

Local Market Update – April 2017

A Research Tool Provided by the Western Upstate Association of REALTORS®

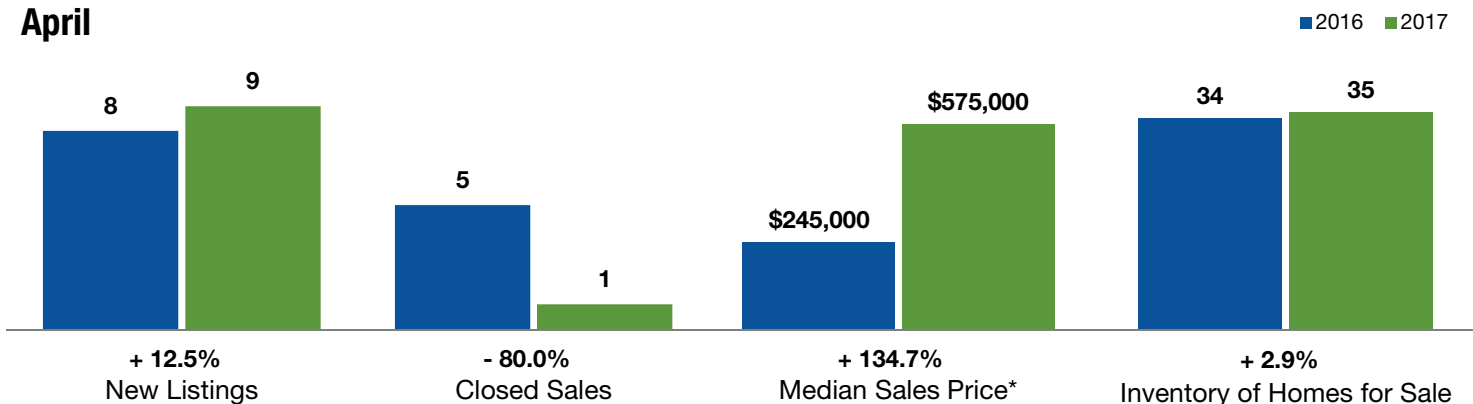


Lavonia

Key Metrics	April			YTD		
	2016	2017	Percent Change	2016	2017	Percent Change
New Listings	8	9	+ 12.5%	30	36	+ 20.0%
Closed Sales	5	1	- 80.0%	13	11	- 15.4%
Median Sales Price*	\$245,000	\$575,000	+ 134.7%	\$217,500	\$215,000	- 1.1%
Percent of List Price Received*	95.5%	88.6%	- 7.3%	95.9%	92.4%	- 3.6%
Days on Market Until Sale	142	44	- 69.0%	171	112	- 34.8%
Inventory of Homes for Sale	34	35	+ 2.9%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

April



Historical Median Sales Price Rolling 12-Month Calculation

