

Local Market Update – April 2017

A Research Tool Provided by the Western Upstate Association of REALTORS®

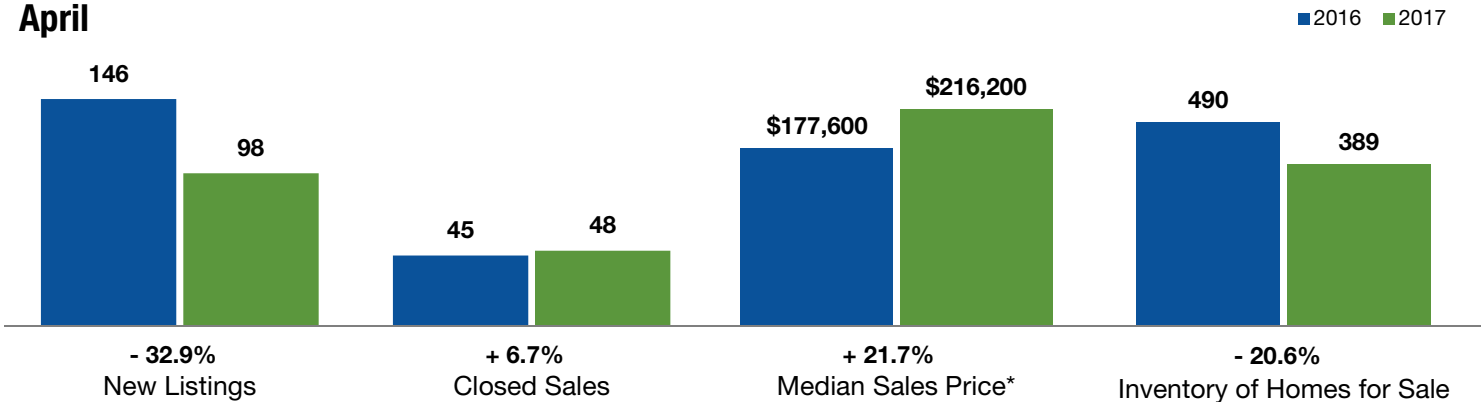


Lake Hartwell

Key Metrics	April			YTD		
	2016	2017	Percent Change	2016	2017	Percent Change
New Listings	146	98	- 32.9%	457	374	- 18.2%
Closed Sales	45	48	+ 6.7%	127	141	+ 11.0%
Median Sales Price*	\$177,600	\$216,200	+ 21.7%	\$195,000	\$248,000	+ 27.2%
Percent of List Price Received*	96.1%	94.6%	- 1.6%	94.9%	94.5%	- 0.4%
Days on Market Until Sale	132	108	- 18.1%	120	112	- 6.6%
Inventory of Homes for Sale	490	389	- 20.6%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

April



Historical Median Sales Price Rolling 12-Month Calculation

