

Local Market Update – October 2025

A Research Tool Provided by the Western Upstate Association of REALTORS®



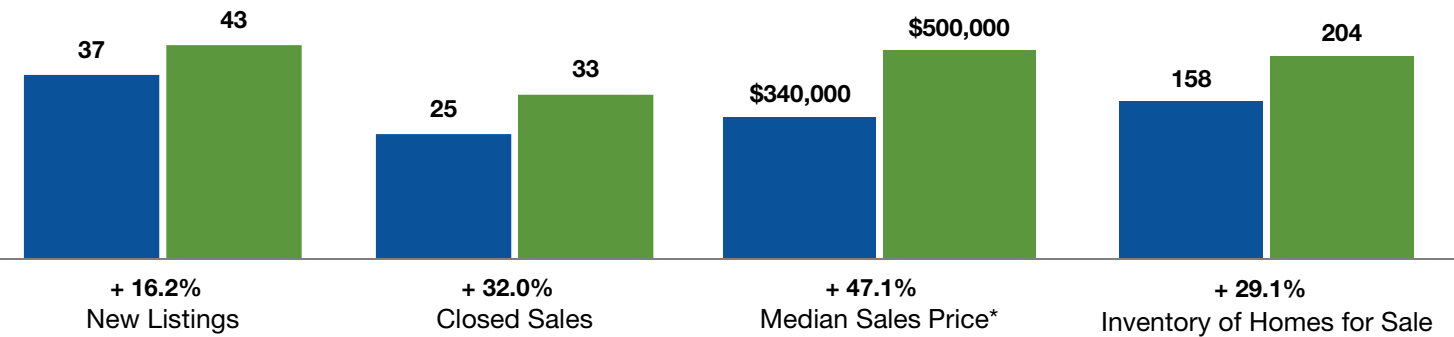
Lake Hartwell

Key Metrics	October			YTD		
	2024	2025	Percent Change	2024	2025	Percent Change
New Listings	37	43	+ 16.2%	584	608	+ 4.1%
Closed Sales	25	33	+ 32.0%	361	332	- 8.0%
Median Sales Price*	\$340,000	\$500,000	+ 47.1%	\$479,900	\$522,500	+ 8.9%
Percent of List Price Received*	95.7%	94.4%	- 1.4%	97.6%	96.7%	- 0.9%
Days on Market Until Sale	102	104	+ 2.0%	76	75	- 1.3%
Inventory of Homes for Sale	158	204	+ 29.1%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

October

2024 2025



Historical Median Sales Price Rolling 12-Month Calculation

All MLS Lake Hartwell

