

Local Market Update – January 2013

A RESEARCH TOOL PROVIDED BY THE WESTERN UPSTATE ASSOCIATION OF REALTORS®



Lake Hartwell

- 21.2%

Change in
New Listings

- 45.0%

Change in
Closed Sales

- 41.5%

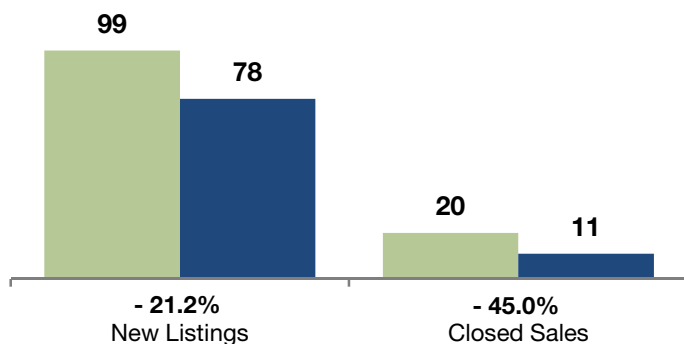
Change in
Median Sales Price

	January			Year to Date		
	2012	2013	+ / -	2012	2013	+ / -
New Listings	99	78	- 21.2%	99	78	- 21.2%
Closed Sales	20	11	- 45.0%	20	11	- 45.0%
Median Sales Price*	\$200,000	\$117,000	- 41.5%	\$200,000	\$117,000	- 41.5%
Percent of List Price Received*	88.5%	94.3%	+ 6.5%	88.5%	94.3%	+ 6.5%
Days on Market Until Sale	209	213	+ 2.4%	209	213	+ 2.4%
Inventory of Homes for Sale	569	554	- 2.6%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

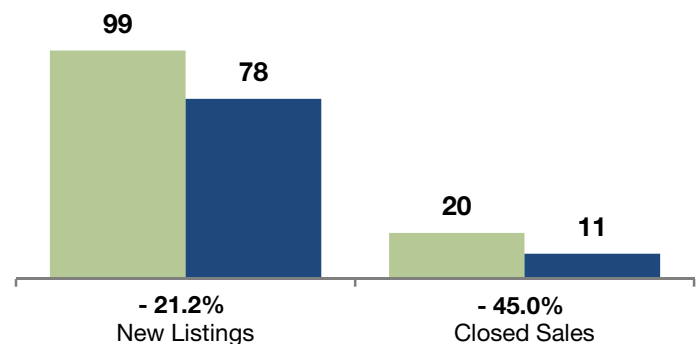
January

■ 2012 ■ 2013



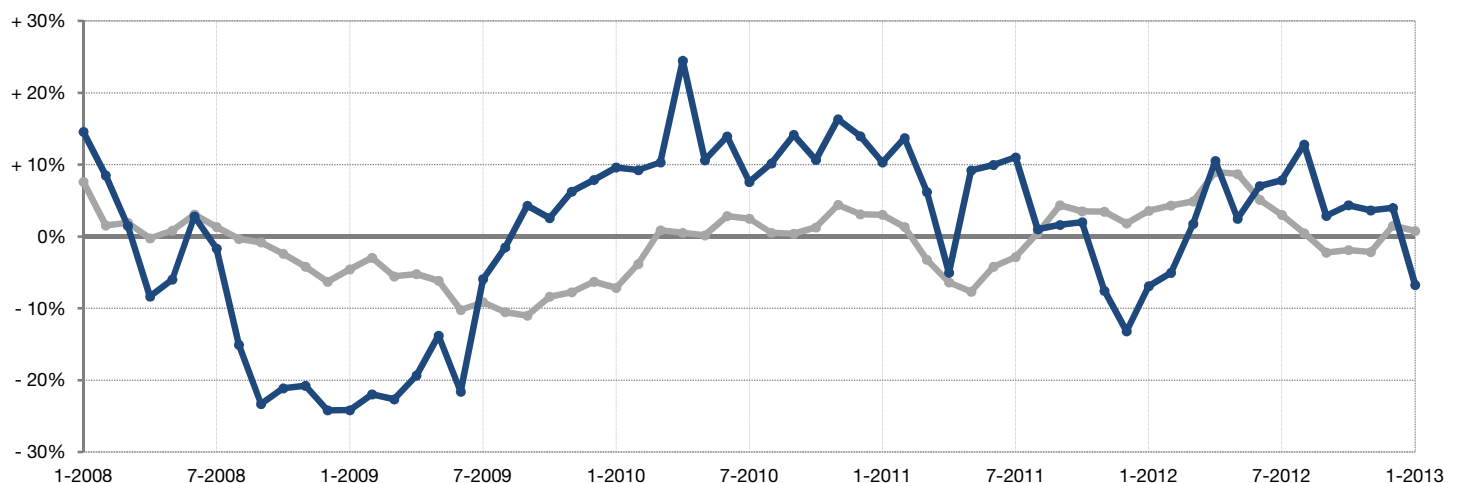
Year to Date

■ 2012 ■ 2013



Change in Median Sales Price from Prior Year (6-Month Average)**

All MLS — Lake Hartwell —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from the Western Upstate Association of REALTORS® Multiple Listing Service. | Sponsored by South Carolina REALTORS®. | Powered by 10K Research and Marketing.