

Local Market Update – December 2013

A RESEARCH TOOL PROVIDED BY THE WESTERN UPSTATE ASSOCIATION OF REALTORS®



Fair Play

- 11.1%

Change in
New Listings

+ 200.0%

Change in
Closed Sales

- 34.8%

Change in
Median Sales Price

December

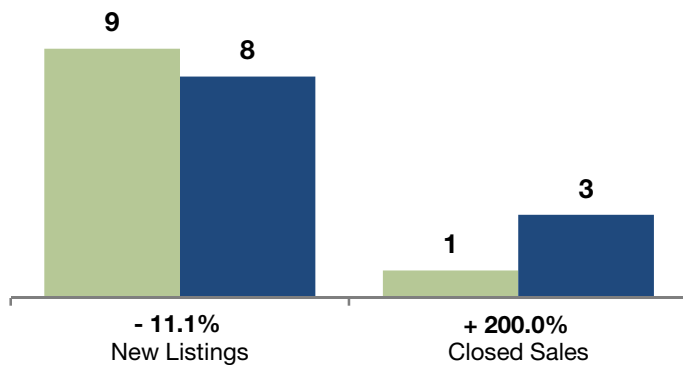
Year to Date

	2012	2013	+ / -	2012	2013	+ / -
New Listings	9	8	- 11.1%	107	119	+ 11.2%
Closed Sales	1	3	+ 200.0%	25	36	+ 44.0%
Median Sales Price*	\$92,000	\$60,000	- 34.8%	\$167,950	\$146,000	- 13.1%
Percent of List Price Received*	96.9%	94.8%	- 2.2%	89.6%	91.1%	+ 1.7%
Days on Market Until Sale	80	36	- 55.0%	219	127	- 42.0%
Inventory of Homes for Sale	58	60	+ 3.4%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

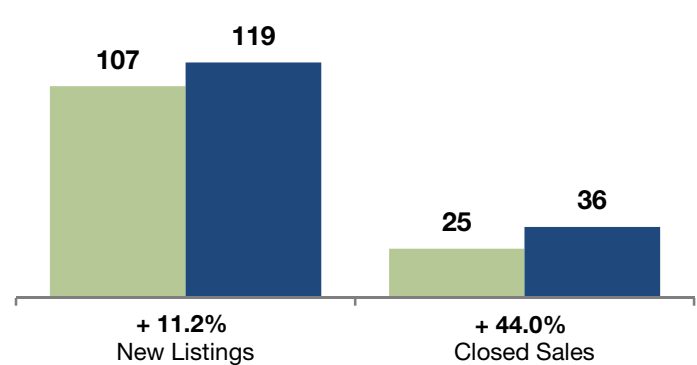
December

■ 2012 ■ 2013



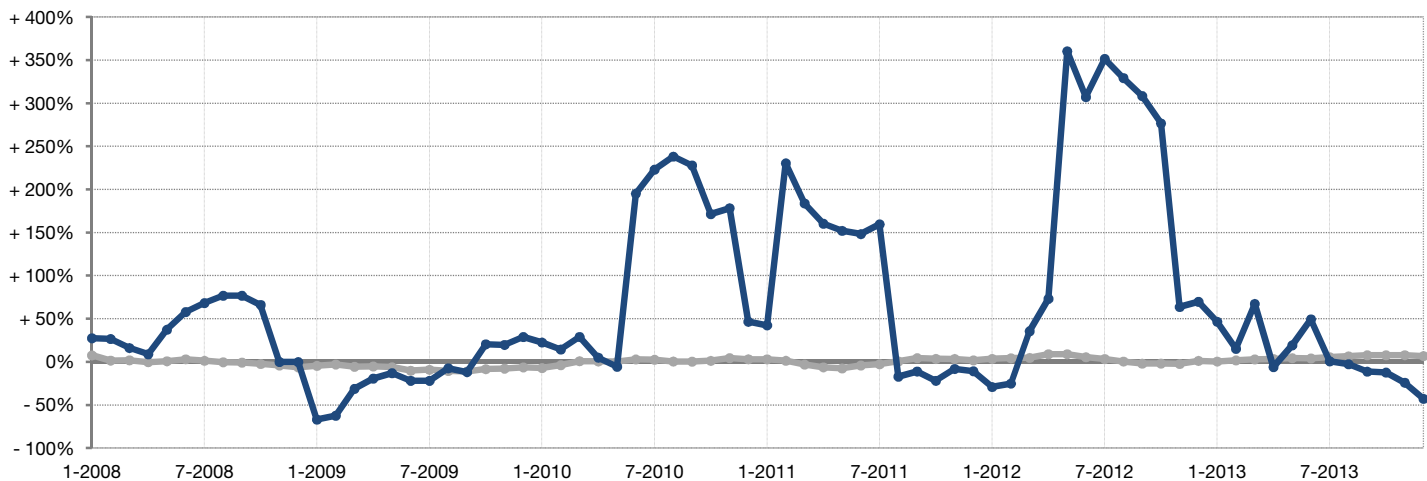
Year to Date

■ 2012 ■ 2013



Change in Median Sales Price from Prior Year (6-Month Average)**

All MLS — Fair Play —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from the Western Upstate Association of REALTORS® Multiple Listing Service. | Sponsored by South Carolina REALTORS®. | Powered by 10K Research and Marketing.