

# Local Market Update – January 2015

A Research Tool Provided by the Western Upstate Association of REALTORS®



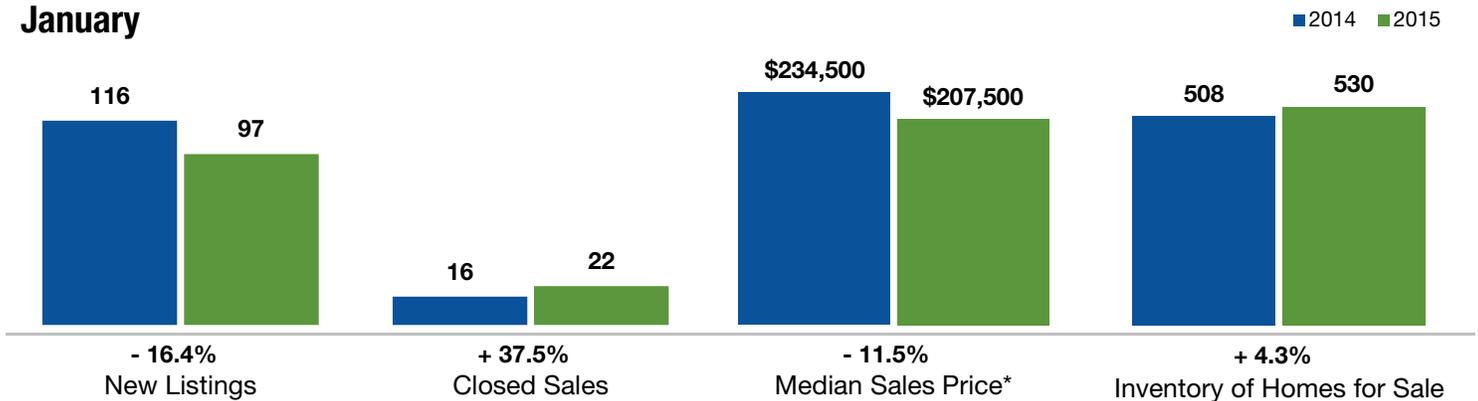
WESTERN UPSTATE  
ASSOCIATION OF REALTORS®

## Lake Hartwell

Key Metrics	January			YTD		
	2014	2015	Percent Change	2014	2015	Percent Change
New Listings	116	97	- 16.4%	116	97	- 16.4%
Closed Sales	16	22	+ 37.5%	16	22	+ 37.5%
Median Sales Price*	\$234,500	\$207,500	- 11.5%	\$234,500	\$207,500	- 11.5%
Percent of List Price Received*	93.9%	95.4%	+ 1.6%	93.9%	95.4%	+ 1.6%
Days on Market Until Sale	92	125	+ 35.4%	92	125	+ 35.4%
Inventory of Homes for Sale	508	530	+ 4.3%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### January



### Historical Median Sales Price Rolling 12-Month Calculation

