

Local Market Update – July 2012

A RESEARCH TOOL PROVIDED BY THE WESTERN UPSTATE ASSOCIATION OF REALTORS®



Lavonia

0.0%

Change in
New Listings

- 50.0%

Change in
Closed Sales

+ 39.4%

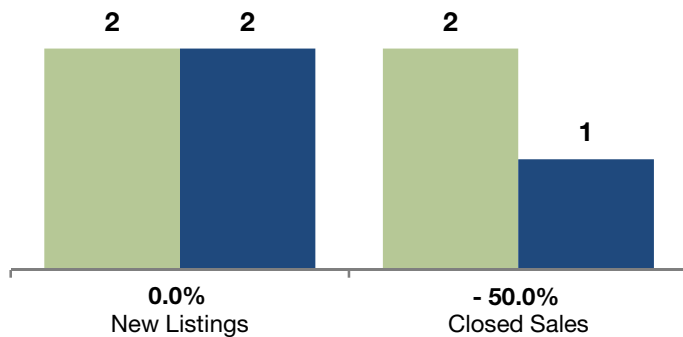
Change in
Median Sales Price

	July			Year to Date		
	2011	2012	+ / -	2011	2012	+ / -
New Listings	2	2	0.0%	32	21	- 34.4%
Closed Sales	2	1	- 50.0%	6	7	+ 16.7%
Median Sales Price*	\$326,750	\$455,500	+ 39.4%	\$251,250	\$246,500	- 1.9%
Percent of List Price Received*	94.9%	97.1%	+ 2.4%	92.2%	93.7%	+ 1.7%
Days on Market Until Sale	129	718	+ 456.6%	210	227	+ 7.9%
Inventory of Homes for Sale	31	24	- 22.6%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

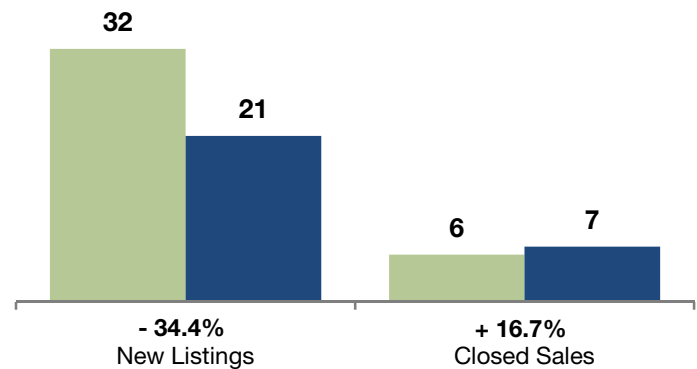
July

■ 2011 ■ 2012



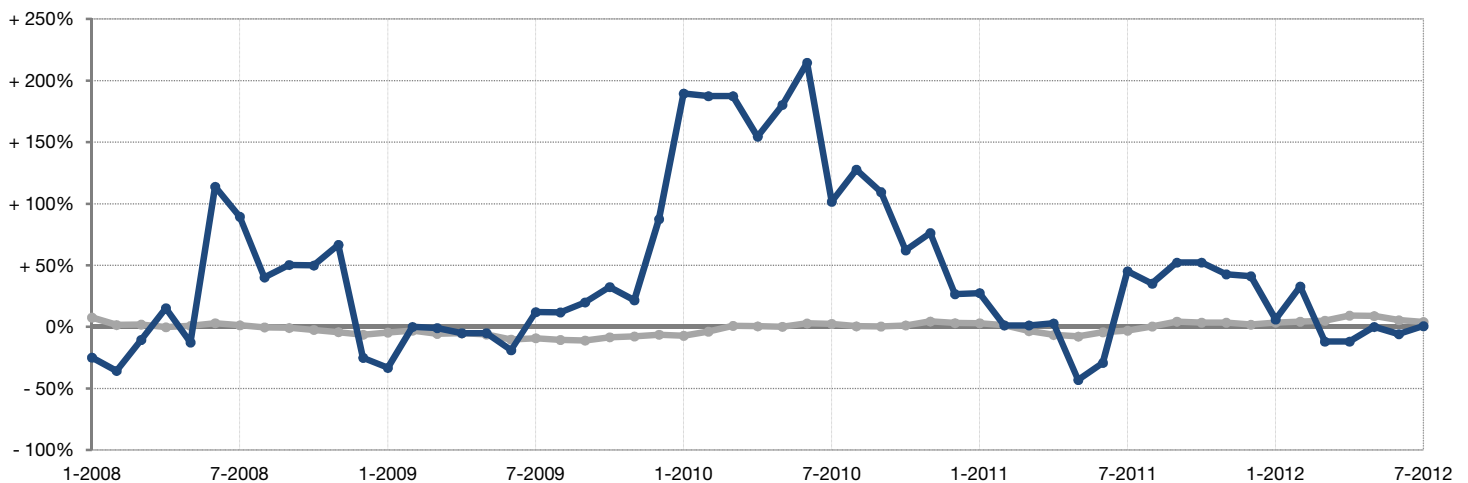
Year to Date

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**

All MLS — Lavonia —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from the Western Upstate Association of REALTORS® Multiple Listing Service. | Sponsored by South Carolina REALTORS®. | Powered by 10K Research and Marketing.