

Local Market Update – July 2012

A RESEARCH TOOL PROVIDED BY THE WESTERN UPSTATE ASSOCIATION OF REALTORS®



Central

- 70.0%

Change in
New Listings

+ 66.7%

Change in
Closed Sales

+ 79.5%

Change in
Median Sales Price

July

Year to Date

	2011	2012	+ / -	2011	2012	+ / -
New Listings	20	6	- 70.0%	87	86	- 1.1%
Closed Sales	3	5	+ 66.7%	41	42	+ 2.4%
Median Sales Price*	\$64,900	\$116,500	+ 79.5%	\$95,500	\$87,900	- 8.0%
Percent of List Price Received*	97.8%	95.9%	- 2.0%	96.0%	96.3%	+ 0.3%
Days on Market Until Sale	71	140	+ 96.8%	152	151	- 1.1%
Inventory of Homes for Sale	59	47	- 20.3%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

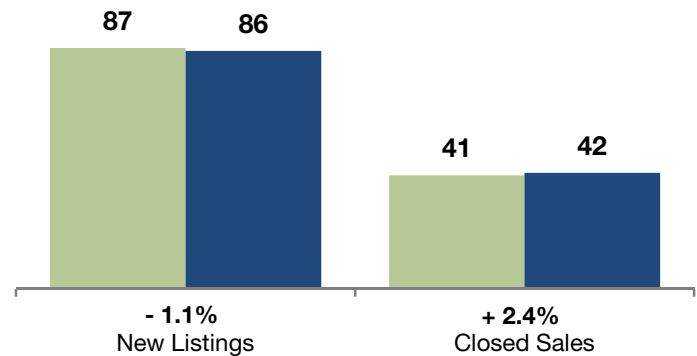
July

■ 2011 ■ 2012



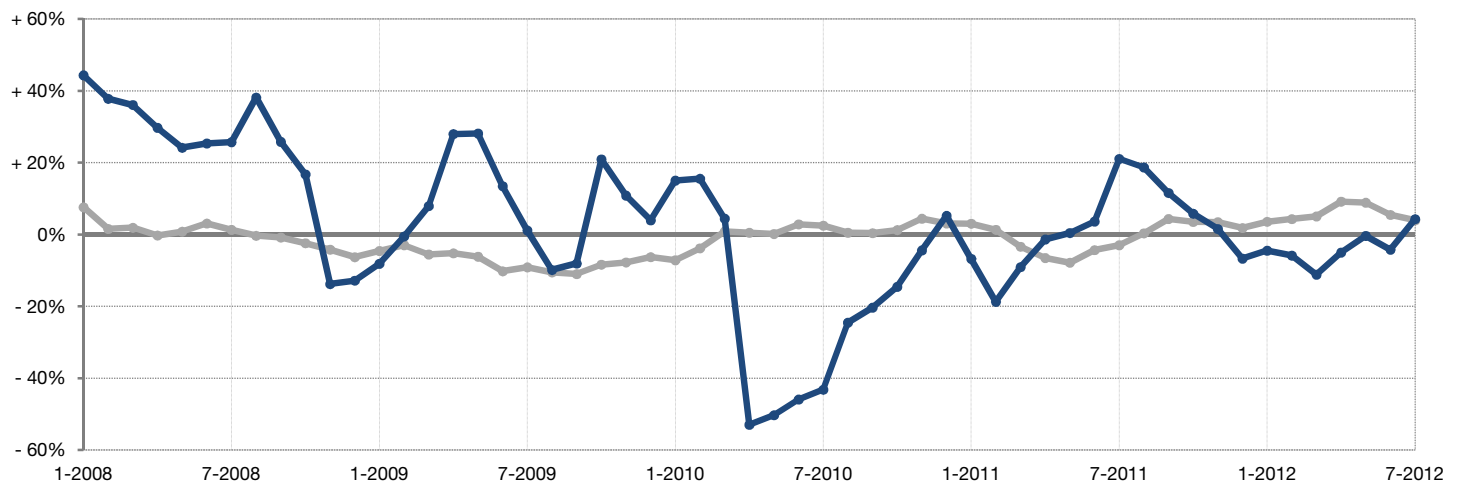
Year to Date

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**

All MLS — Central —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from the Western Upstate Association of REALTORS® Multiple Listing Service. | Sponsored by South Carolina REALTORS®. | Powered by 10K Research and Marketing.