

Local Market Update – August 2012

A RESEARCH TOOL PROVIDED BY THE WESTERN UPSTATE ASSOCIATION OF REALTORS®



Williamston

+ 50.0%

Change in
New Listings

+ 175.0%

Change in
Closed Sales

- 27.9%

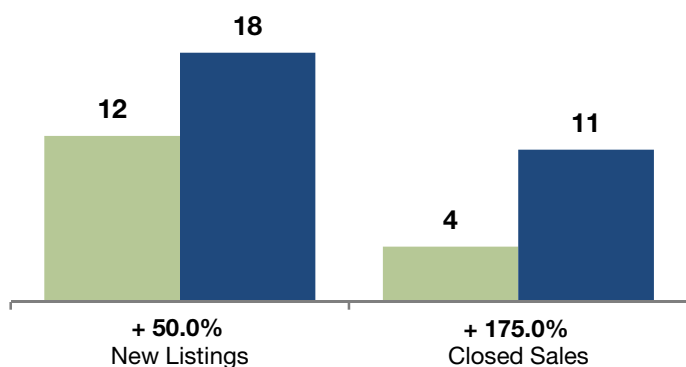
Change in
Median Sales Price

	August			Year to Date		
	2011	2012	+ / -	2011	2012	+ / -
New Listings	12	18	+ 50.0%	107	117	+ 9.3%
Closed Sales	4	11	+ 175.0%	37	58	+ 56.8%
Median Sales Price*	\$179,000	\$129,000	- 27.9%	\$80,800	\$97,500	+ 20.7%
Percent of List Price Received*	97.2%	95.4%	- 1.8%	91.9%	97.0%	+ 5.6%
Days on Market Until Sale	173	110	- 36.1%	170	125	- 26.3%
Inventory of Homes for Sale	86	63	- 26.7%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

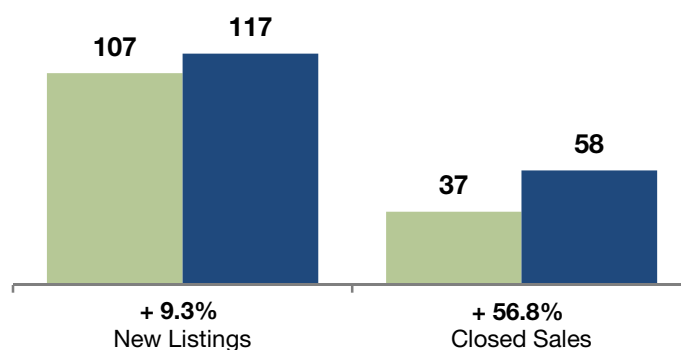
August

■ 2011 ■ 2012



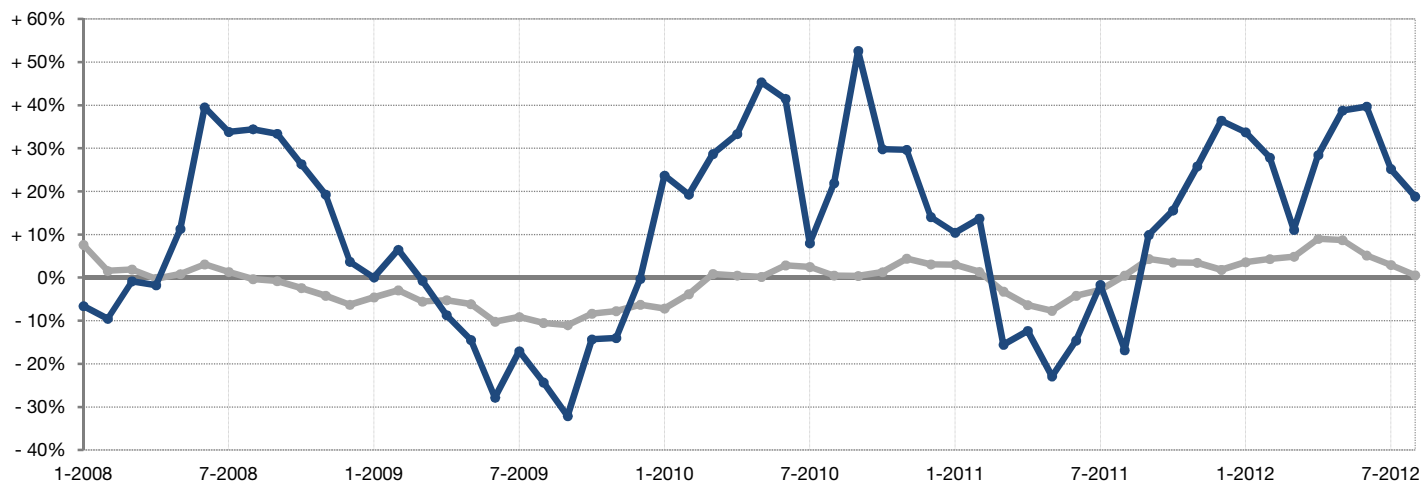
Year to Date

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**

All MLS — Williamston —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from the Western Upstate Association of REALTORS® Multiple Listing Service. | Sponsored by South Carolina REALTORS®. | Powered by 10K Research and Marketing.