

# Local Market Update – February 2017

A Research Tool Provided by the Western Upstate Association of REALTORS®

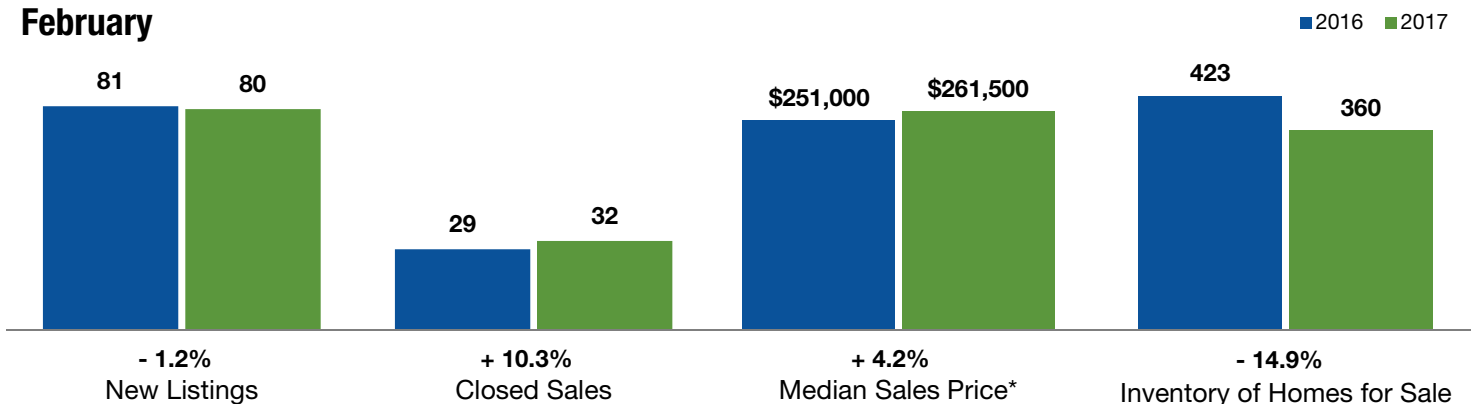


## Lake Hartwell

Key Metrics	February			YTD		
	2016	2017	Percent Change	2016	2017	Percent Change
New Listings	81	80	- 1.2%	159	173	+ 8.8%
Closed Sales	29	32	+ 10.3%	53	56	+ 5.7%
Median Sales Price*	\$251,000	<b>\$261,500</b>	+ 4.2%	\$238,000	<b>\$244,000</b>	+ 2.5%
Percent of List Price Received*	93.7%	<b>93.8%</b>	+ 0.1%	94.2%	<b>94.4%</b>	+ 0.2%
Days on Market Until Sale	114	<b>136</b>	+ 19.9%	107	<b>111</b>	+ 3.0%
Inventory of Homes for Sale	423	<b>360</b>	- 14.9%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### February



### Historical Median Sales Price Rolling 12-Month Calculation

