

Local Market Update – December 2016

A Research Tool Provided by the Western Upstate Association of REALTORS®

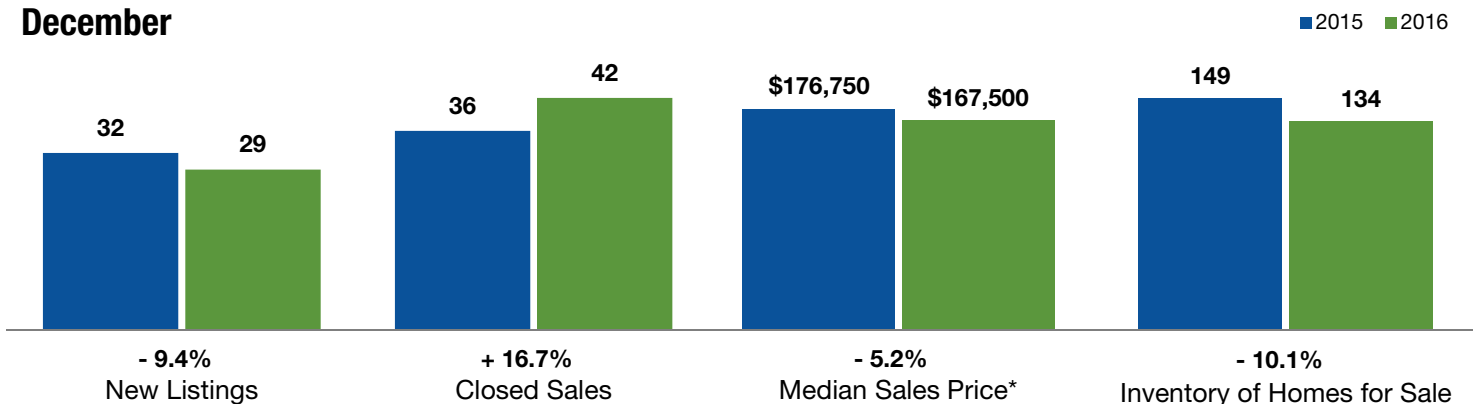


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Key Metrics	December			YTD		
	2015	2016	Percent Change	2015	2016	Percent Change
New Listings	32	29	- 9.4%	628	619	- 1.4%
Closed Sales	36	42	+ 16.7%	411	462	+ 12.4%
Median Sales Price*	\$176,750	\$167,500	- 5.2%	\$160,000	\$167,575	+ 4.7%
Percent of List Price Received*	96.9%	96.5%	- 0.4%	96.2%	97.3%	+ 1.1%
Days on Market Until Sale	72	63	- 12.9%	78	66	- 14.6%
Inventory of Homes for Sale	149	134	- 10.1%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

December



Historical Median Sales Price Rolling 12-Month Calculation

