

Local Market Update – December 2012

A RESEARCH TOOL PROVIDED BY THE WESTERN UPSTATE ASSOCIATION OF REALTORS®



Fair Play

+ 250.0%

Change in
New Listings

0.0%

Change in
Closed Sales

- 54.2%

Change in
Median Sales Price

December

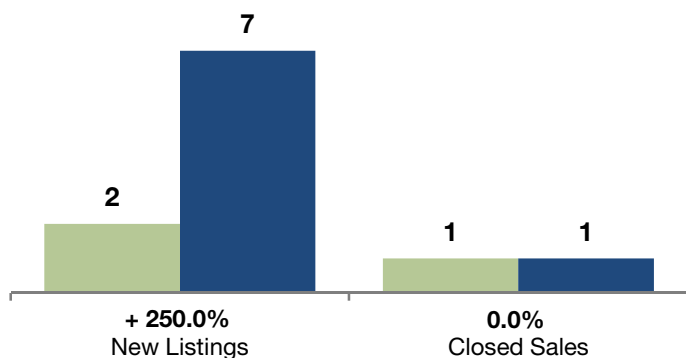
Year to Date

	2011	2012	+ / -	2011	2012	+ / -
New Listings	2	7	+ 250.0%	105	108	+ 2.9%
Closed Sales	1	1	0.0%	18	25	+ 38.9%
Median Sales Price*	\$201,000	\$92,000	- 54.2%	\$137,500	\$167,950	+ 22.1%
Percent of List Price Received*	96.2%	96.9%	+ 0.8%	88.8%	89.6%	+ 0.9%
Days on Market Until Sale	44	80	+ 81.8%	163	228	+ 40.1%
Inventory of Homes for Sale	55	60	+ 9.1%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

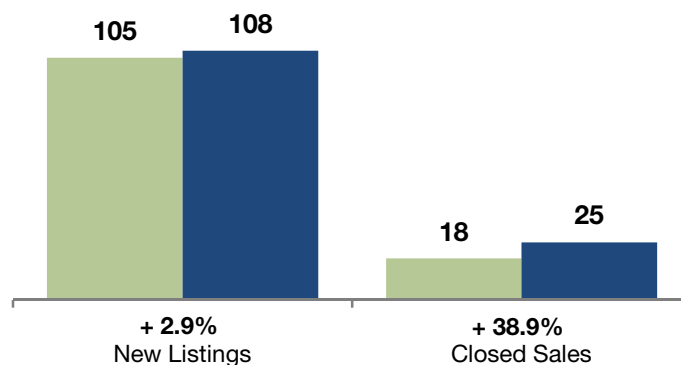
December

■ 2011 ■ 2012



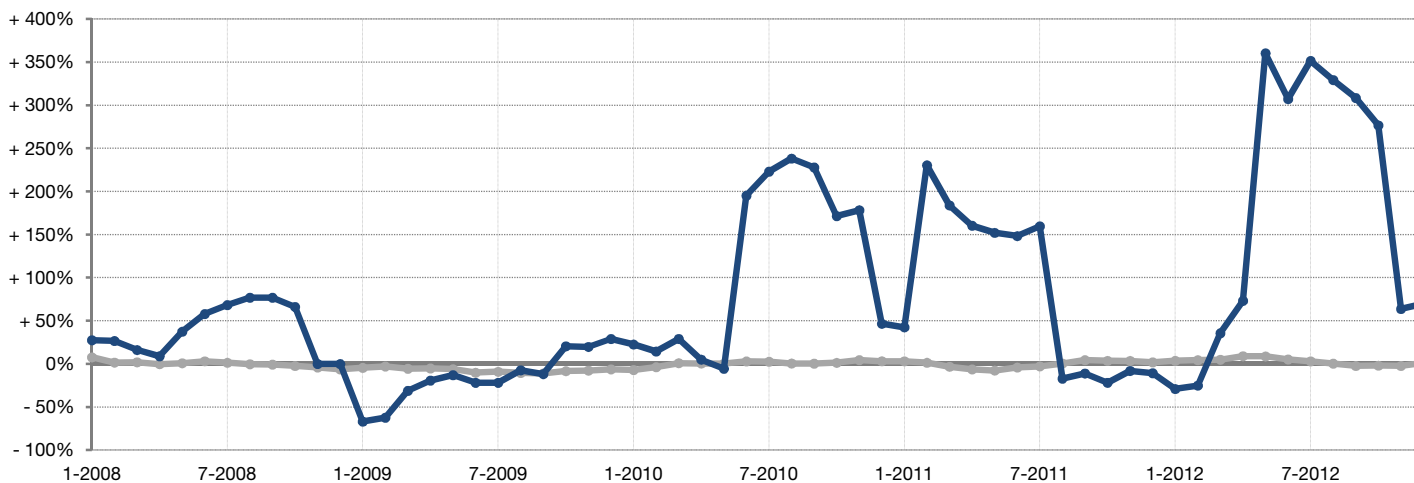
Year to Date

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**

All MLS — Fair Play —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from the Western Upstate Association of REALTORS® Multiple Listing Service. | Sponsored by South Carolina REALTORS®. | Powered by 10K Research and Marketing.