

Local Market Update – December 2013

A RESEARCH TOOL PROVIDED BY THE WESTERN UPSTATE ASSOCIATION OF REALTORS®



Lavonia

0.0%

Change in
New Listings

0.0%

Change in
Closed Sales

- 18.1%

Change in
Median Sales Price

December

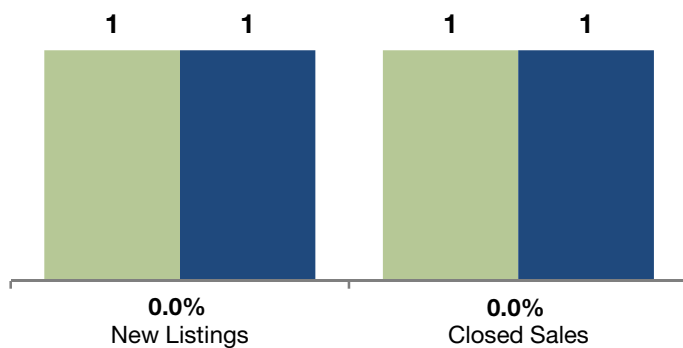
Year to Date

	2012	2013	+ / -	2012	2013	+ / -
New Listings	1	1	0.0%	27	58	+ 114.8%
Closed Sales	1	1	0.0%	10	22	+ 120.0%
Median Sales Price*	\$348,000	\$285,000	- 18.1%	\$255,750	\$261,000	+ 2.1%
Percent of List Price Received*	92.8%	87.7%	- 5.5%	94.3%	91.3%	- 3.2%
Days on Market Until Sale	311	245	- 21.2%	199	145	- 27.1%
Inventory of Homes for Sale	20	29	+ 45.0%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

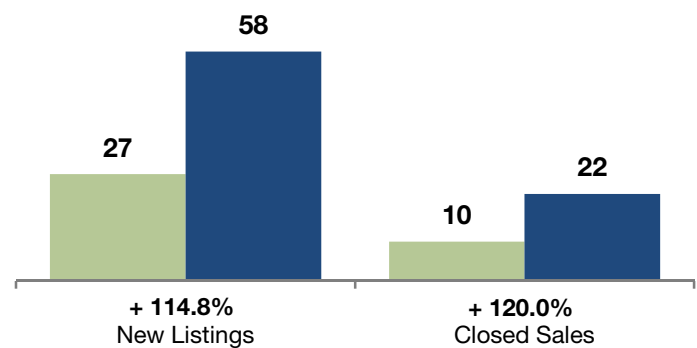
December

■ 2012 ■ 2013



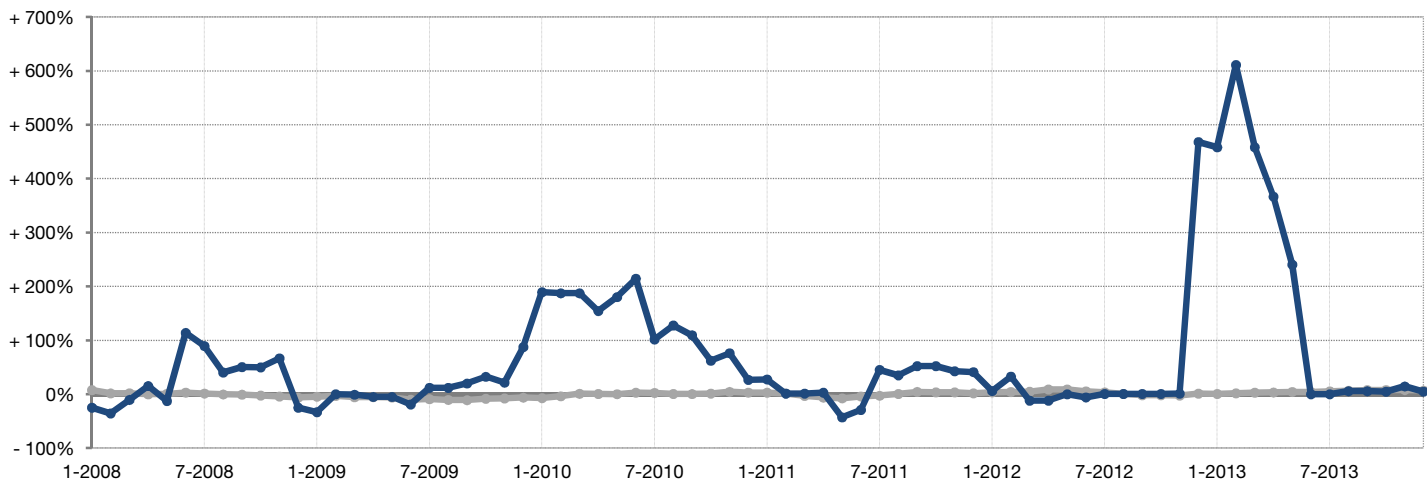
Year to Date

■ 2012 ■ 2013



Change in Median Sales Price from Prior Year (6-Month Average)**

All MLS — Lavonia —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from the Western Upstate Association of REALTORS® Multiple Listing Service. | Sponsored by South Carolina REALTORS®. | Powered by 10K Research and Marketing.