# **Housing Supply Overview**

A RESEARCH TOOL PROVIDED BY SOUTH CAROLINA REALTORS®



## September 2025

U.S. new-home sales unexpectedly surged 20.5% month-over-month and 15.4% year-over-year to a seasonally adjusted annual rate of 800,000 units, the highest level since January 2022, according to the U.S. Census Bureau. Economists polled by Reuters had forecast new-home sales would decline to 650,000 units. There were 490,000 new homes for sale going into September, equivalent to a 7.4-month supply at the current sales pace. For the 12-month period spanning October 2024 through September 2025, Pending Sales in the Western Upstate Association of REALTORS® region improved 4.7 percent overall. The price range with the largest pending sales gain was the \$750,001 to \$1,000,000 range, where sales improved 30.1 percent.

The overall Median Sales Price improved 3.3 percent to \$310,000. The property type with the largest gain was the Single-Family Homes segment, where prices improved 3.0 percent to \$317,500. The price range that tended to sell the quickest was the \$150,000 and Below range at 56 days. The price range that tended to sell the slowest was the \$1,000,001 and Above range at 92 days.

Market-wide, inventory levels improved 34.9 percent. The property type with the largest gain was the Single-Family Homes segment, where the number of properties for sale rose 36.3 percent. That amounts to 4.7 months of inventory for Single-Family Homes and 5.0 months of inventory for Condos.

## **Quick Facts**

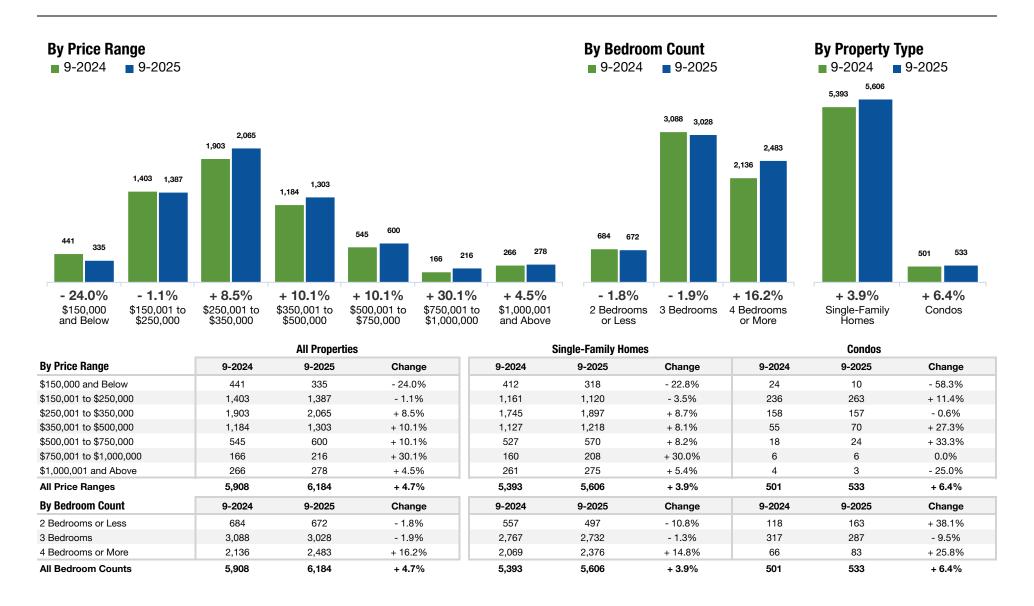
+ 30.1%	+ 16.2%	+ 6.4%
Price Range with	Bedroom Count with	Property Type With
Strongest Sales:	Strongest Sales:	Strongest Sales:
\$750,001 to \$1,000,000	4 Bedrooms or More	Condos
Pending Sales		2
Closed Sales		3
		3
Days On Market Until Sale		4
Median Sales Price		5
Percent of List Price Received		6
Inventory of Homes for Sale		7
Months Supply of Inventory		8



