

Local Market Update – April 2014

A RESEARCH TOOL PROVIDED BY THE WESTERN UPSTATE ASSOCIATION OF REALTORS®



Lavonia

- 16.7%

Change in
New Listings

0.0%

Change in
Closed Sales

- 24.9%

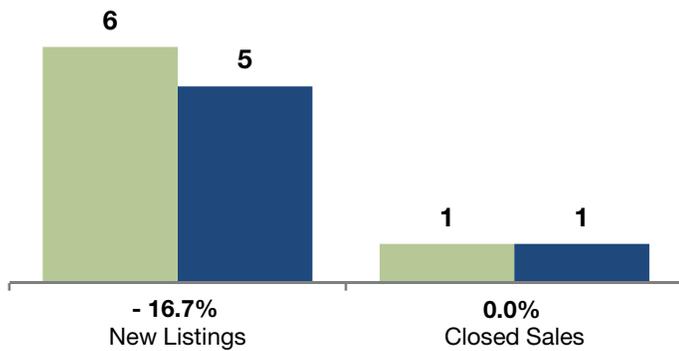
Change in
Median Sales Price

	April			Year to Date		
	2013	2014	+ / -	2013	2014	+ / -
New Listings	6	5	- 16.7%	29	31	+ 6.9%
Closed Sales	1	1	0.0%	4	3	- 25.0%
Median Sales Price*	\$186,400	\$140,000	- 24.9%	\$261,000	\$140,000	- 46.4%
Percent of List Price Received*	93.2%	96.6%	+ 3.7%	92.0%	96.2%	+ 4.6%
Days on Market Until Sale	51	36	- 29.4%	126	36	- 71.0%
Inventory of Homes for Sale	38	39	+ 2.6%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

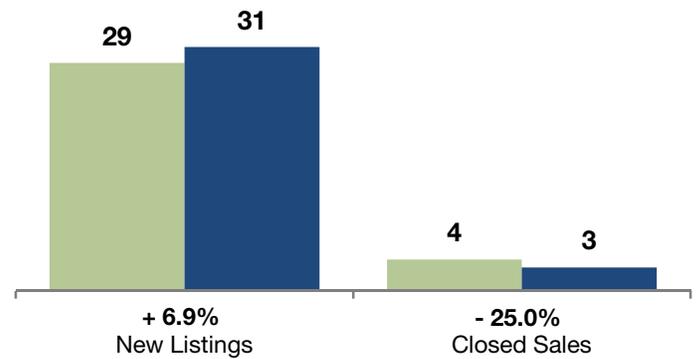
April

■ 2013 ■ 2014



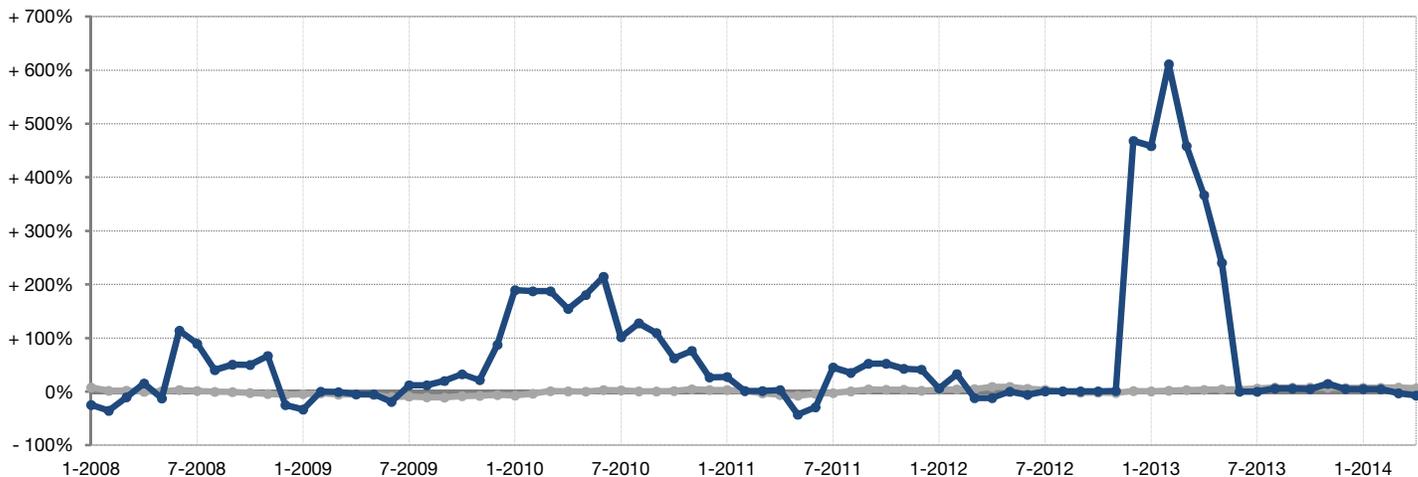
Year to Date

■ 2013 ■ 2014



Change in Median Sales Price from Prior Year (6-Month Average)**

All MLS — All MLS
Lavonia — Lavonia



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from the Western Upstate Association of REALTORS® Multiple Listing Service. | Sponsored by South Carolina REALTORS®. | Powered by 10K Research and Marketing.