

# Local Market Update – December 2013

A RESEARCH TOOL PROVIDED BY THE WESTERN UPSTATE ASSOCIATION OF REALTORS®



## Lake Hartwell

**- 100.0%**      **- 100.0%**      **- 100.0%**

Change in  
New Listings

Change in  
Closed Sales

Change in  
Median Sales Price

### December

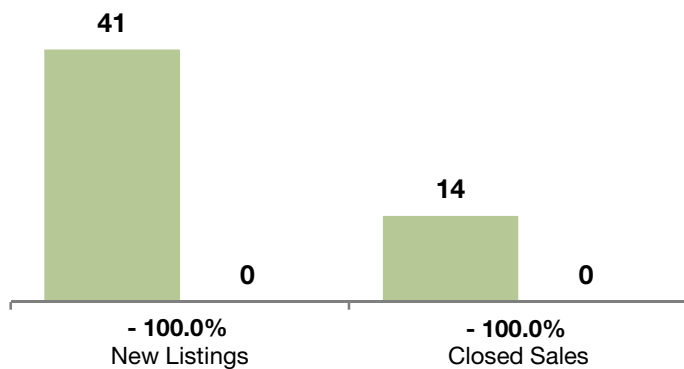
### Year to Date

	2012	2013	+ / -	2012	2013	+ / -
New Listings	41	0	- 100.0%	800	773	- 3.4%
Closed Sales	14	0	- 100.0%	226	160	- 29.2%
Median Sales Price*	\$157,500	\$0	- 100.0%	\$204,000	\$189,900	- 6.9%
Percent of List Price Received*	89.5%	0.0%	- 100.0%	92.1%	92.4%	+ 0.3%
Days on Market Until Sale	345	0	- 100.0%	207	140	- 32.4%
Inventory of Homes for Sale	546	0	- 100.0%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

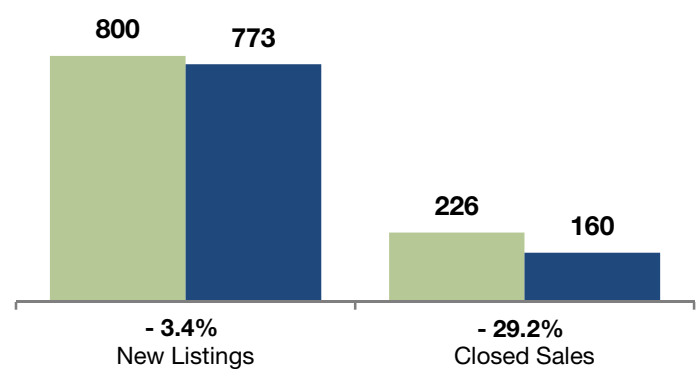
### December

■ 2012 ■ 2013



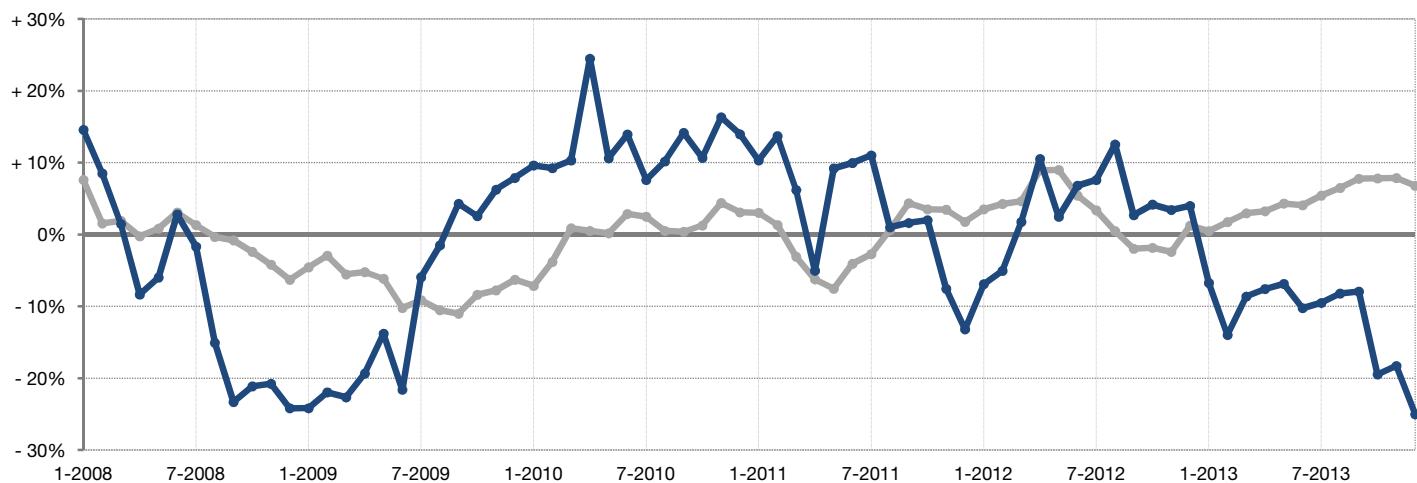
### Year to Date

■ 2012 ■ 2013



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*

All MLS — Lake Hartwell —



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from the Western Upstate Association of REALTORS® Multiple Listing Service. | Sponsored by South Carolina REALTORS®. | Powered by 10K Research and Marketing.