

Local Market Update – January 2026

A Research Tool Provided by the Western Upstate Association of REALTORS®

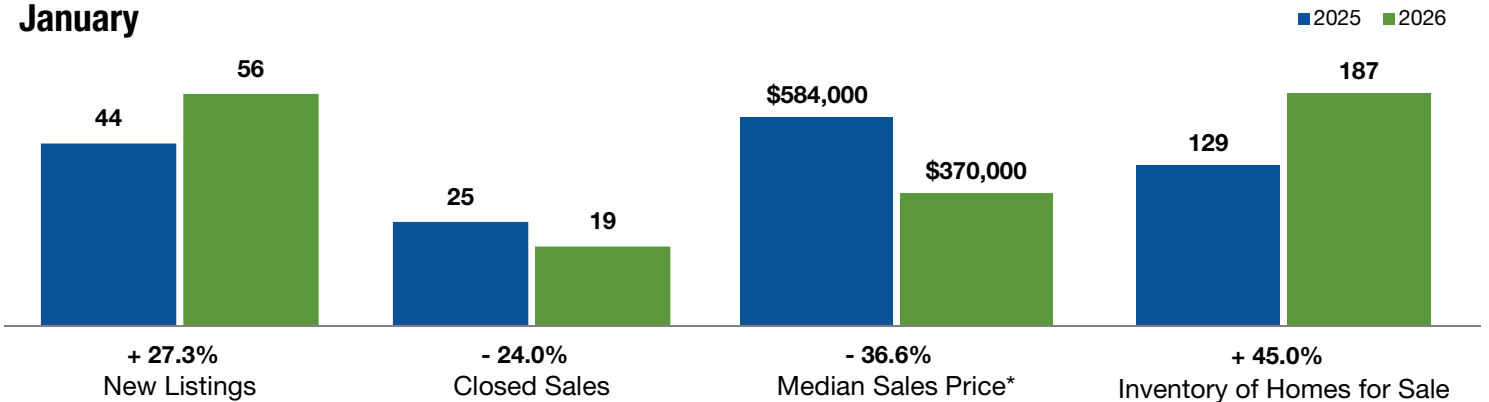


Lake Hartwell

Key Metrics	January			YTD		
	2025	2026	Percent Change	2025	2026	Percent Change
New Listings	44	56	+ 27.3%	44	56	+ 27.3%
Closed Sales	25	19	- 24.0%	25	19	- 24.0%
Median Sales Price*	\$584,000	\$370,000	- 36.6%	\$584,000	\$370,000	- 36.6%
Percent of List Price Received*	96.2%	94.7%	- 1.6%	96.2%	94.7%	- 1.6%
Days on Market Until Sale	79	141	+ 78.5%	79	141	+ 78.5%
Inventory of Homes for Sale	129	187	+ 45.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

January



Historical Median Sales Price Rolling 12-Month Calculation

