

Local Market Update – January 2017

A Research Tool Provided by the Western Upstate Association of REALTORS®

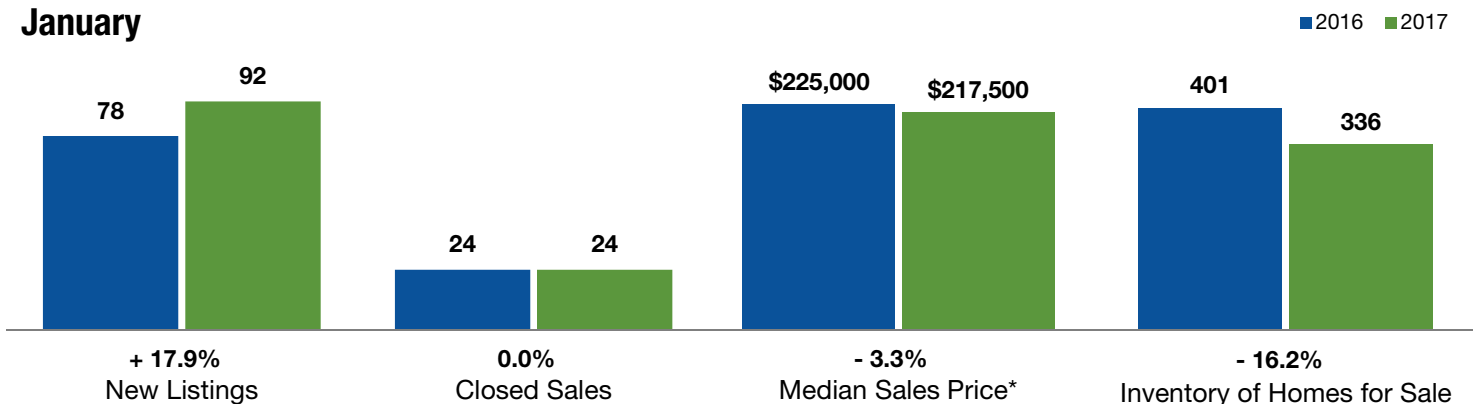


Lake Hartwell

Key Metrics	January			YTD		
	2016	2017	Percent Change	2016	2017	Percent Change
New Listings	78	92	+ 17.9%	78	92	+ 17.9%
Closed Sales	24	24	0.0%	24	24	0.0%
Median Sales Price*	\$225,000	\$217,500	- 3.3%	\$225,000	\$217,500	- 3.3%
Percent of List Price Received*	94.8%	95.1%	+ 0.3%	94.8%	95.1%	+ 0.3%
Days on Market Until Sale	100	77	- 22.4%	100	77	- 22.4%
Inventory of Homes for Sale	401	336	- 16.2%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

January



Historical Median Sales Price Rolling 12-Month Calculation

