

Local Market Update – January 2014

A RESEARCH TOOL PROVIDED BY THE WESTERN UPSTATE ASSOCIATION OF REALTORS®



Williamston

+ 42.9%

Change in
New Listings

+ 20.0%

Change in
Closed Sales

+ 124.4%

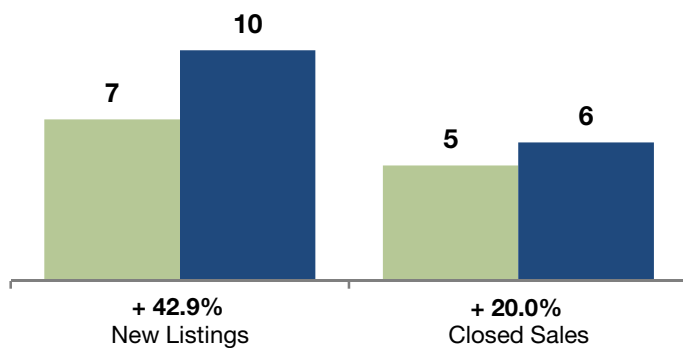
Change in
Median Sales Price

| | January | | | Year to Date | | |
|---------------------------------|----------|------------------|----------|--------------|------------------|----------|
| | 2013 | 2014 | + / - | 2013 | 2014 | + / - |
| New Listings | 7 | 10 | + 42.9% | 7 | 10 | + 42.9% |
| Closed Sales | 5 | 6 | + 20.0% | 5 | 6 | + 20.0% |
| Median Sales Price* | \$87,500 | \$196,327 | + 124.4% | \$87,500 | \$196,327 | + 124.4% |
| Percent of List Price Received* | 97.2% | 93.7% | - 3.5% | 97.2% | 93.7% | - 3.5% |
| Days on Market Until Sale | 73 | 62 | - 15.3% | 73 | 62 | - 15.3% |
| Inventory of Homes for Sale | 52 | 60 | + 15.4% | -- | -- | -- |

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

January

■ 2013 ■ 2014



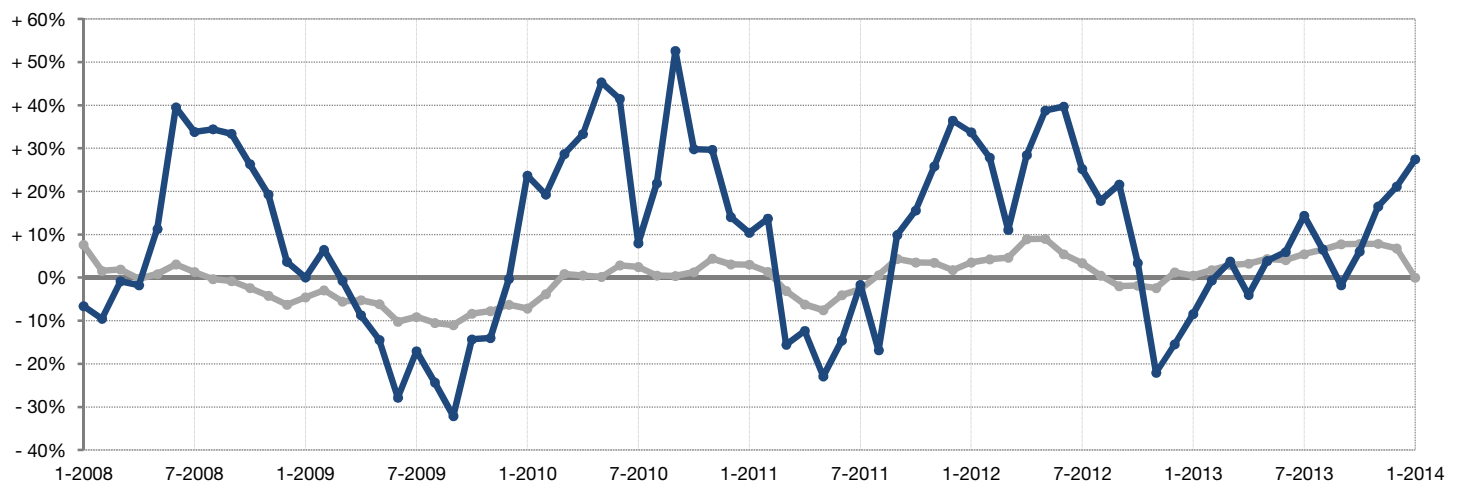
Year to Date

■ 2013 ■ 2014



Change in Median Sales Price from Prior Year (6-Month Average)**

All MLS — Williamston —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from the Western Upstate Association of REALTORS® Multiple Listing Service. | Sponsored by South Carolina REALTORS®. | Powered by 10K Research and Marketing.