

Local Market Update – February 2014

A RESEARCH TOOL PROVIDED BY THE WESTERN UPSTATE ASSOCIATION OF REALTORS®



Pickens

- 42.9%

Change in
New Listings

0.0%

Change in
Closed Sales

- 10.0%

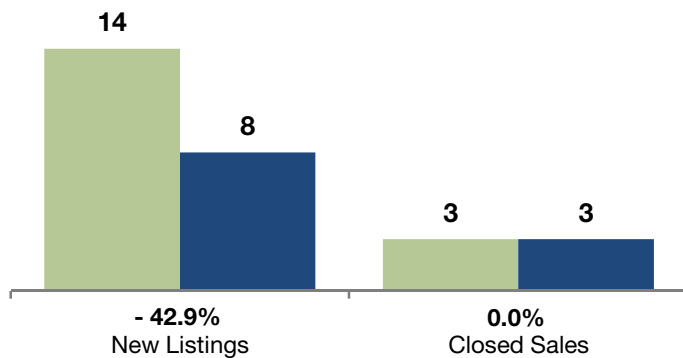
Change in
Median Sales Price

| | February | | | Year to Date | | |
|---------------------------------|-----------|------------------|---------|--------------|------------------|----------|
| | 2013 | 2014 | + / - | 2013 | 2014 | + / - |
| New Listings | 14 | 8 | - 42.9% | 23 | 21 | - 8.7% |
| Closed Sales | 3 | 3 | 0.0% | 4 | 10 | + 150.0% |
| Median Sales Price* | \$219,000 | \$197,000 | - 10.0% | \$224,000 | \$154,850 | - 30.9% |
| Percent of List Price Received* | 96.8% | 93.0% | - 3.9% | 97.0% | 92.1% | - 5.0% |
| Days on Market Until Sale | 232 | 114 | - 50.8% | 199 | 85 | - 57.4% |
| Inventory of Homes for Sale | 72 | 63 | - 12.5% | -- | -- | -- |

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

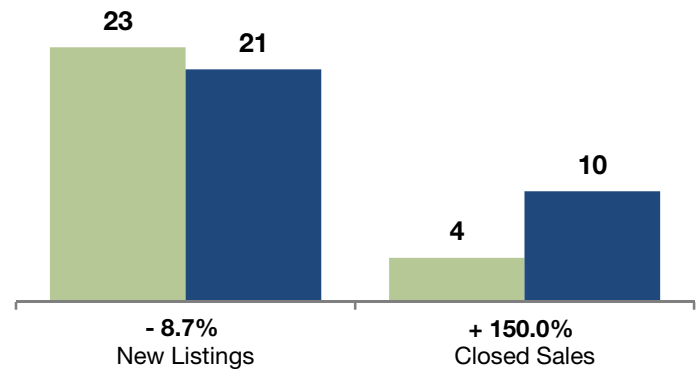
February

■ 2013 ■ 2014



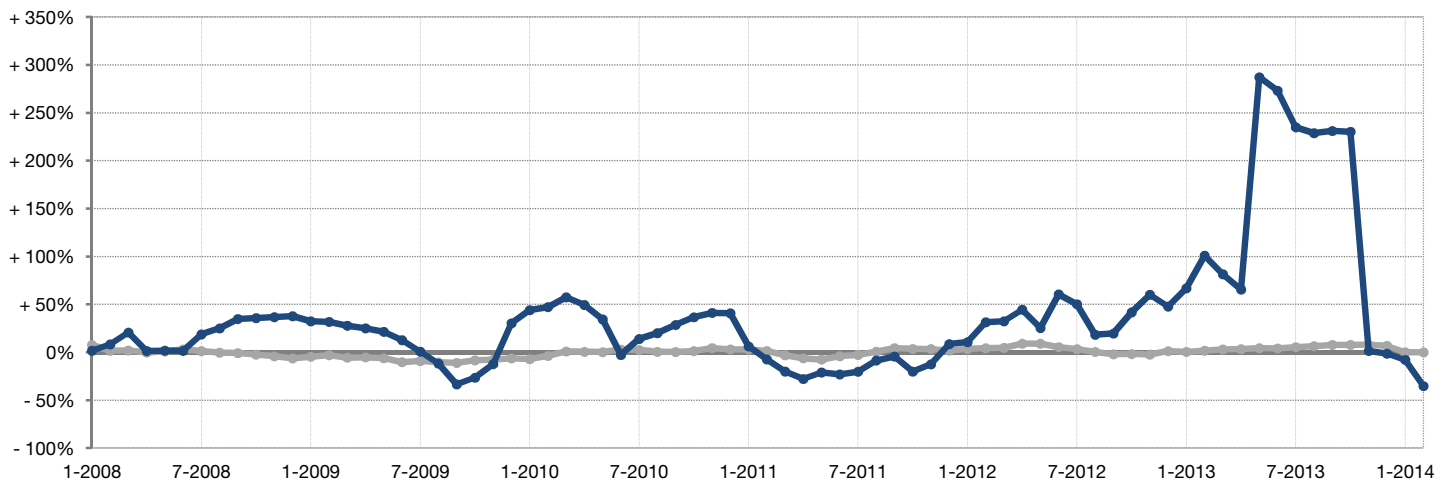
Year to Date

■ 2013 ■ 2014



Change in Median Sales Price from Prior Year (6-Month Average)**

All MLS —
Pickens —●—



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from the Western Upstate Association of REALTORS® Multiple Listing Service. | Sponsored by South Carolina REALTORS®. | Powered by 10K Research and Marketing.