

Local Market Update – December 2012

A RESEARCH TOOL PROVIDED BY THE WESTERN UPSTATE ASSOCIATION OF REALTORS®



Central

- 60.0%

Change in
New Listings

- 50.0%

Change in
Closed Sales

- 1.6%

Change in
Median Sales Price

December

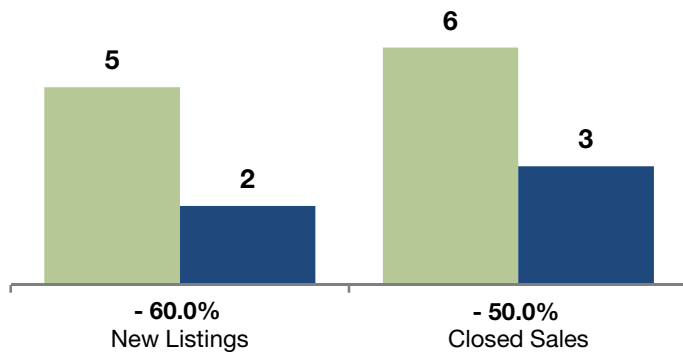
Year to Date

	2011	2012	+ / -	2011	2012	+ / -
New Listings	5	2	- 60.0%	136	129	- 5.1%
Closed Sales	6	3	- 50.0%	73	68	- 6.8%
Median Sales Price*	\$73,275	\$72,100	- 1.6%	\$78,000	\$85,000	+ 9.0%
Percent of List Price Received*	92.7%	102.5%	+ 10.6%	95.2%	96.0%	+ 0.9%
Days on Market Until Sale	112	41	- 63.6%	127	154	+ 20.6%
Inventory of Homes for Sale	56	48	- 14.3%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

December

■ 2011 ■ 2012



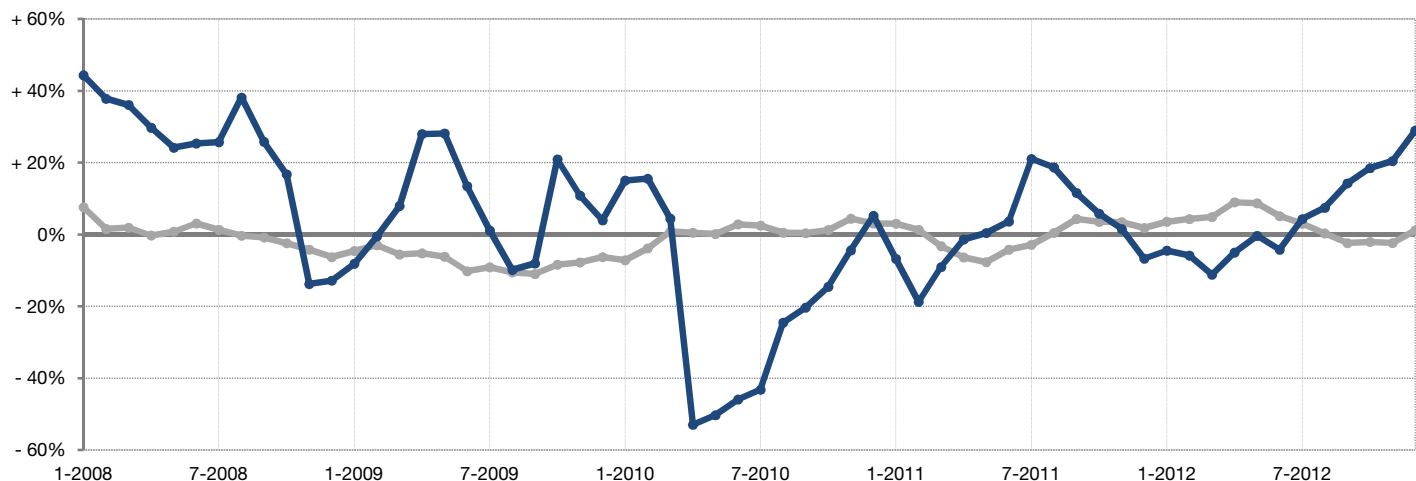
Year to Date

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**

All MLS — Central —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from the Western Upstate Association of REALTORS® Multiple Listing Service. | Sponsored by South Carolina REALTORS®. | Powered by 10K Research and Marketing.