

Local Market Update – December 2012

A RESEARCH TOOL PROVIDED BY THE WESTERN UPSTATE ASSOCIATION OF REALTORS®



Pickens

- 37.5%

Change in
New Listings

- 25.0%

Change in
Closed Sales

+ 106.9%

Change in
Median Sales Price

December

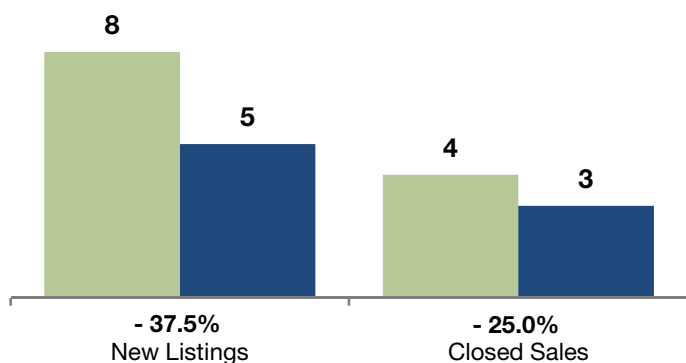
Year to Date

	2011	2012	+ / -	2011	2012	+ / -
New Listings	8	5	- 37.5%	126	129	+ 2.4%
Closed Sales	4	3	- 25.0%	44	49	+ 11.4%
Median Sales Price*	\$101,500	\$210,000	+ 106.9%	\$85,500	\$150,000	+ 75.4%
Percent of List Price Received*	96.3%	96.3%	- 0.0%	95.4%	94.4%	- 1.1%
Days on Market Until Sale	185	91	- 50.7%	192	187	- 2.6%
Inventory of Homes for Sale	95	69	- 27.4%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

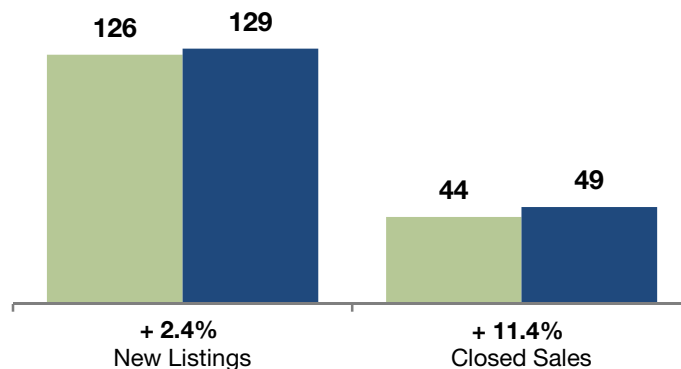
December

■ 2011 ■ 2012



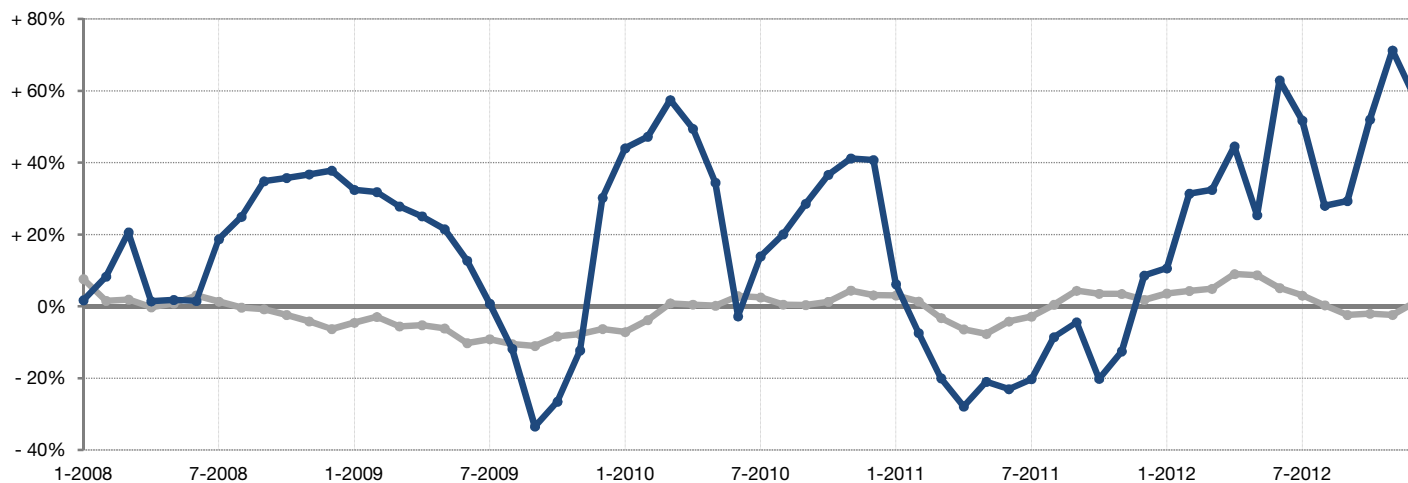
Year to Date

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**

All MLS —
Pickens —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from the Western Upstate Association of REALTORS® Multiple Listing Service. | Sponsored by South Carolina REALTORS®. | Powered by 10K Research and Marketing.