## **Pending Sales**



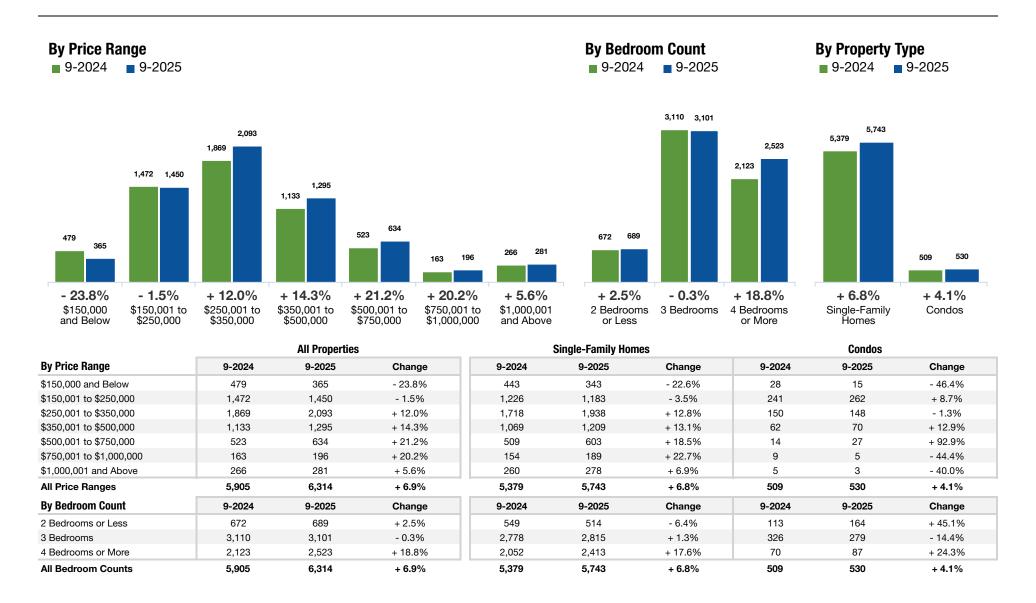




#### **Closed Sales**

A count of the actual sales that closed. Based on a rolling 12-month total.



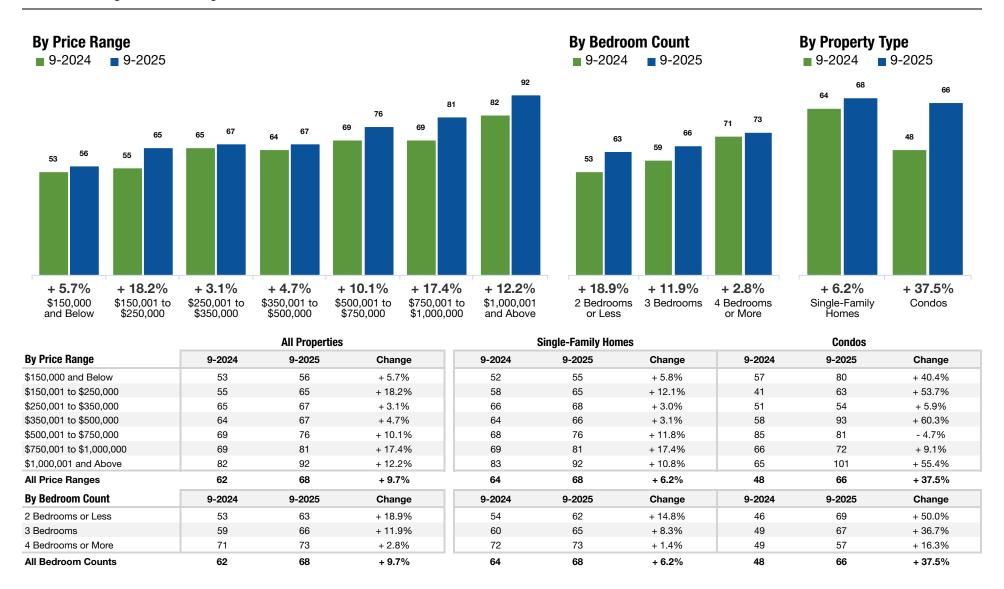


#### **Days On Market Until Sale**



Average number of days between when a property is listed and when an offer is accepted.

Based on a rolling 12-month average.



#### **Median Sales Price**

4 Bedrooms or More

**All Bedroom Counts** 



Median price point for all closed sales, not accounting for seller concessions. Based on a rolling 12-month median.

