

Local Market Update – July 2012

A RESEARCH TOOL PROVIDED BY THE WESTERN UPSTATE ASSOCIATION OF REALTORS®



Honea Path

+ 12.5%

Change in
New Listings

- 33.3%

Change in
Closed Sales

+ 20.4%

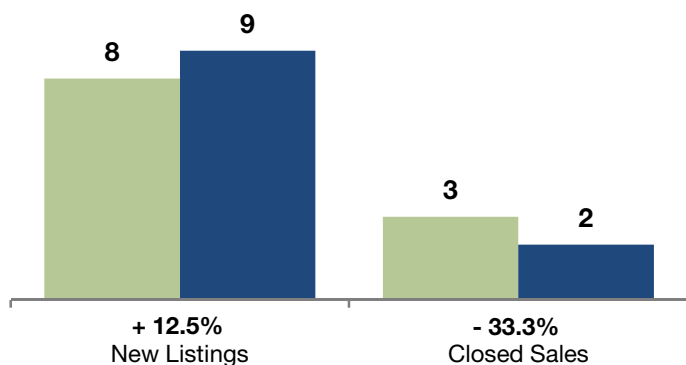
Change in
Median Sales Price

	July			Year to Date		
	2011	2012	+ / -	2011	2012	+ / -
New Listings	8	9	+ 12.5%	51	58	+ 13.7%
Closed Sales	3	2	- 33.3%	27	19	- 29.6%
Median Sales Price*	\$73,900	\$89,000	+ 20.4%	\$69,900	\$66,675	- 4.6%
Percent of List Price Received*	92.6%	91.5%	- 1.1%	91.3%	94.0%	+ 3.0%
Days on Market Until Sale	70	146	+ 109.6%	129	149	+ 15.7%
Inventory of Homes for Sale	47	52	+ 10.6%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

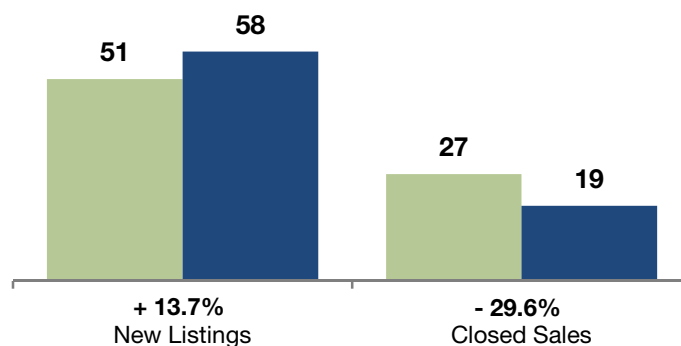
July

■ 2011 ■ 2012



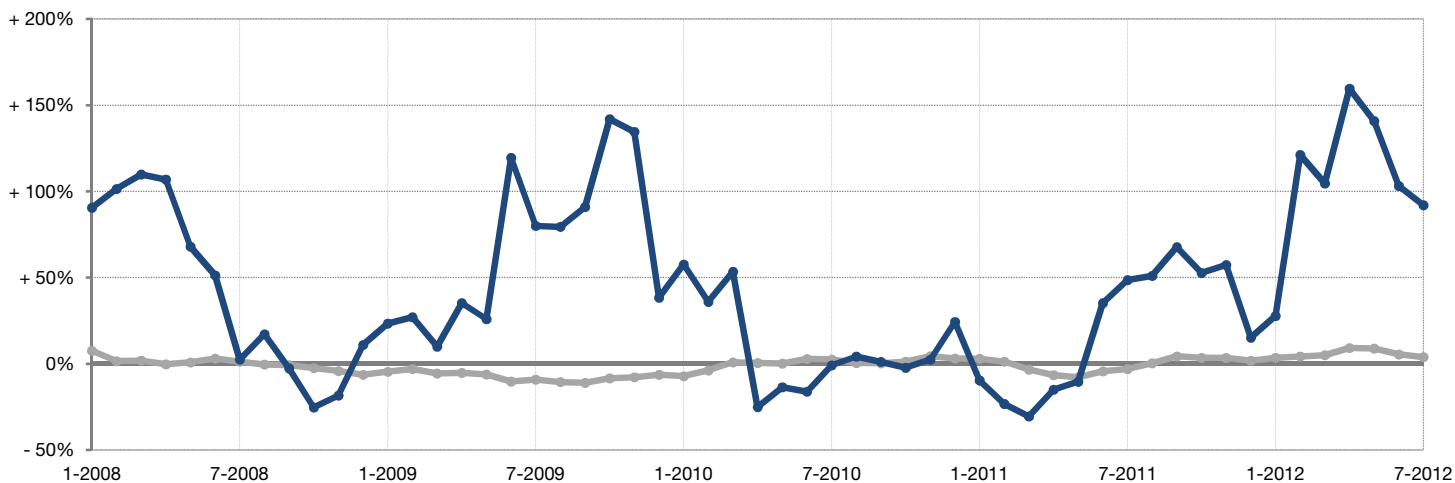
Year to Date

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**

All MLS —
Honea Path —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from the Western Upstate Association of REALTORS® Multiple Listing Service. | Sponsored by South Carolina REALTORS®. | Powered by 10K Research and Marketing.