

Local Market Update – February 2017

A Research Tool Provided by the Western Upstate Association of REALTORS®



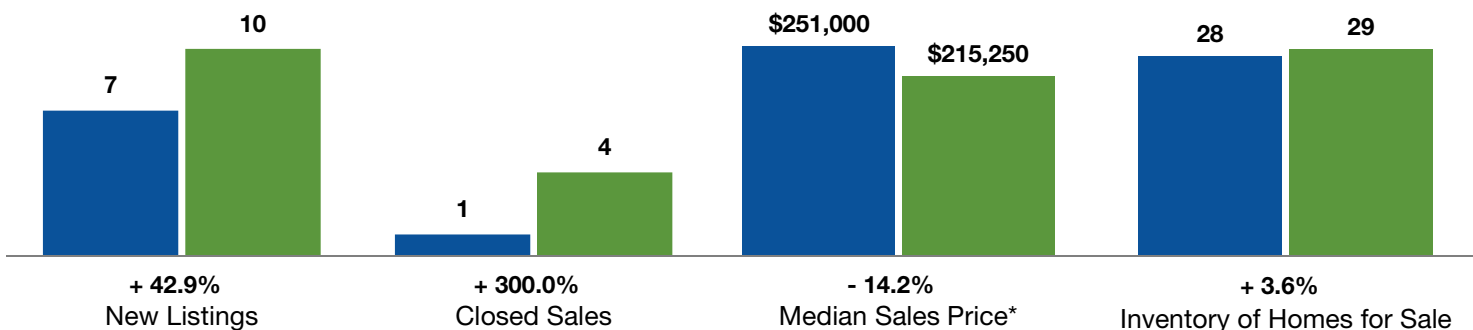
Lavonia

Key Metrics	February			YTD		
	2016	2017	Percent Change	2016	2017	Percent Change
New Listings	7	10	+ 42.9%	12	18	+ 50.0%
Closed Sales	1	4	+ 300.0%	3	5	+ 66.7%
Median Sales Price*	\$251,000	\$215,250	- 14.2%	\$238,000	\$215,000	- 9.7%
Percent of List Price Received*	98.8%	92.9%	- 6.0%	94.5%	91.5%	- 3.2%
Days on Market Until Sale	114	184	+ 61.7%	202	156	- 22.9%
Inventory of Homes for Sale	28	29	+ 3.6%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

February

■ 2016 ■ 2017



Historical Median Sales Price Rolling 12-Month Calculation

