

# Local Market Update – July 2012

A RESEARCH TOOL PROVIDED BY THE WESTERN UPSTATE ASSOCIATION OF REALTORS®



## Williamston

**- 38.5%**

Change in  
New Listings

**+ 100.0%**

Change in  
Closed Sales

**- 56.9%**

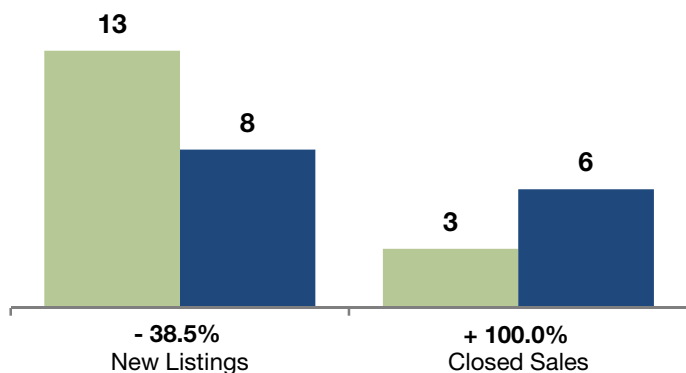
Change in  
Median Sales Price

	July			Year to Date		
	2011	2012	+ / -	2011	2012	+ / -
New Listings	13	8	- 38.5%	95	98	+ 3.2%
Closed Sales	3	6	+ 100.0%	33	45	+ 36.4%
Median Sales Price*	\$149,500	<b>\$64,500</b>	- 56.9%	\$78,652	<b>\$84,600</b>	+ 7.6%
Percent of List Price Received*	92.7%	<b>97.5%</b>	+ 5.1%	91.2%	<b>97.3%</b>	+ 6.7%
Days on Market Until Sale	175	<b>69</b>	- 60.9%	169	<b>130</b>	- 23.3%
Inventory of Homes for Sale	88	<b>65</b>	- 26.1%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

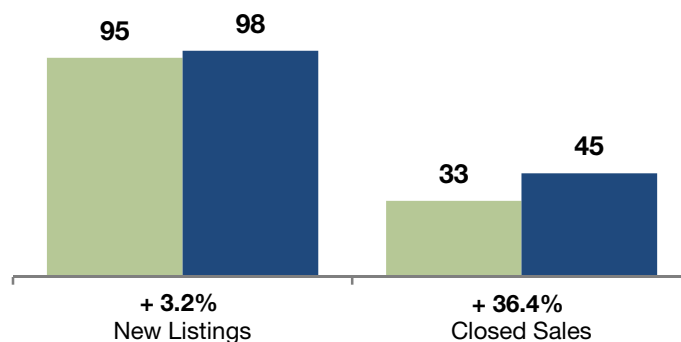
### July

■ 2011 ■ 2012



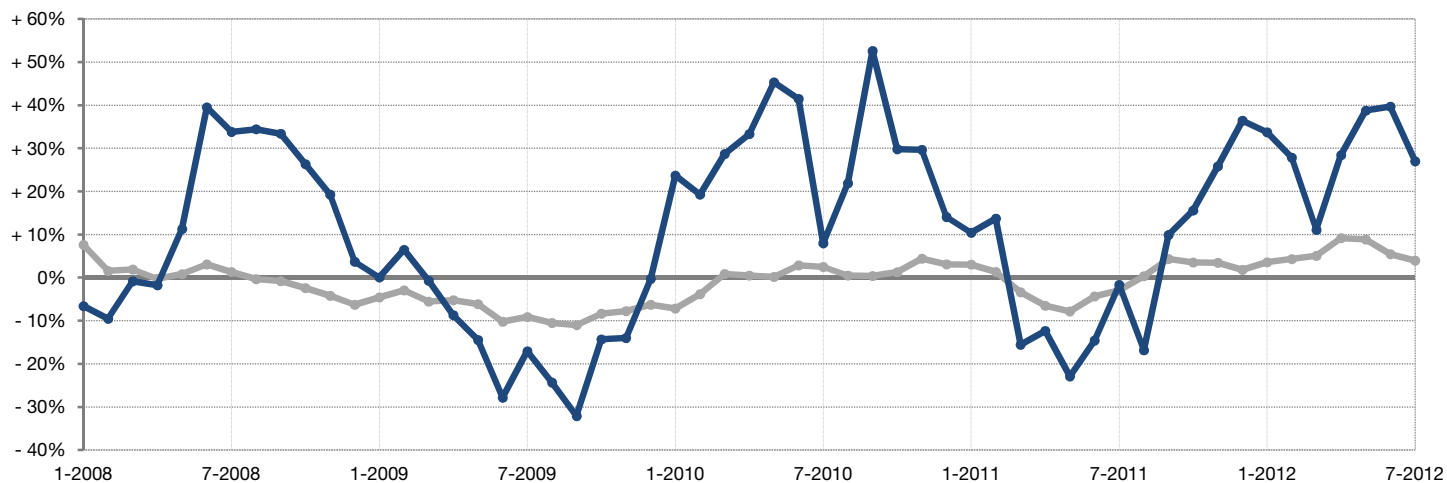
### Year to Date

■ 2011 ■ 2012



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*

All MLS — Williamston —



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from the Western Upstate Association of REALTORS® Multiple Listing Service. | Sponsored by South Carolina REALTORS®. | Powered by 10K Research and Marketing.