

# Local Market Update – August 2012

A RESEARCH TOOL PROVIDED BY THE WESTERN UPSTATE ASSOCIATION OF REALTORS®



## Central

**- 47.6%**

Change in  
New Listings

**+ 14.3%**

Change in  
Closed Sales

**+ 6.8%**

Change in  
Median Sales Price

### August

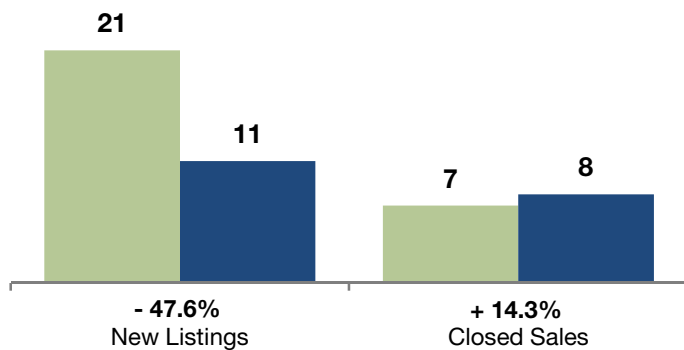
### Year to Date

	2011	2012	+ / -	2011	2012	+ / -
New Listings	21	11	- 47.6%	108	97	- 10.2%
Closed Sales	7	8	+ 14.3%	48	50	+ 4.2%
Median Sales Price*	\$78,000	<b>\$83,300</b>	+ 6.8%	\$90,250	<b>\$85,600</b>	- 5.2%
Percent of List Price Received*	91.2%	<b>95.0%</b>	+ 4.1%	95.3%	<b>96.1%</b>	+ 0.9%
Days on Market Until Sale	71	201	+ 184.3%	141	159	+ 13.0%
Inventory of Homes for Sale	65	48	- 26.2%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

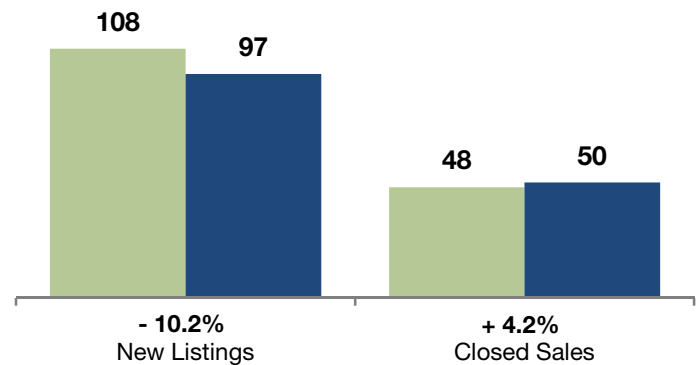
### August

■ 2011 ■ 2012



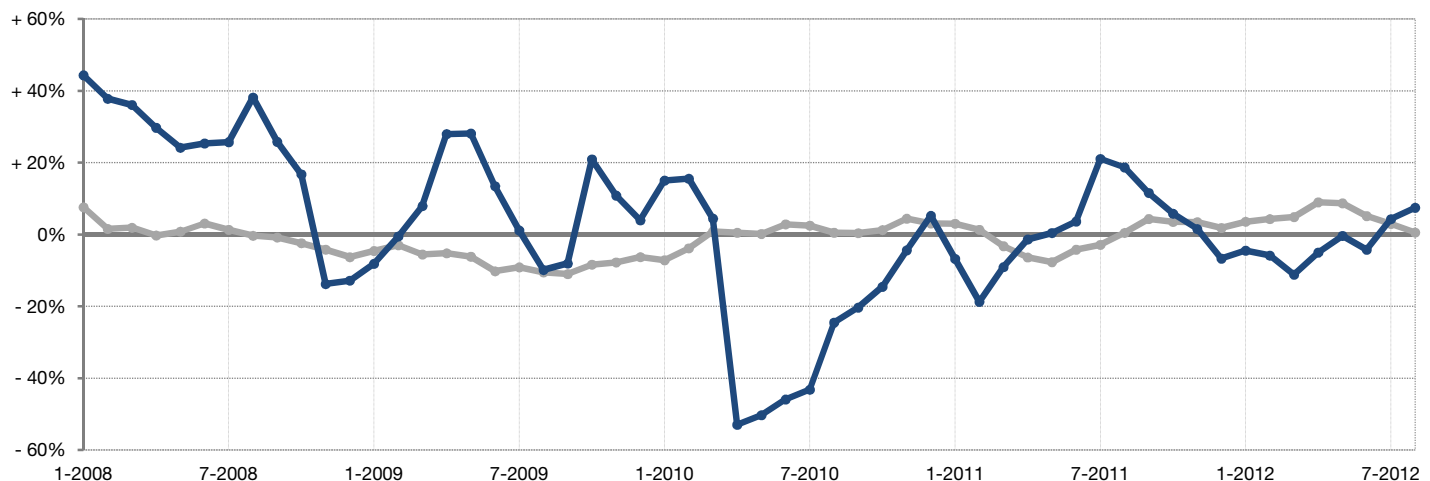
### Year to Date

■ 2011 ■ 2012



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*

All MLS — Central —



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from the Western Upstate Association of REALTORS® Multiple Listing Service. | Sponsored by South Carolina REALTORS®. | Powered by 10K Research and Marketing.