

Local Market Update – August 2014

A RESEARCH TOOL PROVIDED BY THE WESTERN UPSTATE ASSOCIATION OF REALTORS®



Pickens

+ 86.7%

Change in
New Listings

- 50.0%

Change in
Closed Sales

- 24.2%

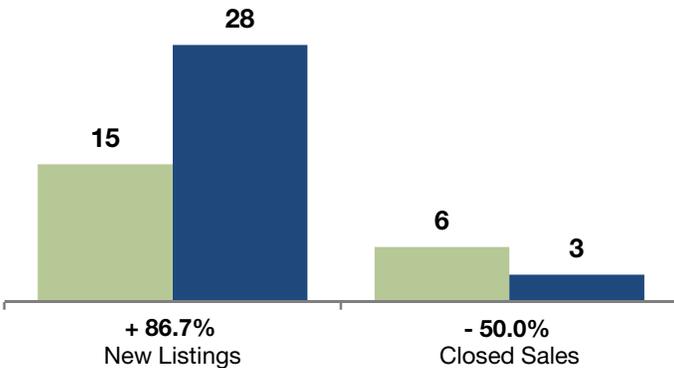
Change in
Median Sales Price

	August			Year to Date		
	2013	2014	+ / -	2013	2014	+ / -
New Listings	15	28	+ 86.7%	90	122	+ 35.6%
Closed Sales	6	3	- 50.0%	37	45	+ 21.6%
Median Sales Price*	\$227,500	\$172,500	- 24.2%	\$159,900	\$106,000	- 33.7%
Percent of List Price Received*	94.2%	96.9%	+ 2.8%	95.2%	94.8%	- 0.4%
Days on Market Until Sale	127	224	+ 76.8%	140	100	- 28.8%
Inventory of Homes for Sale	68	86	+ 26.5%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

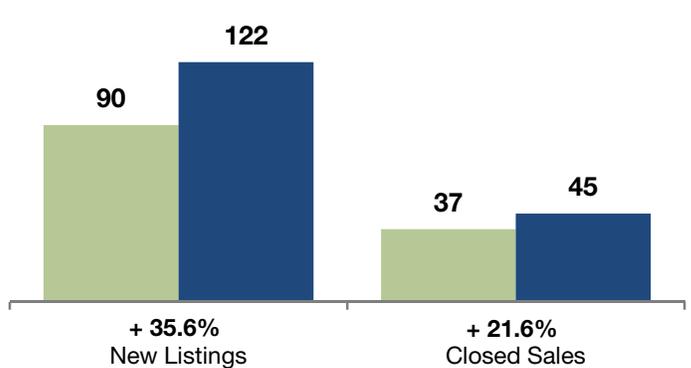
August

■ 2013 ■ 2014



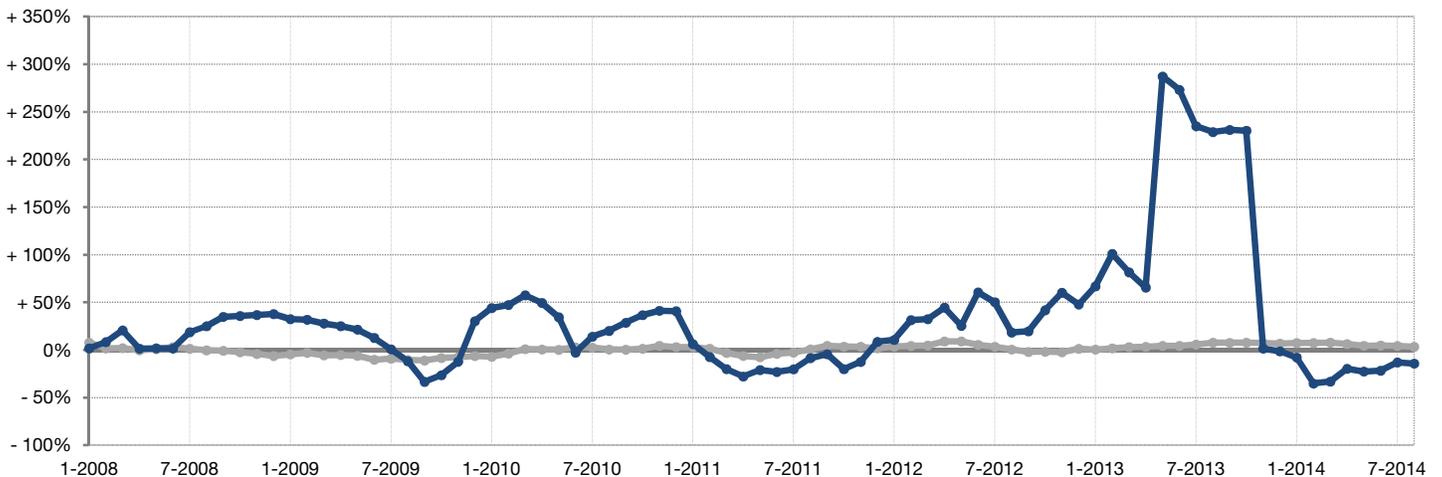
Year to Date

■ 2013 ■ 2014



Change in Median Sales Price from Prior Year (6-Month Average)**

All MLS —
Pickens —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from the Western Upstate Association of REALTORS® Multiple Listing Service. | Sponsored by South Carolina REALTORS®. | Powered by 10K Research and Marketing.