

Local Market Update – August 2012

A RESEARCH TOOL PROVIDED BY THE WESTERN UPSTATE ASSOCIATION OF REALTORS®



Westminster

- 29.2%

Change in
New Listings

- 22.2%

Change in
Closed Sales

+ 13.3%

Change in
Median Sales Price

	August			Year to Date		
	2011	2012	+ / -	2011	2012	+ / -
New Listings	24	17	- 29.2%	215	172	- 20.0%
Closed Sales	9	7	- 22.2%	67	70	+ 4.5%
Median Sales Price*	\$90,013	\$102,000	+ 13.3%	\$105,000	\$92,500	- 11.9%
Percent of List Price Received*	88.5%	91.5%	+ 3.4%	93.7%	89.3%	- 4.7%
Days on Market Until Sale	272	152	- 44.0%	180	175	- 2.6%
Inventory of Homes for Sale	182	167	- 8.2%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

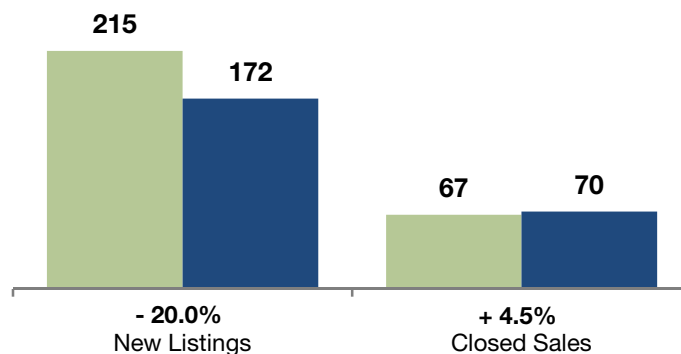
August

■ 2011 ■ 2012



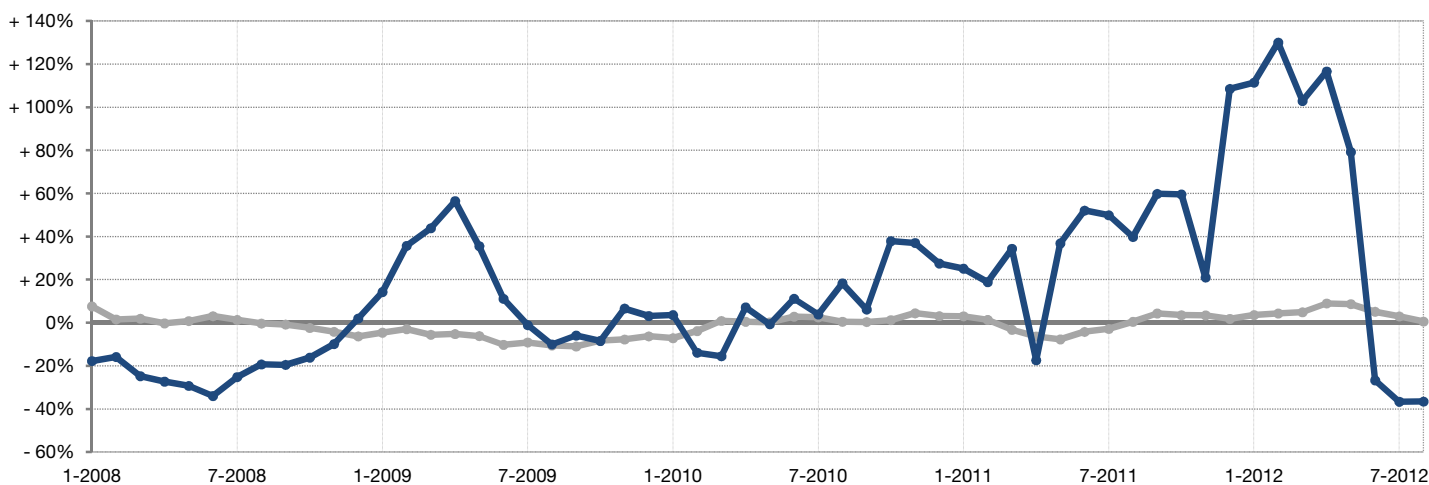
Year to Date

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**

All MLS —
Westminster —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from the Western Upstate Association of REALTORS® Multiple Listing Service. | Sponsored by South Carolina REALTORS®. | Powered by 10K Research and Marketing.