

Local Market Update – December 2012

A RESEARCH TOOL PROVIDED BY THE WESTERN UPSTATE ASSOCIATION OF REALTORS®



Williamston

+ 11.1%

Change in
New Listings

+ 40.0%

Change in
Closed Sales

+ 34.2%

Change in
Median Sales Price

December

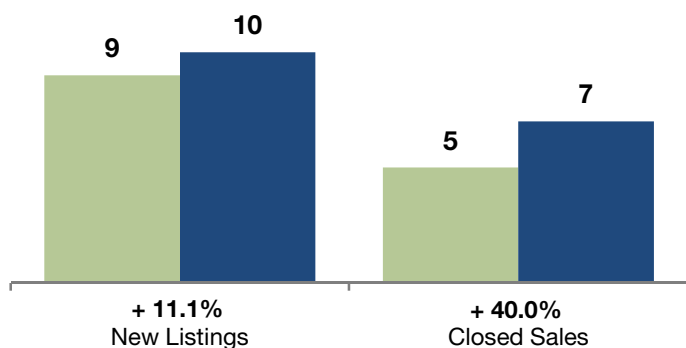
Year to Date

	2011	2012	+ / -	2011	2012	+ / -
New Listings	9	10	+ 11.1%	146	158	+ 8.2%
Closed Sales	5	7	+ 40.0%	60	85	+ 41.7%
Median Sales Price*	\$60,000	\$80,500	+ 34.2%	\$91,000	\$90,000	- 1.1%
Percent of List Price Received*	94.2%	84.2%	- 10.6%	93.0%	94.4%	+ 1.5%
Days on Market Until Sale	330	227	- 31.1%	180	138	- 23.5%
Inventory of Homes for Sale	70	60	- 14.3%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

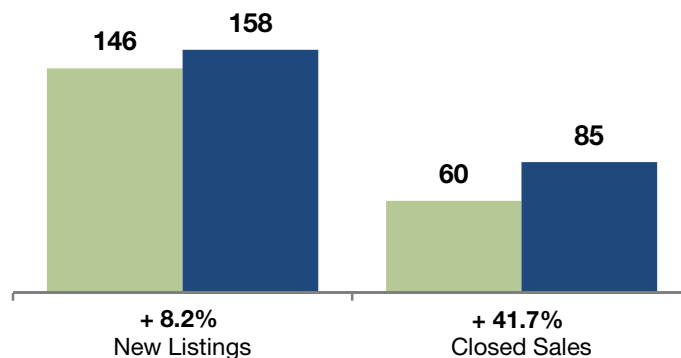
December

■ 2011 ■ 2012



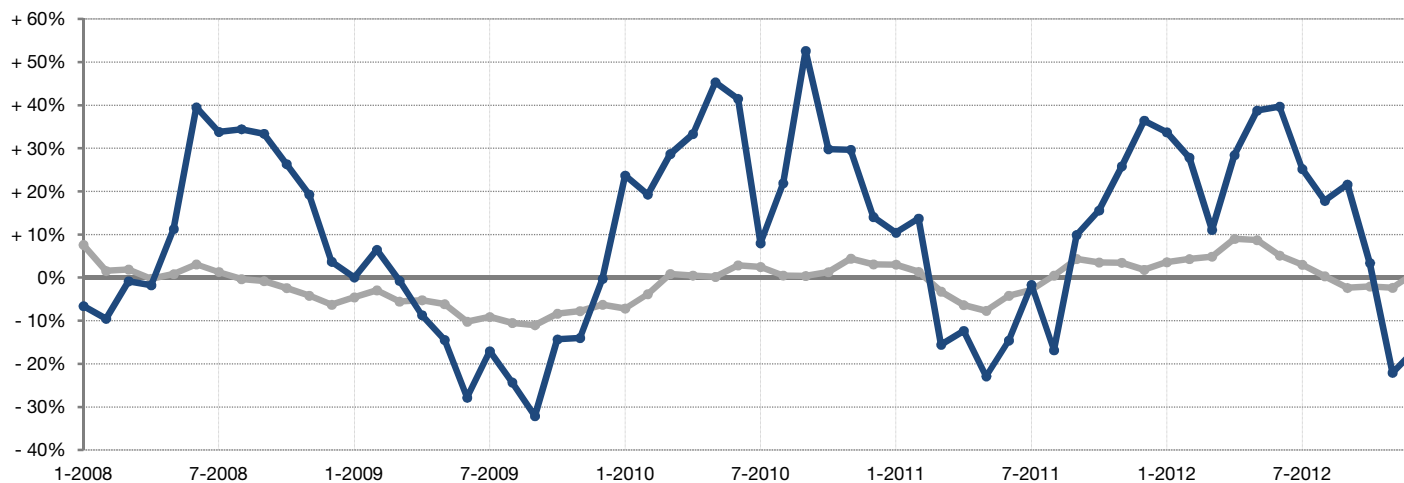
Year to Date

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**

All MLS — Williamston —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from the Western Upstate Association of REALTORS® Multiple Listing Service. | Sponsored by South Carolina REALTORS®. | Powered by 10K Research and Marketing.