

Local Market Update – February 2014

A RESEARCH TOOL PROVIDED BY THE WESTERN UPSTATE ASSOCIATION OF REALTORS®



Lavonia

+ 33.3%

Change in
New Listings

0.0%

Change in
Closed Sales

+ 58.3%

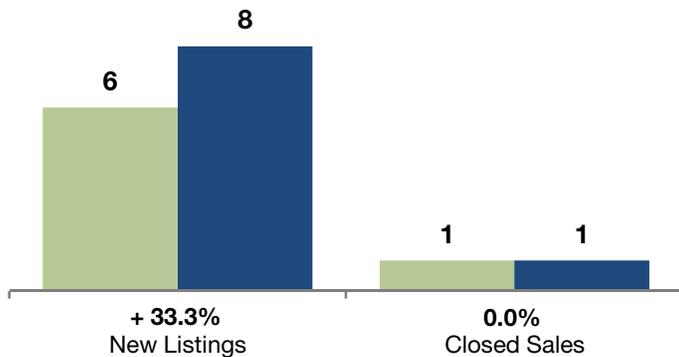
Change in
Median Sales Price

	February			Year to Date		
	2013	2014	+ / -	2013	2014	+ / -
New Listings	6	8	+ 33.3%	12	16	+ 33.3%
Closed Sales	1	1	0.0%	2	1	- 50.0%
Median Sales Price*	\$300,000	\$475,000	+ 58.3%	\$300,000	\$475,000	+ 58.3%
Percent of List Price Received*	92.3%	95.2%	+ 3.1%	93.9%	95.2%	+ 1.4%
Days on Market Until Sale	14	42	+ 200.0%	91	42	- 53.8%
Inventory of Homes for Sale	26	32	+ 23.1%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

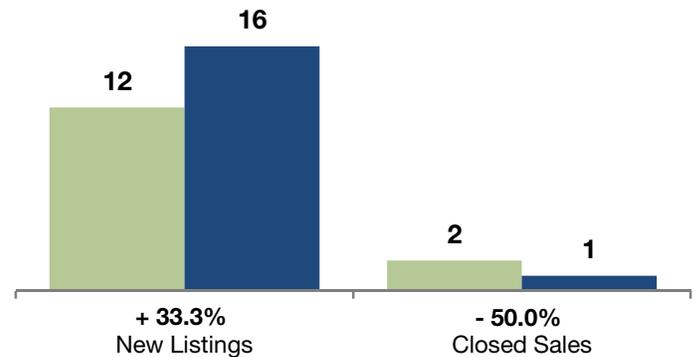
February

■ 2013 ■ 2014



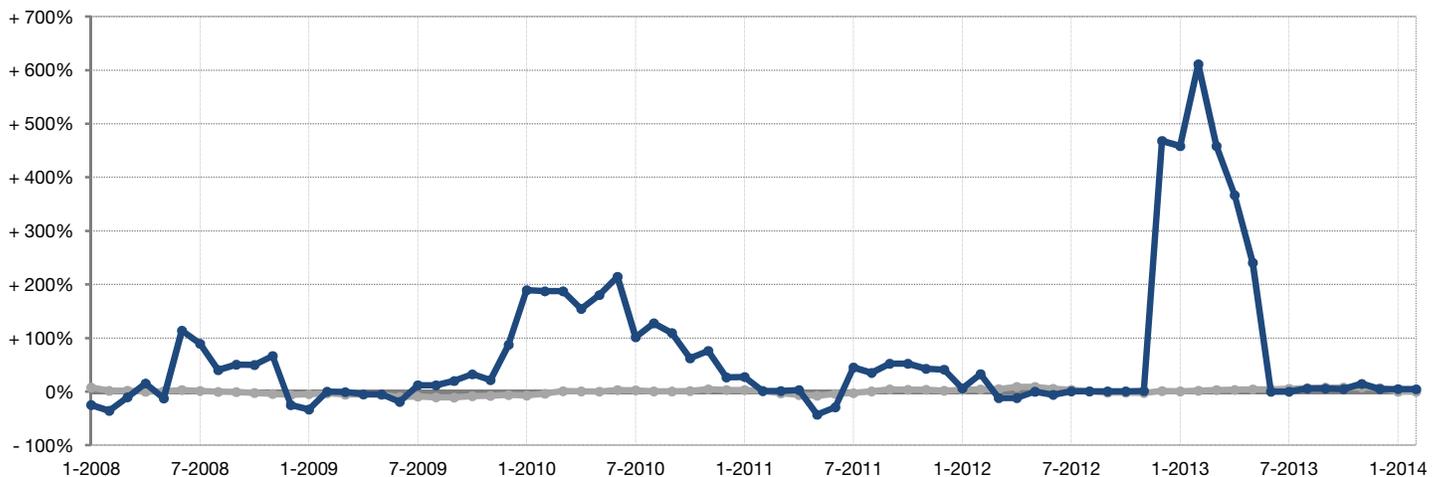
Year to Date

■ 2013 ■ 2014



Change in Median Sales Price from Prior Year (6-Month Average)**

All MLS —
Lavonia —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from the Western Upstate Association of REALTORS® Multiple Listing Service. | Sponsored by South Carolina REALTORS®. | Powered by 10K Research and Marketing.