

Local Market Update – April 2012

A RESEARCH TOOL PROVIDED BY THE WESTERN UPSTATE ASSOCIATION OF REALTORS®



Pickens

- 26.7%

Change in
New Listings

- 57.1%

Change in
Closed Sales

- 33.1%

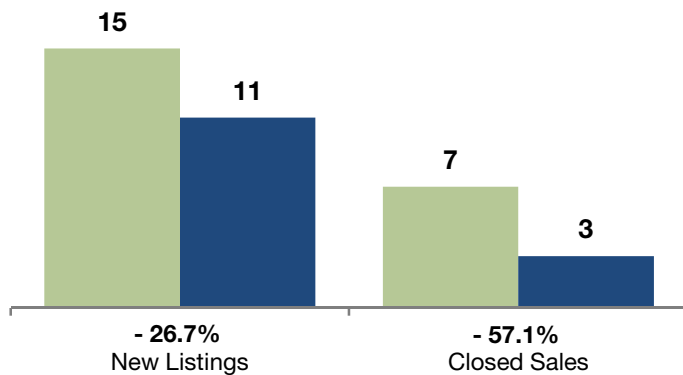
Change in
Median Sales Price

	April			Year to Date		
	2011	2012	+ / -	2011	2012	+ / -
New Listings	15	11	- 26.7%	41	46	+ 12.2%
Closed Sales	7	3	- 57.1%	15	8	- 46.7%
Median Sales Price*	\$113,666	\$76,000	- 33.1%	\$88,000	\$86,750	- 1.4%
Percent of List Price Received*	99.4%	93.1%	- 6.3%	95.7%	95.9%	+ 0.3%
Days on Market Until Sale	234	113	- 51.7%	179	238	+ 33.0%
Inventory of Homes for Sale	98	98	0.0%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

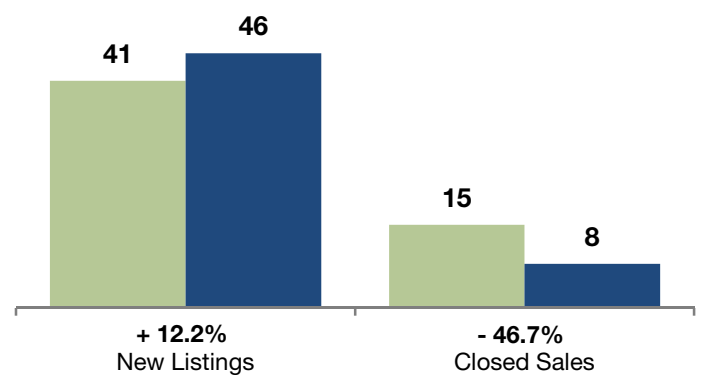
April

■ 2011 ■ 2012



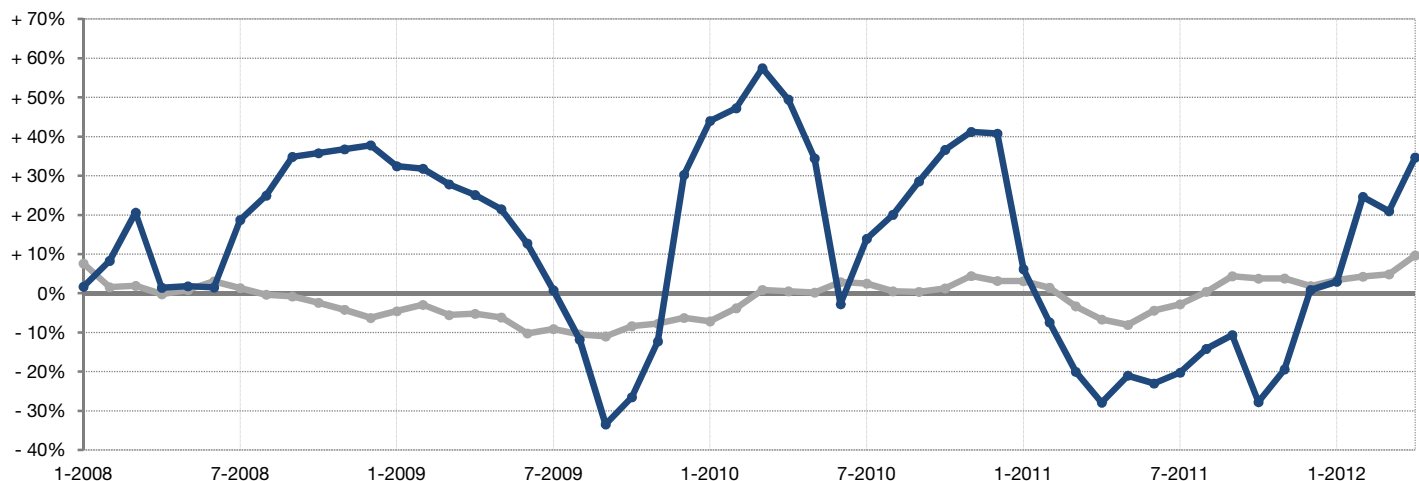
Year to Date

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**

All MLS —
Pickens —●—



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from the Western Upstate Association of REALTORS® Multiple Listing Service. | Sponsored by South Carolina REALTORS®. | Powered by 10K Research and Marketing.