

Local Market Update – August 2014

A RESEARCH TOOL PROVIDED BY THE WESTERN UPSTATE ASSOCIATION OF REALTORS®



Lake Hartwell

+ 20.3%

Change in
New Listings

+ 46.7%

Change in
Closed Sales

+ 2.1%

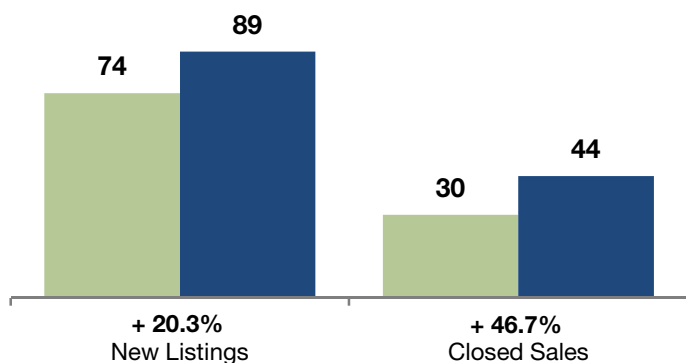
Change in
Median Sales Price

	August			Year to Date		
	2013	2014	+ / -	2013	2014	+ / -
New Listings	74	89	+ 20.3%	866	961	+ 11.0%
Closed Sales	30	44	+ 46.7%	211	277	+ 31.3%
Median Sales Price*	\$210,500	\$215,000	+ 2.1%	\$190,000	\$215,000	+ 13.2%
Percent of List Price Received*	92.1%	94.5%	+ 2.6%	92.3%	94.5%	+ 2.4%
Days on Market Until Sale	143	97	- 32.2%	144	113	- 21.4%
Inventory of Homes for Sale	726	699	- 3.7%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

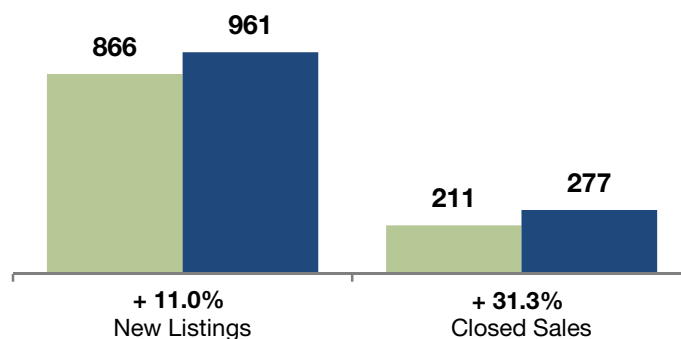
August

■ 2013 ■ 2014



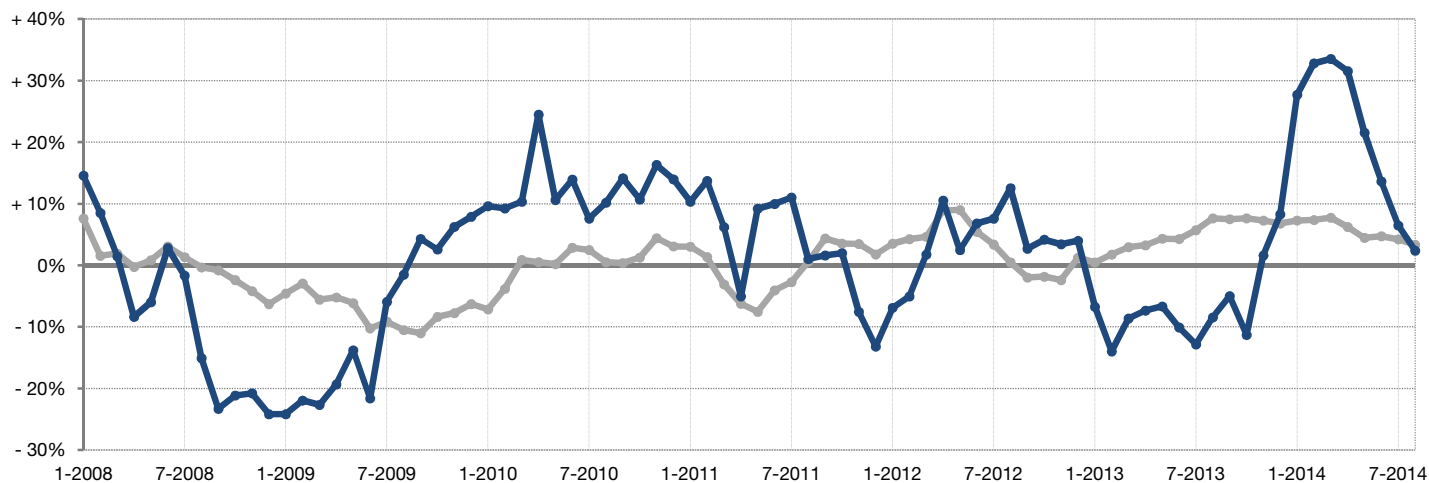
Year to Date

■ 2013 ■ 2014



Change in Median Sales Price from Prior Year (6-Month Average)**

All MLS — Lake Hartwell —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from the Western Upstate Association of REALTORS® Multiple Listing Service. | Sponsored by South Carolina REALTORS®. | Powered by 10K Research and Marketing.