

# Local Market Update – April 2014

A RESEARCH TOOL PROVIDED BY THE WESTERN UPSTATE ASSOCIATION OF REALTORS®



## Lavonia

**- 16.7%**

Change in  
New Listings

**0.0%**

Change in  
Closed Sales

**- 24.9%**

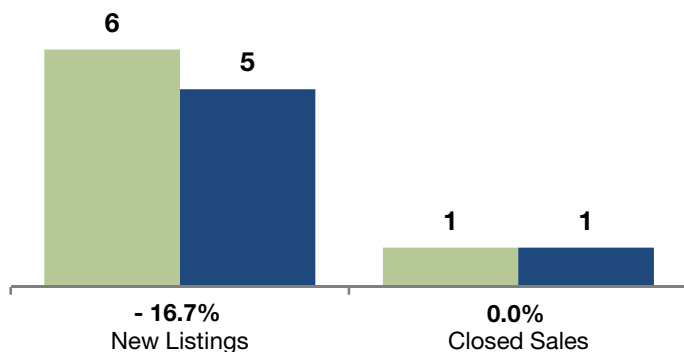
Change in  
Median Sales Price

	April			Year to Date		
	2013	2014	+ / -	2013	2014	+ / -
New Listings	6	5	- 16.7%	29	31	+ 6.9%
Closed Sales	1	1	0.0%	4	3	- 25.0%
Median Sales Price*	\$186,400	<b>\$140,000</b>	- 24.9%	\$261,000	<b>\$140,000</b>	- 46.4%
Percent of List Price Received*	93.2%	<b>96.6%</b>	+ 3.7%	92.0%	<b>96.2%</b>	+ 4.6%
Days on Market Until Sale	51	<b>36</b>	- 29.4%	126	<b>36</b>	- 71.0%
Inventory of Homes for Sale	38	<b>39</b>	+ 2.6%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

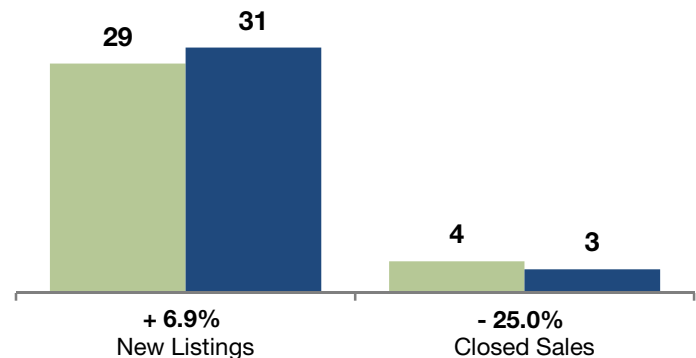
### April

■ 2013 ■ 2014



### Year to Date

■ 2013 ■ 2014



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*

All MLS — Lavonia —



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from the Western Upstate Association of REALTORS® Multiple Listing Service. | Sponsored by South Carolina REALTORS®. | Powered by 10K Research and Marketing.