

Local Market Update – January 2013

A RESEARCH TOOL PROVIDED BY THE WESTERN UPSTATE ASSOCIATION OF REALTORS®



Pickens

- 30.8%

Change in
New Listings

0.0%

Change in
Closed Sales

+ 218.1%

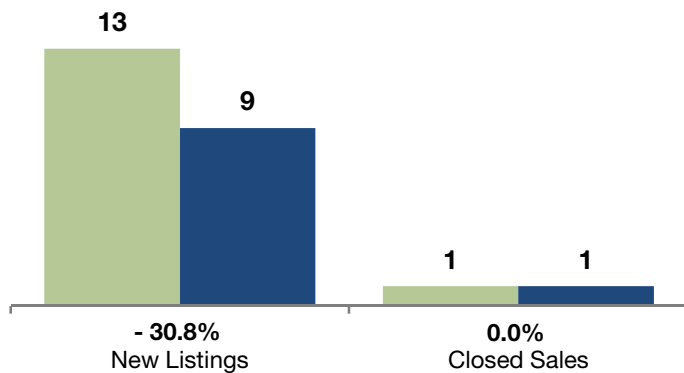
Change in
Median Sales Price

	January			Year to Date		
	2012	2013	+ / -	2012	2013	+ / -
New Listings	13	9	- 30.8%	13	9	- 30.8%
Closed Sales	1	1	0.0%	1	1	0.0%
Median Sales Price*	\$72,000	\$229,000	+ 218.1%	\$72,000	\$229,000	+ 218.1%
Percent of List Price Received*	91.8%	97.4%	+ 6.1%	91.8%	97.4%	+ 6.1%
Days on Market Until Sale	78	101	+ 29.5%	78	101	+ 29.5%
Inventory of Homes for Sale	98	70	- 28.6%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

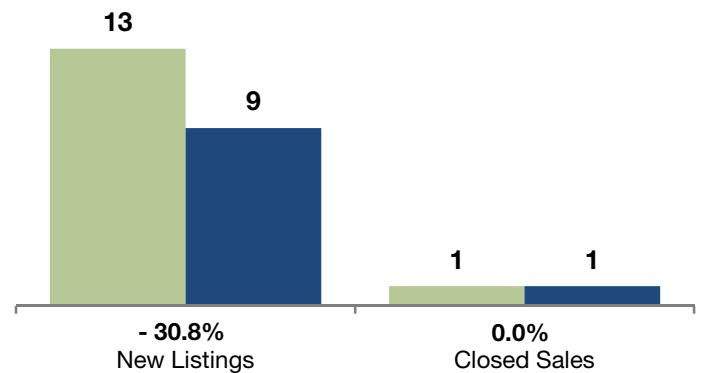
January

■ 2012 ■ 2013



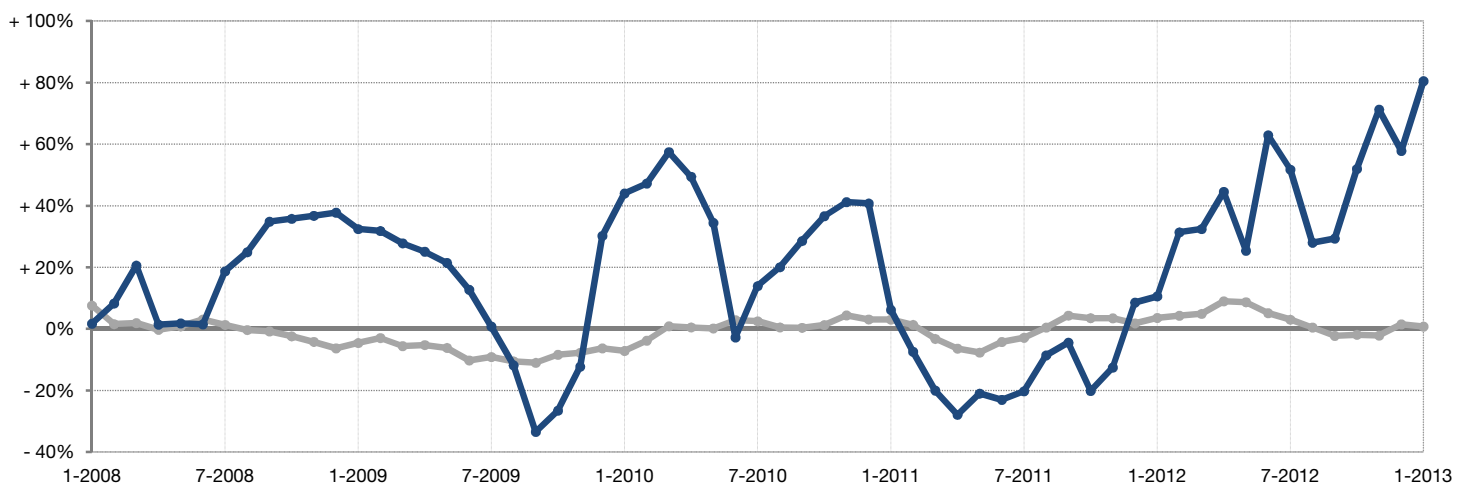
Year to Date

■ 2012 ■ 2013



Change in Median Sales Price from Prior Year (6-Month Average)**

All MLS —
Pickens —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from the Western Upstate Association of REALTORS® Multiple Listing Service. | Sponsored by South Carolina REALTORS®. | Powered by 10K Research and Marketing.