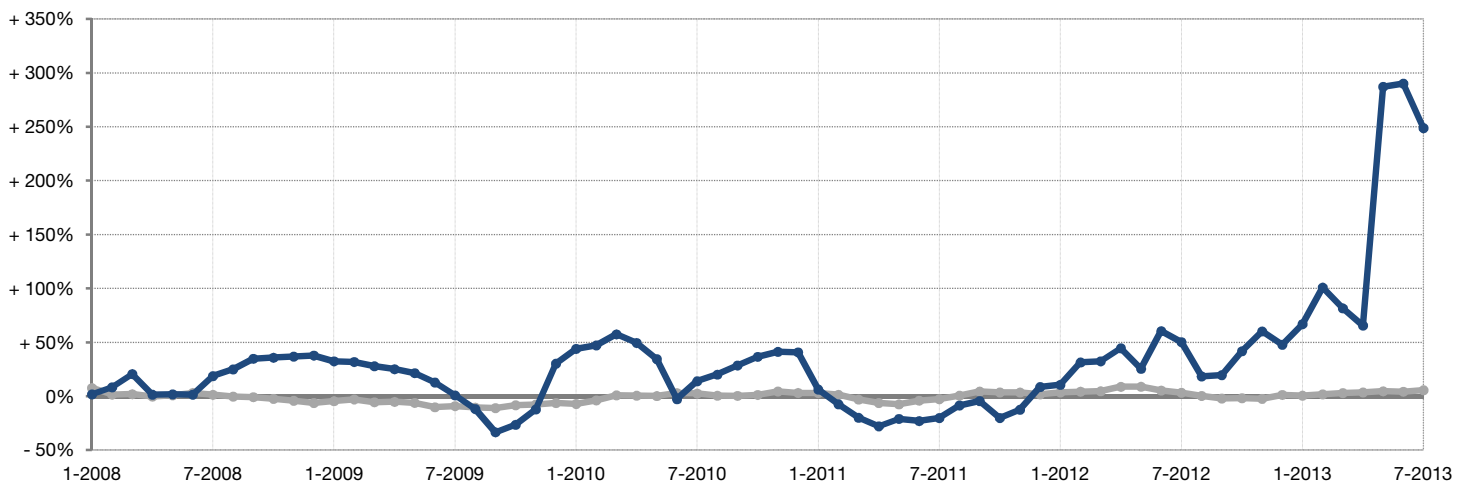
Year to Date

■ 2012 ■ 2013



Change in Median Sales Price from Prior Year (6-Month Average)**

All MLS —
Pickens —●—



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from the Western Upstate Association of REALTORS® Multiple Listing Service. | Sponsored by South Carolina REALTORS®. | Powered by 10K Research and Marketing.