

Local Market Update – December 2016

A Research Tool Provided by the Western Upstate Association of REALTORS®

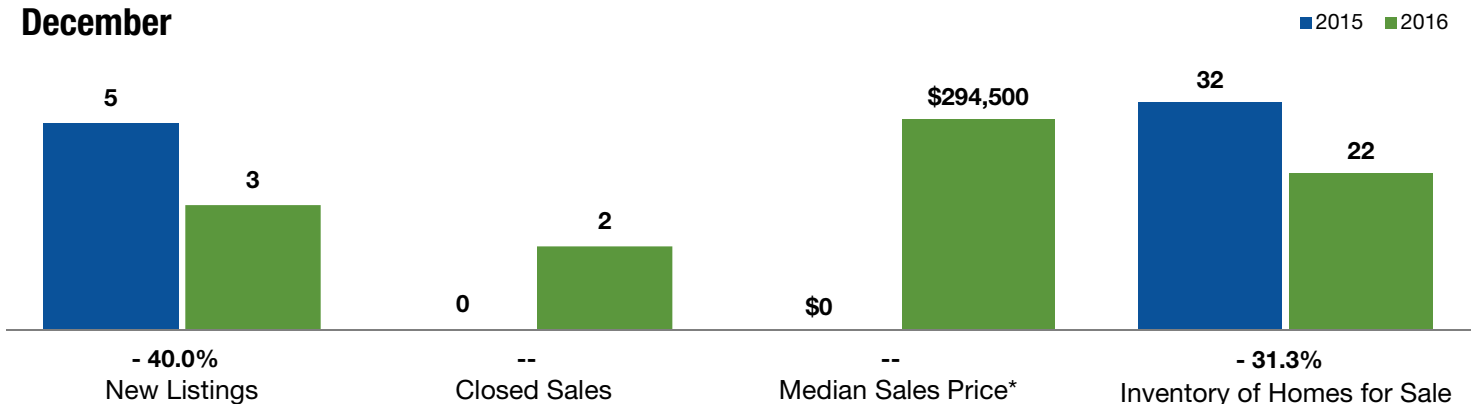


Lavonia

Key Metrics	December			YTD		
	2015	2016	Percent Change	2015	2016	Percent Change
New Listings	5	3	- 40.0%	75	69	- 8.0%
Closed Sales	0	2	--	25	43	+ 72.0%
Median Sales Price*	\$0	\$294,500	--	\$232,000	\$218,500	- 5.8%
Percent of List Price Received*	0.0%	93.1%	--	94.3%	94.4%	+ 0.2%
Days on Market Until Sale	0	144	--	181	145	- 19.9%
Inventory of Homes for Sale	32	22	- 31.3%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

December



Historical Median Sales Price Rolling 12-Month Calculation

