

# Local Market Update – April 2012

A RESEARCH TOOL PROVIDED BY THE WESTERN UPSTATE ASSOCIATION OF REALTORS®



## Fair Play

**- 22.2%**

Change in  
New Listings

**- 75.0%**

Change in  
Closed Sales

**+ 333.2%**

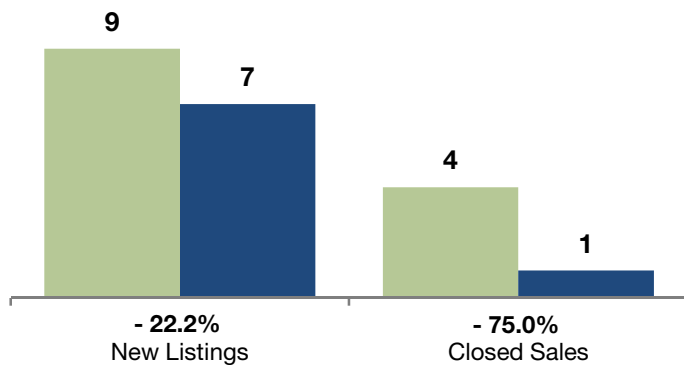
Change in  
Median Sales Price

	April			Year to Date		
	2011	2012	+ / -	2011	2012	+ / -
New Listings	9	7	- 22.2%	52	48	- 7.7%
Closed Sales	4	1	- 75.0%	9	8	- 11.1%
Median Sales Price*	\$54,250	<b>\$235,000</b>	+ 333.2%	\$67,000	<b>\$182,500</b>	+ 172.4%
Percent of List Price Received*	89.4%	<b>94.4%</b>	+ 5.6%	89.7%	<b>89.8%</b>	+ 0.1%
Days on Market Until Sale	148	<b>105</b>	- 29.1%	114	<b>208</b>	+ 81.9%
Inventory of Homes for Sale	69	<b>70</b>	+ 1.4%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

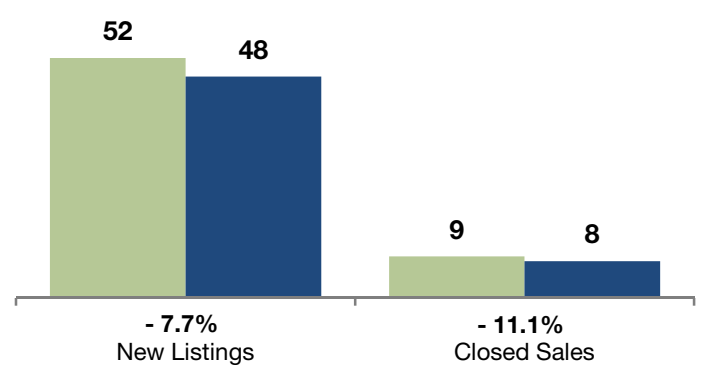
### April

■ 2011 ■ 2012



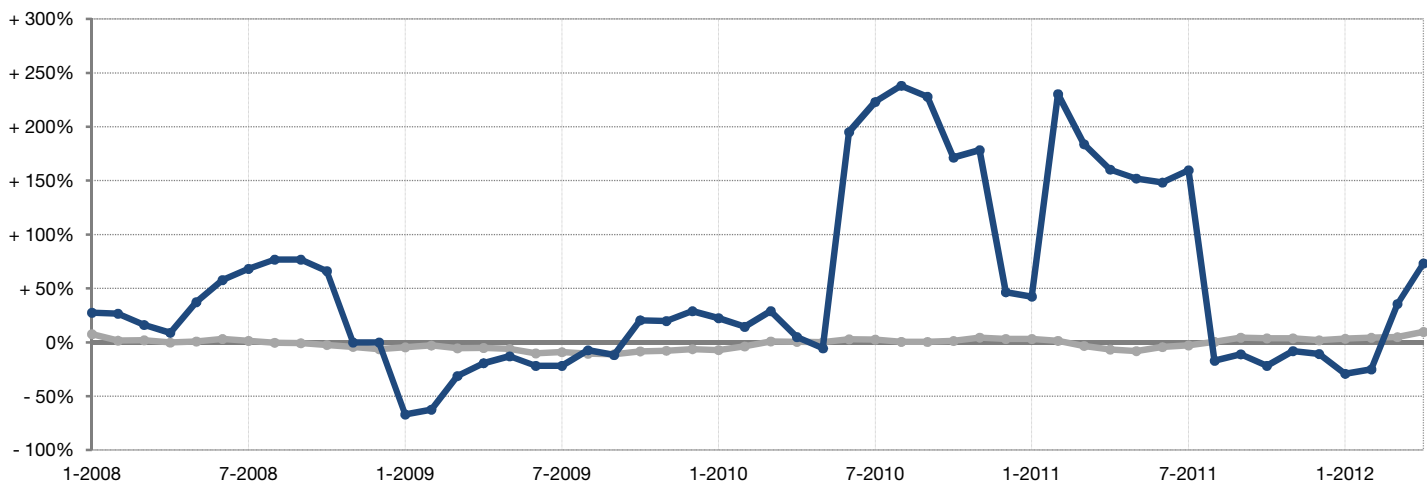
### Year to Date

■ 2011 ■ 2012



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*

All MLS — Fair Play —



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from the Western Upstate Association of REALTORS® Multiple Listing Service. | Sponsored by South Carolina REALTORS®. | Powered by 10K Research and Marketing.