

Local Market Update – January 2017

A Research Tool Provided by the Western Upstate Association of REALTORS®

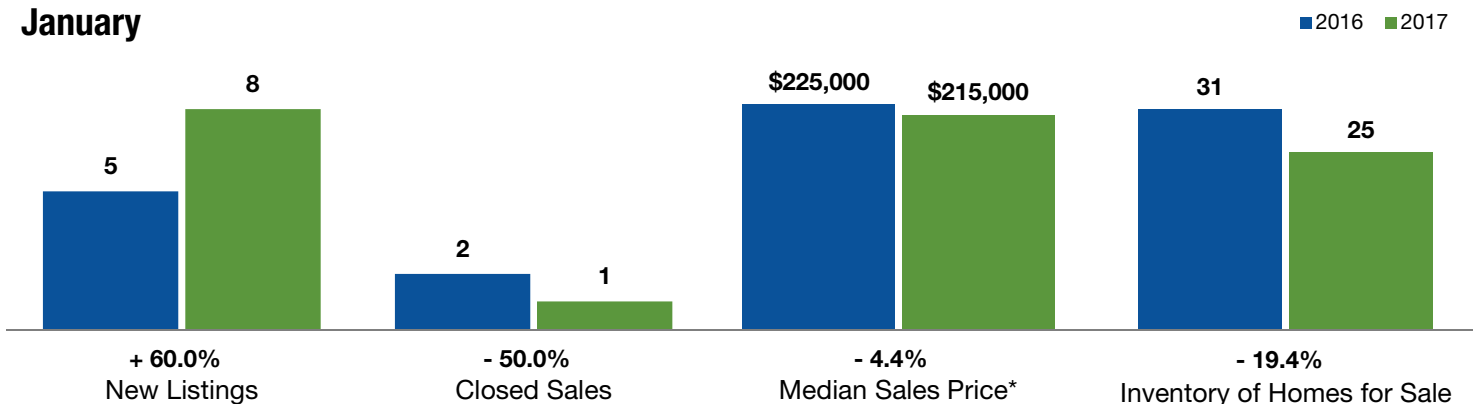


Lavonia

Key Metrics	January			YTD		
	2016	2017	Percent Change	2016	2017	Percent Change
New Listings	5	8	+ 60.0%	5	8	+ 60.0%
Closed Sales	2	1	- 50.0%	2	1	- 50.0%
Median Sales Price*	\$225,000	\$215,000	- 4.4%	\$225,000	\$215,000	- 4.4%
Percent of List Price Received*	90.2%	86.0%	- 4.6%	90.2%	86.0%	- 4.6%
Days on Market Until Sale	247	71	- 71.2%	247	71	- 71.2%
Inventory of Homes for Sale	31	25	- 19.4%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

January



Historical Median Sales Price Rolling 12-Month Calculation

