

Local Market Update – December 2016

A Research Tool Provided by the Western Upstate Association of REALTORS®

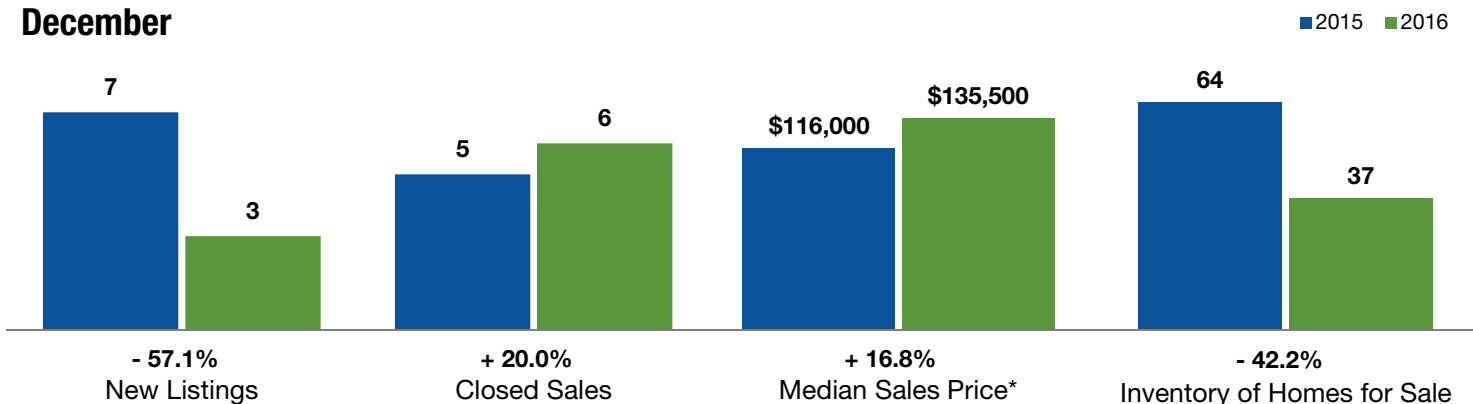


Pickens

Key Metrics	December			YTD		
	2015	2016	Percent Change	2015	2016	Percent Change
New Listings	7	3	- 57.1%	192	139	- 27.6%
Closed Sales	5	6	+ 20.0%	99	100	+ 1.0%
Median Sales Price*	\$116,000	\$135,500	+ 16.8%	\$147,000	\$142,500	- 3.1%
Percent of List Price Received*	101.0%	95.0%	- 6.0%	96.0%	96.0%	- 0.0%
Days on Market Until Sale	127	112	- 11.7%	95	88	- 7.1%
Inventory of Homes for Sale	64	37	- 42.2%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

December



Historical Median Sales Price Rolling 12-Month Calculation

