

Local Market Update – August 2012

A RESEARCH TOOL PROVIDED BY THE WESTERN UPSTATE ASSOCIATION OF REALTORS®



Fair Play

+ 25.0%

Change in
New Listings

+ 100.0%

Change in
Closed Sales

+ 196.0%

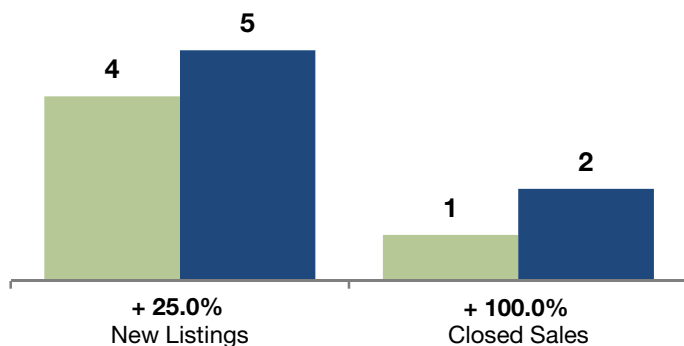
Change in
Median Sales Price

	August			Year to Date		
	2011	2012	+ / -	2011	2012	+ / -
New Listings	4	5	+ 25.0%	81	82	+ 1.2%
Closed Sales	1	2	+ 100.0%	13	16	+ 23.1%
Median Sales Price*	\$75,000	\$222,000	+ 196.0%	\$75,000	\$170,000	+ 126.7%
Percent of List Price Received*	59.8%	91.0%	+ 52.3%	84.9%	91.5%	+ 7.9%
Days on Market Until Sale	257	98	- 61.9%	144	215	+ 48.5%
Inventory of Homes for Sale	59	61	+ 3.4%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

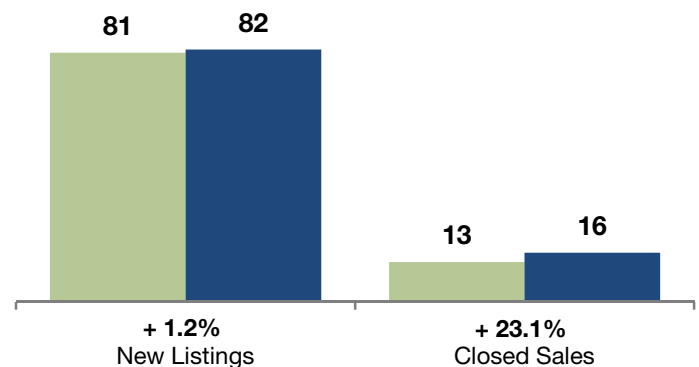
August

■ 2011 ■ 2012



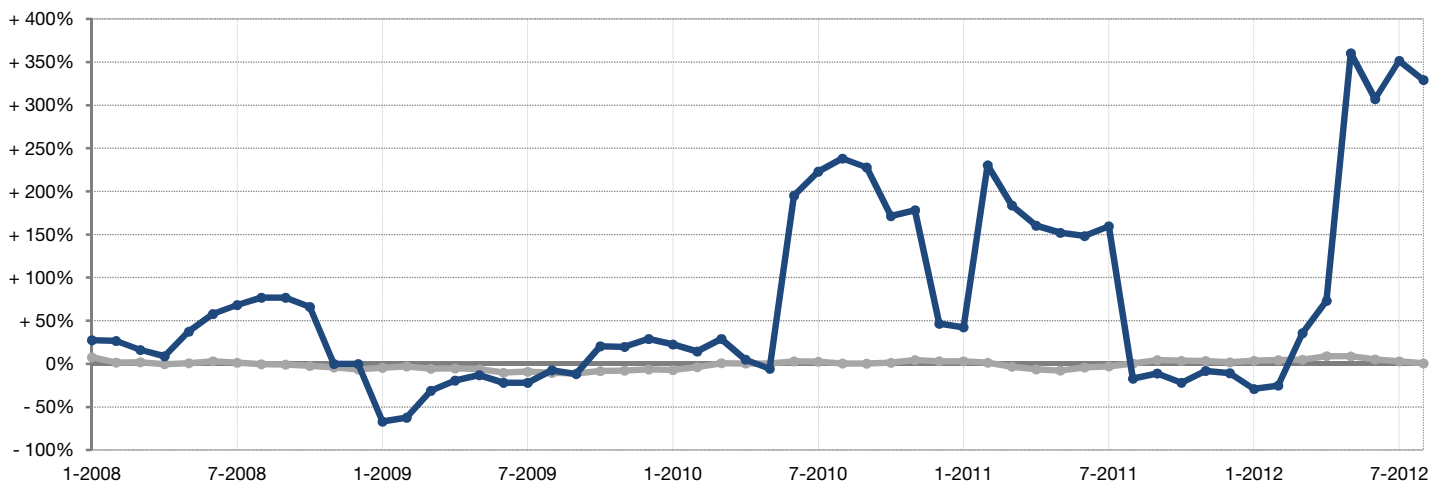
Year to Date

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**

All MLS — Fair Play —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from the Western Upstate Association of REALTORS® Multiple Listing Service. | Sponsored by South Carolina REALTORS®. | Powered by 10K Research and Marketing.