

Local Market Update – April 2012

A RESEARCH TOOL PROVIDED BY THE WESTERN UPSTATE ASSOCIATION OF REALTORS®



Central

+ 75.0%

Change in
New Listings

+ 40.0%

Change in
Closed Sales

- 5.6%

Change in
Median Sales Price

April

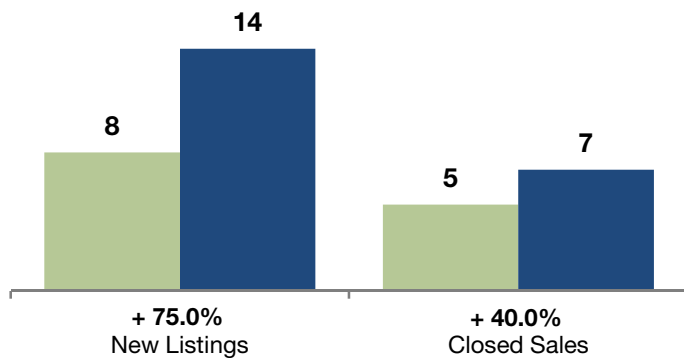
Year to Date

	2011	2012	+ / -	2011	2012	+ / -
New Listings	8	14	+ 75.0%	51	58	+ 13.7%
Closed Sales	5	7	+ 40.0%	23	26	+ 13.0%
Median Sales Price*	\$71,000	\$67,000	- 5.6%	\$75,555	\$70,150	- 7.2%
Percent of List Price Received*	102.3%	91.7%	- 10.4%	96.6%	95.3%	- 1.3%
Days on Market Until Sale	207	68	- 67.2%	166	140	- 16.0%
Inventory of Homes for Sale	61	56	- 8.2%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

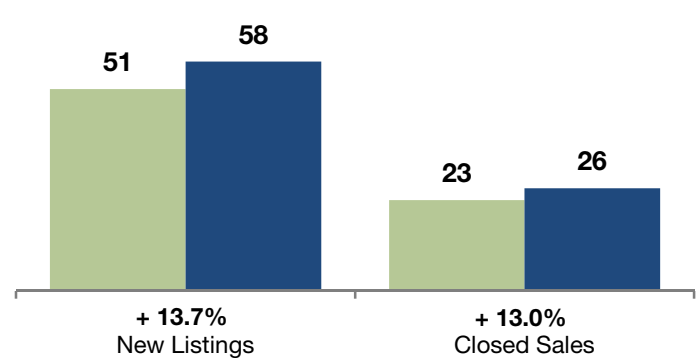
April

■ 2011 ■ 2012



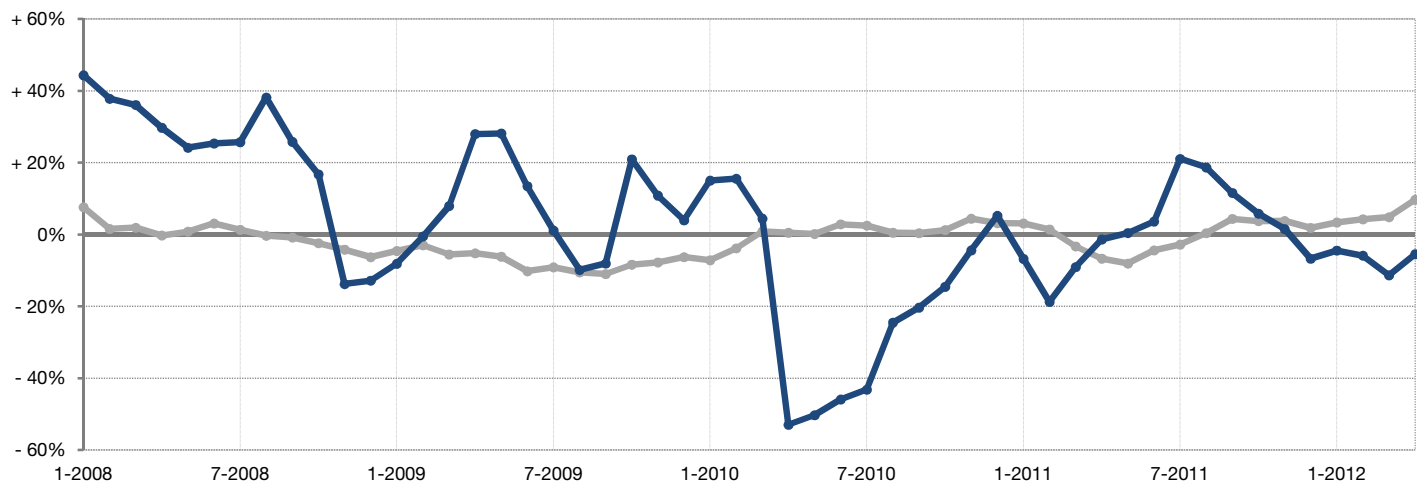
Year to Date

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**

All MLS — Central —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from the Western Upstate Association of REALTORS® Multiple Listing Service. | Sponsored by South Carolina REALTORS®. | Powered by 10K Research and Marketing.