

Local Market Update – April 2013

A RESEARCH TOOL PROVIDED BY THE WESTERN UPSTATE ASSOCIATION OF REALTORS®



Fair Play

+ 83.3% **+ 200.0%** **- 37.4%**

Change in
New Listings

Change in
Closed Sales

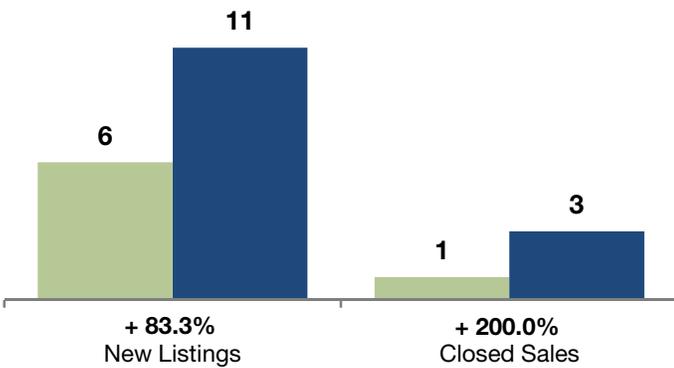
Change in
Median Sales Price

	April			Year to Date		
	2012	2013	+ / -	2012	2013	+ / -
New Listings	6	11	+ 83.3%	43	40	- 7.0%
Closed Sales	1	3	+ 200.0%	8	6	- 25.0%
Median Sales Price*	\$235,000	\$147,000	- 37.4%	\$182,500	\$141,000	- 22.7%
Percent of List Price Received*	94.4%	90.8%	- 3.8%	89.8%	87.3%	- 2.7%
Days on Market Until Sale	105	136	+ 29.5%	208	91	- 56.3%
Inventory of Homes for Sale	62	66	+ 6.5%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

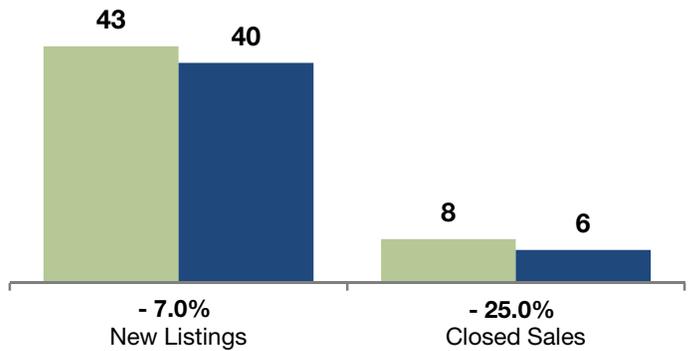
April

■ 2012 ■ 2013



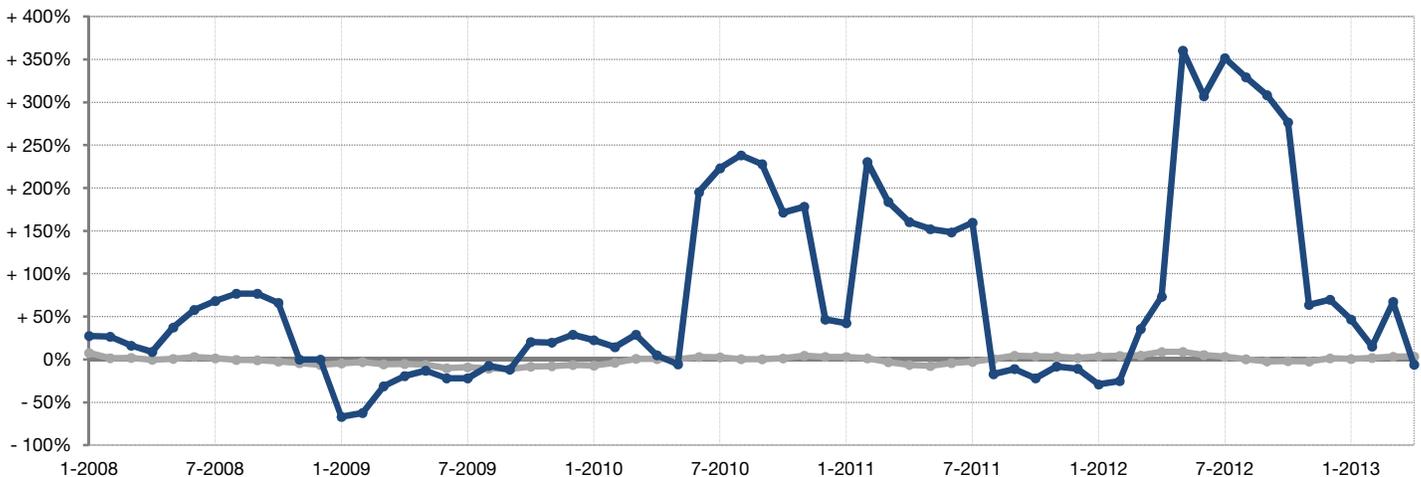
Year to Date

■ 2012 ■ 2013



Change in Median Sales Price from Prior Year (6-Month Average)**

All MLS — Fair Play —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from the Western Upstate Association of REALTORS® Multiple Listing Service. | Sponsored by South Carolina REALTORS®. | Powered by 10K Research and Marketing.