

Local Market Update – December 2013

A RESEARCH TOOL PROVIDED BY THE WESTERN UPSTATE ASSOCIATION OF REALTORS®



Pickens

- 16.7%

Change in
New Listings

+ 100.0%

Change in
Closed Sales

- 24.0%

Change in
Median Sales Price

December

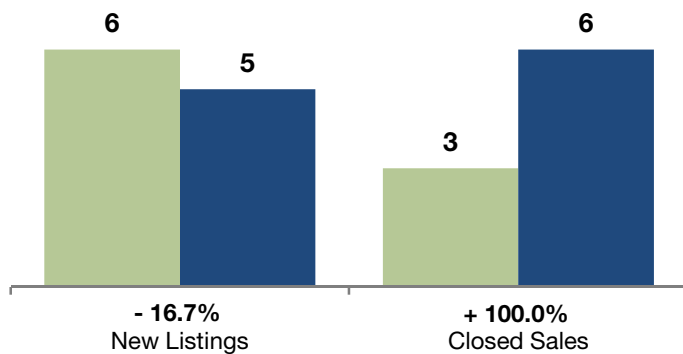
Year to Date

	2012	2013	+ / -	2012	2013	+ / -
New Listings	6	5	- 16.7%	128	132	+ 3.1%
Closed Sales	3	6	+ 100.0%	51	58	+ 13.7%
Median Sales Price*	\$210,000	\$159,500	- 24.0%	\$150,000	\$151,900	+ 1.3%
Percent of List Price Received*	96.3%	90.9%	- 5.6%	94.5%	94.5%	+ 0.0%
Days on Market Until Sale	83	164	+ 96.6%	181	124	- 31.7%
Inventory of Homes for Sale	68	64	- 5.9%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

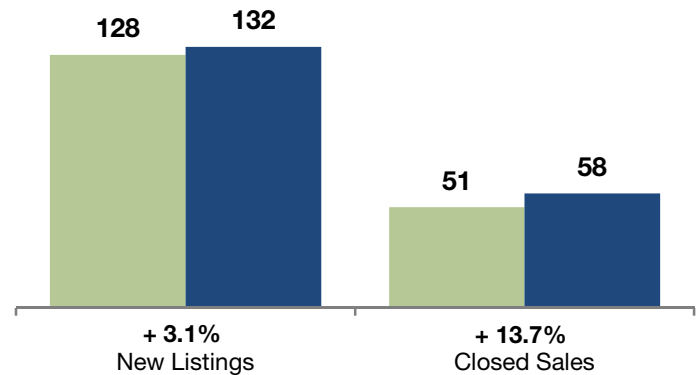
December

■ 2012 ■ 2013



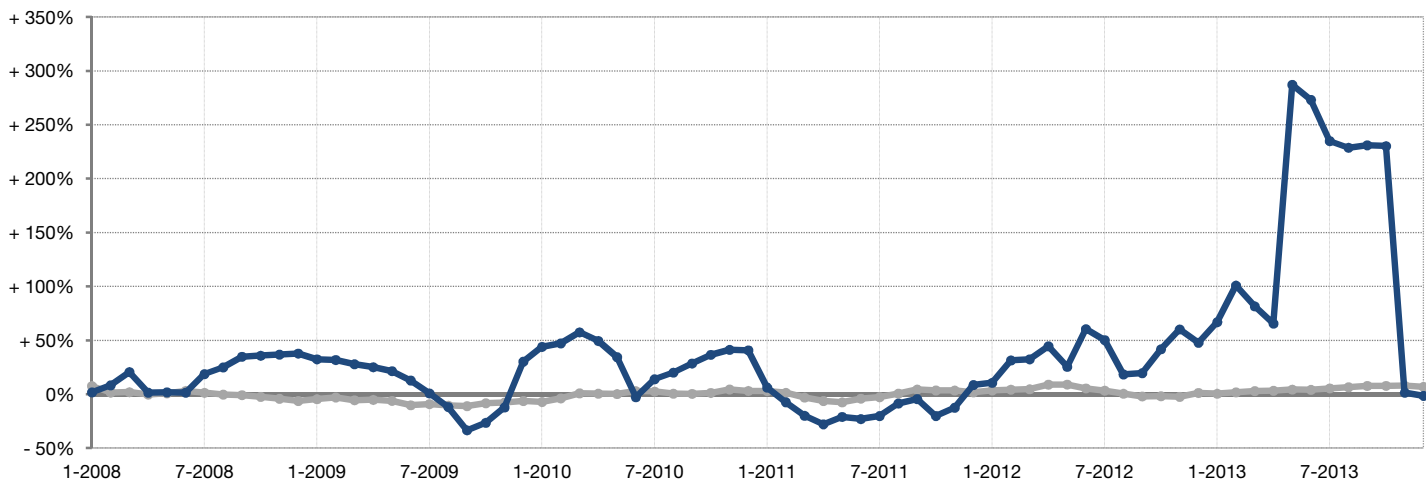
Year to Date

■ 2012 ■ 2013



Change in Median Sales Price from Prior Year (6-Month Average)**

All MLS —
Pickens —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from the Western Upstate Association of REALTORS® Multiple Listing Service. | Sponsored by South Carolina REALTORS®. | Powered by 10K Research and Marketing.