

Local Market Update – December 2016

A Research Tool Provided by the Western Upstate Association of REALTORS®

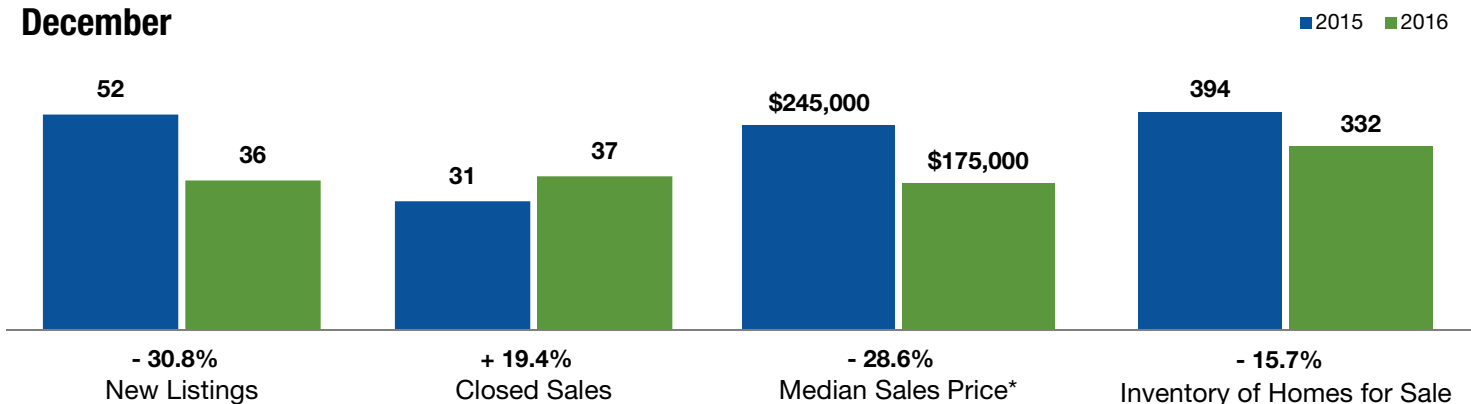


Lake Hartwell

Key Metrics	December			YTD		
	2015	2016	Percent Change	2015	2016	Percent Change
New Listings	52	36	- 30.8%	1,082	1,023	- 5.5%
Closed Sales	31	37	+ 19.4%	492	560	+ 13.8%
Median Sales Price*	\$245,000	\$175,000	- 28.6%	\$235,000	\$227,250	- 3.3%
Percent of List Price Received*	94.4%	93.6%	- 0.9%	93.8%	94.6%	+ 0.8%
Days on Market Until Sale	120	144	+ 20.4%	128	111	- 13.1%
Inventory of Homes for Sale	394	332	- 15.7%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

December



Historical Median Sales Price Rolling 12-Month Calculation

