

Local Market Update – December 2025

A Research Tool Provided by the Western Upstate Association of REALTORS®

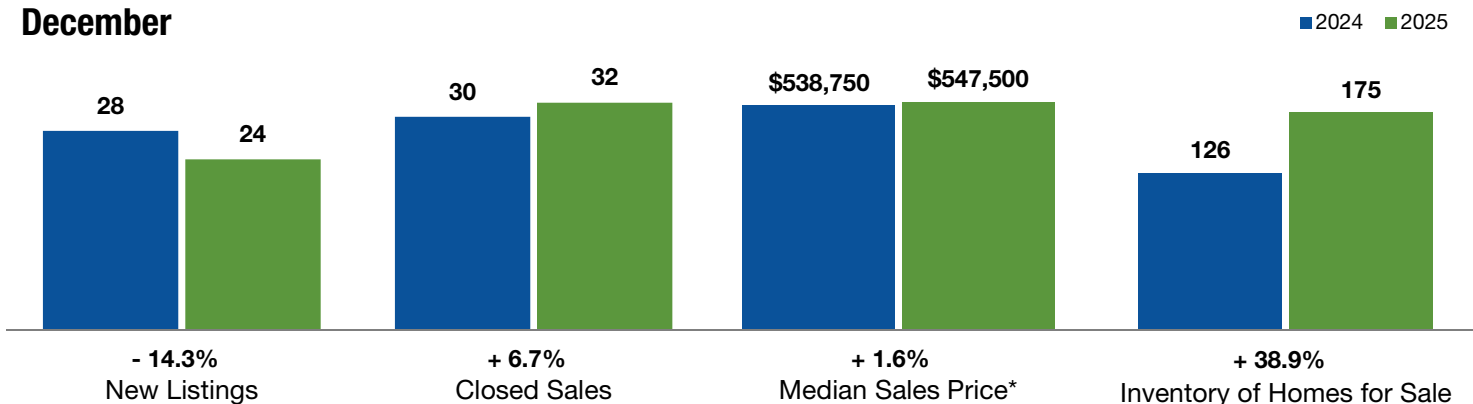


Lake Hartwell

Key Metrics	December			YTD		
	2024	2025	Percent Change	2024	2025	Percent Change
New Listings	28	24	- 14.3%	652	678	+ 4.0%
Closed Sales	30	32	+ 6.7%	406	388	- 4.4%
Median Sales Price*	\$538,750	\$547,500	+ 1.6%	\$485,000	\$522,500	+ 7.7%
Percent of List Price Received*	96.1%	95.2%	- 0.9%	97.4%	96.6%	- 0.8%
Days on Market Until Sale	86	110	+ 27.9%	77	79	+ 2.6%
Inventory of Homes for Sale	126	175	+ 38.9%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

December



Historical Median Sales Price Rolling 12-Month Calculation