\$385,870

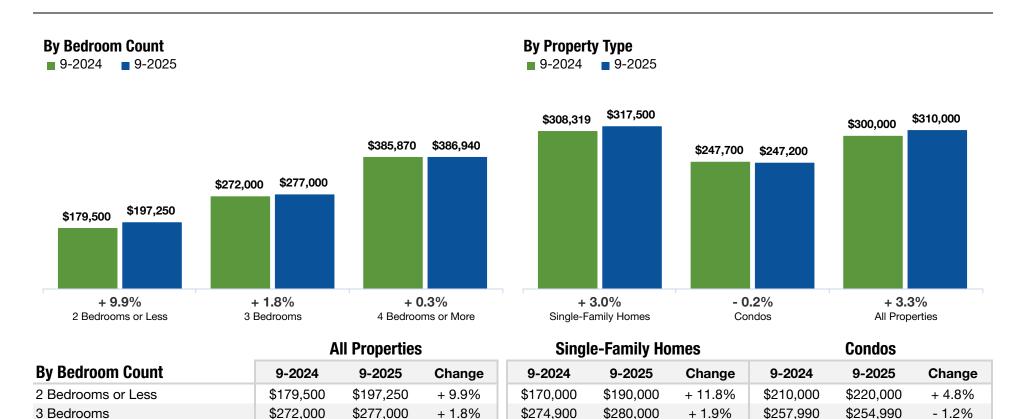
\$300,000

\$386,940

\$310,000

+ 0.3%

+ 3.3%



\$393,900

\$308,319

\$391,000

\$317,500

- 0.7%

+ 3.0%

\$203,000

\$247,700

\$254,900

\$247,200

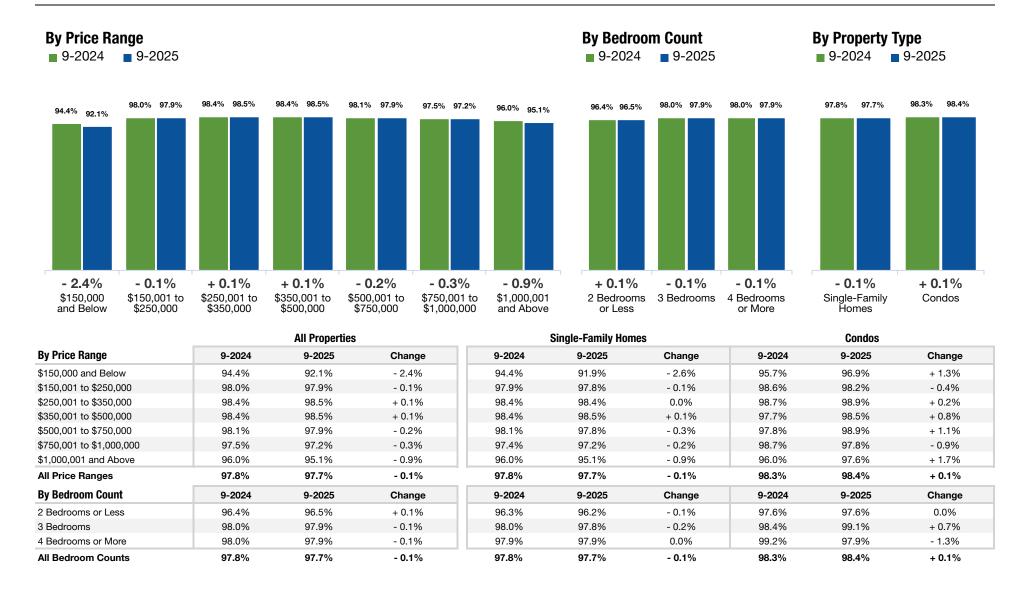
+ 25.6%

- 0.2%

#### **Percent of List Price Received**



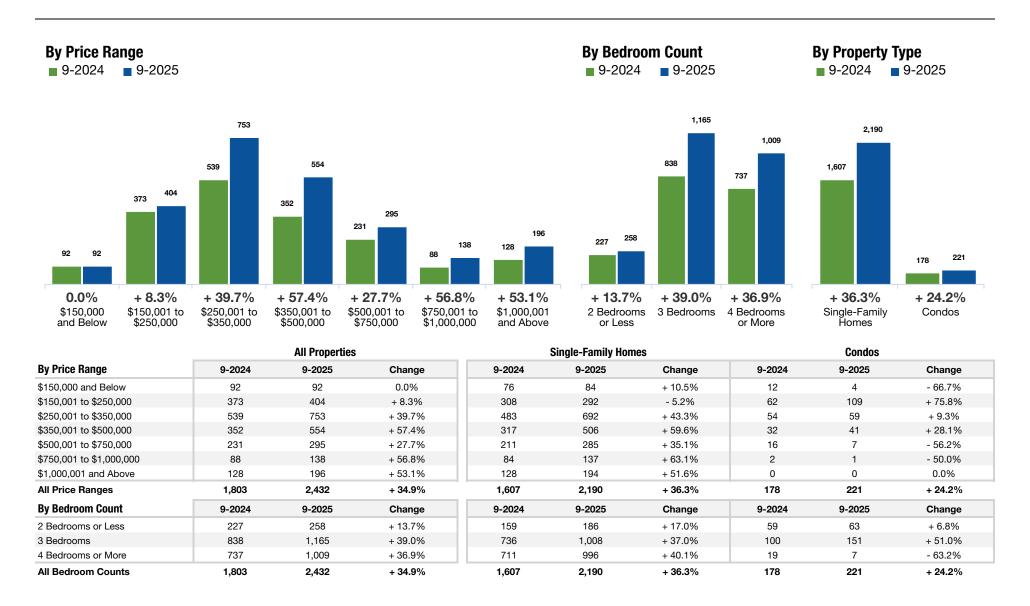
Percentage found when dividing a property's sales price by its last list price, then taking the average for all properties sold, not accounting for seller concessions. **Based on a rolling 12-month average.** 



#### **Inventory of Homes for Sale**



The number of properties available for sale in active status at the end of the most recent month. Based on one month of activity.



## **Months Supply of Inventory**



The inventory of homes for sale at the end of the most recent month, divided by the average monthly pending sales from the last 12 months.

Based on one month of activity.

