

Local Market Update – April 2013

A RESEARCH TOOL PROVIDED BY THE WESTERN UPSTATE ASSOCIATION OF REALTORS®



Pickens

+ 27.3%

Change in
New Listings

+ 33.3%

Change in
Closed Sales

+ 42.1%

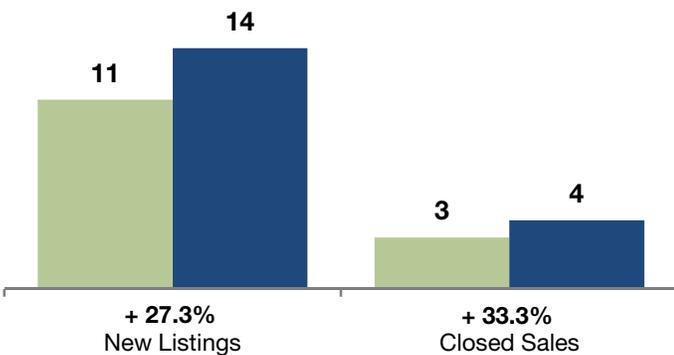
Change in
Median Sales Price

	April			Year to Date		
	2012	2013	+ / -	2012	2013	+ / -
New Listings	11	14	+ 27.3%	46	44	- 4.3%
Closed Sales	3	4	+ 33.3%	12	14	+ 16.7%
Median Sales Price*	\$76,000	\$108,000	+ 42.1%	\$97,250	\$143,450	+ 47.5%
Percent of List Price Received*	93.1%	93.8%	+ 0.8%	93.2%	96.8%	+ 3.9%
Days on Market Until Sale	113	187	+ 65.5%	206	179	- 13.2%
Inventory of Homes for Sale	96	74	- 22.9%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

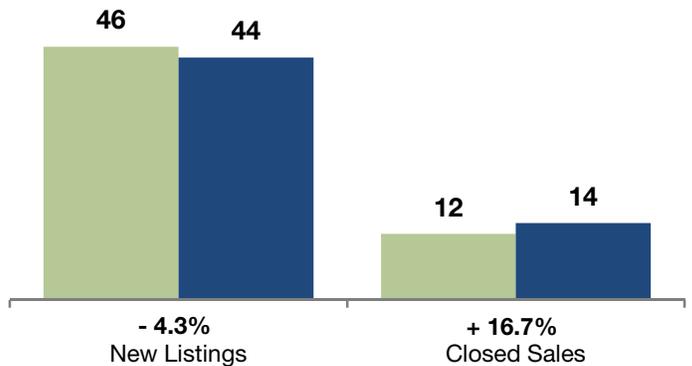
April

■ 2012 ■ 2013



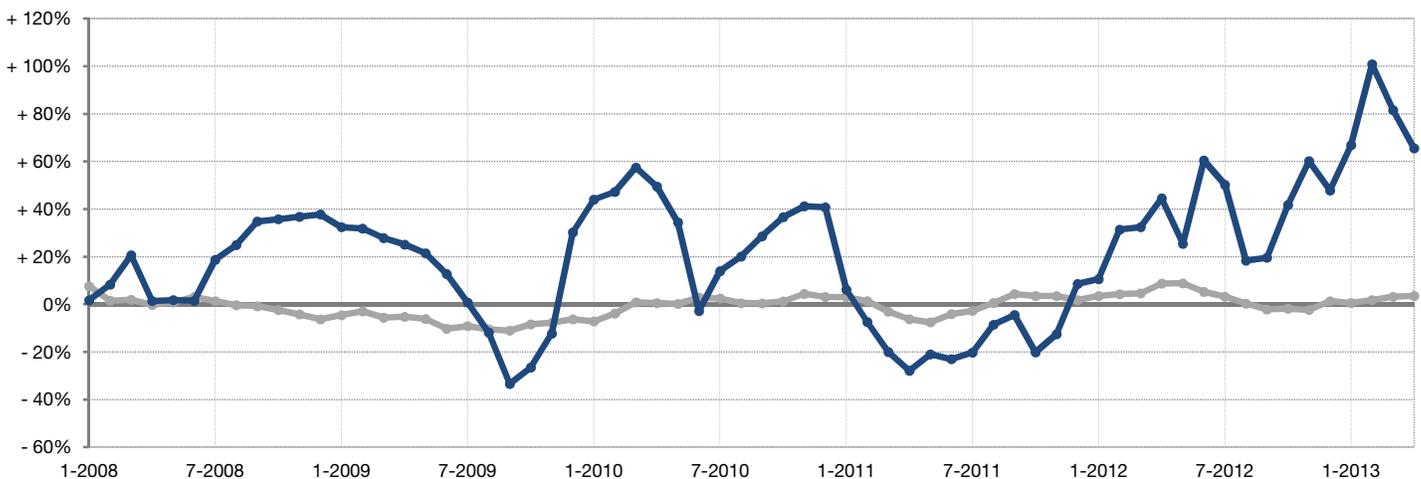
Year to Date

■ 2012 ■ 2013



Change in Median Sales Price from Prior Year (6-Month Average)**

All MLS —
Pickens —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from the Western Upstate Association of REALTORS® Multiple Listing Service. | Sponsored by South Carolina REALTORS®. | Powered by 10K Research and Marketing.