

Local Market Update – July 2012

A RESEARCH TOOL PROVIDED BY THE WESTERN UPSTATE ASSOCIATION OF REALTORS®



Pickens

+ 37.5%

Change in
New Listings

+ 400.0%

Change in
Closed Sales

+ 9.5%

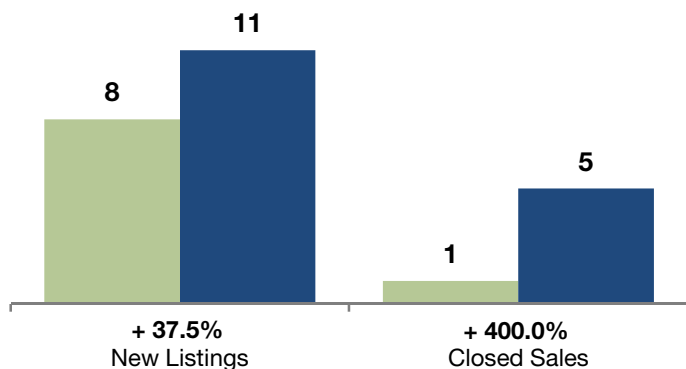
Change in
Median Sales Price

	July			Year to Date		
	2011	2012	+ / -	2011	2012	+ / -
New Listings	8	11	+ 37.5%	71	85	+ 19.7%
Closed Sales	1	5	+ 400.0%	28	26	- 7.1%
Median Sales Price*	\$137,000	\$150,000	+ 9.5%	\$85,500	\$105,000	+ 22.8%
Percent of List Price Received*	91.9%	94.3%	+ 2.5%	95.2%	94.6%	- 0.6%
Days on Market Until Sale	71	194	+ 173.0%	197	191	- 2.8%
Inventory of Homes for Sale	93	93	0.0%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

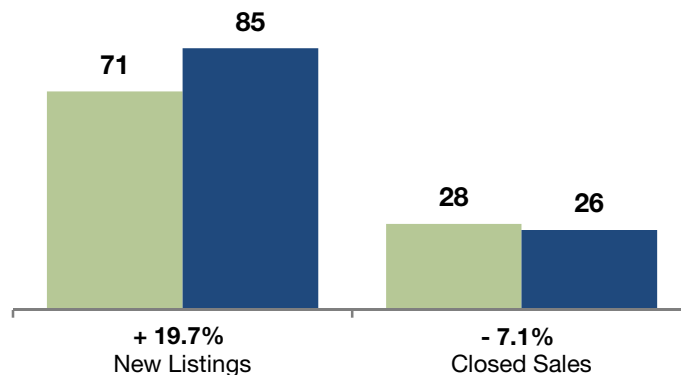
July

■ 2011 ■ 2012



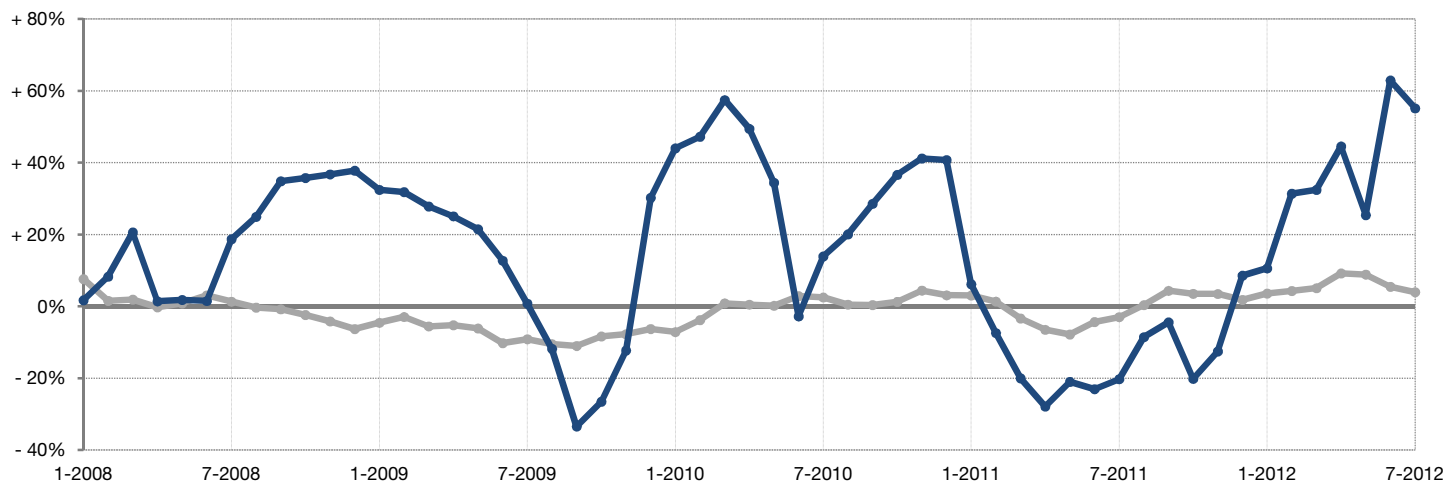
Year to Date

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**

All MLS —
Pickens —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from the Western Upstate Association of REALTORS® Multiple Listing Service. | Sponsored by South Carolina REALTORS®. | Powered by 10K Research and Marketing.