

Local Market Update – February 2015

A Research Tool Provided by the Western Upstate Association of REALTORS®

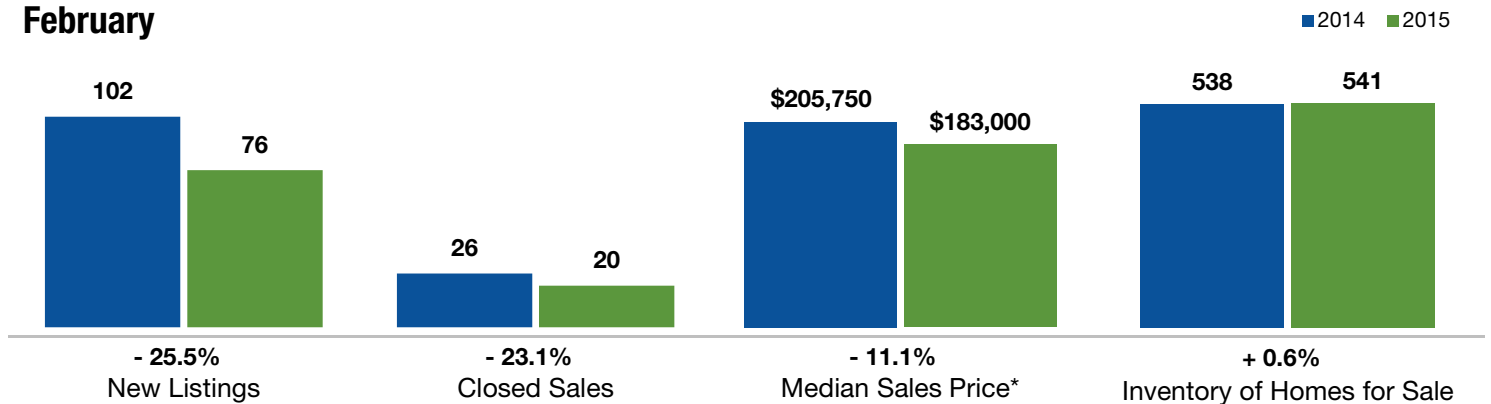


Lake Hartwell

Key Metrics	February			YTD		
	2014	2015	Percent Change	2014	2015	Percent Change
New Listings	102	76	- 25.5%	218	174	- 20.2%
Closed Sales	26	20	- 23.1%	42	42	0.0%
Median Sales Price*	\$205,750	\$183,000	- 11.1%	\$209,250	\$183,000	- 12.5%
Percent of List Price Received*	93.6%	92.1%	- 1.6%	93.7%	93.8%	+ 0.2%
Days on Market Until Sale	111	132	+ 19.0%	104	128	+ 23.5%
Inventory of Homes for Sale	538	541	+ 0.6%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

February



Historical Median Sales Price Rolling 12-Month Calculation

