

Local Market Update – January 2015

A Research Tool Provided by the Western Upstate Association of REALTORS®



WESTERN UPSTATE
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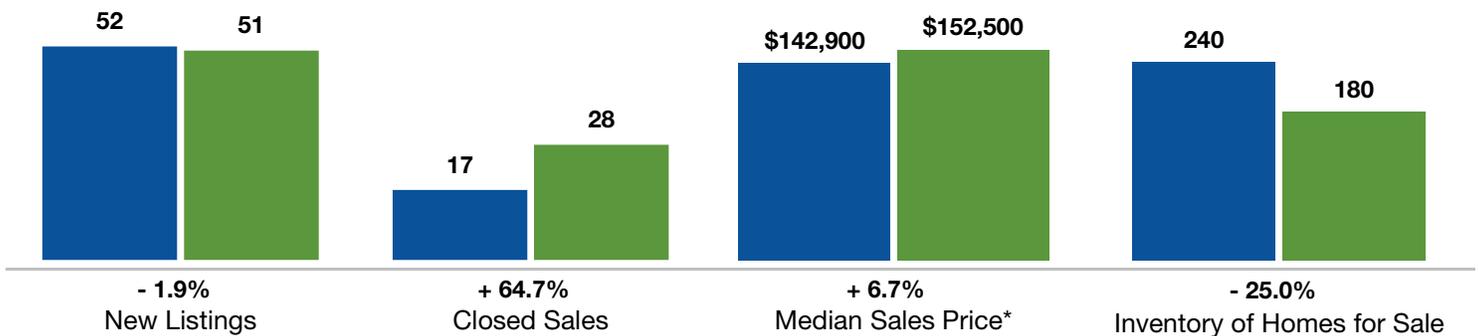
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| Key Metrics | January | | | YTD | | |
|---------------------------------|-----------|------------------|----------------|-----------|------------------|----------------|
| | 2014 | 2015 | Percent Change | 2014 | 2015 | Percent Change |
| New Listings | 52 | 51 | - 1.9% | 52 | 51 | - 1.9% |
| Closed Sales | 17 | 28 | + 64.7% | 17 | 28 | + 64.7% |
| Median Sales Price* | \$142,900 | \$152,500 | + 6.7% | \$142,900 | \$152,500 | + 6.7% |
| Percent of List Price Received* | 95.5% | 94.5% | - 1.0% | 95.5% | 94.5% | - 1.0% |
| Days on Market Until Sale | 83 | 116 | + 39.5% | 83 | 116 | + 39.5% |
| Inventory of Homes for Sale | 240 | 180 | - 25.0% | -- | -- | -- |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

January

■ 2014 ■ 2015



Historical Median Sales Price Rolling 12-Month Calculation

