

# Local Market Update – January 2013

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## Fair Play

**- 47.1%**

Change in  
New Listings

**- 50.0%**

Change in  
Closed Sales

**- 76.5%**

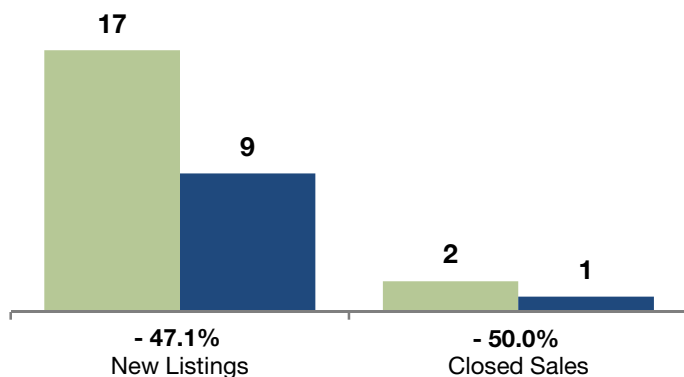
Change in  
Median Sales Price

	January			Year to Date		
	2012	2013	+ / -	2012	2013	+ / -
New Listings	17	9	- 47.1%	17	9	- 47.1%
Closed Sales	2	1	- 50.0%	2	1	- 50.0%
Median Sales Price*	\$106,500	<b>\$25,000</b>	- 76.5%	\$106,500	<b>\$25,000</b>	- 76.5%
Percent of List Price Received*	82.8%	<b>83.6%</b>	+ 1.0%	82.8%	<b>83.6%</b>	+ 1.0%
Days on Market Until Sale	88	7	- 92.0%	88	7	- 92.0%
Inventory of Homes for Sale	63	57	- 9.5%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

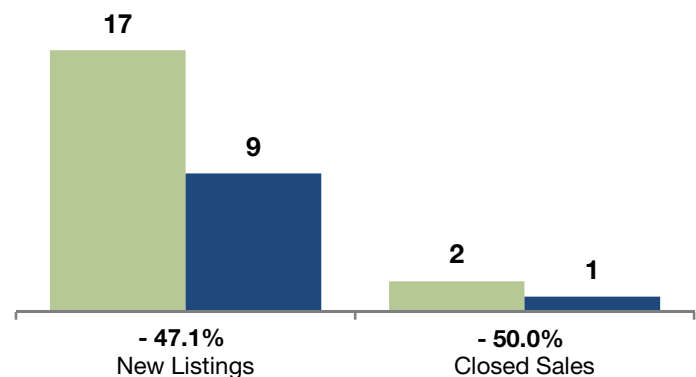
### January

■ 2012 ■ 2013



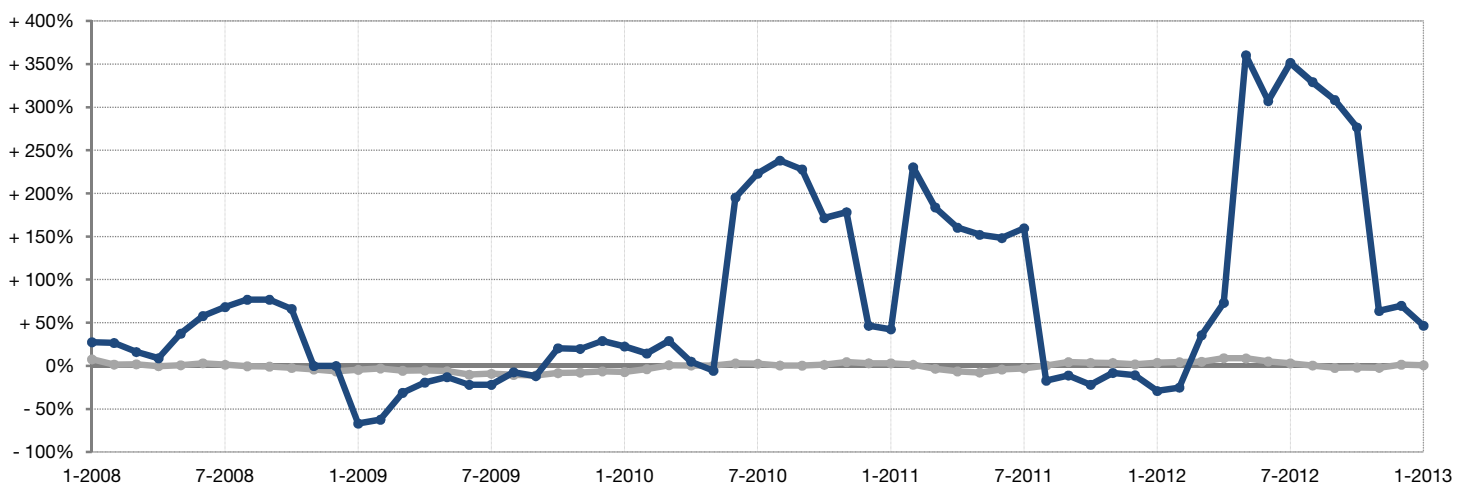
### Year to Date

■ 2012 ■ 2013



## Change in Median Sales Price from Prior Year (6-Month Average)\*\*

All MLS — Fair Play —



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from the Western Upstate Association of REALTORS® Multiple Listing Service. | Sponsored by South Carolina REALTORS®. | Powered by 10K Research and Marketing.