

# Local Market Update – April 2014

A RESEARCH TOOL PROVIDED BY THE WESTERN UPSTATE ASSOCIATION OF REALTORS®



## Fair Play

**+ 72.7%**

Change in  
New Listings

**- 66.7%**

Change in  
Closed Sales

**+ 205.4%**

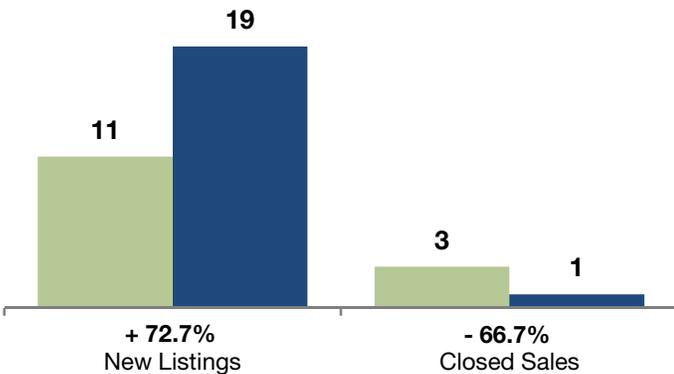
Change in  
Median Sales Price

	April			Year to Date		
	2013	2014	+ / -	2013	2014	+ / -
New Listings	11	19	+ 72.7%	40	49	+ 22.5%
Closed Sales	3	1	- 66.7%	6	12	+ 100.0%
Median Sales Price*	\$147,000	\$449,000	+ 205.4%	\$141,000	\$180,750	+ 28.2%
Percent of List Price Received*	90.8%	97.8%	+ 7.7%	87.3%	92.6%	+ 6.0%
Days on Market Until Sale	136	85	- 37.5%	91	111	+ 21.8%
Inventory of Homes for Sale	64	66	+ 3.1%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

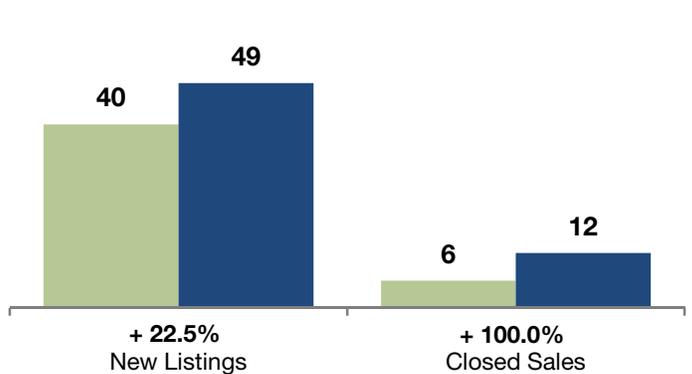
### April

■ 2013 ■ 2014



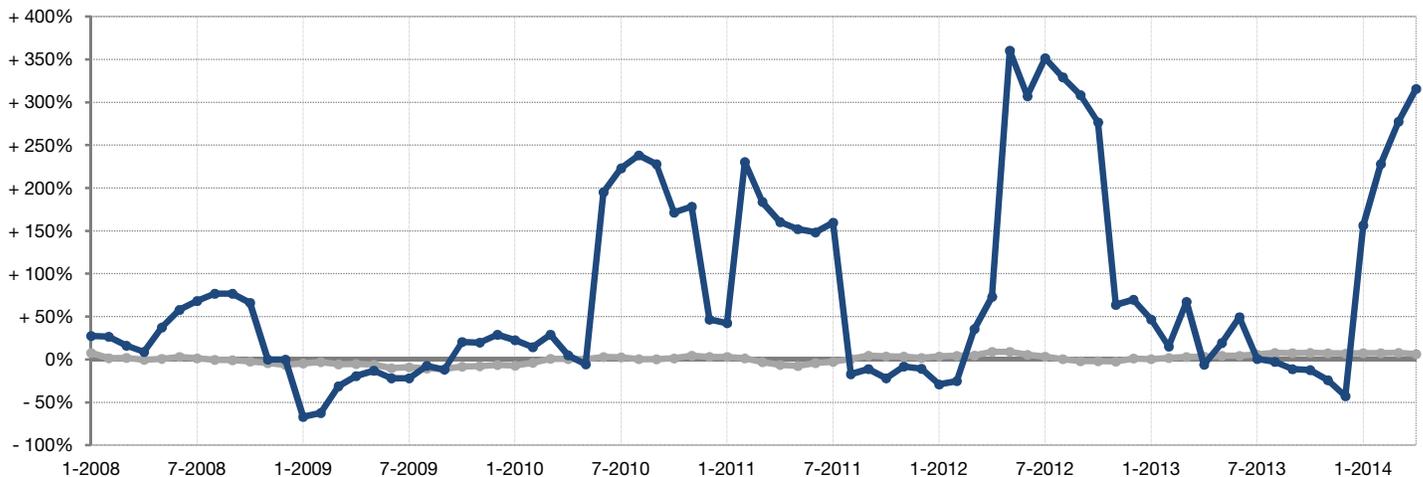
### Year to Date

■ 2013 ■ 2014



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*

All MLS — Fair Play —



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from the Western Upstate Association of REALTORS® Multiple Listing Service. | Sponsored by South Carolina REALTORS®. | Powered by 10K Research and Marketing.