

Local Market Update – April 2012

A RESEARCH TOOL PROVIDED BY THE WESTERN UPSTATE ASSOCIATION OF REALTORS®



Williamston

+ 25.0%

Change in
New Listings

+ 100.0%

Change in
Closed Sales

+ 78.2%

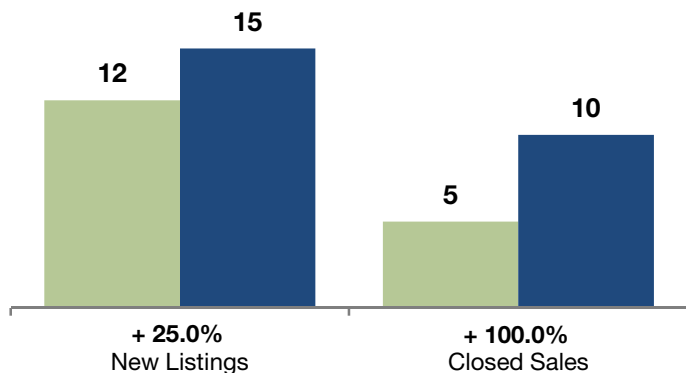
Change in
Median Sales Price

	April			Year to Date		
	2011	2012	+ / -	2011	2012	+ / -
New Listings	12	15	+ 25.0%	57	63	+ 10.5%
Closed Sales	5	10	+ 100.0%	19	27	+ 42.1%
Median Sales Price*	\$70,000	\$124,750	+ 78.2%	\$79,300	\$100,000	+ 26.1%
Percent of List Price Received*	85.9%	98.9%	+ 15.1%	90.5%	98.0%	+ 8.3%
Days on Market Until Sale	188	147	- 22.1%	198	156	- 20.9%
Inventory of Homes for Sale	87	76	- 12.6%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

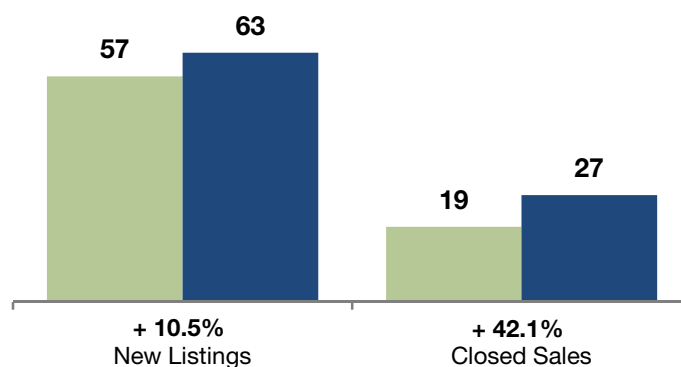
April

■ 2011 ■ 2012



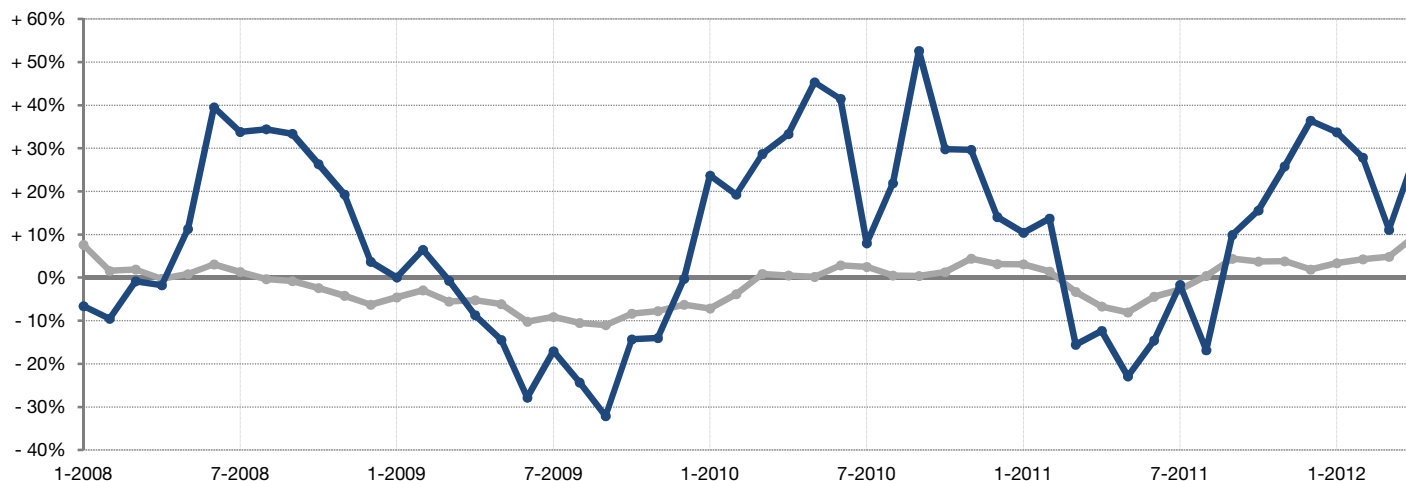
Year to Date

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**

All MLS — Williamston —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from the Western Upstate Association of REALTORS® Multiple Listing Service. | Sponsored by South Carolina REALTORS®. | Powered by 10K Research and Marketing.