

# Local Market Update – September 2025

A Research Tool Provided by the Western Upstate Association of REALTORS®

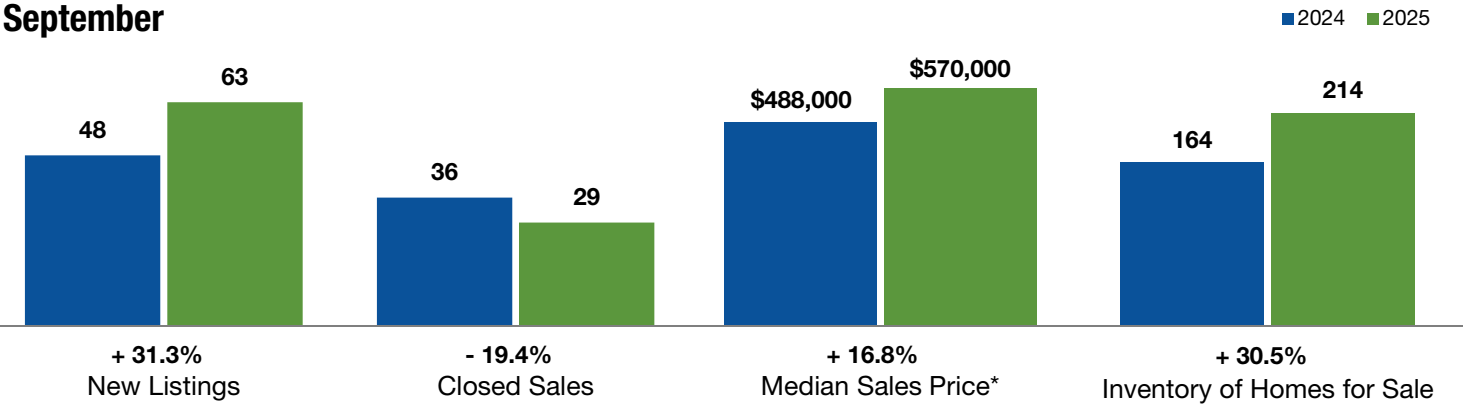


## Lake Hartwell

Key Metrics	September			YTD		
	2024	2025	Percent Change	2024	2025	Percent Change
New Listings	48	63	+ 31.3%	547	563	+ 2.9%
Closed Sales	36	29	- 19.4%	336	299	- 11.0%
Median Sales Price*	\$488,000	\$570,000	+ 16.8%	\$489,000	\$525,000	+ 7.4%
Percent of List Price Received*	96.0%	96.2%	+ 0.2%	97.7%	96.9%	- 0.8%
Days on Market Until Sale	96	67	- 30.2%	75	72	- 4.0%
Inventory of Homes for Sale	164	214	+ 30.5%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### September



### Historical Median Sales Price Rolling 12-Month Calculation

