

Local Market Update – December 2012

A RESEARCH TOOL PROVIDED BY THE WESTERN UPSTATE ASSOCIATION OF REALTORS®



Lavonia

- 66.7%

Change in
New Listings

0.0%

Change in
Closed Sales

+ 1,833.3%

Change in
Median Sales Price

December

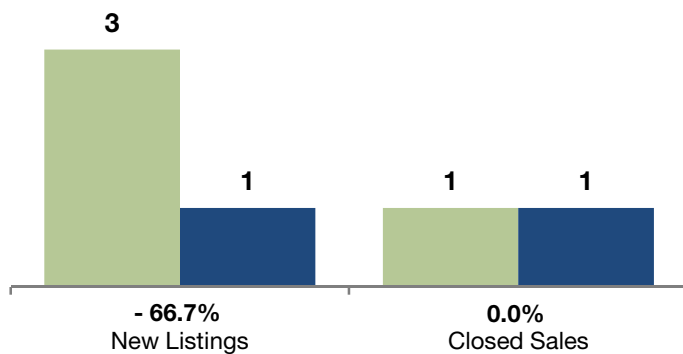
Year to Date

	2011	2012	+ / -	2011	2012	+ / -
New Listings	3	1	- 66.7%	45	27	- 40.0%
Closed Sales	1	1	0.0%	12	10	- 16.7%
Median Sales Price*	\$18,000	\$348,000	+ 1,833.3%	\$226,500	\$255,750	+ 12.9%
Percent of List Price Received*	69.5%	92.8%	+ 33.5%	90.0%	94.3%	+ 4.7%
Days on Market Until Sale	186	311	+ 67.2%	152	202	+ 32.4%
Inventory of Homes for Sale	25	21	- 16.0%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

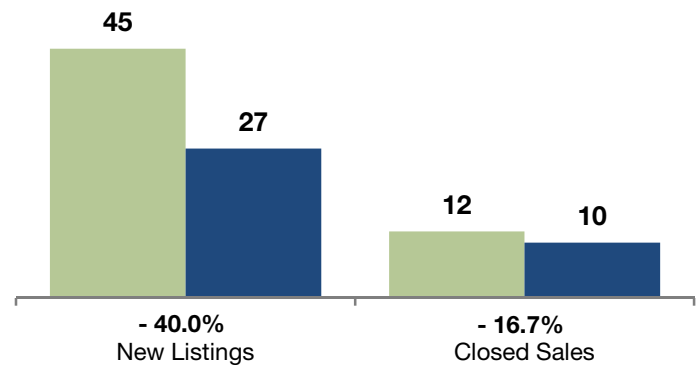
December

■ 2011 ■ 2012



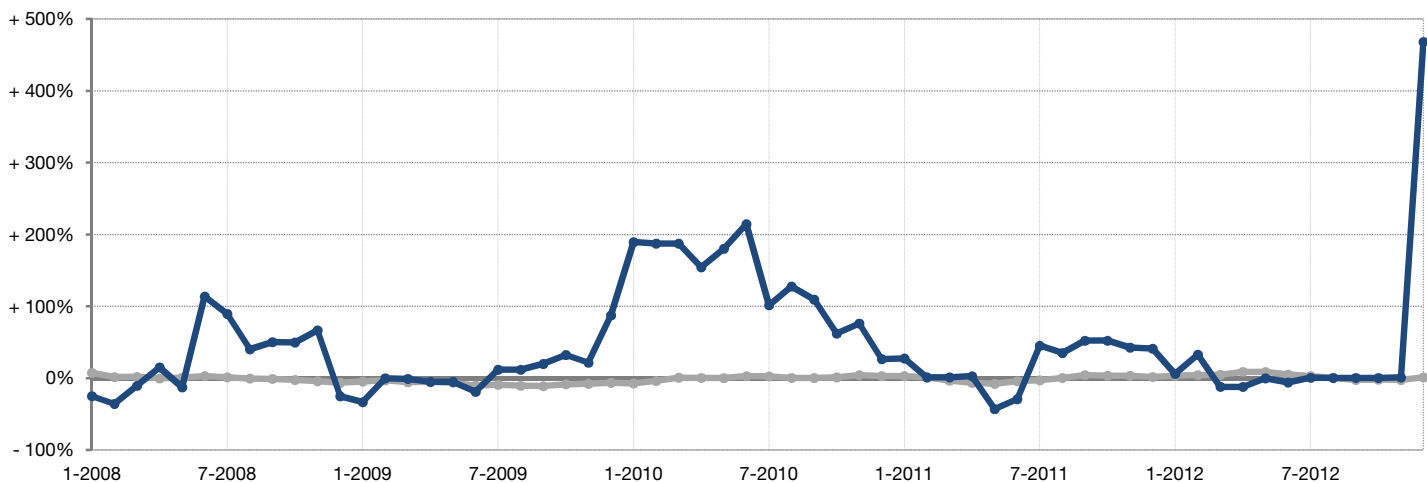
Year to Date

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**

All MLS —
Lavonia —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from the Western Upstate Association of REALTORS® Multiple Listing Service. | Sponsored by South Carolina REALTORS®. | Powered by 10K Research and Marketing.