

Local Market Update – August 2012

A RESEARCH TOOL PROVIDED BY THE WESTERN UPSTATE ASSOCIATION OF REALTORS®



Pickens

- 42.9%

Change in
New Listings

+ 100.0%

Change in
Closed Sales

- 13.8%

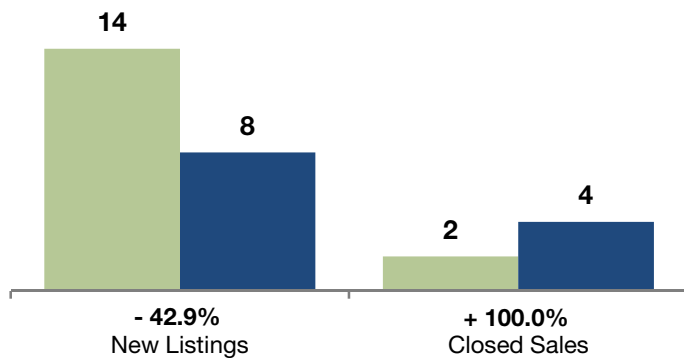
Change in
Median Sales Price

	August			Year to Date		
	2011	2012	+ / -	2011	2012	+ / -
New Listings	14	8	- 42.9%	85	94	+ 10.6%
Closed Sales	2	4	+ 100.0%	30	32	+ 6.7%
Median Sales Price*	\$230,794	\$199,000	- 13.8%	\$87,000	\$111,000	+ 27.6%
Percent of List Price Received*	96.0%	93.1%	- 3.1%	95.2%	94.5%	- 0.7%
Days on Market Until Sale	74	321	+ 333.4%	188	205	+ 9.0%
Inventory of Homes for Sale	99	85	- 14.1%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

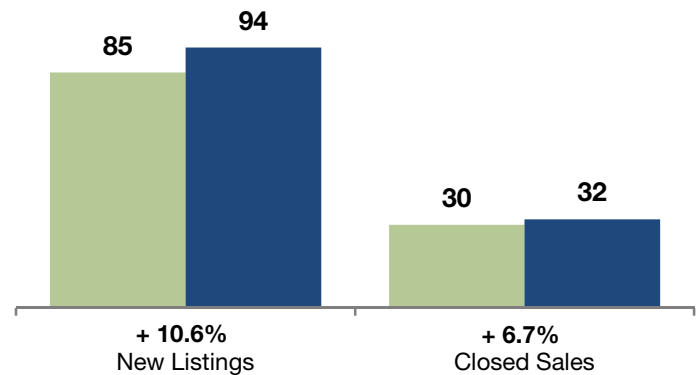
August

■ 2011 ■ 2012



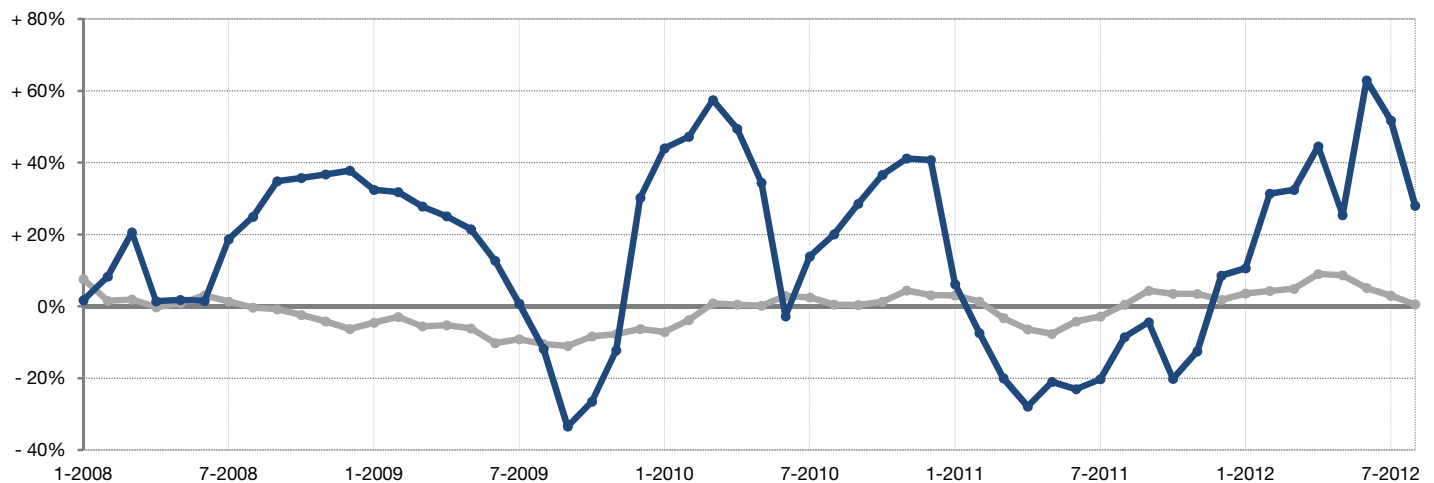
Year to Date

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**

All MLS —
Pickens —●—



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from the Western Upstate Association of REALTORS® Multiple Listing Service. | Sponsored by South Carolina REALTORS®. | Powered by 10K Research and Marketing.