

Local Market Update – April 2014

A RESEARCH TOOL PROVIDED BY THE WESTERN UPSTATE ASSOCIATION OF REALTORS®



Lake Hartwell

+ 3.2%

Change in
New Listings

+ 10.3%

Change in
Closed Sales

- 24.4%

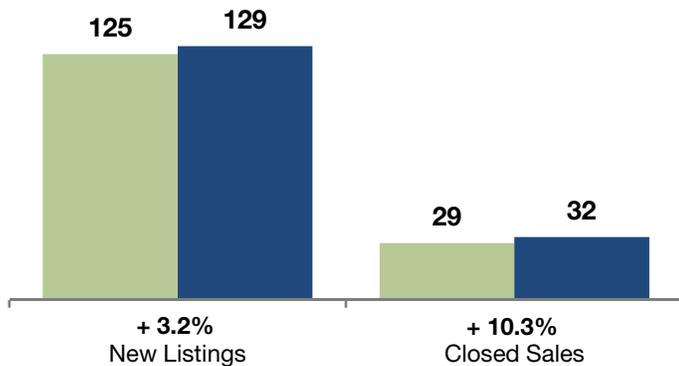
Change in
Median Sales Price

	April			Year to Date		
	2013	2014	+ / -	2013	2014	+ / -
New Listings	125	129	+ 3.2%	448	519	+ 15.8%
Closed Sales	29	32	+ 10.3%	84	99	+ 17.9%
Median Sales Price*	\$259,450	\$196,250	- 24.4%	\$180,000	\$211,000	+ 17.2%
Percent of List Price Received*	93.1%	94.9%	+ 1.9%	92.6%	94.7%	+ 2.2%
Days on Market Until Sale	147	108	- 26.5%	144	111	- 22.9%
Inventory of Homes for Sale	676	671	- 0.7%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

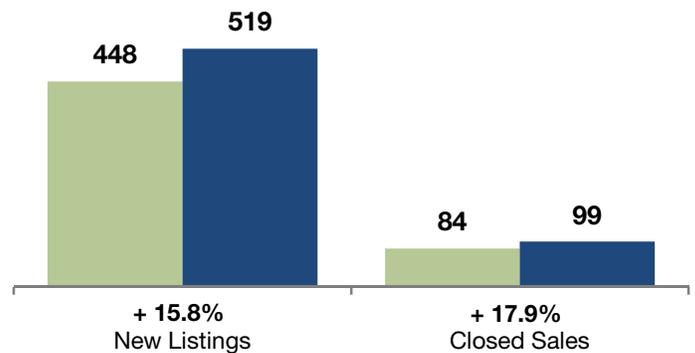
April

■ 2013 ■ 2014



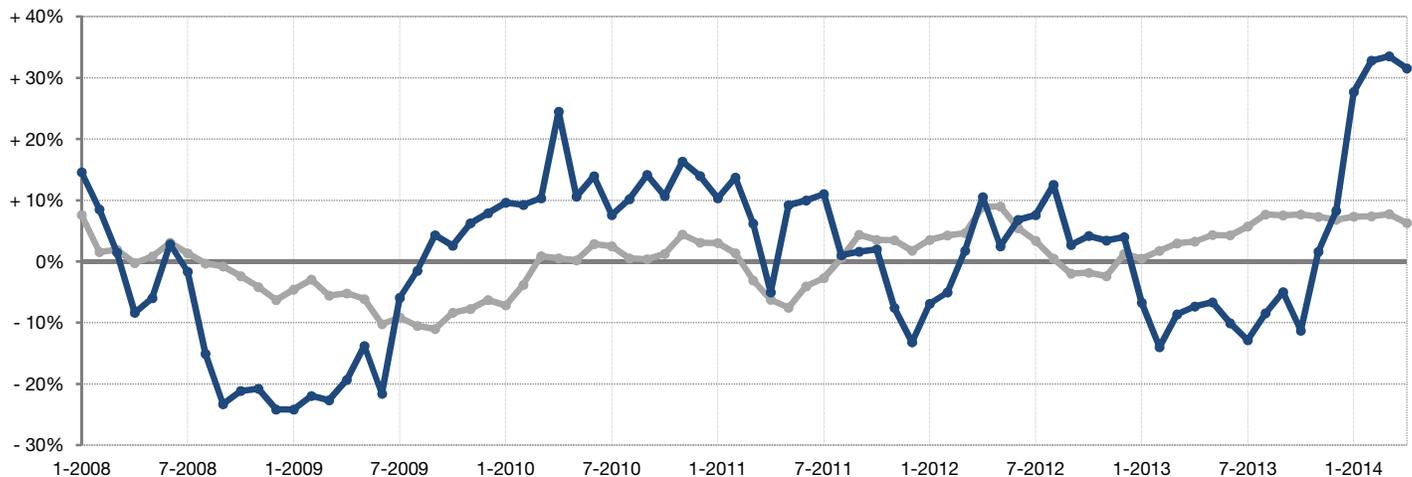
Year to Date

■ 2013 ■ 2014



Change in Median Sales Price from Prior Year (6-Month Average)**

All MLS — Lake Hartwell —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from the Western Upstate Association of REALTORS® Multiple Listing Service. | Sponsored by South Carolina REALTORS®. | Powered by 10K Research and Marketing.