

# Local Market Update – April 2014

A RESEARCH TOOL PROVIDED BY THE WESTERN UPSTATE ASSOCIATION OF REALTORS®



## Lake Hartwell

**+ 3.2%**

Change in  
New Listings

**+ 10.3%**

Change in  
Closed Sales

**- 24.4%**

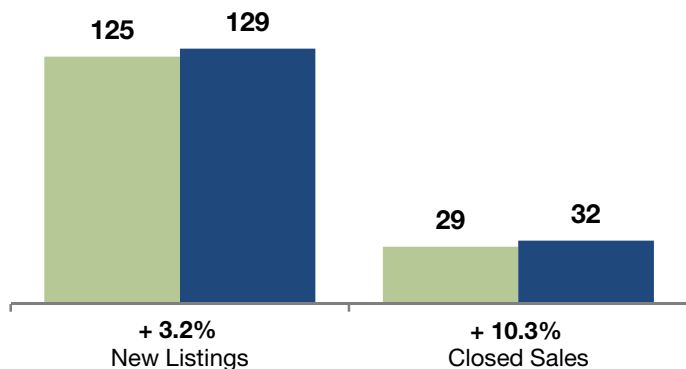
Change in  
Median Sales Price

	April			Year to Date		
	2013	2014	+ / -	2013	2014	+ / -
New Listings	125	<b>129</b>	+ 3.2%	448	<b>519</b>	+ 15.8%
Closed Sales	29	<b>32</b>	+ 10.3%	84	<b>99</b>	+ 17.9%
Median Sales Price*	\$259,450	<b>\$196,250</b>	- 24.4%	\$180,000	<b>\$211,000</b>	+ 17.2%
Percent of List Price Received*	93.1%	<b>94.9%</b>	+ 1.9%	92.6%	<b>94.7%</b>	+ 2.2%
Days on Market Until Sale	147	<b>108</b>	- 26.5%	144	<b>111</b>	- 22.9%
Inventory of Homes for Sale	676	<b>671</b>	- 0.7%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

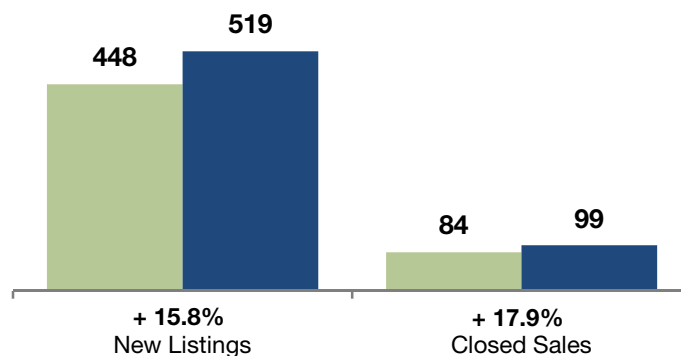
### April

■ 2013 ■ 2014



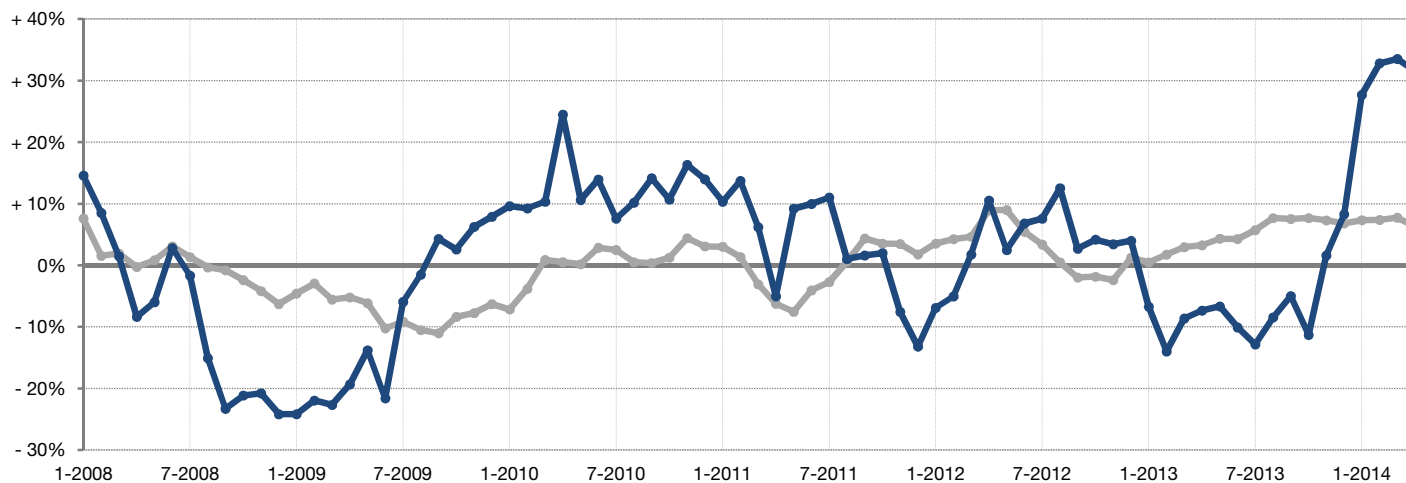
### Year to Date

■ 2013 ■ 2014



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*

All MLS — Lake Hartwell —



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from the Western Upstate Association of REALTORS® Multiple Listing Service. | Sponsored by South Carolina REALTORS®. | Powered by 10K Research and Marketing.