

# Local Market Update – February 2013

A RESEARCH TOOL PROVIDED BY THE WESTERN UPSTATE ASSOCIATION OF REALTORS®



## Pickens

**+ 16.7%**

Change in  
New Listings

**- 25.0%**

Change in  
Closed Sales

**+ 97.3%**

Change in  
Median Sales Price

### February

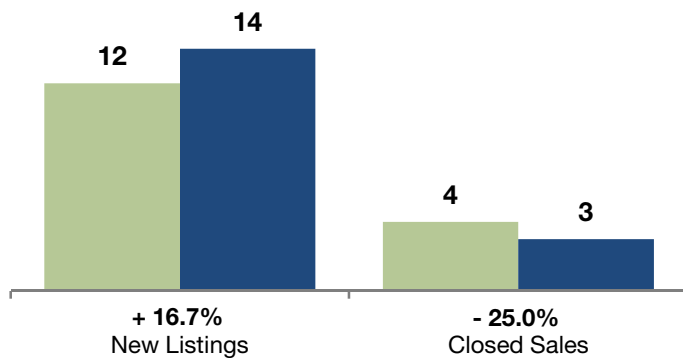
### Year to Date

	2012	2013	+ / -	2012	2013	+ / -
New Listings	12	14	+ 16.7%	25	23	- 8.0%
Closed Sales	4	3	- 25.0%	5	4	- 20.0%
Median Sales Price*	\$111,000	<b>\$219,000</b>	+ 97.3%	\$110,000	<b>\$224,000</b>	+ 103.6%
Percent of List Price Received*	97.0%	<b>96.8%</b>	- 0.2%	95.9%	<b>97.0%</b>	+ 1.1%
Days on Market Until Sale	402	<b>232</b>	- 42.4%	337	<b>199</b>	- 41.0%
Inventory of Homes for Sale	98	<b>77</b>	- 21.4%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

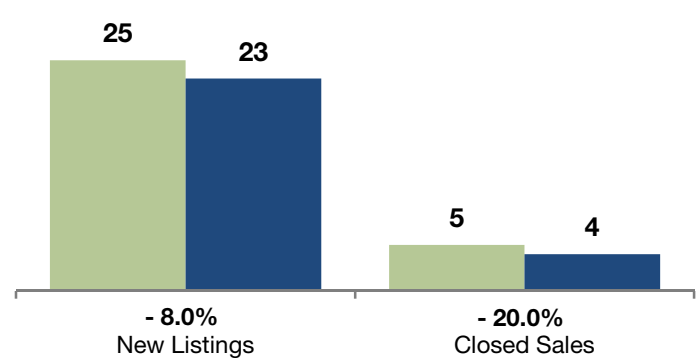
### February

■ 2012 ■ 2013



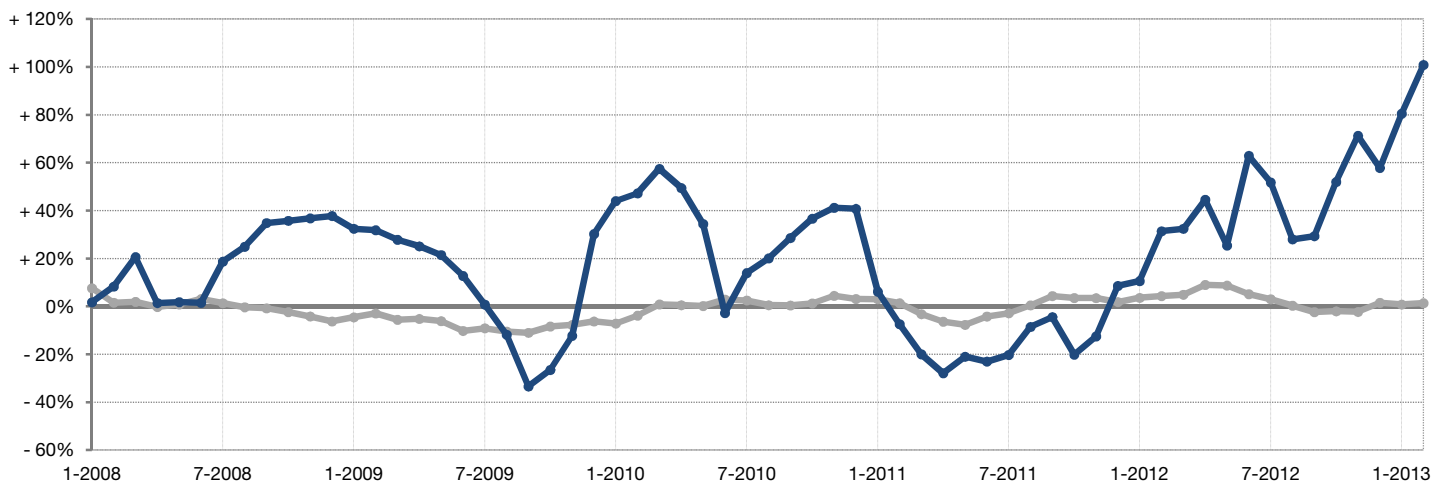
### Year to Date

■ 2012 ■ 2013



## Change in Median Sales Price from Prior Year (6-Month Average)\*\*

All MLS —●—  
Pickens —●—



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from the Western Upstate Association of REALTORS® Multiple Listing Service. | Sponsored by South Carolina REALTORS®. | Powered by 10K Research and Marketing.