

Local Market Update – July 2013

A RESEARCH TOOL PROVIDED BY THE WESTERN UPSTATE ASSOCIATION OF REALTORS®



Lake Hartwell

- 2.7%

Change in
New Listings

- 5.9%

Change in
Closed Sales

- 25.0%

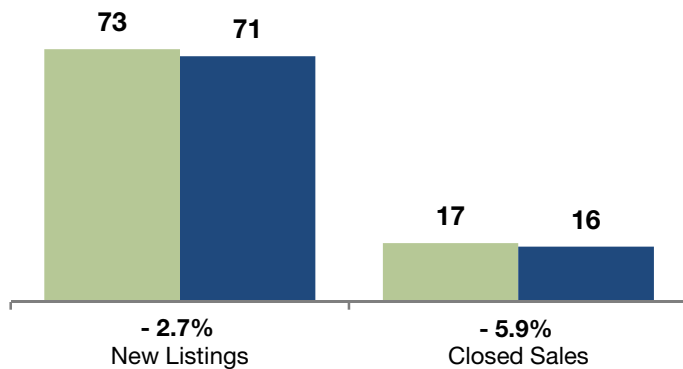
Change in
Median Sales Price

	July			Year to Date		
	2012	2013	+ / -	2012	2013	+ / -
New Listings	73	71	- 2.7%	587	773	+ 31.7%
Closed Sales	17	16	- 5.9%	147	160	+ 8.8%
Median Sales Price*	\$285,000	\$213,700	- 25.0%	\$215,000	\$189,900	- 11.7%
Percent of List Price Received*	91.6%	90.5%	- 1.1%	92.4%	92.4%	- 0.1%
Days on Market Until Sale	181	181	- 0.2%	199	140	- 29.7%
Inventory of Homes for Sale	643	778	+ 21.0%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

July

■ 2012 ■ 2013



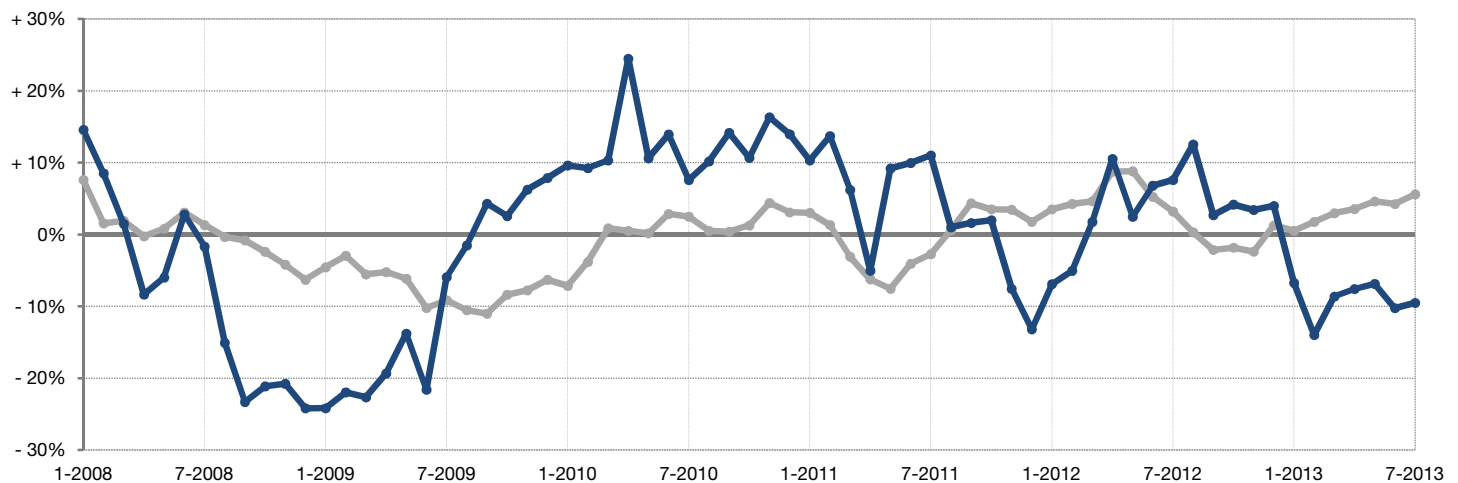
Year to Date

■ 2012 ■ 2013



Change in Median Sales Price from Prior Year (6-Month Average)**

All MLS — Lake Hartwell —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from the Western Upstate Association of REALTORS® Multiple Listing Service. | Sponsored by South Carolina REALTORS®. | Powered by 10K Research and Marketing.